



December 3, 2025

MS. ISABELITA "BELLI" ZARATE  
58 LUNA ST., BRGY. BANGKULASI, NAVOTAS CITY (LM: BANGKULASI ELEMENTARY SCHOOL)  
TEL#: 0908-8850019

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KS-IW25-MCA11201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 23,800 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32	50,995.00	31,756.20	PHP	31,756.20
TOTAL UNIT COST					PHP	31,756.20
ESTIMATED COST OF INSTALLATION (please see attached) w/ dismantling of existing unit					PHP	12,125.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	44,481.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

\* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

\* Installation: Will be provided by assigned installer.

\*\* You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at [kmi\\_asst@kolinphil.com.ph](mailto:kmi_asst@kolinphil.com.ph)

Very Truly Yours,

JANELLEN S. LIM  
KMI-ASSISTANT

Noted By:  
MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

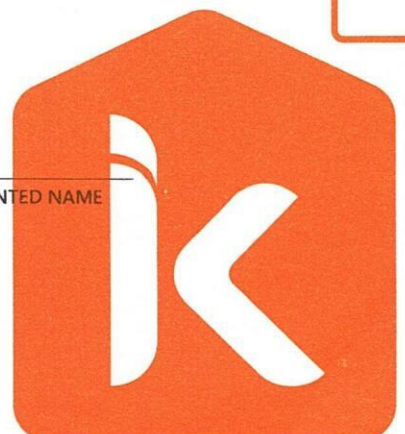
Approved By:  
MS. EDITHA M. FLORES  
AVP - FINANCE

KMI-QUOTE-12-25-0828  
SVC-24%/7K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.  
1854 Sta. Rita St., Guadalupe Nuevo, Makati City  
Tel.: (632) 8852-6473  
Fax: (632) 8852-2170 / (632) 8852-4792  
[www.kolinphil.com.ph](http://www.kolinphil.com.ph) / [kolinphilippines](http://kolinphilippines)





**KOLIN Philippines International Inc.**  
**Survey Form**

Nº 003706

Customer Name : ISABELLE EXETER Date : 12-3-25  
 Address : 58 LUNA ST. - 12th FL. - ISAP CLOAKS, NAYOTE SJR No. : 2857

Establishment Type : Residential ☒ Area Surveyed : LIVING DINING  
 Commercial ☐ Area Surveyed : \_\_\_\_\_

Recommended Product Model : KRM 1W8 - WOTIO/MIM32

**Cooling Capacity Computation**

Floor Area : 23 sqm.  
 Ceiling Height : 2.7 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>23</u>	x	550 Btu/h	<u>12,650</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	
Total Cooling Capacity				<u>12,650</u> Btu/h

**Add : Additional Heat Load**

No. of Person	<u>5</u>	x	300 Btu/h	<u>1500</u> Btu/h
No. of Ordinary Light (<40w)	<u>9</u>	x	200 Btu/h	<u>1800</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)	<u>1</u>	x	800 Btu/h	<u>800</u> Btu/h
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer / TV	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer / MICROWAVE	<u>1</u>	x	500 Btu/h	<u>500</u> Btu/h
No. of Photocopier / WATER DISPENSER	<u>1</u>	x	1000 Btu/h	<u>1000</u> Btu/h
Total Cooling Capacity				<u>6200</u> Btu/h

**Recommended Cooling Capacity**

2.07  
8,650 Btu/h

Note : Compressor warranty will be reduced to \_\_\_\_ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

