



December 10, 2025

MR. JUN DE GUZMAN
4 DOÑA RITA DIAZ ST., FORTUNATA VILLAGE, BRGY. SAN ISIDRO, SUCAT PARAÑAQUE CITY
TEL#: 0995-4794040

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KL-IF60-G6H1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 58,140 Kj/h (5.0TR) FULL DC INVERTER R32 SINGLE PHASE	165,995.00	112,156.20	PHP	112,156.20
TOTAL UNIT COST					PHP	112,156.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	44,515.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	157,271.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

- ** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.*
- * Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)
- * Installation: Will be provided by assigned installer.

WARRANTY:

FOR FLOOR MOUNTED (Inverter): ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

*** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).*

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted By:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

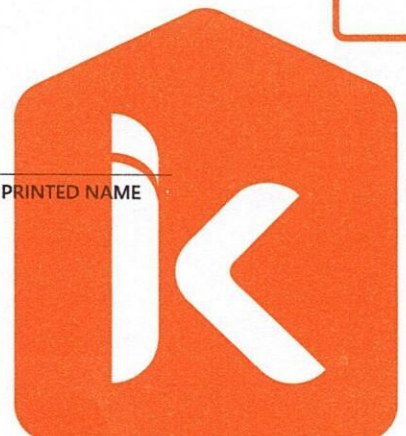
Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-12-25-0833
ADM-24%/14K



KOLIN Philippines International Inc.
Survey Form

No 003707

Customer Name : JUN DE GUZMAN Date : 12-9-25
 Address : 4 DONA MIRA DRIVE ST. FRANCIS VILLAGE Bldg. 1607 SJR No. : 283374

Establishment Type : Residential ☒ Area Surveyed : LIVING, DINING, KITCHEN
 Commercial ☐ Area Surveyed : _____

Recommended Product Model : KL-1F60-GCHM32

Cooling Capacity Computation

Floor Area : 72 sqm.
 Ceiling Height : 2.6 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>72</u>	x	550 Btu/h	<u>39600</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	<u> </u> Btu/h
Window Direct Sunlight		x	20% - 50%	<u> </u> Btu/h
Total Cooling Capacity				<u>39600</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>15</u>	x	300 Btu/h	<u>4500</u> Btu/h
No. of Ordinary Light (<40w)	<u>20</u>	x	200 Btu/h	<u>4000</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	<u> </u> Btu/h
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	<u> </u> Btu/h
No. of Refrigerator (> 6 cu.ft.)	<u>1</u>	x	800 Btu/h	<u>800</u> Btu/h
No. of Cooking Range	<u>1</u>	x	1500 Btu/h	<u>1500</u> Btu/h
No. of Laptop Computer		x	150 Btu/h	<u> </u> Btu/h
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	<u> </u> Btu/h
No. of Photocopier		x	1000 Btu/h	<u> </u> Btu/h
Total Cooling Capacity				<u>11200</u> Btu/h

Recommended Cooling Capacity

5.7 50800 Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

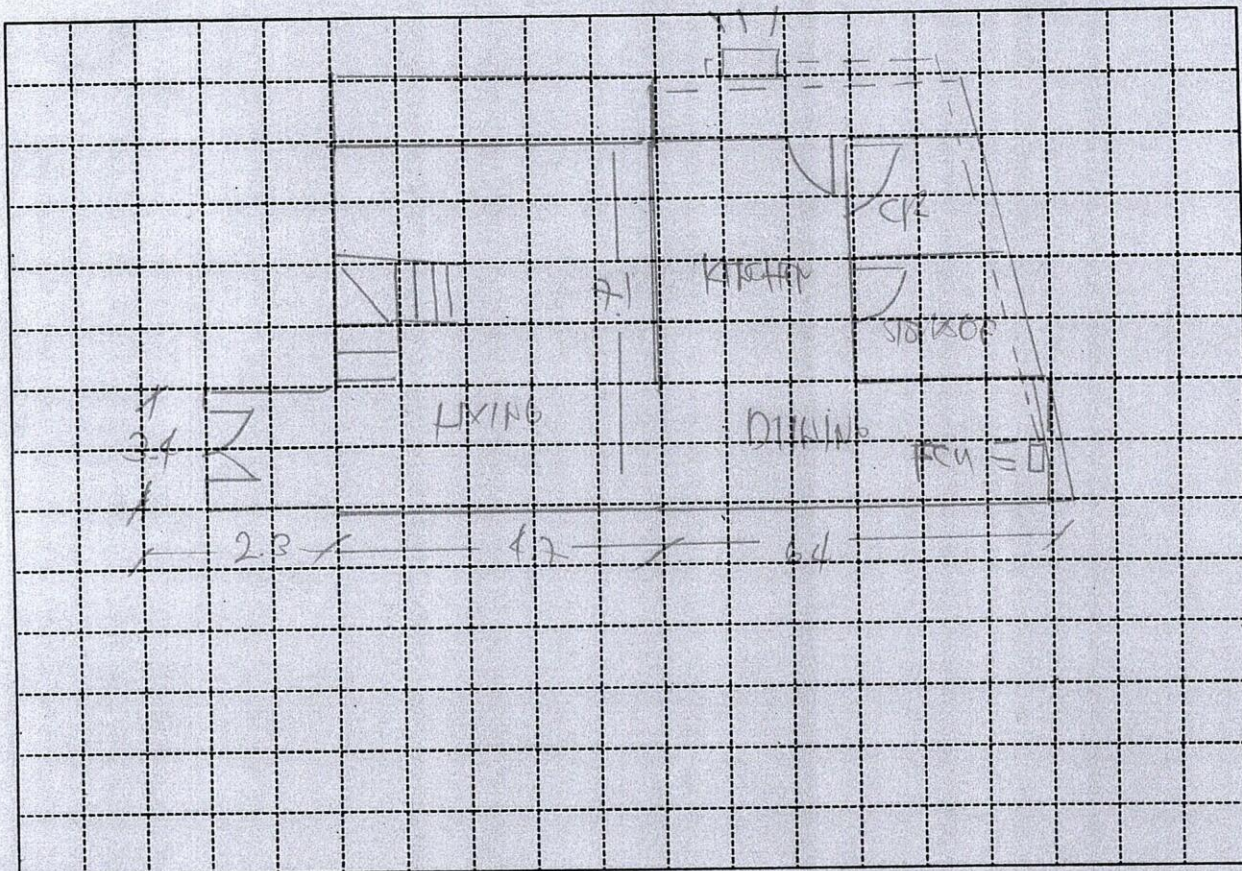
Scope of Work Agreement

- | | | |
|-----------------------------------|---|--|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> Shop | <input checked="" type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

Dimension : _____

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

CUSTOMER PROXY OF POWER SUPPLY AT THE
OUTDOOR LOCATION, AND SCHEDULING, TRILING
PIPE, ON THE EXISTING BRACKET OF
SHOP & TYPE EXISTING, EXPOSE COPPER TUBE
IN THE AREA.



Indoor Unit Location : FRONT OF DINING

Outdoor Unit Location : UP OF LAUNDRY AREA

Pipe Length : 56 FT

Special Note : _____

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	46 FT	400	18,400
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	53 FT	100	5,300
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	7 FT	20	140
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated); (Floor / Wall)	1	5000	5000
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"	1	150	150
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Hose WATER	7 FT	25	175
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner)			14000
Initial Charge			
TOTAL ESTIMATE		P	44,515 -

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

JOSEPH P. P. P.
Signature Over Printed Name

Customer Conforme:

PEGALANO
Signature Over Printed Name