



October 10, 2025

LOGISTICA BUENA  
SUITE 1010-A ERMITA CENTER BLDG., ROXAS BLVD., MANILA  
ATTN: MS. BEVERLY  
TEL#: 0917-8122589

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

**A. EQUIPMENT & INSTALLATION**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE	AMOUNT
1	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER W/ WIFI R-32	41,995.00	27,916.20	PHP 27,916.20
1	UNIT/S	MODEL: KA-100MCARINV32 KOLIN WINDOW TYPE CREO SERIES AIRCONDITIONER 9,700 Kj/h (1.0HP) FULL DC INVERTER R-32 WITH REMOTE (WxDxH) 17.7"x26.6"x13.8"	24,995.00	18,196.20	PHP 18,196.20
<b>TOTAL UNIT COST</b>					PHP 46,112.40
<b>ESTIMATED COST OF INSTALLATION (please see attached)</b>					PHP 27,375.00
<b>OTHERS: DELIVERY CHARGE</b>					PHP 600.00
<b>TOTAL UNIT COST</b>					PHP 74,087.40

**TERMS OF PAYMENT:**

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

**WARRANTY:**

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.  
FOR WINDOW TYPE (manual): ONE (1) YEAR FREE PARTS AND LABOR, TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

\*\*\* You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at [kmi\\_asst@kolinphil.com.ph](mailto:kmi_asst@kolinphil.com.ph)

Very Truly Yours,

JANELLEN S. LIM  
KMI-ASSISTANT

Noted by:  
  
MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:  
MS. EDITHA M. FLORES  
AVP - FINANCE

KMI-QUOTE-10-25-0736-rev  
ADR-24%/400/4K

Conforme:

SIGNATURE OVER PRINTED NAME





# ESTINOR AIRCONDITIONING SERVICES

8 C. Jose Extension St., Brgy. 144 Malibay, Pasay City

☎ 7-621-7179; 8-800-1401 / ☎ 0917-316-8463; 0925-651-7664

✉ estinor.airconditioning.services@gmail.com

VAT Reg. TIN: 231-613-080-000

No. **QF2025-383**

## LOGISTICA BUENA

Suite 1010-A Ermita Center Bldg. Roxas Blvd.  
Manila

October 9, 2025

Contact No.: 9178122589

Email:

Dear Sir/Madam,

This is a quotation on the units/materials/services named, subject to conditions noted below.

## A. INSTALLATION COST

### Area: Office

#### (1) Unit/Model: **Kolin - Wall Mounted - 2.0HP (33 FT)**

ITEM NO.	DESCRIPTION	QTY	COST	AMOUNT (PHP)
1	Initial Charge (1st 10ft. Copper Tube - .028mm, rubber insulation 1/2 thickness, communication wire, PVC drain, standard bracket)	lot	7,500.00	7,500.00
2	Excess Copper Tube w/ Royal Cord	23 FT	450.00/FT	10,350.00
3	Breaker	lot	1,000.00	1,000.00
4	Drain Pump	lot	2,900.00	2,900.00
5	PVC Drain w/ Rubber Insulation	3 PCS	500.00/PC	1,500.00
6	Thicker Rubber Insulation 3/4"	33 FT	75.00/FT	2,475.00
<b>SUB TOTAL</b>			<b>PHP</b>	<b>25,725.00</b>

### Area: Conference

#### (1) Unit/Model: **Kolin - Waindow Type - 1.0HP**

ITEM NO.	DESCRIPTION	QTY	COST	AMOUNT (PHP)
1	Installation Charge (Mounting only)	lot	1,200.00	1,200.00
<b>SUB TOTAL</b>			<b>PHP</b>	<b>1,200.00</b>

**TOTAL AMOUNT (VAT INCLUSIVE)** **PHP** **26,925.00**

\* Additional: Bracket for WAC = 450.00  
P 27,375.00

## B. MODE OF PAYMENT:

\* **CASH** or

\* Cheque payable to: \*\*\* **ESTINOR AIRCONDITIONING SERVICES** \*\*\*

## C. FOR INSTALLATION

\* 50% downpayment and 50% progress billing

## D. MANUFACTURER'S WARRANTY

- \* One (1) year free parts & labor (except plastic parts, accessories and remote control)
- \* Five (5) years for the compressor (wall mounted) - [residential]
- \* Three (3) years for the compressor (wall mounted) - [commercial]
- \* Two (2) years for the compressor (tonner)
- \* One (1) year for the installation

## **E. SCOPE OF WORK**

- \* Installation of FCU and ACCU unit
- \* Copper piping with insulation
- \* Electrical and Communication wires
- \* Circuit breakers with NEMA 3R rating
- \* Bracketing support
- \* Drain line installation
- \* Leak Testing and flushing of system
- \* Vacuuming and commissioning
- \* Technical Supervision

## **F. EXCLUSIONS**

- \* Procurement of Permits and other Licenses (if required)
- \* Installation of feeder line (main panel to unit) and electrical supply
- \* Provision of drainage
- \* Dismantling of old units, wall chipping and plastering (see NOTES)
- \* Restoration

### **NOTES:**

- \* Recommended unit capacity **MUST** be strictly complied.
- \* Signer(s) under conforme hereby agree(s) to undertake risks should installation of undersized/inappropriate units be conducted as opposed to the recommendation made by aircon surveyor/technician.
- A signed waiver form is necessary.
- \* Clear and concise discussion of the indoor/outdoor unit's location, along with the piping route (if applicable), is hereby approved by the customer and the below signer(s).
- \* Estimated charges declared herein **IS NOT** absolute and may vary on the actual installation or completion of service.
- \* Additional work to be performed, as stated under "Exclusions", if **ESTINOR AIRCONDITIONING SERVICES** agrees to conduct, shall incur additional charges.
- \* **Terms of Payment - A 50% downpayment is REQUIRED** prior to commencing the work.
- The remaining 50% **MUST** be settled upon completion, else the authorized technician/installer **IS HEREBY ORDERED** that the corresponding unit's remote control be **WITHHELD**.
- \* **Service Invoice** is to be issued as VAT inclusive

*Respectfully yours,*

*CONFORME:*



**Edward D. Estinor**

*Proprietor*

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*Customer Name & Signature*

**THANK YOU FOR YOUR BUSINESS!**