**Scope of Work Agreement**

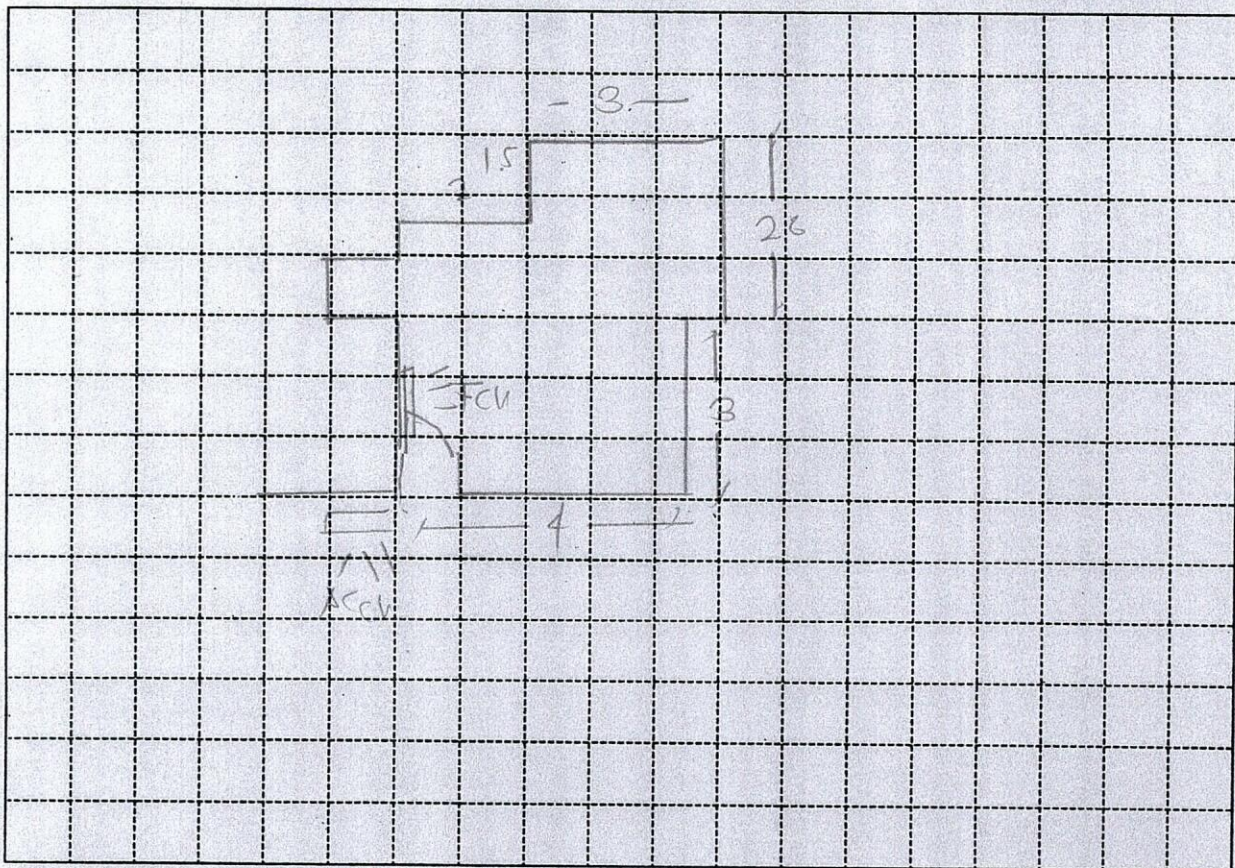
- |                                   |  |  |
|-----------------------------------|--|--|
| 1. Copper tube lay-out            | <input checked="" type="checkbox"/> Expose                 | <input type="checkbox"/> Embedded                                    |
| 2. Chipping                       | <input type="checkbox"/> Included                          | <input checked="" type="checkbox"/> Not Included                     |
| 3. Fabricated Bracket             | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge                  | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                               |
| 5. Dismantling of existing Aircon | <input checked="" type="checkbox"/> Included               | <input type="checkbox"/> Not Included                                |
| 6. Ducting                        | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                               |

**Dimension :**

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern:

DISMANTLE AND INSTALL OF NEW UNIT AND  
CONDENSATE. USE EXISTING DRAINAGE  
ALIGN THE DRAINAGE TO THE CUSTOMER  
USE EXISTING OUTDOOR PIPE 1/2" 1" X 1/2" 1"  
ADJUST. WITHOUT PAYMENT.





Indoor Unit Location : UP OF WALL SIDE OF MAIN HOUSE SAME LOCATION  
 Outdoor Unit Location : AT THE FRONT, SAME LOCATION  
 Pipe Length : 10FT  
 Special Note :

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620			
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	5 FT	60	560
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	5 FT	60	300
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph			
Bracket (ODU) (Imptd. / Fabricated) ; (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"	1	40	40
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose 1/2" / 1"	2 FT	28	140
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner) 2.0 FT			2500
Initial Charge			2500
TOTAL ESTIMATE		P	12125 -

## Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

JEFFREY D. D. D. D.  
 Signature Over Printed Name

Customer Conforme:

Signature Over Printed Name