



March 14, 2025

MS. FELICIA ATIENZA / MR. KIM ATIENZA  
1850 VASQUEZ STREET, MALATE, MANILA  
TEL#: 0917-5259894

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

**\*\* OPTION 1**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW25-WCT10M1M32 KOLIN WALL MOUNTED CERTUS AIRCONDITIONER 23,210 Kj/h (2.5HP) REGULAR INVERTER W/ WIFI R-32	49,995.00	33,996.20	PHP	33,996.20
TOTAL UNIT COST					PHP	33,996.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	13,420.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	48,016.20

**\*\* OPTION 2**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-25WFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 25,560 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32	68,995.00	45,436.20	PHP	45,436.20
TOTAL UNIT COST					PHP	45,436.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	13,420.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	59,456.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM  
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES  
AVP - FINANCE

KMI-QUOTE-03-25-0198-rev  
DCG-24%/4L/7K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines



**KOLIN Philippines International Inc.**  
**Survey Form**

No 003601

Customer Name : FELICIA STIMBA / Kuya Alvin STIMBA Date : 3-11-25  
 Address : 1850 VICTORIA ST. BAYVIEW GATE MARIKINA SJR No. : 4/12-32  
 Establishment Type : Residential ☒ Area Surveyed : 3000 sq. ft.  
 Commercial ☐ Area Surveyed : \_\_\_\_\_  
 Recommended Product Model : K56 (WF) 24000 BTU/H

**Cooling Capacity Computation**

Floor Area : 27 sqm.  
 Ceiling Height : 2.4 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>27</u>	x	550 Btu/h	<u>14,850</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	<u>2,970</u> Btu/h
Total Cooling Capacity				<u>17,820</u> Btu/h

**Add : Additional Heat Load**

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>5</u>	x	200 Btu/h	<u>1,000</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>20,000</u> Btu/h

**Recommended Cooling Capacity**

19,820 Btu/h

Note : Compressor warranty will be reduced to 1 yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

**Scope of Work Agreement**

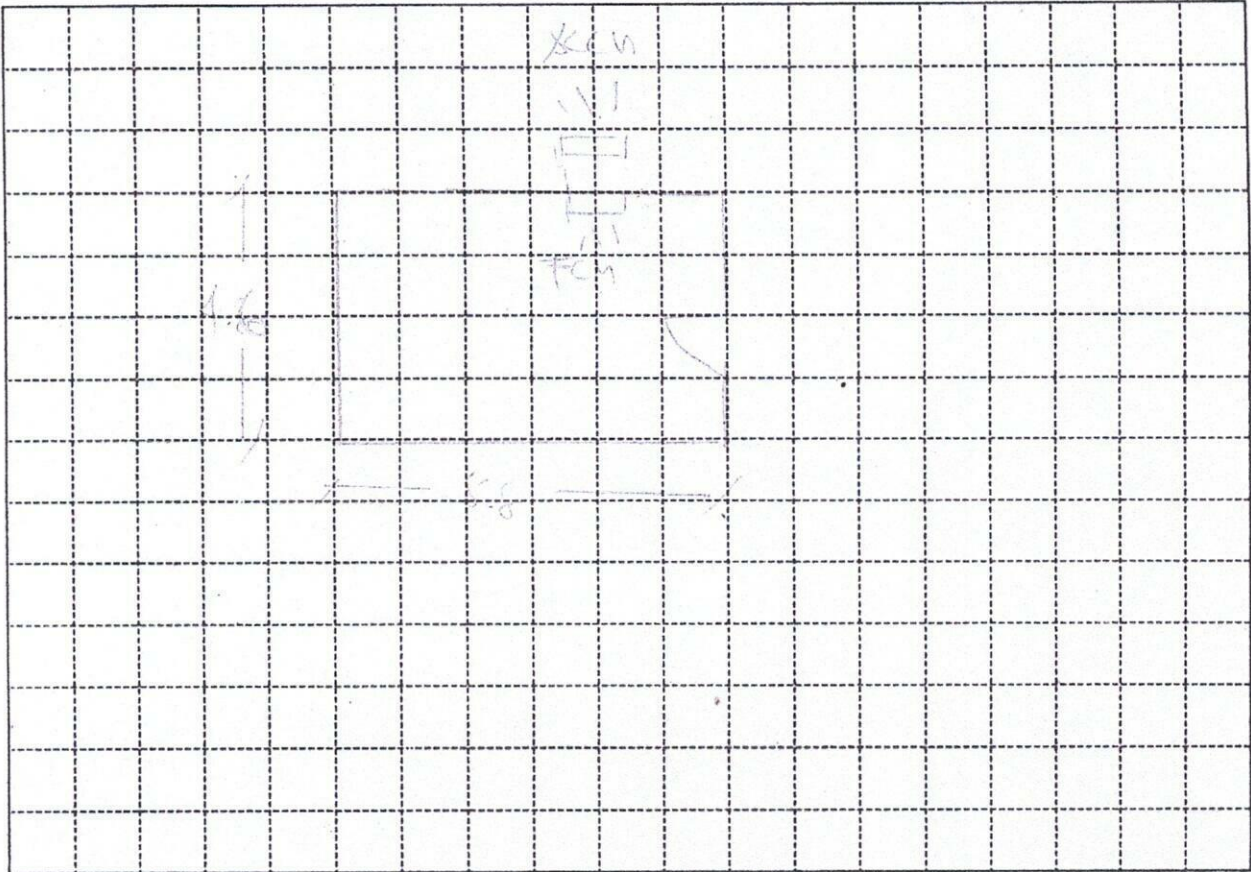
- |                                   |   |   |
|-----------------------------------|---|---|
| 1. Copper tube lay-out            | <input checked="" type="checkbox"/> Expose                            | <input type="checkbox"/> Embedded                         |
| 2. Chipping                       | <input type="checkbox"/> Included                                     | <input type="checkbox"/> Not Included                     |
| 3. Fabricated Bracket             | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge                  | <input type="checkbox"/> Yes  | <input checked="" type="checkbox"/> No                    |
| 5. Dismantling of existing Aircon | <input checked="" type="checkbox"/> Included                          | <input type="checkbox"/> Not Included                     |
| 6. Ducting                        | <input type="checkbox"/> Yes  | <input checked="" type="checkbox"/> No                    |

**Dimension :**

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern:

DISMANTLING OF UNIT AND COMPRESSOR  
CASEWORK MFC TO OPEN THE CASE FOR THE  
LAY-OUT OF NEW COMPRESSOR AND DISCHARGE  
PIPEWORK FOR THE K56 CHILLER OF UNIT  
WE EXISTING OUTSIDE BRACKET AND 150-150  
NEED WAIVER OF DUE TO 2-HOUR OPERATION  
MFC BACK-UP





Indoor Unit Location : SAME LOCATION W/ OF WINDOW  
 Outdoor Unit Location : SAME LOCATION AT THE BACK  
 Pipe Length : 0 FT  
 Special Note : \_\_\_\_\_

## Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620			
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	200	1.00	200
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	60	1.20	720
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph			
Bracket (ODU) (Imptd. / Fabricated) : (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"	200	1.50	300
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose			
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner) 2.5			500
Initial Charge			850
TOTAL ESTIMATE			P 13,420

## Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name