



March 17, 2025

SKIES MERCHANDISING SALES CORP.
2159 JOSE ABAD SANTOS COR. BATANGAS ST., TONDO MANILA
TEL#: 0920-9290209

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW15-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 12,660 Kj/h (1.5HP) REGULAR INVERTER R-32	32,995.00	21,076.20	PHP	21,076.20
TOTAL UNIT COST					PHP	21,076.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	10,495.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	32,171.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

*** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).*

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:
3/17
MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-03-25-0204
ECY-24%/4K

Conforme:

SIGNATURE OVER PRINTED NAME



KOLIN Philippines International Inc.
Survey Form

No 003606

Customer Name : SKFC INDUSTRY & SALES CO., LTD. Date : 3-15-26
Address : 12159 JOSÉ ZAMORA ST. SAN JUAN, MANILA SJR No. : 215926

Establishment Type : Residential Commercial
Area Surveyed : 1000 sqm
Area Surveyed : 1000 sqm

Recommended Product Model : KSM-12N1-WT

Cooling Capacity Computation

Floor Area : 124 sqm.
Ceiling Height : 2.5 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area : 124 x 550 Btu/h 6770 Btu/h

Ceiling Height (excess of 3 mtrs.) : 0 x 20% 0 Btu/h

Window Direct Sunlight : 0 x 20% - 50% 0 Btu/h

Total Cooling Capacity 6770 Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>6</u>	x	200 Btu/h	<u>1200</u> Btu/h
No. of Special Light (>40w)	<u>0</u>	x	400 Btu/h	<u>0</u> Btu/h
No. of Refrigerator (< 6 cu.ft.)	<u>0</u>	x	400 Btu/h	<u>0</u> Btu/h
No. of Refrigerator (> 6 cu.ft.)	<u>0</u>	x	800 Btu/h	<u>0</u> Btu/h
No. of Cooking Range	<u>0</u>	x	1500 Btu/h	<u>0</u> Btu/h
No. of Laptop Computer	<u>0</u>	x	150 Btu/h	<u>0</u> Btu/h
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer	<u>0</u>	x	500 Btu/h	<u>0</u> Btu/h
No. of Photocopier	<u>0</u>	x	1000 Btu/h	<u>0</u> Btu/h
Total Cooling Capacity				<u>2200</u> Btu/h

