



May 6, 2025

HANPAO TEA HOUSE
ATTN: MR. TOM KIM
312 SHAW BLVD. MANDALA PARK, BRGY. PLEASANT HILLS, MANDALUYONG CITY
TEL#: 0917-8388468

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

| QTY | U/M | MODEL / DESCRIPTION | SRP | DISCOUNTED PRICE | | AMOUNT |
|--|--------|---|------------|------------------|-----|------------|
| 1 | UNIT/S | MODEL: KLM-SF70-4F1M410 KOLIN FLOOR MOUNTED AIRCONDITIONER 56,970 Kj/h (5.0TR) NON-INVERTER R-410A SINGLE PHASE | 110,995.00 | 81,356.20 7 | PHP | 81,356.20 |
| TOTAL UNIT COST | | | | | PHP | 81,356.20 |
| ESTIMATED COST OF INSTALLATION (please see attached) | | | | | PHP | 75,400.00 |
| OTHERS: DELIVERY CHARGE | | | | | PHP | 600.00 |
| TOTAL ESTIMATED COST OF THE PROJECT | | | | | PHP | 157,356.20 |

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately.**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

*ASP recommends that existing unit should be dismantled if want to proceed with bigger HP.

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL B. FLORES
KMI-SUPERVISOR

Approved By:

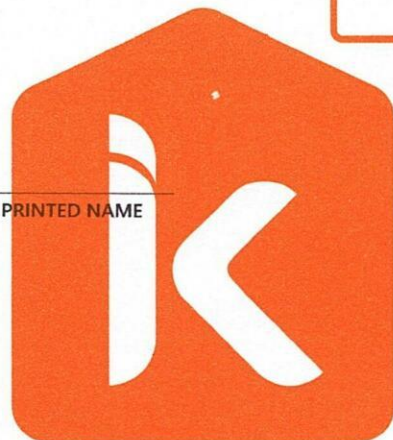
MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-05-25-0350
ECY-24%/3K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
www.kolinphil.com.ph / kolinphilippines





GNASIT AIRCONDITIONING SERVICES

2173 PASIGLINE ST, STA ANA, ZONE 86, BGY 790, MANILA
MOBILE #: 0917-557-1506 / (02) 8353-1027

May 6, 2025

HANPAO TEA HOUSE

312 Shaw Blvd. Mandala Park Brgy. Pleasant Hills
Mandaluyong City

Attention: Sir Tom,

Good day!

We are pleased to submit our quotation price for your air-con unit installation cost
Here's the breakdown as your reference.

Recommendation: KOLIN FLOOR MOUNTED 6HP/5TR (KLF-SF70-4FIM410)

GROUND FLOOR AREA = (COPPER TUBE 86ft/ ROYAL CORD 92ft)

Installation Cost Per Unit Initial Charge Php 14,000.00

Free: (Royal cord & Copper Tube of 10ft/3meters)

Additional Cost in existing of 10ft

| | | |
|-------------|--------------------|-----------|
| Copper Tube | 76ft/600 (3/8X3/4) | 45,600.00 |
|-------------|--------------------|-----------|

| | | |
|------------|------------------|----------|
| Royal Cord | 82ft/100 (2MX4C) | 8,200.00 |
|------------|------------------|----------|

| | | |
|---------------------------------|--|----------|
| Bracket (indoor/outdoor) MODIFY | | 3,000.00 |
|---------------------------------|--|----------|

| | | |
|---------|--|----------|
| Breaker | | 1,000.00 |
|---------|--|----------|

| | | |
|-------------------|----------|----------|
| Rubber Insulation | 9pcs/400 | 3,600.00 |
|-------------------|----------|----------|

| | | |
|-------------------------|--|----------------------|
| TOTAL Estimation | | Php 75,400.00 |
|-------------------------|--|----------------------|

NOTE: (Carpentry, Masonry, Electrical are not included in the scope of work)

Mode of Payment

CASH

BPI 1679087947 MARIA CRISTINA TISANG

GNASIT AIRCONDITIONING SERVICES (METROBANK ACCNT NO.231-3-231743856)

(50% down-payment for the materials needed, and full payment upon the completion of work)

Should you approve the above offer...Please sign the conforme on the space below

If you have questions or concern regarding the quote, please don't hesitate to get in touch with us. Call/TEXT 0917-557-1506, (02) 8353-1027

Sincerely,
Melvin B.

Conforme: