



March 17, 2025

SKIES MERCHANDISING SALES CORP.
2159 JOSE ABAD SANTOS COR. BATANGAS ST., TONDO MANILA
TEL#: 0920-9290209

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW15-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 12,660 Kj/h (1.5HP) REGULAR INVERTER R-32	32,995.00	21,076.20	PHP	21,076.20
TOTAL UNIT COST					PHP	21,076.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	10,495.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	32,171.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,


JANELLEN S. LIM
KMI-ASSISTANT

Noted by:


MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:


MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-03-25-0204
ECY-24%/4K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
 www.kolinphil.com.ph / kolinphilippines



KOLIN Philippines International Inc.
Survey Form

No 003606

Customer Name : SHEC MERCHANDISING SALES CO. INC. Date : 3-15-20
 Address : 1119 JOSE Z. DELA CRUZ COR. EXTENSION ST. TORO, MANILA SJR No. : 1119
 Establishment Type : Residential ☒ Area Surveyed : Guest Room
 Commercial ☐ Area Surveyed : _____
 Recommended Product Model : KSM-1W15-WOTJOM1W32

Cooling Capacity Computation

Floor Area : 12.4 sqm.
 Ceiling Height : 2.5 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>12.4</u>	x	550 Btu/h	<u>6820</u>	Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%		Btu/h
Window Direct Sunlight		x	20% - 50%	<u>1914</u>	Btu/h
Total Cooling Capacity				<u>11484</u>	Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u>	Btu/h
No. of Ordinary Light (<40w)	<u>6</u>	x	200 Btu/h	<u>1200</u>	Btu/h
No. of Special Light (>40w)		x	400 Btu/h		Btu/h
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h		Btu/h
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h		Btu/h
No. of Cooking Range		x	1500 Btu/h		Btu/h
No. of Laptop Computer		x	150 Btu/h		Btu/h
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u>	Btu/h
No. of Printer		x	500 Btu/h		Btu/h
No. of Photocopier		x	1000 Btu/h		Btu/h
Total Cooling Capacity				<u>2200</u>	Btu/h

Recommended Cooling Capacity

13684 Btu/h

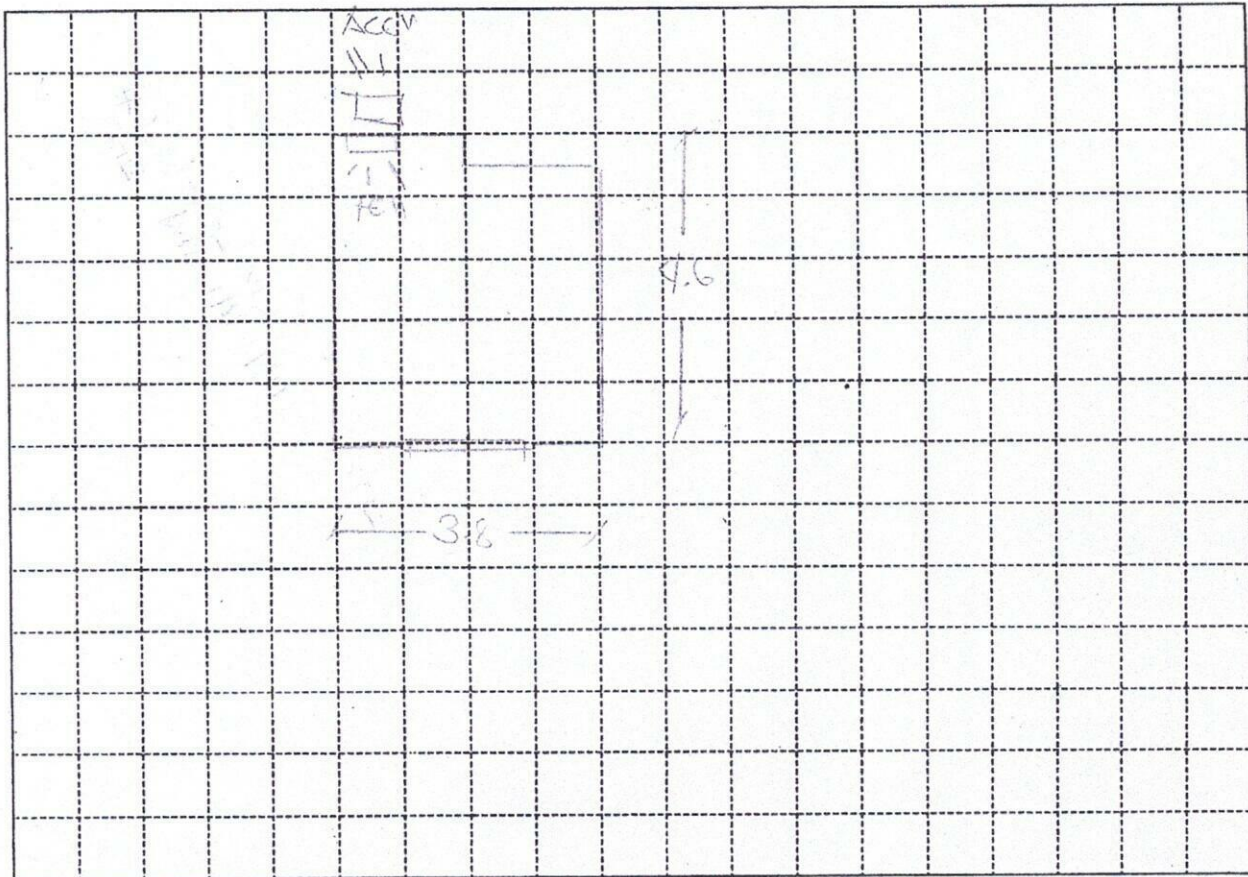
Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

- | | | |
|-----------------------------------|--|---|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input checked="" type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern; REMOVE AND LAYOUT OF NEW UNIT, BRING HARPER, 2 PAX WITH PERMITS, USE EXISTING OUTSIDE BRACKET AND SUPPORT



Indoor Unit Location : LEFT CORNER SAME LOCATION
 Outdoor Unit Location : AT THE BACK
 Pipe Length : 10FT
 Special Note : _____

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620			
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	7FT	100	700
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	7FT	60	420
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph			
Bracket (ODU) (Imptd. / Fabricated) ; (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"			
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose WHITE 1/2"	7FT	25	175
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner) 1.5HP	1		2500
Initial Charge <u>LESS OUTSIDE SURGEET</u>			6700
TOTAL ESTIMATE			P 10,495

Note :

- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
- Survey fee will be **deducted** in the installation fee.

Prepared by:

WEDNESDAY 08/10/20
 Signature Over Printed Name

Customer Conforms:

WEDNESDAY 08/10/20
 Signature Over Printed Name