



March 12, 2025

MS. FELICIA ATIENZA / MR. KIM ATIENZA
1850 VASQUEZ STREET, MALATE, MANILA
TEL#: 0917-5259894

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-25WFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 25,560 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32	68,995.00	45,436.20	PHP	45,436.20
TOTAL UNIT COST					PHP	45,436.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	13,420.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	59,456.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: *** Need to sign waiver agreement due to under capacity of unit choice.

PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

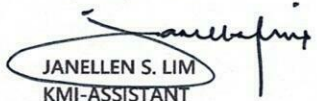
PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).**

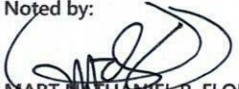
We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,


JANELLEN S. LIM
KMI-ASSISTANT

Noted by:


MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:


MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-03-25-0198
DCG-24%/7K

Conforme:

SIGNATURE OVER PRINTED NAME



KOLIN Philippines International Inc.
Survey Form

Nº 003601

Customer Name : FELICIA SIBANDA / KUYA KIM SIBANDA Date : 8-11-25
 Address : 150 VASCONCEL STREET 692. PRIVATE MANILA SJR No. : 4152
 Establishment Type : Residential ☒ Area Surveyed : RODREGO
 Commercial ☐ Area Surveyed : _____
 Recommended Product Model : K56 (WF) 2 HP / 8/4/1/32

Cooling Capacity Computation

Floor Area : 27 sqm.
 Ceiling Height : 2.6 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>27</u>	x	550 Btu/h	<u>14,850</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	<u>2,970</u> Btu/h
Total Cooling Capacity				<u>17,820</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>5</u>	x	200 Btu/h	<u>1000</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>2000</u> Btu/h

Recommended Cooling Capacity

19,820 Btu/h

Note : Compressor warranty will be reduced to 1 yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

