



February 13, 2025

MR. RONALD HONG
253 C. CORDERO ST., NORTHERN RIZAL YORKLIN SCHOOL, CALOOCAN CITY
TEL#: 0917-5225445

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KLM-IS40-AA1M32 KOLIN CEILING CASSETTE AIRCONDITIONER 37,980 Kj/h (3.0TR) DC INVERTER R-32 SINGLE PHASE	119,995.00	91,196.20	PHP	91,196.20
1	UNIT/S	MODEL: KSM-IW25-WCT10M1M32 KOLIN WALL MOUNTED CERTUS AIRCONDITIONER 23,210 Kj/h (2.5HP) REGULAR INVERTER W/ WIFI R-32	49,995.00	33,996.20	PHP	33,996.20
TOTAL UNIT COST						125,192.40
ESTIMATED COST OF INSTALLATION (please see attached)						35,210.00
OTHERS: DELIVERY CHARGE						600.00
TOTAL ESTIMATED COST OF THE PROJECT						161,002.40

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK. SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR CEILING CASSETTE (Inverter): ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).

** If will purchase only 1 unit, need to sign waiver due to under capacity.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTF-02-25-0109
REG-24%/4K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
www.kolinphil.com.ph / kolinphilippines



KOLIN Philippines International Inc.
Survey Form

Nº 003587

Customer Name : RONALD HONG Date : 2-11-25
 Address : 253 C. CONDESA ST. NORTH RIA DUTCH SJR No. : 241446
2ND, CIBOLOAN CITY

Establishment Type : Residential ☐ Area Surveyed :
 Commercial ☒ Area Surveyed : LIGMAY

Recommended Product Model : KLM-1540-XXIM32

Cooling Capacity Computation

Floor Area : 48 sqm.
 Ceiling Height : 30 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area : 48 x 550 Btu/h 26,400 Btu/h
 Ceiling Height (excess of 3 mtrs.) : x 20% Btu/h
 Window Direct Sunlight x 20% - 50% Btu/h
 Total Cooling Capacity 26,400 Btu/h

Add : Additional Heat Load

No. of Person 30 x 300 Btu/h 9000 Btu/h
 No. of Ordinary Light (<40w) 8 x 200 Btu/h 1600 Btu/h
 No. of Special Light (>40w) x 400 Btu/h Btu/h
 No. of Refrigerator (< 6 cu.ft.) x 400 Btu/h Btu/h
 No. of Refrigerator (> 6 cu.ft.) x 800 Btu/h Btu/h
 No. of Cooking Range x 1500 Btu/h Btu/h
 No. of Laptop Computer x 150 Btu/h Btu/h
 No. of Desktop Computer 1 x 400 Btu/h 400 Btu/h
 No. of Printer x 500 Btu/h Btu/h
 No. of Photocopier x 1000 Btu/h Btu/h
 Total Cooling Capacity 11000 Btu/h

Recommended Cooling Capacity 37,400 Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

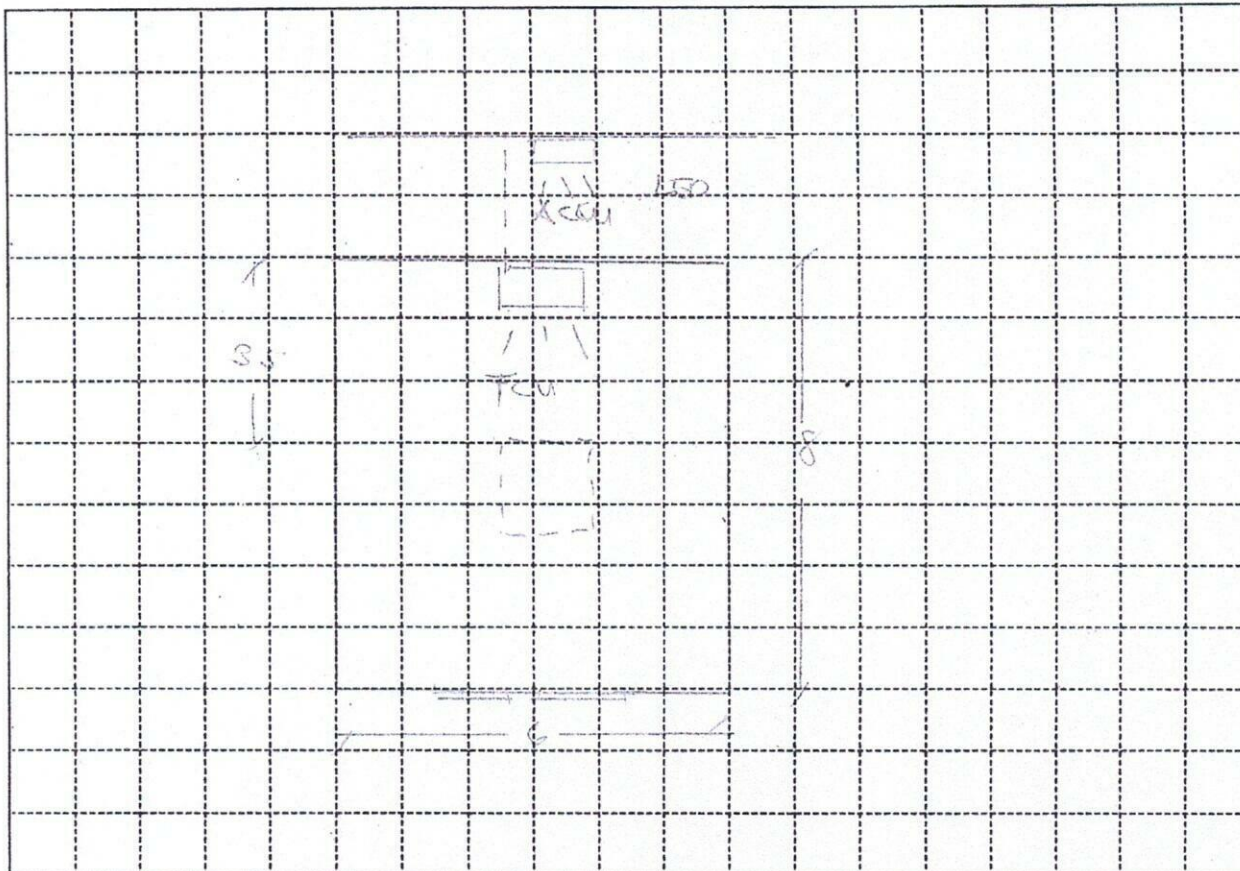
Scope of Work Agreement

- | | | |
|-----------------------------------|--|--|
| 1. Copper tube lay-out | ☒ Expose | ☐ Embedded |
| 2. Chipping | ☐ Included | ☒ Not Included |
| 3. Fabricated Bracket | ☐ Yes ☐ Shop | ☐ Site ☒ No |
| 4. Service Ledge | ☐ Yes | ☒ No |
| 5. Dismantling of existing Aircon | ☐ Included | ☒ Not Included |
| 6. Ducting | ☐ Yes | ☒ No |

Dimension :

7. Plastering, carpentry and restoration works are to be done by the customer.
 8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
 9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.

10. Other concern: CUSTOMER WILL DISMANTLE THE EXISTING
2.5 HP. UNIT W/KNOW.
WARRANTY AGREEMENT NEEDED?



Indoor Unit Location : CENTER OF WALL. UP OF TV.

Outdoor Unit Location : AT THE BACK EXISTING OUTDOOR LOCATION.

Pipe Length (3.5) : 20 FT.

Special Note :

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	10 FT	400	4000
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	10 FT	100	1000
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	10 FT	40	400
Circuit Breaker 20A, 30A, 40A/1ph; 40A/3ph			
Bracket (ODU) (Imptd. / Fabricated) : (Floor / Wall)	1		1500
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"	1	150	150
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose 1/2" x 10 FT	10 FT	20	200
Chipping Works FULLY PAID mtr.	10 FT	150	600
Dismantling Fee (existing air-conditioner)			
Initial Charge			12000
TOTAL ESTIMATE			P 20,765

Note :

- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
- Survey fee will be deducted in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name

KOLIN Philippines International Inc.
Survey Form

No 003590

Customer Name : Donald Hing Date : 7-11-78
 Address : 253 C. CANDERS ST. GILLOMAN CITY SJR No. : 211496

Establishment Type : Residential ☐ Area Surveyed : _____
 Commercial ☒ Area Surveyed : LIBRARY

Recommended Product Model : KSM-100K-WCT10M1M02

Cooling Capacity Computation

Floor Area : 48 sqm.
 Ceiling Height : 2 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>48</u>	x	550 Btu/h	<u>26,400</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	
Total Cooling Capacity				<u>26,400</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>30</u>	x	300 Btu/h	<u>9,000</u> Btu/h
No. of Ordinary Light (<40w)	<u>8</u>	x	200 Btu/h	<u>1,600</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>37,000</u> Btu/h

