



July 7, 2025

VISTA HOTEL CUBAO
607 EDSA BRGY. SAN MARTIN DE PORRES CUBAO, QUEZON CITY
TEL#: 0916-2033049

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* ROOM A302 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW15-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 12,660 Kj/h (1.5HP) REGULAR INVERTER R-32	32,995.00	21,076.20	PHP	21,076.20
TOTAL UNIT COST					PHP	21,076.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	21,925.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	43,601.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).

*** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLE S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-07-25-0525
REG-24%/4K

Conforme:

SIGNATURE OVER PRINTED NAME



KOLIN Philippines International Inc.
Survey Form

No 003668

Customer Name : VISTA HOTEL CUBA Date : 7-3-95
Address : 67 FLOOR, PALM CITY, MEXICO CITY, CUBA SJR No. : 26-2-177

Establishment Type : Residential
Commercial Area Surveyed : 200m x 302

Recommended Product Model : KSM-14K15-WC10M1W32

Cooling Capacity Computation

Floor Area : 14.4 sqm.
Ceiling Height : 2.5 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area : <u>14.4</u>	x	550 Btu/h	<u>7920</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :	x	20%	<u>1584</u> Btu/h
Window Direct Sunlight	x	20% - 50%	<u>1584</u> Btu/h
Total Cooling Capacity			<u>7920</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>2</u>	x	200 Btu/h	<u>400</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	<u>800</u> Btu/h
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	<u>800</u> Btu/h
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	<u>1600</u> Btu/h
No. of Cooking Range		x	1500 Btu/h	<u>3000</u> Btu/h
No. of Laptop Computer		x	150 Btu/h	<u>300</u> Btu/h
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	<u>500</u> Btu/h
No. of Photocopier		x	1000 Btu/h	<u>1000</u> Btu/h
Total Cooling Capacity			<u>1400</u>	<u>11</u> Btu/h

Recommended Cooling Capacity

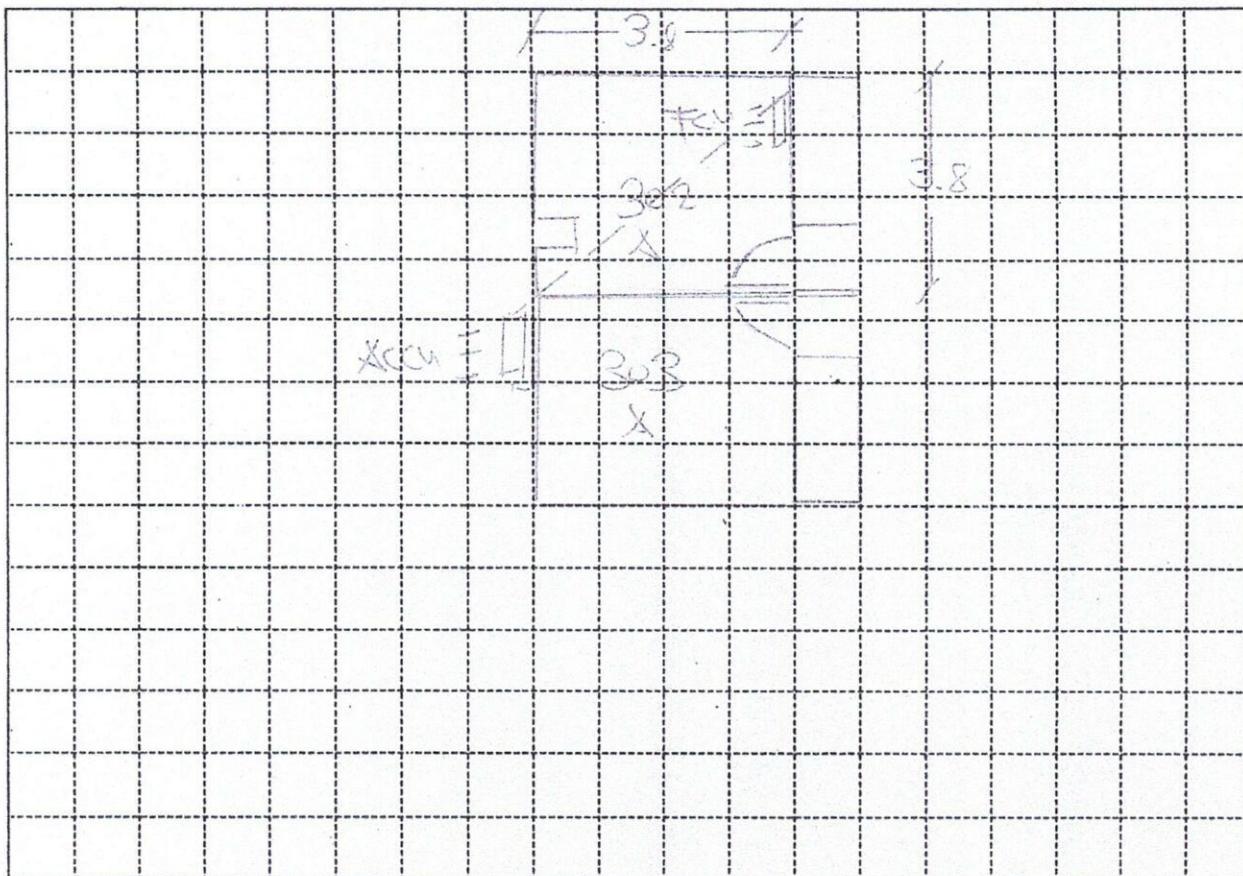
Note : Compressor warranty will be reduced to yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

