



August 13, 2025

STANDARD INSURANCE CO., INC. - MARIKINA BRANCH  
2F CMB BLDG. #85 MAYOR GIL FERNANDO AVE., BRGY. SAN ROQUE MARIKINA CITY  
TEL#: 0906-4878721

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

\* OPTION 1 \*

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER W/ WIFI R-32	41,995.00	27,916.20	PHP	27,916.20
TOTAL UNIT COST					PHP	27,916.20
ESTIMATED COST OF INSTALLATION (please see attached) w/ dismantling of old unit					PHP	31,250.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	59,766.20

\* OPTION 2 \*

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-20WFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	59,595.00	38,292.20	PHP	38,292.20
TOTAL UNIT COST					PHP	38,292.20
ESTIMATED COST OF INSTALLATION (please see attached) w/ dismantling of old unit					PHP	31,250.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	70,142.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).**

**\*\*\* You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM  
KMI-ASSISTANT

Noted by,  
MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By

MS. EDITHA M. FLORES  
AVP - FINANCE

KMI-QUOTE-08-25-0616  
REG-24%/4K/7K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines



# MJRC AIRCONDITIONING SERVICES

#68 Kabalitang St. Brgy.Krus Na Ligas Quezon City  
2453114 / 09062456002 / 09272733186  
Email Add: mjrc.airconditioning@gmail.com

## QUOTATION

August 07,2025

### Standard Insurance Marikina Branch

2F CMB Bldg. #85 Mayor Gil Fernando Ave.

Brgy.San Roque Marikina City

09064878721

Please see the below prices for your reference

QTY	DESCRIPTION	UNIT PRICE	AMOUNT
1	For Installation of 2.0hp Kolin Wall Mounted Inverter		
	1st 10ft	7,500.00	
	Excess 47ft	16,450.00	
	Excess comm wire Royal cord 43ft	4,300.00	
	Nema 3R 30A	1,000.00	
	Dismantling of old unit	2,500.00	
		31,750.00	
	Less Check-up fee	500.00	
			31,250.00
Total			31,250.00

### NOTATION

1. Hangtype outdoor bracket
2. Please make all payments payable to MJRC Airconditioning Services  
For online transfer, please see below details.  
Bank: BDO  
Account Name: MJRC Airconditioning Services  
Account Number: 006520187681

### INSTALLATION INCLUSION:

1. Labor cost for back to back installation
2. Additional copper tubing, rubber insulation, field or communication wiring and drain piping
3. Boring of holes through CHB wall up to 8 inches wall thickness and up to 4 inches diameter.
4. Installation of outdoor up to 6ft elevation.
5. Applicable to expose piping and drainage.
6. Polythelene tape covering the insulated refrigerant piping, wiring and drain piping.
7. Flexible hose insulating field / communicating wiring.

**INSTALLATION EXCLUSION:**

- 1.Extra installation work required by the customer (subject to additional charges which will be determined on the site)
- 2.Concrete chipping,glass cutting,wall plastering and restoration.
- 3.Circuit breaker and power connection from breaker to main source.
- 4.Ducting and Ventilation of outdoor unit.
- 5.Use of scaffolding for Overhead Installation.

**THANK YOU FOR YOUR BUSINESS**

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**Phoebe Masuba**

*Prepared by*

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*Conformme*

**KOLIN Philippines International Inc.**  
**Survey Form**

Customer Name : STANDARD INSURANCE MAKINA BRANCH Date : 8-7-2025  
Address : 2F CUB BLDG. #85 MAJOR GIL FERNANDO AVE. BULY-SAN SJR No. : HO-00267846  
Establishment Type : Residential ☐ Area Surveyed :  
Commercial ☒ Area Surveyed : OFFICE

Recommended Product Model : \_\_\_\_\_

**Cooling Capacity Computation**

Floor Area : 15 sqm.  
Ceiling Height : 3 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area : 15 m<sup>2</sup> x 550 Btu/h 8,250 Btu/h  
Ceiling Height (excess of 3 mtrs.) : \_\_\_\_\_ x 20% \_\_\_\_\_ Btu/h  
Window Direct Sunlight \_\_\_\_\_ x 20% - 50% \_\_\_\_\_ Btu/h  
Total Cooling Capacity 8,250 Btu/h

**Add : Additional Heat Load**

No. of Person 4 x 300 Btu/h 1,200 Btu/h  
No. of Ordinary Light (<40w) 4 x 200 Btu/h 800 Btu/h  
No. of Special Light (>40w) \_\_\_\_\_ x 400 Btu/h \_\_\_\_\_ Btu/h  
No. of Refrigerator (< 6 cu.ft.) \_\_\_\_\_ x 400 Btu/h \_\_\_\_\_ Btu/h  
No. of Refrigerator (> 6 cu.ft.) \_\_\_\_\_ x 800 Btu/h \_\_\_\_\_ Btu/h  
No. of Cooking Range \_\_\_\_\_ x 1500 Btu/h \_\_\_\_\_ Btu/h  
No. of Laptop Computer \_\_\_\_\_ x 150 Btu/h \_\_\_\_\_ Btu/h  
No. of Desktop Computer 2 x 400 Btu/h 800 Btu/h  
No. of Printer 1 x 500 Btu/h 500 Btu/h  
No. of Photocopier \_\_\_\_\_ x 1000 Btu/h \_\_\_\_\_ Btu/h  
Total Cooling Capacity 10,750 Btu/h

**Recommended Cooling Capacity**

2 HP Btu/h

Note : Compressor warranty will be reduced to \_\_\_\_\_ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

**Scope of Work Agreement**

- |                                   |                                                            |                                                                      |
|-----------------------------------|------------------------------------------------------------|----------------------------------------------------------------------|
| 1. Copper tube lay-out            | <input checked="" type="checkbox"/> Expose                 | <input type="checkbox"/> Embedded                                    |
| 2. Chipping                       | <input type="checkbox"/> Included                          | <input checked="" type="checkbox"/> Not Included                     |
| 3. Fabricated Bracket             | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge                  | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                               |
| 5. Dismantling of existing Aircon | <input checked="" type="checkbox"/> Included               | <input type="checkbox"/> Not Included                                |
| 6. Ducting                        | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                               |

**Dimension :** \_\_\_\_\_

7. Plastering, carpentry and restoration works are to be done by the customer.  
8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.  
9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.  
10. Other concern: COPPER PIPES thru CEILING, RESTORATION % CLIENT.

WITH EXISTING 2-HP WALL MOUNTED. CLIENT WANTS THE SAME HP FOR THE NEW AC.