



August 13, 2025

ATTY. PETER SUCHIANCO  
#119 AQUARIUS ST. CINCO HERMANOS SUBD., MARIKINA CITY  
TEL#: 0917-8668293

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KLG-IF40-5G1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 37,980 Kj/h (3.0TR) FULL DC INVERTER R-32 SINGLE PHASE	113,195.00	79,028.20	PHP	79,028.20
TOTAL UNIT COST					PHP	79,028.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	7 28,015.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	107,643.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR FLOOR MOUNTED (Inverter): ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

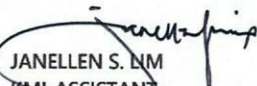
**\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).**

**\*\*\* You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.


If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

  
JANELLEN S. LIM  
KMI-ASSISTANT

Noted by:  
  
MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:

  
MS. EDTHA M. FLORES  
AVP - FINANCE

KMI-QUOTE-08-25-0617  
DCG-24%/7K

Conforme:

SIGNATURE OVER PRINTED NAME



**KOLIN Philippines International Inc.**  
**Survey Form**

No. 003677

Customer Name: ATY PETER SUC H/XNGCO Date: 8-12-25  
 Address: #119 XOWAYHUS ST CINCAS H/MXPO SUBD. SJR No.: 268376

Establishment Type: Residential ☒ Commercial ☐ Area Surveyed: LNING  
 Area Surveyed: \_\_\_\_\_

Recommended Product Model: K16-1740-56/m32

**Cooling Capacity Computation**

Floor Area: 29 sqm.  
 Ceiling Height: 3.5 mtr.  
 note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area:	<u>29</u>	x	550 Btu/h	<u>15,950</u> Btu/h
Ceiling Height (excess of 3 mtrs.):	<u>5.5</u>	x	<u>20%</u>	<u>6380</u> Btu/h
Window Direct Sunlight		x	<u>20% - 50%</u>	<u>3190</u> Btu/h
Total Cooling Capacity				<u>25,520</u> Btu/h

**Add : Additional Heat Load**

No. of Person	<u>5</u>	x	300 Btu/h	<u>1500</u> Btu/h
No. of Ordinary Light (<40w)	<u>40</u>	x	200 Btu/h	<u>8000</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>5700</u> Btu/h
				<u>3.5</u>
Recommended Cooling Capacity				<u>31,220</u> Btu/h

Note : Compressor warranty will be reduced to \_\_\_\_ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