1. Copper tube lay-out	<input type="checkbox"/> Expose	<input checked="" type="checkbox"/> Embedded		
2. Chipping	<input type="checkbox"/> Included	<input checked="" type="checkbox"/> Not Included		
3. Fabricated Bracket	<input type="checkbox"/> Yes	<input type="checkbox"/> Shop	<input type="checkbox"/> Site	<input checked="" type="checkbox"/> No
4. Service Ledge	<input type="checkbox"/> Yes		<input checked="" type="checkbox"/> No	
5. Dismantling of existing Aircon	<input checked="" type="checkbox"/> Included		<input type="checkbox"/> Not Included	
6. Ducting	<input checked="" type="checkbox"/> Yes		<input type="checkbox"/> No	

Dimension :

7. Plastering, carpentry and restoration works are to be done by the customer.
8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
10. Other concern: CUSTOMER WILL OPEN UP THE CEILING FOR THE NEW CONDENSER UNIT. CUSTOMER WILL PROVIDE POWER. CUSTOMER WILL INSPECT NEW UNIT & CONDENSER EXPOSED COMPRESSOR GOING UP TO CEILING.



Indoor Unit Location : LEFT CORNER, SAME LOCATION
Outdoor Unit Location : SIDE OF 302 & LOWER OF WINDOW, SAME LOCATION
Pipe Length : 33 FT
Special Note : CUSTOMER PROVIDE PWS.

Installation Cost Estimate				
Material Description	Qty.	Unit Cost	Total Cost	
Copper Tube (excess of 10 ft.)	2330, 2430, 2520, 3520, 4620	13 FT	350	4550
Wire (Royal Cord-signal wire) (excess of 10ft.)	2.0mmx4C	50 FT	100	5000
Wire (Royal Cord - Breaker to ODU)	3.5mm / 5.5mm x 3C			
Circuit Breaker	20A, 30A, 40A/1ph, 40A/3ph			
Bracket (ODU)	(Imtd. / Fabricated) : (Floor/ Wall)			
Bracket (WAC)	Angle Type			
PVC Pipe (drain)	1/2", 3/4"			
PVC Pipe (electrical)	3/4", 1"			
Drain Pipe Hose	1/2" x 1/2" x 1/2"	35	400	
Chipping Works	mtr.	10	100	
Dismantling Fee (existing air-conditioner)	1.541	2500	2500	
Initial Charge				2500
	TOTAL ESTIMATE		P 21,925 -	

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, C....., Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conferme:

Signature Over Printed Name