Recommended Cooling Capacity 37,000 Btu/h

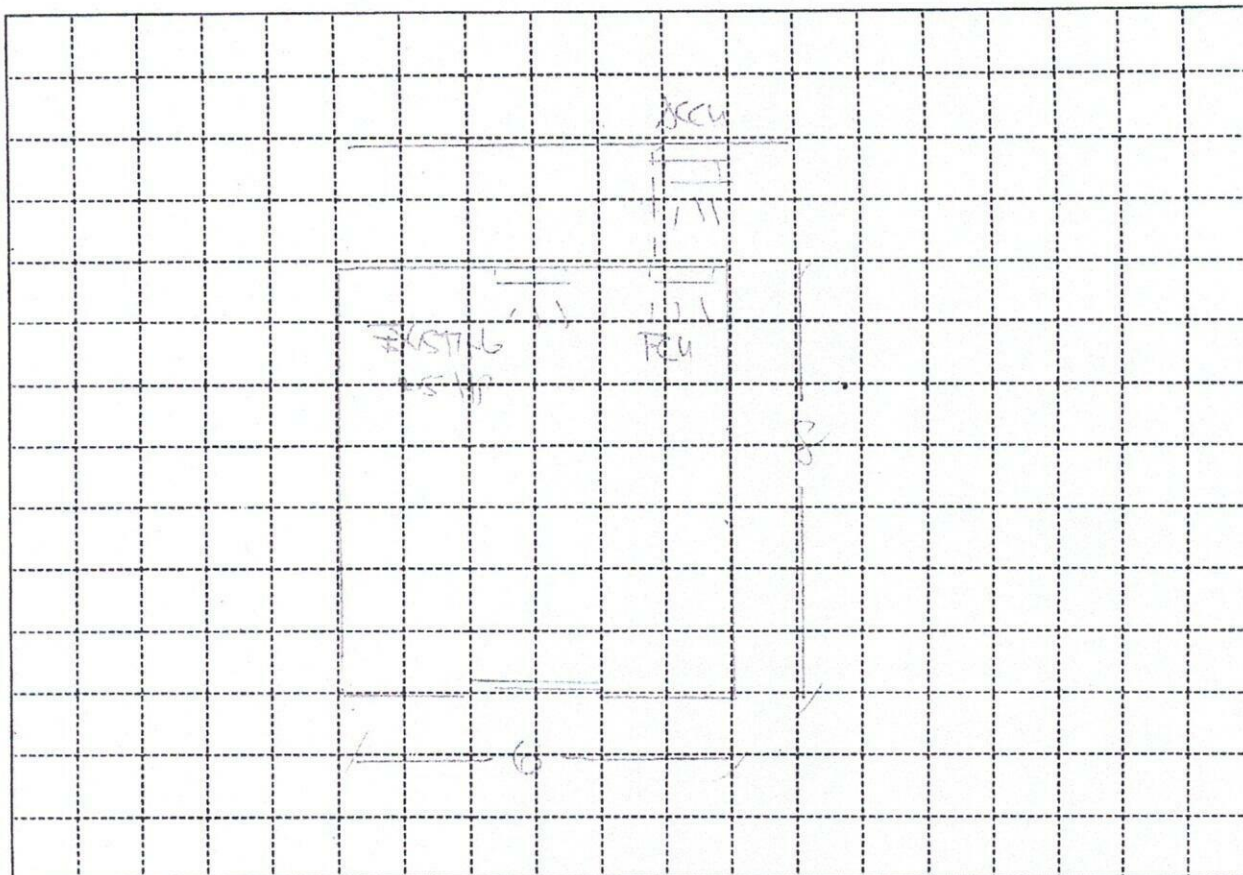
Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

- | | | |
|-----------------------------------|--|--|
| 1. Copper tube lay-out | ☐ Expose | ☐ Embedded |
| 2. Chipping | ☐ Included | ☒ Not Included |
| 3. Fabricated Bracket | ☐ Yes ☐ Shop | ☐ Site ☒ No |
| 4. Service Ledge | ☐ Yes | ☒ No |
| 5. Dismantling of existing Aircon | ☐ Included | ☒ Not Included |
| 6. Ducting | ☐ Yes | ☒ No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern; ADDITIONAL UNIT WITH EXISTING OF 2-5 HP
OTHERS READ IF ONLY 1 UNIT, AFTER WORK
DUE TO WORK COMPLETION.



Indoor Unit Location : RIGHT CORNER WP OF DOOR
 Outdoor Unit Location : AT THE LOOF WP.
 Pipe Length : 17 FT
 Special Note : _____

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	7 FT	400	2800
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	14 FT	100	1400
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	7 FT	60	420
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated) : (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2" / 3/4"	1	150	150
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose 1/2" / 3/4"	7 FT	8	56
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner)			
Initial Charge			8500
TOTAL ESTIMATE		P	14,445

Note :

- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
- Survey fee will be **deducted** in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name