



March 12, 2025

MS. FELICIA ATIENZA / MR. KIM ATIENZA  
1850 VASQUEZ STREET, MALATE, MANILA  
TEL#: 0917-5259894

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-25WFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 25,560 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32	68,995.00	45,436.20	PHP	45,436.20
<b>TOTAL UNIT COST</b>						PHP 45,436.20
<b>ESTIMATED COST OF INSTALLATION (please see attached)</b>						PHP 13,420.00
<b>OTHERS: DELIVERY CHARGE</b>						PHP 600.00
<b>TOTAL ESTIMATED COST OF THE PROJECT</b>						PHP 59,456.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: \*\*\* Need to sign waiver agreement due to under capacity of unit choice.

PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

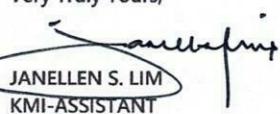
PRICES IS VAT INCLUSIVE.

\*\* *Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).*

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at [kmi\\_asst@kolinphil.com.ph](mailto:kmi_asst@kolinphil.com.ph)

Very Truly Yours,

  
JANELLEN S. LIM  
KMI-ASSISTANT

Noted by:

  
MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:

  
MS. EDITHA M. FLORES  
AVP - FINANCE

KMI-QUOTE-03-25-0198  
DCG-24%/7K

Conforme:

 SIGNATURE OVER PRINTED NAME

**KOLIN Philippines International Inc.**  
**Survey Form**

No 003601

Customer Name : FELICIA XIAOYU KWYX ALM XIAOYU Date : 3-11-25  
Address : 1850 MCKEEVER ST. SAN JOSE CALIFORNIA USA SJR No. : 21/232

Establishment Type : Residential  Area Surveyed : ROOFS,  
Commercial  Area Surveyed : \_\_\_\_\_

Recommended Product Model : KSB-1WF-2XHSE-8H1H32

**Cooling Capacity Computation**

Floor Area : 27 sqm.  
Ceiling Height : 2.5 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area : 27 x 550 Btu/h 14,850 Btu/h

Ceiling Height (excess of 3 mtrs.) : \_\_\_\_\_ x 20% \_\_\_\_\_ Btu/h

Window Direct Sunlight x 20% - 50% 2570 Btu/h

Total Cooling Capacity 17,820 Btu/h

**Add : Additional Heat Load**

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>5</u>	x	200 Btu/h	<u>1000</u> Btu/h
No. of Special Light (>40w)	_____	x	400 Btu/h	<u>Btu/h</u>
No. of Refrigerator (< 6 cu.ft.)	_____	x	400 Btu/h	<u>Btu/h</u>
No. of Refrigerator (> 6 cu.ft.)	_____	x	800 Btu/h	<u>Btu/h</u>
No. of Cooking Range	_____	x	1500 Btu/h	<u>Btu/h</u>
No. of Laptop Computer	_____	x	150 Btu/h	<u>Btu/h</u>
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer	_____	x	500 Btu/h	<u>Btu/h</u>
No. of Photocopier	_____	x	1000 Btu/h	<u>Btu/h</u>
Total Cooling Capacity			<u>2000</u>	Btu/h

**Recommended Cooling Capacity** 19,820 Btu/h

Note : Compressor warranty will be reduced to 1 yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

**Scope of Work Agreement**

1. Copper tube lay-out	<input checked="" type="checkbox"/> Expose	<input type="checkbox"/> Embedded
2. Chipping	<input type="checkbox"/> Included	<input checked="" type="checkbox"/> Not Included
3. Fabricated Bracket	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> Shop <input checked="" type="checkbox"/> Site <input type="checkbox"/> No
4. Service Ledge	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
5. Dismantling of existing Aircon	<input checked="" type="checkbox"/> Included	<input type="checkbox"/> Not Included
6. Ducting	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No

**Dimension :**

7. Plastering, carpentry and restoration works are to be done by the customer.
8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
10. Other concern: DISMANTLING OF UNIT AND COMPRESSOR, CUSTOM NEED TO OVER THE GLASS FOR THE, DISMANTLING OF NEW CONCRETE PIPE AND MOUNTING, REMOVING OF OLD MOUNTING, REMOVING OF EXISTING BRACKET, AND 75% EXCESS, NEED TO WAIT FOR 10-12 HOURS OPERATION, NEED TO BACK UP.

A hand-drawn graph on grid paper showing a linear relationship between two variables. The x-axis is labeled "Km" and the y-axis is labeled "t(h)". Data points are plotted and connected by a line of best fit. The points show a negative linear correlation, starting at approximately (0, 1.6) and ending at approximately (10, 0).

Km	t(h)
0	1.6
1	1.4
2	1.2
3	1.0
4	0.8
5	0.6
6	0.4
7	0.2
8	0.0
9	-0.2
10	-0.4

Indoor Unit Location: SAME LOCATION IN OF WINDOW  
Outdoor Unit Location: SAME LOCATION AT THE BACK  
Pipe Length: 0 FT  
Special Note:

### Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620			
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	100	400	
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	60	210	
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	7	60	
Bracket (ODU) (Imtd. / Fabricated) ; (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"	200	150	300
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose			
Chipping Works	mtr.		
Dismantling Fee (existing air-conditioner) 12.5		5700	
Initial Charge		8400	
<b>TOTAL ESTIMATE</b>			P 13,420

**Note :**

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

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Prepared by:

~~PRINTED NAME~~  
**Signature Over Printed Name**

### Customer Conformance:

Signature Over Printed Name

March 12, 2025

FELICIA ATIENZE / KUYA KIM ATIENZA  
1850 Vasquez St. Brgy 692 Malate Manila  
0917-7395880/ 0917-8717015

Please be informed that the air-conditioner you intend to purchase is under capacity as compared to the following unit that we proposed:

Location	Area	Kolin's Recommendation	Customer's Choice	Remarks
BODEGA	27 sqm	KSG-IWF-25WFY8K1M32 2 Units ,alternate usage	KSG-IWF-25WFY8K1M32	DUE TO 24 HRS OPERATION, NEED 2 UNITS

Since the unit of your choice is under capacity, it is probable that you may experience the following:

1. Capacity of the unit to cool the area will take longer or it will not cool the area at all that may lead to your dissatisfaction with the cooling performance of our unit.
2. Power consumption will be higher due to frequent running of compressor for not reaching the desired temperature within the normal parameter.
3. Useful life of compressor will be shortened due to excessive running beyond the normal run cycle.

Considering the above conditions, we regret to inform you that we cannot guarantee the efficient performance of unit. **Also, One (1) year warranty for parts (compressor-VOID).**

For your guidance and information

Prepared by:

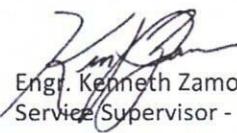
Jeoffrey T. Dadios  
Surveyor

Approved by:

  
Mr. Alvin de Rivera  
Service Manager

Mar.12,2025

Noted by:

  
Engr. Kenneth Zamora  
Service Supervisor - Field  
and Shop Operation

Customer Conforme:

  
Signature Over Printed Name