Recommended Cooling Capacity 12624 Btu/h

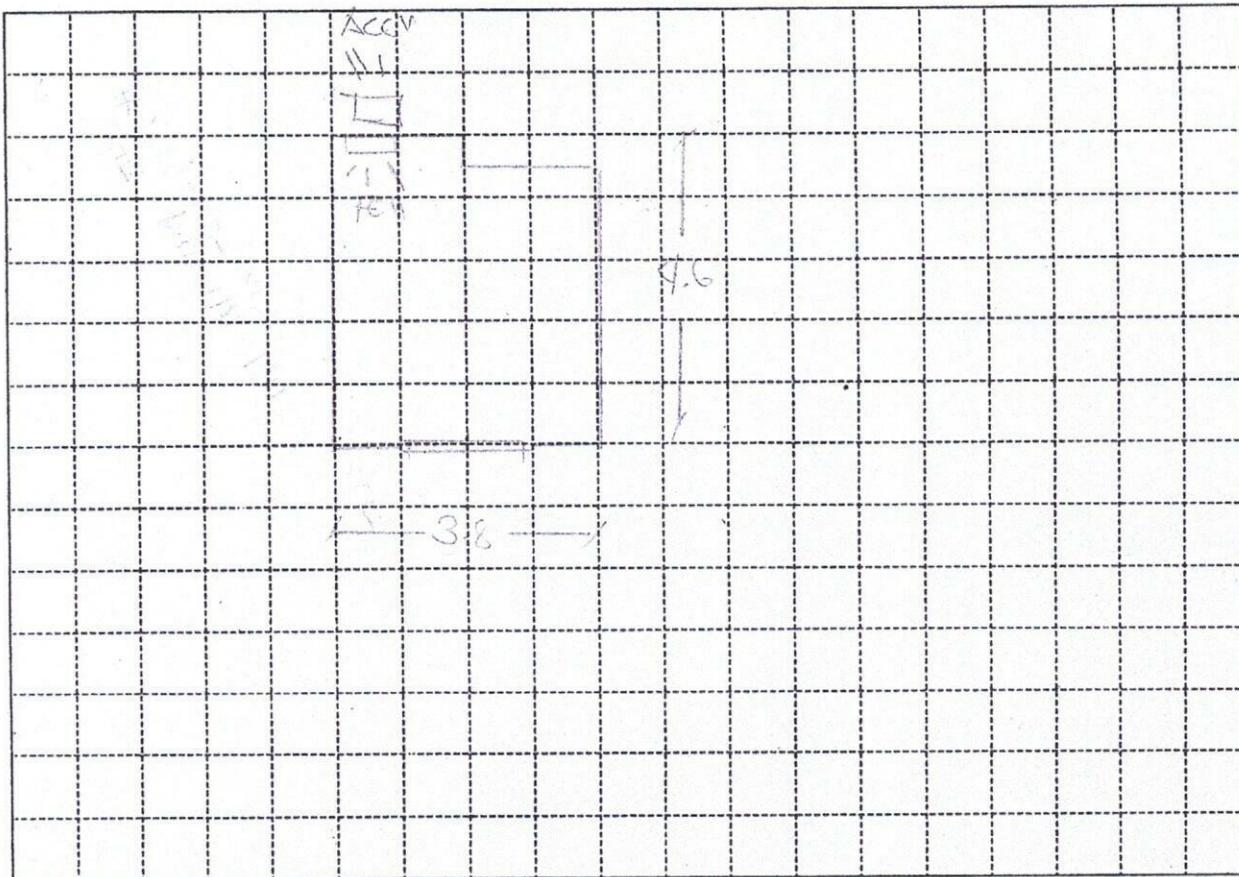
Note : Compressor warranty will be reduced to 1 yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

1. Copper tube lay-out	<input type="checkbox"/> Expose	<input type="checkbox"/> Embedded		
2. Chipping	<input type="checkbox"/> Included	<input type="checkbox"/> Not Included		
3. Fabricated Bracket	<input type="checkbox"/> Yes	<input type="checkbox"/> Shop	<input type="checkbox"/> Site	<input type="checkbox"/> No
4. Service Ledge	<input type="checkbox"/> Yes		<input type="checkbox"/> No	
5. Dismantling of existing Aircon	<input type="checkbox"/> Included		<input type="checkbox"/> Not Included	
6. Ducting	<input type="checkbox"/> Yes		<input type="checkbox"/> No	

Dimension :

7. Plastering, carpentry and restoration works are to be done by the customer.
8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
10. Other concern: THE EXISTING LAYOUT OF NEW UNIT, TYPING NUMBER 2159 WITH DUCTING, USE EXISTING OUTDOOR BRACKET (ANT) (IF POSSIBLE)



Indoor Unit Location : LEFT CORNER SAME LOCATION

Outdoor Unit Location : AT THE BACK

Pipe Length : 10FT

Special Note :

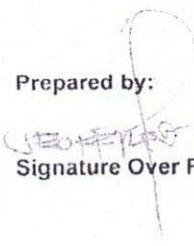
Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620			
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	7FT	100	700
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	7FT	60	420
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph			
Bracket (ODU) (Imtd. / Fabricated) ; (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"			
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose WHITE 1/2	7FT	25	175
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner) 1.5H	1	2500	2500
Initial Charge Labor & Materials (Budget)			6700
TOTAL ESTIMATE			P 10,495 -

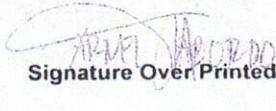
Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:


GEORGE D'SOUZA
Signature Over Printed Name

Customer Confered:


Signature Over Printed Name