



July 7, 2025

VISTA HOTEL CUBAO  
607 EDSA BRGY. SAN MARTIN DE PORRES CUBAO, QUEZON CITY  
TEL#: 0916-2033049

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

\* ROOM A302 \*

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW15-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 12,660 Kj/h (1.5HP) REGULAR INVERTER R-32	32,995.00	21,076.20	PHP	21,076.20
TOTAL UNIT COST					PHP	21,076.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	21,925.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	43,601.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

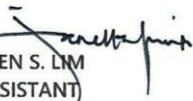
**\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).**

**\*\*\* You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

  
JANELLE S. LIM  
KMI-ASSISTANT

Noted by:

  
MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

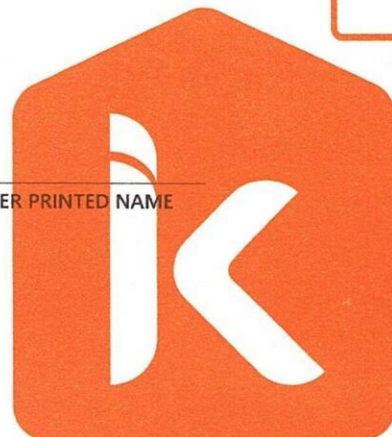
Approved By:

  
MS. EDITHA M. FLORES  
AVP - FINANCE

KMI-QUOTE-07-25-0525  
REG-24%/4K

Conforme:

SIGNATURE OVER PRINTED NAME





**KOLIN Philippines International Inc.**  
**Survey Form**

**Nº 003668**

Customer Name : VISTA HOTEL - CUBAO Date : 7-3-95  
 Address : 67 EDEN, BILYANAN, MARIKINA CITY, CUBAO SJR No. : 26-3177

Establishment Type : Residential ☐ Area Surveyed :  
 Commercial ☒ Area Surveyed : ROOM X 302

Recommended Product Model : KSM-14K-WCF10M1W32

**Cooling Capacity Computation**

Floor Area : 14.4 sqm.  
 Ceiling Height : 2.5 mtr.

**note:** add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>14.4</u>	x	550 Btu/h	<u>7920</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	
Total Cooling Capacity				<u>7920</u> Btu/h

**Add : Additional Heat Load**

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>2</u>	x	200 Btu/h	<u>400</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>1400</u> Btu/h

