



March 11, 2025

MR. JEROME FERRER
GARDENS BY THE BAY RESIDENCES, 1712 CALLE MAYTUBIG ST. ROXAS BLVD., BRGY 1, PASAY CITY
TEL#: 0977-2560008

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

** OPTION 1

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KLM-IF100-4F3M410 KOLIN FLOOR MOUNTED AIRCONDITIONER 100,800 Kj/h (7.5TR) INVERTER R-410A THREE PHASE	319,995.00	243,196.20	PHP	243,196.20
TOTAL UNIT COST						PHP 243,196.20
ESTIMATED COST OF INSTALLATION (please see attached)						PHP 74,145.00
OTHERS: DELIVERY CHARGE						PHP 600.00
TOTAL ESTIMATED COST OF THE PROJECT						PHP 317,941.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR FLOOR MOUNTED: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: *** Need to sign waiver agreement due to under capacity of unit choice.

PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** *Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).*

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MARIMAH DANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP FINANCE

KMI-QUOTE-03-25-0190
REG-24%

Conforme:

SIGNATURE OVER PRINTED NAME



March 10, 2025

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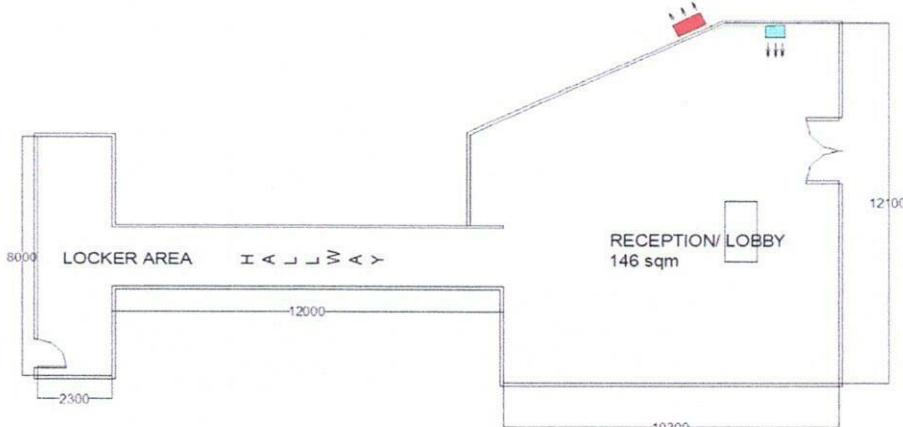
GARDEN by the Bay Residences, 1712, Calle Maytubig St. Roxas Blvd, Brgy 1, Pasay City
0977-2560008

MODEL Qty
KLM-IF100-4F3M410 1

OPTION 1

LOBBY/ RECEPTION		Area	146 sqm
ACU	10.0HP Floor Standing Inverter	KLM-IF100-4F3M410	
	Estimated Pipe Length = 47 ft		
	Estimated Royal Cord Length = 108 ft		
Initial Charge			₱ 20,000.00
Includes:			
Labor			
10ft Copper Tube			
10ft Royal Cord			
Consumables			
Installation Materials	Description	Qty	Price per qty
Copper Tube	7/8" X 3/8"	37 ft	₱ 850.00/ft
Royal Cord (comm. wire)	2.0mm ² x 4C	98 ft	₱ 100.00/ft
Royal Cord (ACCU-Breaker)	8.0mm ² x 4C	7 ft	₱ 85.00/ft
Circuit Breaker waterproof	100A/3PH	1 pc/s	₱ 3,000.00/pc
Indoor bracket	Fabricated floor	1 pc/s	₱ 2,500.00/pc
Outdoor bracket	Fabricated wall	1 pc/s	₱ 5,000.00/pc
Scaffoldings	4sets	1 pc/s	₱ 1,500.00/pc
PVC blue	1" x 10'	2 pc/s	₱ 150.00/pc
			₱ 300.00
			₱ 54,145.00

Total Estimated Charges ₱ 74,145.00



Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

Installation notes:

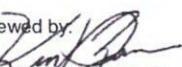
- 1 Location of indoor and outdoor units were agreed by the customer and Kolin's surveyor.
- 2 Need waiver due undercapacity. 6 pax, need working permit.
- 3 Expose coppertube in the area. Need some opening of ceiling for lay-out of coppertube.
- 4 Mechanical Plans, Permits, Electrical permits not included.
- 5 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 6 Air conditioning drain line and Electrical power supply (feeder line) **220v / 60hz / 3ph**, should be provided by customer's contractor.
- 7 **Final charges will be based on actual installation.**

Prepared by:

Customer Conformee:

Jeoffrey Dadios
Field Surveyor

Signature Over Printed Name

Reviewed by:

Engr. Kenneth Zamora
Service Supervisor Shop and
Field Operation

March 10, 2025

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GARDEN by the Bay Residences, 1712, Calle Maytubig St. Roxas Blvd, Brgy 1 , Pasay City
0977-2560008

Please be informed that the air-conditioner you intend to purchase is under capacity as compared to the following unit that we proposed:

Location	Area	Kolin's Recommendation	Customer's Choice	Remarks
LOBBY/ RECEPTION	146 sqm	KLG-IF100-4F3M410 1 UNIT , KSM-IWF-30WFY-8K1M32 1 UNIT	KLG-IF100-4F3M410 1 UNIT ,	Calculated by 12.5hp Under by 2.5hp

Since the unit of your choice is under capacity, it is probable that you may experience the following:

1. Capacity of the unit to cool the area will take longer or it will not cool the area at all that may lead to your dissatisfaction with the cooling performance of our unit.
2. Power consumption will be higher due to frequent running of compressor for not reaching the desired temperature within the normal parameter.
3. Useful life of compressor will be shortened due to excessive running beyond the normal run cycle.

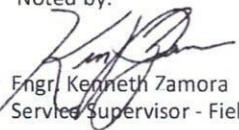
Considering the above conditions, we regret to inform you that we cannot guarantee the efficient performance of unit. **Also, One (1) year warranty for parts (compressor wty - 1year).**

For your guidance and information

Prepared by:

Jeffrey T. Dadios
Surveyor

Noted by:


Engr. Kenneth Zamora
Service Supervisor - Field
and Shop Operation

Approved by:

Mar.11,2025


Mr. Alvin de Rivera
Service Manager

Customer Conforme:

