



April 23, 2025

AUELLI RETAIL INC. / UNIVERSAL CONVENIENCE STORE

Convenience Store B1 Astra Bldg. Prisma Res., Pasig Blvd., Brgy. Bagong Ilog, PASIG CITY,
TEL#: 0917-189-3742

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KLM-IS40-AA1M32 KOLIN CEILING CASSETTE AIRCONDITIONER 37,980 Kj/h (3.0TR) DC INVERTER R-32 SINGLE PHASE	119,995.00	91,196.20	PHP	91,196.20
TOTAL UNIT COST					PHP	91,196.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	42,800.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	134,596.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR CEILING CASSETTE (Inverter): ONE (1) YEAR FREE PARTS AND LABOR, FIVE (3) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-04-25-0298
REG-24%/7K

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

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www.kolinphil.com.ph / kolinphilippines



Customer Name : NEW RETAIL INC. / UNIVERSAL CONVENIENCE STORE Date : 4-22-24
 Address : CONVENIENCE STORE 151 XANX VILL. MARIKINA RD. 15196 BMD. PASIG CITY 1600 SJR No. : 81321
 Establishment Type : Residential ☐ Area Surveyed : _____
 Commercial ☒ Area Surveyed : CONVENIENCE STORE
 Recommended Product Model : KLM-1540-XA1W32-1

Cooling Capacity Computation

Floor Area : 74 sqm.
 Ceiling Height : 4.3 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>74</u>	x	550 Btu/h	<u>40,700</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :	<u>4.3</u>	x	20%	<u>16,280</u> Btu/h
Window Direct Sunlight		x	20% - 50%	_____ Btu/h
Total Cooling Capacity				<u>56,980</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>20</u>	x	300 Btu/h	<u>6000</u> Btu/h
No. of Ordinary Light (<40w)	<u>22</u>	x	200 Btu/h	<u>4400</u> Btu/h
No. of Special Light (>40w)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (< 6 cu.ft.)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (> 6 cu.ft.)	<u>14</u>	x	800 Btu/h	<u>11200</u> Btu/h
No. of Cooking Range	_____	x	1500 Btu/h	_____ Btu/h
No. of Laptop Computer	_____	x	150 Btu/h	_____ Btu/h
No. of Desktop Computer	<u>2</u>	x	400 Btu/h	<u>800</u> Btu/h
No. of Printer / <u>WATER DISPENSER</u>	<u>1</u>	x	500 Btu/h	<u>500</u> Btu/h
No. of Photocopier	_____	x	1000 Btu/h	_____ Btu/h
Total Cooling Capacity				<u>72,700</u> Btu/h

Recommended Cooling Capacity

72,700 Btu/h

Note : Compressor warranty will be reduced to _____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

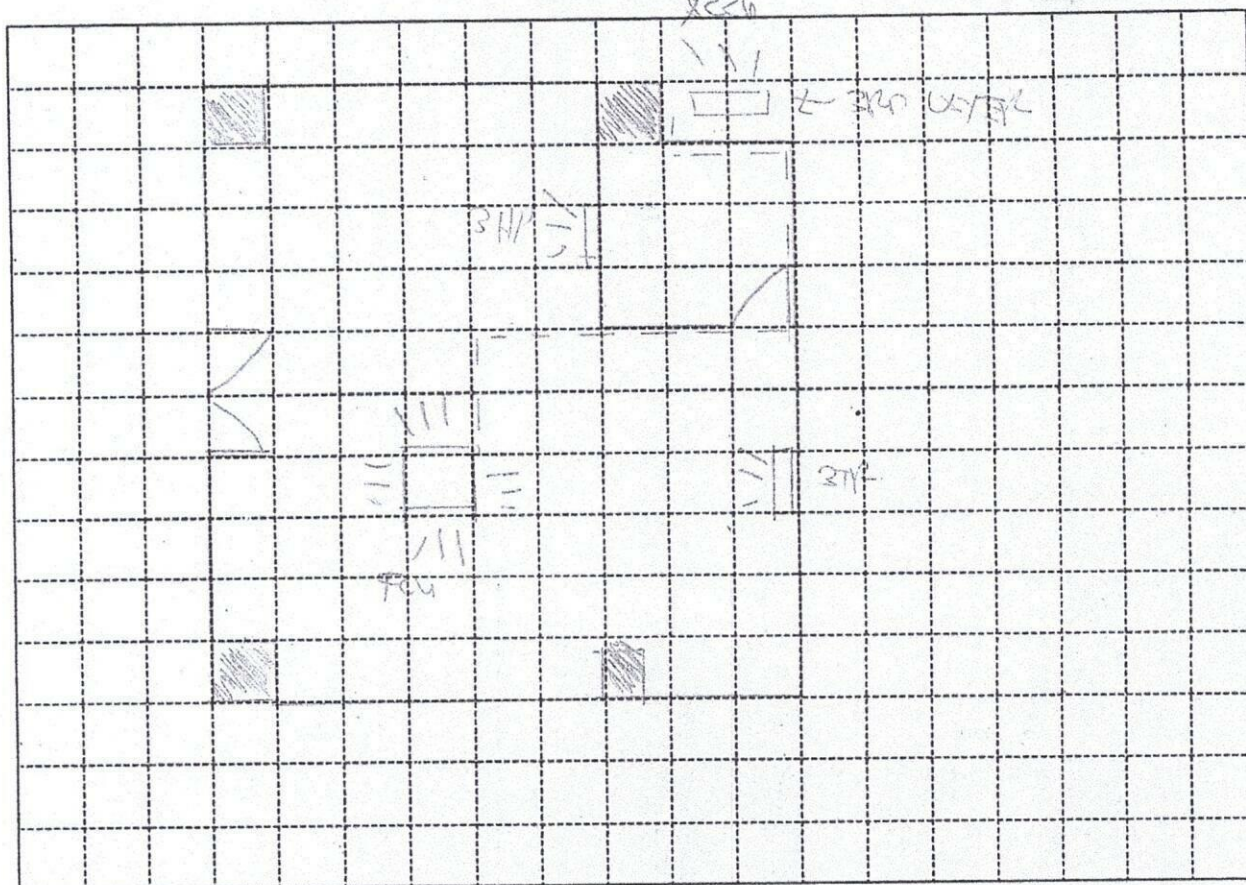
Scope of Work Agreement

- | | | |
|-----------------------------------|--|--|
| 1. Copper tube lay-out | ☒ Expose | ☐ Embedded |
| 2. Chipping | ☐ Included | ☒ Not Included |
| 3. Fabricated Bracket | ☐ Yes ☐ Shop | ☐ Site ☒ No |
| 4. Service Ledge | ☐ Yes | ☒ No |
| 5. Dismantling of existing Aircon | ☐ Included | ☒ Not Included |
| 6. Ducting | ☐ Yes | ☒ No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

WITH EXISTING OF 7 HP. 1 WALL MOUNTED - 3HP
AIR 1 FLOW CEILING 4 HP.
CUSTOMER NEED TO PROVIDE POWER SUPPLY FOR THE NEW UNIT.
NEED TO REMOVE THE BACK FOR INDOOR
INSTALLATION; (32) IN DIST OF WALL / NEED
WORKING PERMIT. 4 PAX. WITH FABRICATED BRACKET.



Indoor Unit Location : CENTER OF AREA, BETWEEN LIGHT
 Outdoor Unit Location : 3/4" CENTER OF EXISTING OUTDOOR UNIT.
 Pipe Length : 50 FT
 Special Note : _____

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	40 FT	400	16000
Wire (Royal Cord-signal wire) (excess of 10 ft.) 2.0mmx4C	40 FT	100	4000
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	1 FT	70	700
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated) : (Floor / Wall)	1	6500	6500
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1 1/2" x 3/4"	3 Pcs	200	600
PVC Pipe (electrical) 3/4", 1"			
Full Thread	20 Pcs	150	3000
Trade Hanger	6 Pcs	120	720
Insulation 2 1/4 x 3 1/4 x 6	4 Pcs	350	1400
Insulation 1 1/2 x 3 1/4 x 6	4 Pcs	250	1000
Initial Charge			12000
TOTAL ESTIMATE			P 42,900

Note :

- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
- Survey fee will be deducted in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforme:

Signature Over Printed Name