**Scope of Work Agreement**

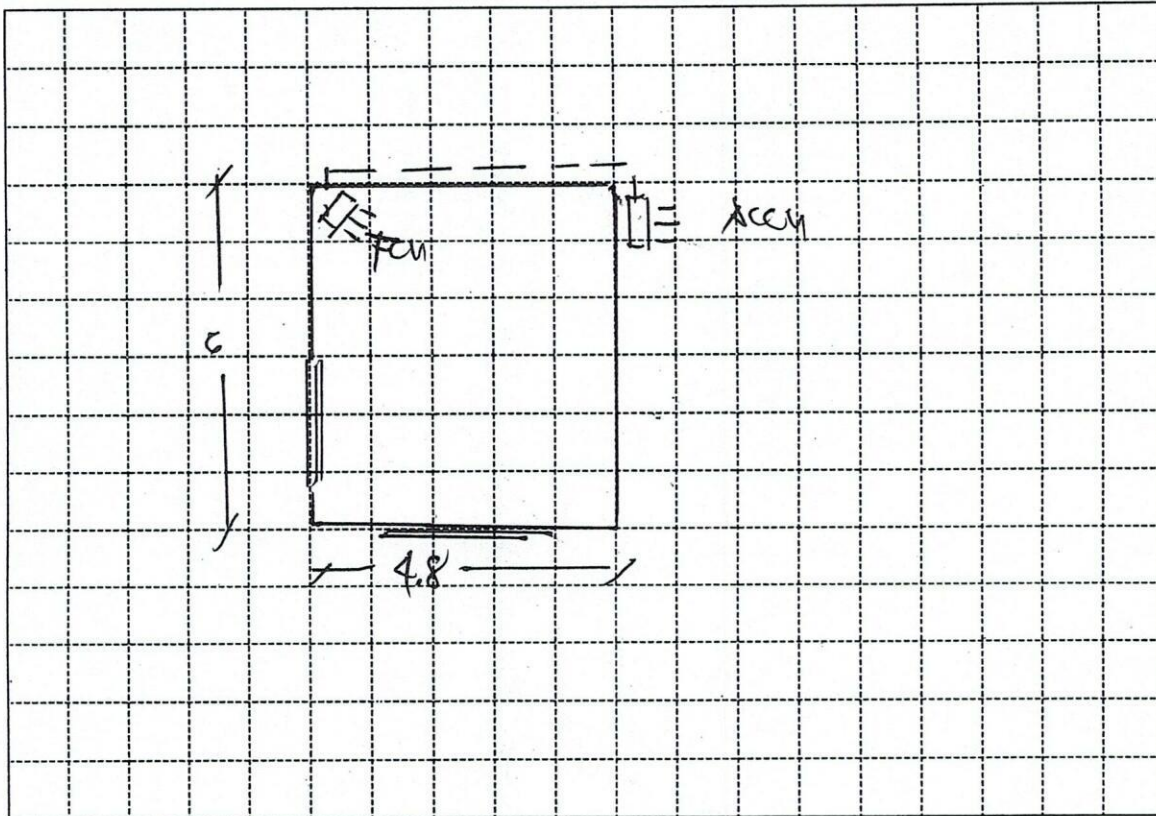
- |                                   |   |  |
|-----------------------------------|---|--|
| 1. Copper tube lay-out            | <input checked="" type="checkbox"/> Expose                            | <input type="checkbox"/> Embedded                                    |
| 2. Chipping                       | <input type="checkbox"/> Included                                     | <input checked="" type="checkbox"/> Not Included                     |
| 3. Fabricated Bracket             | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> Shop | <input checked="" type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge                  | <input type="checkbox"/> Yes  | <input checked="" type="checkbox"/> No                               |
| 5. Dismantling of existing Aircon | <input checked="" type="checkbox"/> Included                          | <input type="checkbox"/> Not Included                                |
| 6. Ducting                        | <input type="checkbox"/> Yes  | <input checked="" type="checkbox"/> No                               |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

NEED TO OPEN THE CLADDING FOR  
THE LAY-OUT OF NEW COMPRESSOR  
NEED TO DISMANTLE AND FABRICATED  
MODIFICATION OF OUTDOOR BRACKET.





Indoor Unit Location : LEFT CORNER, SAME LOCATION  
 Outdoor Unit Location : AT SIDE, SAME LOCATION  
 Pipe Length : 30 FT  
 Special Note : \_\_\_\_\_

## Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, <u>3520</u> 4620	<u>20 FT</u>	400	8000
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	<u>10 FT</u>	100	1000
Wire (Royal Cord - Breaker to ODU) 3.5mm / <u>5.5mm</u> x 3C	<u>7 FT</u>	70	490
Circuit Breaker 20A, 30A, <u>40A</u> 1ph, 40A/3ph	<u>1</u>	1000	1000
Bracket (ODU) <u>MODIFY</u> (Imptd. <u>Fabricated</u> ) : (Floor / Wall)	<u>1</u>	1500	1500
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2" <u>3/4"</u>	<u>1</u>	100	100
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose <u>WATER 1/2"</u>	<u>7 FT</u>	25	175
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner) <u>FLOOR/WALL 3 FT</u>		3000	3000
Initial Charge			11000
TOTAL ESTIMATE			P 28,015=

## Note :

- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
- Survey fee will be deducted in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name