



June 10, 2025

MR. NESTOR MANAHAN
20 TIMOG AVE. TOYAMA BLDG. ROOM 401, 4TH FLR., BRGY. DILIMAN QUEZON CITY
TEL#: 0918-9005279

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-30Wfy-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 29,500 Kj/h (3.0HP) FULL DC INVERTER W/ WIFI R-32	76,595.00	51,212.20	PHP	51,212.20
1	UNIT/S	MODEL: KSG-IWF-20Wfy-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	59,595.00	38,292.20	PHP	38,292.20
TOTAL UNIT COST					PHP	89,504.40
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	92,500.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	182,604.40

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: ***** Need to sign waiver agreement due to under capacity of unit choice.**

PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by;

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-06-25-0460
REG-24%/7K

Conforme:

SIGNATURE OVER PRINTED NAME



June 10, 2025
Nestor Manahan
20 Timog Ave. Toyama Bldg, room 401 4th floor Brgy Diliman Quezon City
0918-9005279

MODEL	Qty
KSG-IWF-30Wfy8K1M32	1
KSG-IWF-20Wfy8K1M32	1

Managers Office		Area	16 sqm
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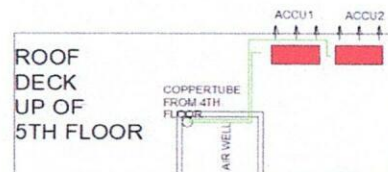
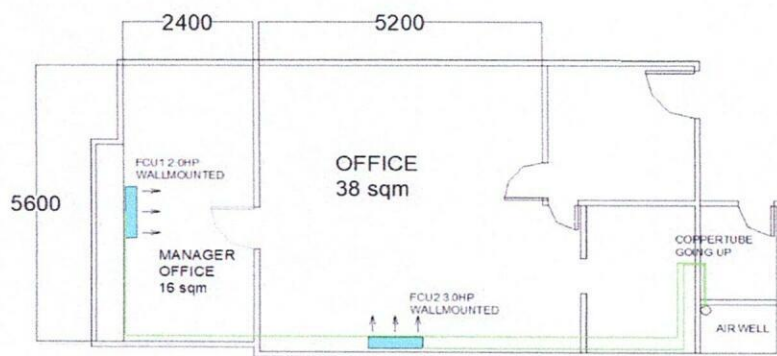
ACU 1	2.0 HP Wall Mounted Inverter	KSG-IWF-20Wfy8K1M32			
	Estimated Pipe Length =	92 ft			
	Estimated Royal Cord Length =	97 ft			
	Initial Charge				₱ 6,700.00
	Includes:				Less Outdoor Bracket
	Labor				
	10ft Copper Tube				
	10ft Royal Cord				
	Consumables				
	Installation Materials	Description	Qty	Price per qty	Subtotal
	Copper Tube	Ø 1/4" x Ø 1/2"	82 ft	₱ 350.00/ft	₱ 28,700.00
	Royal Cord (comm. wire)	2.mm2 x 4C	87 ft	₱ 100.00/ft	₱ 8,700.00
	Royal Cord (ACCU-Breaker)	3.5mm x 3c	5 ft	₱ 60.00/ft	₱ 300.00
	Circuit Breaker waterproof	30A / 1Ph	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
	Rubber Insulation	2 1/8" x 3/4" x 6'	9 pc/s	₱ 350.00/pc	₱ 3,150.00
	Outdoor bracket	Modified	1 pc/s	₱ 1,500.00/pc	₱ 1,500.00
					₱ 43,350.00

Estimated Charges	₱ 50,050.00
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OFFICE		Area	38 sqm
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ACU 2	3.0 HP Wall Mounted Inverter	KSG-IWF-30Wfy8K1M32			
	Estimated Pipe Length =	76 ft			
	Estimated Royal Cord Length =	81 ft			
	Initial Charge				₱ 7,700.00
	Includes:				Less Outdoor Bracket
	Labor				
	10ft Copper Tube				
	10ft Royal Cord				
	Outdoor Bracket (Wall)				
	Consumables				
	Installation Materials	Description	Qty	Price per qty	Subtotal
	Copper Tube	Ø 1/4" x Ø 5/8"	66 ft	₱ 350.00/ft	₱ 23,100.00
	Royal Cord (comm. wire)	2.mm2 x 4C	71 ft	₱ 100.00/ft	₱ 7,100.00
	Royal Cord (ACCU-Breaker)	3.5mm x 3c	5 ft	₱ 60.00/ft	₱ 300.00
	Circuit Breaker waterproof	30A / 1Ph	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
	Rubber Insulation	2 1/8" x 3/4" x 6'	5 pc/s	₱ 350.00/pc	₱ 1,750.00
	Outdoor bracket	Modified	1 pc/s	₱ 1,500.00/pc	₱ 1,500.00
					₱ 34,750.00

Estimated Charges	₱ 42,450.00
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Total Estimated Charges

₱ 92,500.00

Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

Installation notes:

- 1 Location of indoor and outdoor units were agreed by the customer and Kolin's surveyor.
- 2 AC drain line will be tapped to the nearest drain provision provided by the customer's contractor.
- 3 Need for marking and site visit before installation.
- ✓ 4 Need waiver due to long pipelength, standard pipelength installation is 20 meters or 66 feet.
- 5 Coppertube expose inside the area.
- 6 Working days: Monday to Saturday, 8am- 5pm with parking. Need working permit.
- 7 Mechanical Plans, Permits, Electrical permits not included.
- 8 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 9 Air conditioning drain line and Electrical power supply (feeder line) **220v/ 60hz/ 1ph**, should be provided by customer's contractor.
- 10 **Final charges will be based on actual installation.**

Prepared by:

Jeffrey Dadios

Field Surveyor

Customer Conformance:

Signature Over Printed Name

Reviewed by:

Engr. Kenneth Zamora

Service Supervisor Shop and
Field Operation

June 10, 2025
Nestor Manahan
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Please be informed that the air-conditioner you intend to purchase is under capacity as compared to the following unit that we proposed:

Location	Area	Recommended Capacity	Estimated Pipe Length	Remarks
MANAGERS OFFICE	16 sqm	2.0 HP KSG-IWF-20WFY-8K1M32	28 meters (92 ft)	Exceeds the required maximum pipe length 25 meters

Since the unit of your choice is under capacity, it is probable that you may experience the following;

1. Capacity of the unit to cool the area will take longer or it will not cool the area at all that may lead to your dissatisfaction with the cooling performance of our unit.
2. Power consumption will be higher due to frequent running of compressor for not reaching the desired temperature within the normal parameter.
3. Useful life of compressor will be shortened due to excessive running beyond the normal run cycle.

Considering the above conditions, we regret to inform you that we cannot guarantee the efficient performance of unit. **Also, One (1) year warranty for parts (compressor-VOID).**

For your guidance and information

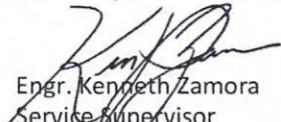
Prepared by:

Jeoffrey T. Dadios
Surveyor

Approved by:

 6/10/25
Mr. Alvin de Rivera
Service Manager

Noted by:


Engr. Kenneth Zamora
Service Supervisor
Field and Shop Operation

Customer Conforme:

Signature Over Printed Name