



October 10, 2025

LOGISTICA BUENA  
SUITE 1010-A ERMITA CENTER BLDG., ROXAS BLVD., MANILA  
ATTN: MS. BEVERLY  
TEL#: 0917-8122589

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 KJ/h (2.0HP) REGULAR INVERTER W/ WIFI R-32	41,995.00	27,916.20 ✓	PHP	27,916.20
1	UNIT/S	MODEL: KA-100MCARINV32 KOLIN WINDOW TYPE CREO SERIES AIRCONDITIONER 9,700 KJ/h (1.0HP) FULL DC INVERTER R-32 WITH REMOTE (WxDxH) 17.7"x26.6"x13.8"	24,995.00	18,196.20 ✓	PHP	18,196.20
TOTAL UNIT COST					PHP	46,112.40
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	27,375.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL UNIT COST					PHP	74,087.40

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.  
FOR WINDOW TYPE (manual): ONE (1) YEAR FREE PARTS AND LABOR, TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).**

**\*\*\* You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at [kmi\\_asst@kolinphil.com.ph](mailto:kmi_asst@kolinphil.com.ph)

Very Truly Yours,

JANELLEN S. LIM  
KMI-ASSISTANT

Noted by:

MART MATTHEW R. FLORES  
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES  
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-10-25-0736-rev  
ADR-24%/400/4K

Kolin Marketing, Inc.  
1854 Sta. Rita St., Guadalupe Nuevo, Makati City  
Tel.: (632) 8852-6473  
Fax: (632) 8852-2170 / (632) 8852-4792  
[www.kolinphil.com.ph](http://www.kolinphil.com.ph) / [kolinphilippines](http://kolinphilippines)





# ESTINOR AIRCONDITIONING SERVICES

8 C. Jose Extension St., Brgy. 144 Malibay, Pasay City

☎ 7-621-7179; 8-800-1401 / 📠 0917-316-8463; 0925-651-7664

✉ estinor.airconditioning.services@gmail.com

VAT Reg. TIN: 231-613-080-000

**No. QF2025-383**

## LOGISTICA BUENA

Suite 1010-A Ermita Center Bldg. Roxas Blvd.  
Manila

October 9, 2025

Contact No.: 9178122589

Email:

Dear Sir/Madam,

This is a quotation on the units/materials/services named, subject to conditions noted below.

## A. INSTALLATION COST

### Area: Office

(1)Unit/Model: **Kolin** - Wall Mounted - 2.0HP (33 FT)

ITEM NO	DESCRIPTION	QTY	COST	AMOUNT (PHP)	
1	Initial Charge (1st 10ft. Copper Tube - .028mm, rubber insulation 1/2 thickness, communication wire, PVC drain, standard bracket)	lot	7,500.00	7,500.00	
2	Excess Copper Tube w/ Royal Cord	23 FT	450.00/FT	10,350.00	
3	Breaker	lot	1,000.00	1,000.00	
4	Drain Pump	lot	2,900.00	2,900.00	
5	PVC Drain w/ Rubber Insulation	3 PCS	500.00/PC	1,500.00	
6	Thicker Rubber Insulation 3/4"	33 FT	75.00/FT	2,475.00	
<b>SUB TOTAL</b>				<b>PHP</b>	<b>25,725.00</b>

### Area: Conference

(1)Unit/Model: **Kolin** - Window Type - 1.0HP

ITEM NO	DESCRIPTION	QTY	COST	AMOUNT (PHP)	
1	Installation Charge (Mounting only)	lot	1,200.00	1,200.00	
<b>SUB TOTAL</b>				<b>PHP</b>	<b>1,200.00</b>

<b>TOTAL AMOUNT (VAT INCLUSIVE)</b>	<b>PHP</b>	<b>26,925.00</b>
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\* Additional: Bracket for WAC = 450.00

₱ 27,375.00

## B. MODE OF PAYMENT:

\* **CASH** or

\* Cheque payable to: \*\*\* **ESTINOR AIRCONDITIONING SERVICES** \*\*\*

## C. FOR INSTALLATION

\* 50% downpayment and 50% progress billing

## D. MANUFACTURER'S WARRANTY

\* One (1) year free parts & labor (except plastic parts, accessories and remote control)

\* Five (5) years for the compressor (wall mounted) - [residential]

\* Three (3) years for the compressor (wall mounted) - [commercial]

\* Two (2) years for the compressor (tonner)

\* One (1) year for the installation



## E. SCOPE OF WORK

- \* Installation of FCU and ACCU unit
- \* Copper piping with insulation
- \* Electrical and Communication wires
- \* Circuit breakers with NEMA 3R rating
- \* Bracketing support
- \* Drain line installation
- \* Leak Testing and flushing of system
- \* Vacuuming and commissioning
- \* Technical Supervision

## F. EXCLUSIONS

- \* Procurement of Permits and other Licenses (if required)
- \* Installation of feeder line (main panel to unit) and electrical supply
- \* Provision of drainage
- \* Dismantling of old units, wall chipping and plastering (see NOTES)
- \* Restoration

## NOTES:

- \* Recommended unit capacity **MUST** be strictly complied.
- \* Signer(s) under conforme hereby agree(s) to undertake risks should installation of undersized/inappropriate units be conducted as opposed to the recommendation made by aircon surveyor/technician.  
A signed waiver form is necessary.
- \* Clear and concise discussion of the indoor/outdoor unit's location, along with the piping route (if applicable), is hereby approved by the customer and the below signer(s).
- \* Estimated charges declared herein **IS NOT** absolute and may vary on the actual installation or completion of service.
- \* Additional work to be performed, as stated under "Exclusions", if **ESTINOR AIRCONDITIONING SERVICES** agrees to conduct, shall incur additional charges.
- \* **Terms of Payment** - A **50% downpayment** is **REQUIRED** prior to commencing the work.  
The remaining 50% **MUST** be settled upon completion, else the authorized technician/installer **IS HEREBY ORDERED** that the corresponding unit's remote control be **WITHHELD**.
- \* **Service Invoice** is to be issued as VAT inclusive

*Respectfully yours,*

*CONFORME:*

  
**Edwardo D. Estinor**  
*Proprietor*

\_\_\_\_\_  
*Customer Name & Signature*

***THANK YOU FOR YOUR BUSINESS!***