**Recommended Cooling Capacity** 9320 Btu/h

**Note :** Compressor warranty will be reduced to \_\_\_\_ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

**Scope of Work Agreement**

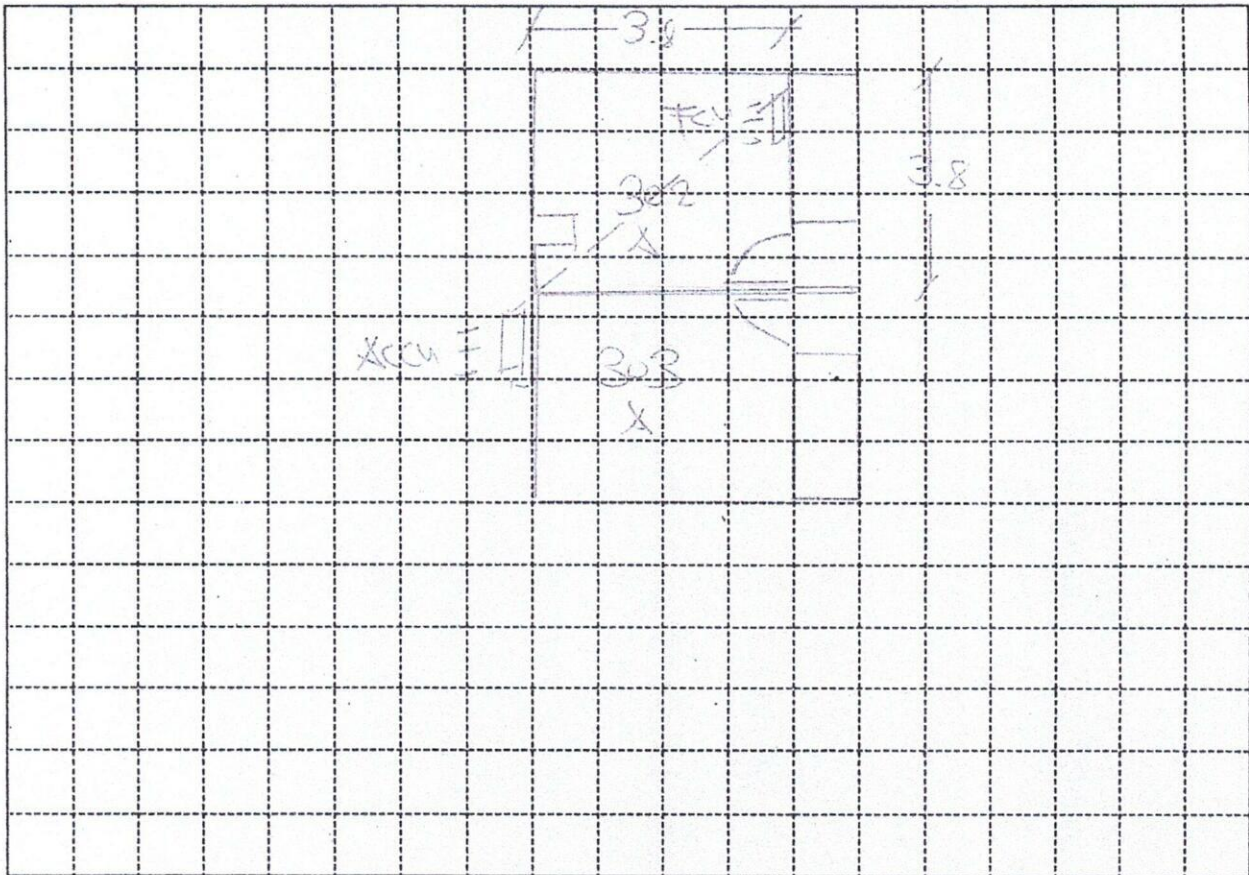
- |                                   |  |  |
|-----------------------------------|--|--|
| 1. Copper tube lay-out            | <input type="checkbox"/> Expose                            | <input checked="" type="checkbox"/> Embedded                         |
| 2. Chipping                       | <input type="checkbox"/> Included                          | <input checked="" type="checkbox"/> Not Included                     |
| 3. Fabricated Bracket             | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge                  | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                               |
| 5. Dismantling of existing Aircon | <input checked="" type="checkbox"/> Included               | <input type="checkbox"/> Not Included                                |
| 6. Ducting                        | <input checked="" type="checkbox"/> Yes                    | <input type="checkbox"/> No  |

**Dimension :**

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern:

CUSTOMER WILL OPEN OR MAKE A MAXHOLE  
IN THE CEILING FOR THE NEW COPPER TUBE  
WORK. CUSTOMER WILL PROVIDE POWER  
SUPPLY P.W.G. FOR THE WORK.  
REMOVE THE OLD INSIDE UNIT & COPPER TUBE  
EXPOSED COPPER TUBE GOING UP TO CEILING.





Indoor Unit Location : LEFT CORNER, SAME LOCATION  
 Outdoor Unit Location : SIDE OF 302 & LOWER OF WINDOW, SAME LOCATION  
 Pipe Length : 33 FT  
 Special Note : CUSTOMER PROVIDE PWS

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	13 FT	350	4550
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	30 FT	100	3000
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C			
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph			
Bracket (ODU) (Imptd. / Fabricated) : (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"			
PVC Pipe (electrical) 3/4", 1"			
Drain Pipe Hose 1/2" x 3/4" x 6	2	350	700
Chipping Works mtr.	1	1500	1500
Dismantling Fee (existing air-conditioner)	1	2500	2500
Initial Charge			1500
TOTAL ESTIMATE		P 21,925	

## Note :

- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
- Survey fee will be **deducted** in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name