



February 21, 2025

MR. RAMON GOH  
1294 G MASANGKAY ST., STA. CRUZ MANILA  
TEL#: 0917-5808075 / 0917-8818916

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER R-32	41,995.00	27,916.20	PHP	27,916.20
TOTAL UNIT COST					PHP	27,916.20
OTHERS: DELIVERY CHARGE					PHP	600.00
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	13,715.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	42,231.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at [kmi\\_asst@kolinphil.com.ph](mailto:kmi_asst@kolinphil.com.ph)

Very Truly Yours,

JANELLEN S. LIM  
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES  
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-02-25-0136  
REG-24%/4K





**KOLIN Philippines International Inc.**  
**Survey Form**

**Nº 003592**

Customer Name : Pyllor GPH Date : 2-15-25  
 Address : 2nd C. Macapagal St. Sta Cruz Manila SJR No. : 12205

Establishment Type : Residential ☐ Area Surveyed : \_\_\_\_\_  
 Commercial ☒ Area Surveyed : Pyllor

Recommended Product Model : KSM-1W20-WCT10M1M32

**Cooling Capacity Computation**

Floor Area : 16 sqm.  
 Ceiling Height : 2 mtr.

**note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.**

Floor Area :	<u>16</u>	x	550 Btu/h	<u>8800</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	<u>1160</u> Btu/h
Total Cooling Capacity				<u>10560</u> Btu/h

**Add : Additional Heat Load**

No. of Person	<u>6</u>	x	300 Btu/h	<u>1800</u> Btu/h
No. of Ordinary Light (<40w)	<u>8</u>	x	200 Btu/h	<u>1600</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>3700</u> Btu/h

**Recommended Cooling Capacity**

14360 Btu/h

**Note :** Compressor warranty will be **reduced to** \_\_\_\_ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

**Scope of Work Agreement**

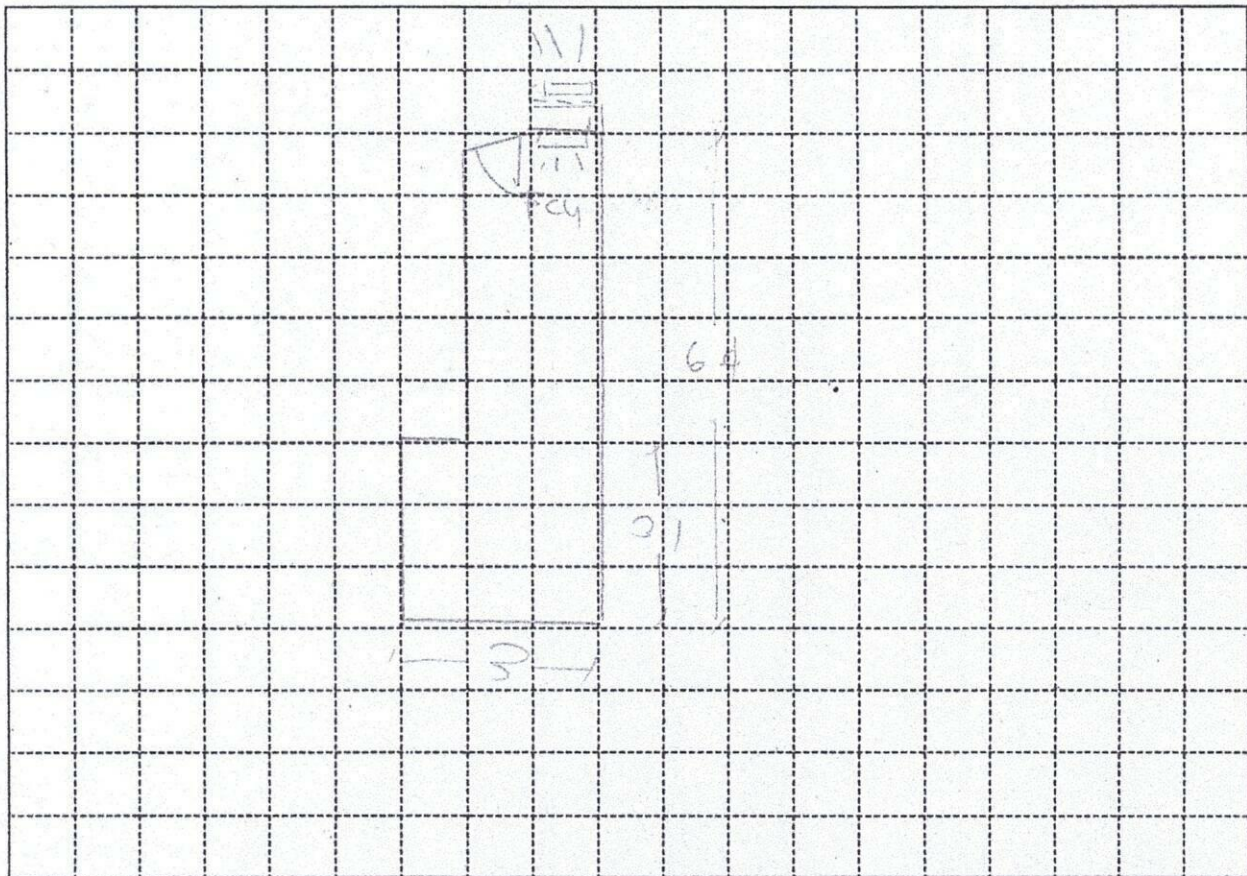
- |                                   |   |  |
|-----------------------------------|---|--|
| 1. Copper tube lay-out            | <input checked="" type="checkbox"/> Expose                            | <input type="checkbox"/> Embedded                                    |
| 2. Chipping                       | <input type="checkbox"/> Included                                     | <input checked="" type="checkbox"/> Not Included                     |
| 3. Fabricated Bracket             | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> Shop | <input checked="" type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge                  | <input type="checkbox"/> Yes  | <input checked="" type="checkbox"/> No                               |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included                                     | <input type="checkbox"/> Not Included                                |
| 6. Ducting                        | <input type="checkbox"/> Yes  | <input checked="" type="checkbox"/> No                               |

**Dimension :** \_\_\_\_\_

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern: DISMANTLE AND RELOCATE OUTDOOR UNIT TO NEW LOCATION

NEED TO ADJUST THE EXISTING WINDOW LEVEL BY 4 INCHES. ALSO INSTALL DISMANTLE RELOCATE UNIT INTO 3/4 INCH PVC. TRANSFER POWER SUPPLY TO OUTDOOR LOCATION (POWER FEEDER)





Indoor Unit Location : UP OF WINDOW AND DOOR, LOWER BY 4 INCHES  
 Outdoor Unit Location : AT THE SIDE WALL - UP OF WALL  
 Pipe Length : 14 FT  
 Special Note : TRANSFER POWER SUPPLY TO OUTDOOR LOCATION.

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	4 FT	350	1400
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	11 FT	100	1100
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	14 FT	60	840
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph		100	1000
Bracket (ODU) (Imptd. / Fabricated) ; (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2" (3/4")			
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose WHITE 1/2"	7 FT	25	175
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner) 2 HP	1 SET		2500
Initial Charge LESS OUTDOOR BRACKET			6000
TOTAL ESTIMATE			P 13,715-

## Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, C Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name