



March 20, 2025

OMI SHEET METAL WORKS INC
BLK 18 LOT 1 & 3 BORMAHECO COMPOUND PHASE 3 PEZA ROSARIO CAVITE
TEL#: 046 437-0710/0917-579-3317
Email: h.tawag@omiphil.com / haydeelyntonette@yahoo.com

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	ZERO RATED	DISCOUNTED PRICE		AMOUNT
2	UNIT/S	MODEL: KSM-IW25-WCT10M1M32 KOLIN WALL MOUNTED CERTUS AIRCONDITIONER 23,210 Kj/h (2.5HP) REGULAR INVERTER W/ WIFI R-32	49,995.00	44,638.39	29,925.18	PHP	59,850.36
TOTAL UNIT COST						PHP	59,850.36
ESTIMATED COST OF INSTALLATION (please see attached)						PHP	28,790.00
OTHERS: DELIVERY CHARGE						PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT						PHP	89,240.36

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOP NOTICE.

PRICES IS VAT INCLUSIVE.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

** 2 units should operate at the same time.

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-01-25-0043-rev
REG-24%/4K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
www.kolinphil.com.ph / kolinphilippines

KOLIN Philippines International Inc.
Survey Form

N^o 003608

Customer Name : OMI SHEET METAL WORKS INC. Date : 03-19-20
 Address : B/S L-12 NORTHEAST COR. TOL. & PHASE II SJR No. : 14602
CEP, ROSARIO CANTO

Establishment Type : Residential ☐ Area Surveyed : _____
 Commercial ☒ Area Surveyed : CANTO

Recommended Product Model : KSM 10K - 60T01M1M32 (1ST UNIT)

Cooling Capacity Computation

Floor Area : 56 sqm.
 Ceiling Height : 3.3 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>56</u>	x	550 Btu/h	<u>25,600</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	<u>5,000</u> Btu/h
Total Cooling Capacity				<u>30,600</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>30</u>	x	300 Btu/h	<u>9,000</u> Btu/h
No. of Ordinary Light (<40w)	<u>7</u>	x	200 Btu/h	<u>1,400</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Refrigerator (> 6 cu.ft.)	<u>1</u>	x	800 Btu/h	<u>800</u> Btu/h
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer	<u>1</u>	x	500 Btu/h	<u>500</u> Btu/h
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>42,800</u> Btu/h

Recommended Cooling Capacity 42,800 Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

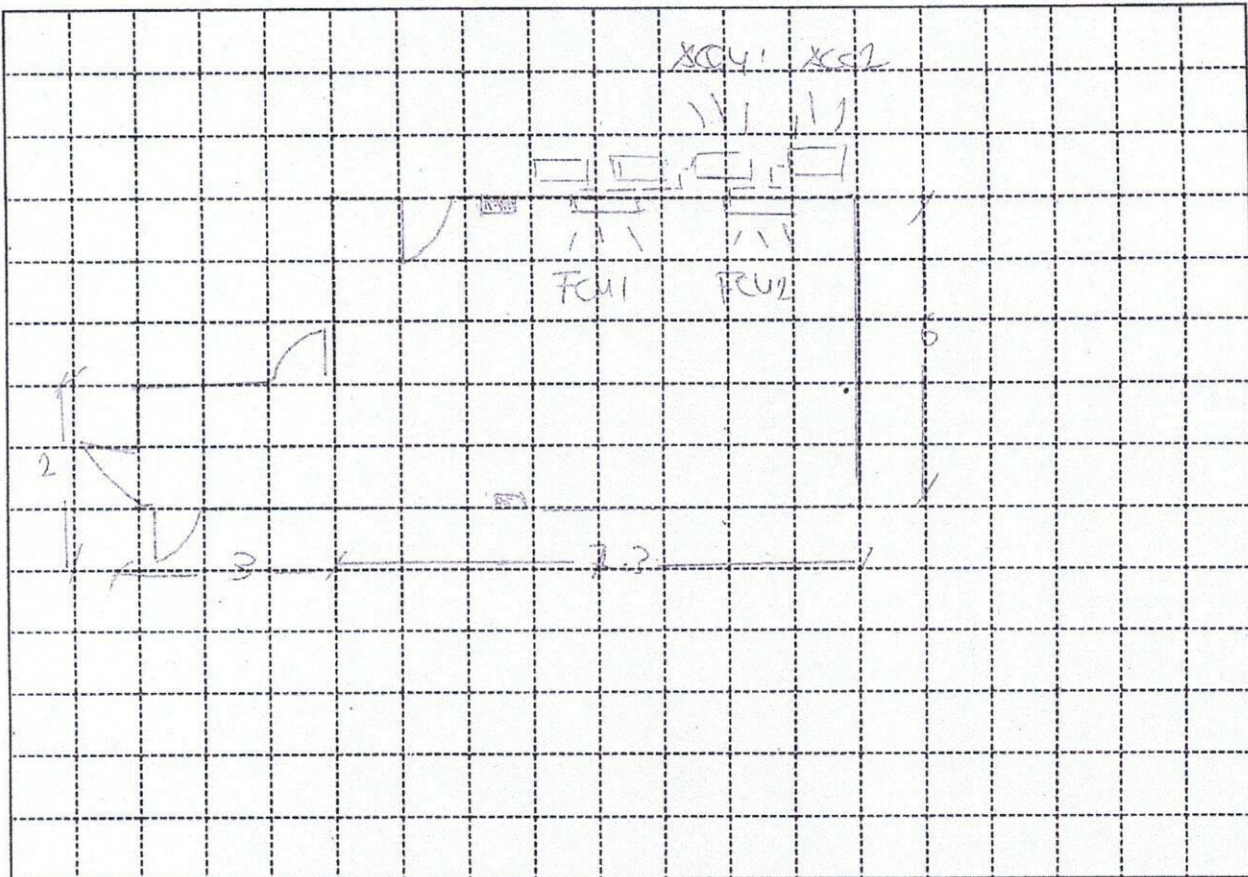
Scope of Work Agreement

- | | | |
|-----------------------------------|--|--|
| 1. Copper tube lay-out | ☒ Expose | ☐ Embedded |
| 2. Chipping | ☐ Included | ☒ Not Included |
| 3. Fabricated Bracket | ☐ Yes ☐ Shop | ☐ Site ☒ No |
| 4. Service Ledge | ☐ Yes | ☒ No |
| 5. Dismantling of existing Aircon | ☒ Included | ☐ Not Included |
| 6. Ducting | ☐ Yes | ☒ No |

Dimension : _____

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern: DISMANTLE IS NOT YET FINAL. OUSISWORK WOULD DISMANTLE. + PAX BRKLY POPE.

- Additional Note: 2 unit should operate at the same time



Indoor Unit Location : NEAR COLUMN, LEFT UPPER OF WINDOW
 Outdoor Unit Location : ON THE ROOF, 3RD UNIT
 Pipe Length : 14 FT
 Special Note :

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	4 FT	400	1600
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	11 FT	900	1100
Wire (Royal Cord - Breaker to ODU) (3.5mm / 5.5mm x 3C)	7 FT	60	420
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated) : (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2" (3/4")	2 PCS	150	300
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose WHIP 1/2"	2 FT	25	175
Chipping Works 10 FT (PROXIMITY)	mtr.		500
Dismantling Fee (existing air-conditioner) 3 FT	1 SET		3000
Initial Charge			8500
TOTAL ESTIMATE			P 16,895-

Note :

- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
- Survey fee will be **deducted** in the installation fee.

Prepared by:

JE OFFICE 03/10/11
 Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name

KOLIN Philippines International Inc.
Survey Form

No 003609

Customer Name: OIM SHIP REPAIR WORKS INC.
 Address: 1373 L-7th NORTH AVE.

Date: 3-19-78
 SJR No.: 26502

Establishment Type: Residential ☐
 Commercial ☒

Area Surveyed: CARTEN (2ND UNIT)

Recommended Product Model: KSL-1W3-1000W/1W32

Cooling Capacity Computation

Floor Area: 56 sqm.
 Ceiling Height: 3.2 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area:	<u>56</u>	x	550 Btu/h	<u>30800</u> Btu/h
Ceiling Height (excess of 3 mtrs.):		x	20%	
Window Direct Sunlight		x	20%-50%	<u>5500</u> Btu/h
Total Cooling Capacity				<u>33000</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>20</u>	x	300 Btu/h	<u>6000</u> Btu/h
No. of Ordinary Light (<40w)	<u>2</u>	x	200 Btu/h	<u>400</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Refrigerator (> 6 cu.ft.)	<u>1</u>	x	800 Btu/h	<u>800</u> Btu/h
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer	<u>1</u>	x	500 Btu/h	<u>500</u> Btu/h
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>42500</u> Btu/h

Recommended Cooling Capacity 45,000 Btu/h

Note : Compressor warranty will be **reduced to** yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

- | | | |
|-----------------------------------|--|--|
| 1. Copper tube lay-out | ☒ Expose | ☐ Embedded |
| 2. Chipping | ☐ Included | ☒ Not Included |
| 3. Fabricated Bracket | ☐ Yes ☐ Shop | ☐ Site ☒ No |
| 4. Service Ledge | ☐ Yes | ☒ No |
| 5. Dismantling of existing Aircon | ☐ Included | ☐ Not Included |
| 6. Ducting | ☐ Yes | ☒ No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern; NEED TO PROVIDE POWER SUPPLY TO LOCATION OF THE ROOF, LEFT OF EXISTING.

Additional Note: 2 units should operate at the same time.

PLEASE SEE REFERENCE SURVEY
FORM # 3608, FCU 2, AND UNIT

Indoor Unit Location :

UP OF WINDOW, RIGHT SIDE, NEXT TV.

Outdoor Unit Location :

AT THE ROOF LEFT OF ACU 1

Pipe Length :

10 FT

Special Note :

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.)	2330, 2430, 2520, 3520, 4620		
Wire (Royal Cord-signal wire) (excess of 10ft.)	2.0mmx4C	77	154
Wire (Royal Cord - Breaker to ODU)	3.5mm / 5.5mm x 3C	60	360
Circuit Breaker	20A, 30A, 40A/1ph, 40A/3ph	1000	1000
Bracket (ODU)	(Imptd. / Fabricated) ; (Floor / Wall)		
Bracket (WAC)	Angle Type		
PVC Pipe (drain)	1/2", 3/4"	2 PCS	300
PVC Pipe (electrical)	3/4", 1"		
Drain Pump			
Drain Pump Hose	10 FT	15	150
Chipping Work	mtr.		800
Dismantling Fee (existing air-conditioner)			
Initial Charge			8500
TOTAL ESTIMATE		P 11,895-	

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

JEFFREY D. DIXON
Signature Over Printed Name

Customer Conforms:

Angie Rose Jordan
Signature Over Printed Name