



April 29, 2025

PHESCO INC
ATTN: MS. MA. HELENA

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KL-IF60-G6H1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 58,140 Kj/h (5.0TR) FULL DC INVERTER R32 SINGLE PHASE	165,995.00	112,156.20	PHP	112,156.20
1	UNIT/S	MODEL: KLM-IC40-AA1M32 KOLIN FLOOR/CEILING AIRCONDITIONER 37,980 Kj/h (3.0TR) DC INVERTER R-32	117,995.00	89,676.20	PHP	89,676.20
1	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER R-32	41,995.00	27,916.20	PHP	27,916.20
1	UNIT/S	MODEL: KSM-IW15-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 12,660 Kj/h (1.5HP) REGULAR INVERTER R-32	32,995.00	21,076.20	PHP	21,076.20
1	UNIT/S	MODEL: KSM-IW10-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 9,800 Kj/h (1.0HP) REGULAR INVERTER R-32	29,995.00	18,796.20	PHP	18,796.20
1	UNIT/S	MODEL: KSG-IWF-30WFF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 29,500 Kj/h (3.0HP) FULL DC INVERTER W/ WIFI R-32	76,595.00	51,212.20	PHP	51,212.20
1	UNIT/S	MODEL: KIF-26WMBBLDC KOLIN 26" INDUSTRIAL FAN WALL TYPE INVERTER 230V/60Hz RATED VOLTAGE ; 1,900-9,500m ³ /h AIR VOLUME	7,195.00	5,318.20	PHP	5,318.20
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL UNIT COST					PHP	326,751.40

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

INSTALLATION:

* Initial Charge for 1 Wall Mounted AC: P7,500.00 (1.0HP-2.0HP) / P8,500.00 (2.5HP-3.0HP)

Inclusions: Labor, Outdoor Standard Bracket, Consumables, 10ft PVC Pipes ¾, 1st 10ft. Royal Cord Wire and 1st 10ft. Copper Tube.

Exclusions: Excess of 1st 10ft. Royal Cord 100/foot, Copper Tube 350/foot (1.0hp-2.0hp), 400/foot (2.5hp-3.0hp), Circuit Breaker (Nema), Special Designed Bracket.

* Initial Charge for 1 Floor/Ceiling Mounted AC: P12,000.00 (3tr.) / P14,000.00 (5tr.) including Labor;

Consumables; 1st 10ft. PVC pipes; Royal cord wire (excess P100/foot);

1st 10ft. (3.0TR) Copper tube (excess P400/foot); 1st 10ft. (5.0TR) Copper tube (excess P600/foot); labor.

* Initial Charge for 1 Floor Mounted AC: P11,000.00 (3tr.) / P14,000.00 (5tr.) including Labor;

Consumables; 1st 10ft. PVC pipes; Royal cord wire (excess P100/foot);

1st 10ft. (3.0TR) Copper tube (excess P400/foot); 1st 10ft. (5.0TR) Copper tube (excess P600/foot); labor.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

FOR FLOOR MOUNTED: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

FOR FLOOR/CEILING: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:
MARTHA MARIELA FLORES
KMI-SUPERVISOR

Approved By:
MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-04-25-0314
REG-24%/14K/4K/7K/150

Conforme: _____
SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
www.kolinphil.com.ph / kolinphilippines