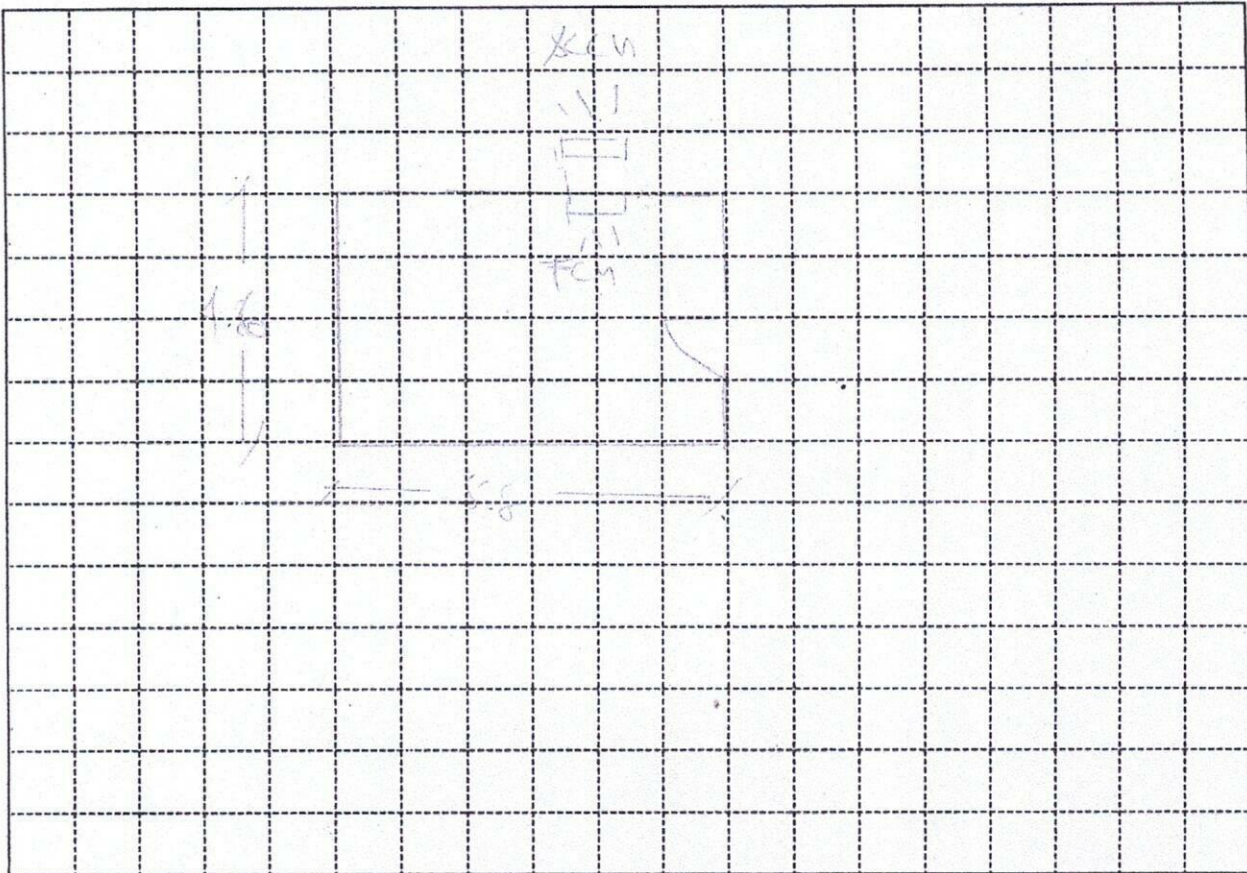
Scope of Work Agreement

- | | | |
|-----------------------------------|-----------------------------------------------------------------------|----------------------------------------------------------------------|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> Shop | <input checked="" type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input checked="" type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

DISMANTLE OF UNIT AND COMPRESSOR
CUSTOMER NEED TO OPEN THE GLASS FOR THE
USE OF NEW COMPRESSOR AND DISCHARGE
THE RIGID PIPE FOR THE KICKING OF UNIT
USE EXISTING OUTSIDE BRACKET AND BRACKET
NEED WAIVER OF DUE TO 2 HOURS OF OPERATION
WITH BACK-UP



Indoor Unit Location : SAME LOCATION WP OF WINDOW
 Outdoor Unit Location : SAME LOCATION AT THE BACK
 Pipe Length : 0 FT
 Special Note : _____

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620			
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	100		200
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	60		120
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph			
Bracket (ODU) (Imptd. / Fabricated) ; (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"	200	1.00	200
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose			
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner) 2.5			500
Initial Charge			800
TOTAL ESTIMATE		P 13,420	

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforme:

Signature Over Printed Name

March 12, 2025

FELICIA ATIENZE / KUYA KIM ATIENZA
1850 Vasquez St. Brgy 692 Malate Manila
0917-7395880/ 0917-8717015

Please be informed that the air-conditioner you intend to purchase is under capacity as compared to the following unit that we proposed:

Location	Area	Kolin's Recommendation	Customer's Choice	Remarks
BODEGA	27 sqm	KSG-IWF-25WFY8K1M32 2 Units ,alternate usage	KSG-IWF-25WFY8K1M32	DUE TO 24 HRS OPERATION, NEED 2 UNITS

Since the unit of your choice is under capacity, it is probable that you may experience the following;

1. Capacity of the unit to cool the area will take longer or it will not cool the area at all that may lead to your dissatisfaction with the cooling performance of our unit.
2. Power consumption will be higher due to frequent running of compressor for not reaching the desired temperature within the normal parameter.
3. Useful life of compressor will be shortened due to excessive running beyond the normal run cycle.

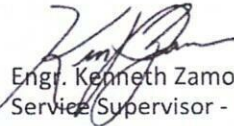
Considering the above conditions, we regret to inform you that we cannot guarantee the efficient performance of unit. **Also, One (1) year warranty for parts (compressor-VOID).**

For your guidance and information

Prepared by:

Jeffrey T. Dadios
Surveyor

Noted by:


Engr. Kenneth Zamora
Service Supervisor - Field
and Shop Operation

Approved by:


Mar.12,2025
Mr. Alvin de Rivera
Service Manager

Customer Conforme:

Signature Over Printed Name