



March 14, 2025

MS. FELICIA ATIENZA / MR. KIM ATIENZA
1850 VASQUEZ STREET, MALATE, MANILA
TEL#: 0917-5259894

Dear Ma'am/Sir,

Kolin Marketing Inc. is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

** OPTION 1

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE	AMOUNT
1	UNIT/S	MODEL: KSM-IWF25-WCT10M1M32 KOLIN WALL MOUNTED CERTUS AIRCONDITIONER 23,210 Kj/h (2.5HP) REGULAR INVERTER W/ WIFI R-32	49,995.00	33,996.20	PHP 33,996.20
TOTAL UNIT COST					PHP 33,996.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP 13,420.00
OTHERS: DELIVERY CHARGE					PHP 600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP 48,016.20

** OPTION 2

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE	AMOUNT
1	UNIT/S	MODEL: KSG-IWF-25WFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 25,560 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32	68,995.00	45,436.20	PHP 45,436.20
TOTAL UNIT COST					PHP 45,436.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP 13,420.00
OTHERS: DELIVERY CHARGE					PHP 600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP 59,456.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

*** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).*

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MARTIN DANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-03-25-0198-rev
DCG-24%/4L/7K

Conforme:

SIGNATURE OVER PRINTED NAME



KOLIN Philippines International Inc.
Survey Form

No 003601

Customer Name: FELICIA S. SANTOS / KUNI KIM / KATHLEEN Date: 8-11-2015
Address: 1450 MCKEEVER STREET, CALIFORNIA, USA SJR No: 210232

Establishment Type: Residential Area Surveyed: Project
Commercial Area Surveyed: _____

Recommended Product Model: KSB-AWF-2XWF-8141A32

Cooling Capacity Computation

Floor Area: 27 sqm.
Ceiling Height: 2.6 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area: 27 x 550 Btu/h 14,850 Btu/h

Ceiling Height (excess of 3 mtrs.): _____ x 20% _____ Btu/h

Window Direct Sunlight x 20% - 50% 2570 Btu/h

Total Cooling Capacity 14,820 Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>5</u>	x	200 Btu/h	<u>1000</u> Btu/h
No. of Special Light (>40w)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (< 6 cu.ft.)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (> 6 cu.ft.)	_____	x	800 Btu/h	_____ Btu/h
No. of Cooking Range	_____	x	1500 Btu/h	_____ Btu/h
No. of Laptop Computer	_____	x	150 Btu/h	_____ Btu/h
No. of Desktop Computer <u>H</u>	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer	_____	x	500 Btu/h	_____ Btu/h
No. of Photocopier	_____	x	1000 Btu/h	_____ Btu/h
Total Cooling Capacity			<u>2000</u>	Btu/h

Recommended Cooling Capacity 19,820 Btu/h

Note : Compressor warranty will be reduced to 1 yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

1. Copper tube lay-out	<input checked="" type="checkbox"/> Expose	<input type="checkbox"/> Embedded
2. Chipping	<input checked="" type="checkbox"/> Included	<input type="checkbox"/> Not Included
3. Fabricated Bracket	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> Shop <input checked="" type="checkbox"/> Site <input type="checkbox"/> No
4. Service Ledge	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
5. Dismantling of existing Aircon	<input type="checkbox"/> Included	<input type="checkbox"/> Not Included
6. Ducting	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No

Dimension :

7. Plastering, carpentry and restoration works are to be done by the customer.
8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
10. Other concern: DISMANTLING OF UNIT AND COMPRESSOR
NEED TO OBTAIN THE CLASS FOR THE
WIRING OF NEW COMPRESSOR UNIT AND LINE
REMOVING THE OLD TUBE & CABLES OF UNIT
NEED TO OBTAIN THE OUTDOOR BACKUP UNIT AND THE EXHAUST
NEED TO OBTAIN THE BACKUP UNIT

Indoor Unit Location : SAME LOCATION IN' OF WINDOW
Outdoor Unit Location : SAME LOCATION AT THE BACK
Pipe Length : 10 ft
Special Note :

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.)	2330, 2430, 2520, 3520, 4620		
Wire (Royal Cord-signal wire) (excess of 10ft.)	2.0mmx4C	100	200
Wire (Royal Cord - Breaker to ODU)	3.5mm / 5.5mm x 3C	60	120
Circuit Breaker	20A, 30A, 40A/1ph, 40A/3ph		
Bracket (ODU)	(Imptd. / Fabricated) ; (Floor / Wall)		
Bracket (WAC)	Angle Type		
PVC Pipe (drain)	1/2", 3/4"	150	300
PVC Pipe (electrical)	3/4", 1"		
Drain Pump			
Drain Pump Hose			
Chipping Works	mtr.		
Dismantling Fee (existing air-conditioner)	2.5		3500
Initial Charge			8400
TOTAL ESTIMATE		P 13,420	

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

~~JEFFREY D. DOBBS~~
Signature Over Printed Name

Customer Conformance:

John G. Green - 311155
Signature Over Printed Name