



April 25, 2025

MR. NIKKO DOBLON  
TEJOHAL BLDG., 1205 BENAVIDEZ ST., TONDO MANILA  
0920-2755708

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KLG-IF40-5G1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 37,980 Kj/h (3.0TR) FULL DC INVERTER R-32 SINGLE PHASE	113,195.00	79,028.20	PHP	79,028.20
TOTAL UNIT COST					PHP	79,028.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	30,015.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	109,643.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR FLOOR MOUNTED: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at [kmi\\_asst@kolinphil.com.ph](mailto:kmi_asst@kolinphil.com.ph)

Very Truly Yours,

JANELLEN S. LIM  
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES  
AVP - FINANCE

KMI-QUOTE-04-25-0306  
REG-24%/7K

Conforme:


SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

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 [www.kolinphil.com.ph](http://www.kolinphil.com.ph) / [kolinphilippines](http://kolinphilippines)



Customer Name: NILALO DOBLON  
Address: TEJOCAL BLDG, 1205 BENJAMIN ST, TENDRO MANILA

Date: 4-24-20  
SJNR No.: WTF35

Establishment Type: Residential ☐  
Commercial ☒

Area Surveyed: \_\_\_\_\_  
Area Surveyed: STORE

Recommended Product Model: KLL-1540-56/1432

### Cooling Capacity Computation

Floor Area: 29 sqm.  
Ceiling Height: 2.3 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area:	<u>29</u>	x	550 Btu/h	<u>15,950</u> Btu/h
Ceiling Height (excess of 3 mtrs.):	<u>2.3</u>	x	20%	_____ Btu/h
Window Direct Sunlight		x	<u>20%</u> - 50%	<u>3,190</u> Btu/h
Total Cooling Capacity				<u>19,140</u> Btu/h

### Add : Additional Heat Load

No. of Person	<u>5</u>	x	300 Btu/h	<u>1,500</u> Btu/h
No. of Ordinary Light (<40w)	<u>4</u>	x	200 Btu/h	<u>800</u> Btu/h
No. of Special Light (>40w)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (< 6 cu.ft.)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (> 6 cu.ft.)	<u>3</u>	x	800 Btu/h	<u>2,400</u> Btu/h
No. of Cooking Range / <u>STOVE</u>	<u>2</u>	x	1500 Btu/h	<u>3,000</u> Btu/h
No. of Laptop Computer	_____	x	150 Btu/h	_____ Btu/h
No. of Desktop Computer	_____	x	400 Btu/h	_____ Btu/h
No. of Printer / <u>WILKINSON</u>	<u>1</u>	x	500 Btu/h	<u>500</u> Btu/h
No. of Photocopier / <u>OKI</u>	<u>1</u>	x	1000 Btu/h	<u>1,000</u> Btu/h
Total Cooling Capacity				<u>9,200</u> Btu/h

### Recommended Cooling Capacity

28,340 Btu/h

Note : Compressor warranty will be reduced to \_\_\_\_ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

### Scope of Work Agreement

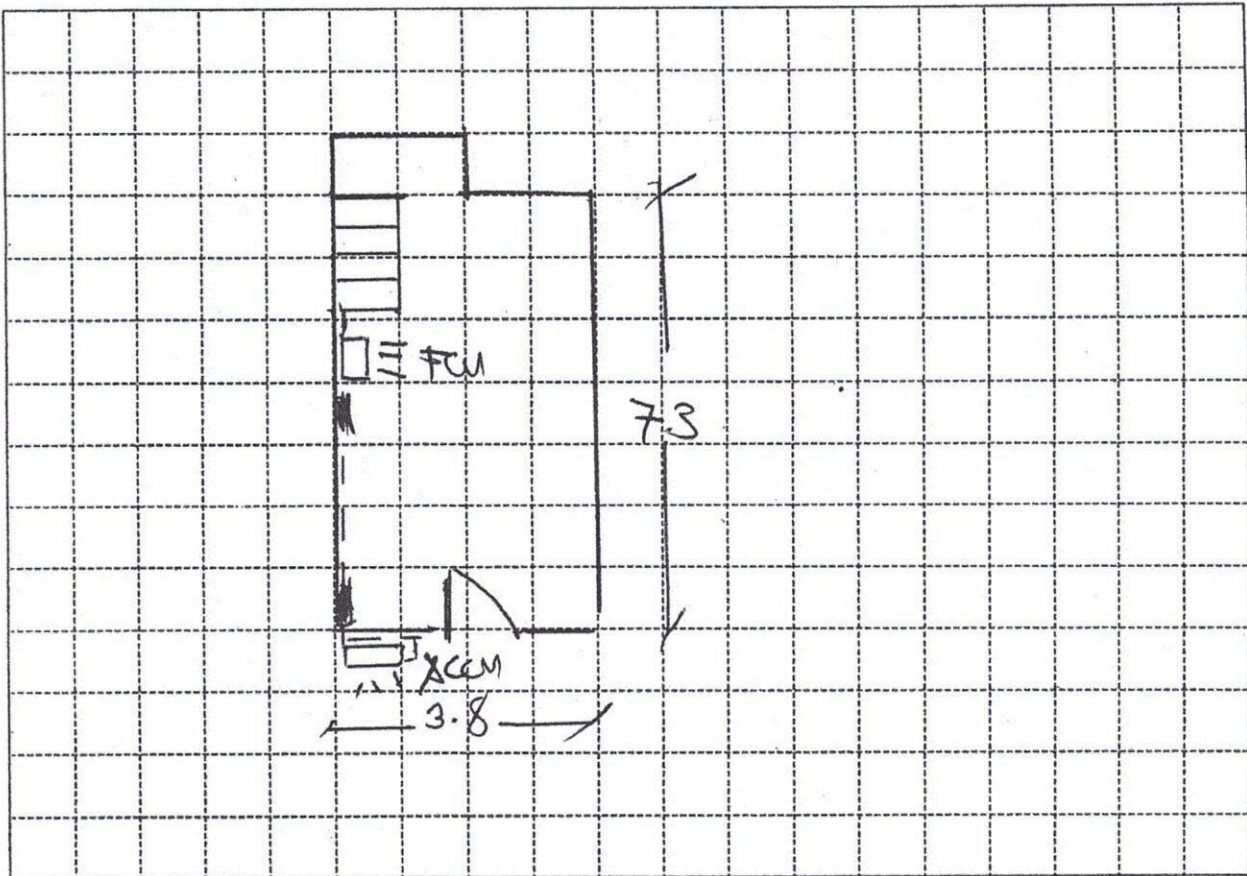
- |                                   |  |  |
|-----------------------------------|--|--|
| 1. Copper tube lay-out            | <input checked="" type="checkbox"/> Expose                 | <input type="checkbox"/> Embedded                                    |
| 2. Chipping                       | <input type="checkbox"/> Included                          | <input checked="" type="checkbox"/> Not Included                     |
| 3. Fabricated Bracket             | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge                  | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                               |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included                          | <input checked="" type="checkbox"/> Not Included                     |
| 6. Ducting                        | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                               |

### Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern:

CUSTOMER NEED TO PROVIDE POWER SUPPLY TO THE OUTDOOR BREAKER / LOCATION.  
CUSTOMER USE PIPE (TIMBER) FOR DRAIN LINE.  
EXPLORE COMPARTMENT IN THE XBOX.





Indoor Unit Location : BELOW OF STAIRS  
 Outdoor Unit Location : UP OF ROLL-UP, BELOW WINDOW TYPE  
 Pipe Length : 12 METERS / 40 FT  
 Special Note : \_\_\_\_\_

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	30 FT	400	12,000
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	30 FT	100	3,000
Wire (Royal Cord - Breaker to ODU) 3.5mm / 6.5mm x 3C	7 FT	70	490
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Impto / Fabricated) ; (Floor / Wall)	1	1650	1650
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"	1		
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose 1/2" WHTD	7 FT	25	175
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner)			11000
Initial Charge			
TOTAL ESTIMATE		P 30,015 -	

## Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

*[Signature]*  
 Signature Over Printed Name

SEPO TO CUSTOMER VISIT  
 Customer Conforme:

*[Signature]*  
 Signature Over Printed Name