

February 27, 2025

MS. GRACE TAN LIM B1 FAIRLANE RESIDENCES, WEST CAPITOL DR., KAPITOLYO PASIG CITY TEL#: 0917-1893742

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

### A. EQUIPMENT & INSTALLATION

| QTY                 | U/M          | MODEL / DESCRIPTION  | SRP        | DISCOUNTED PRICE |     | AMOUNT     |
|---------------------|--------------|--|------------|------------------|-----|------------|
| 2                   | UNIT/S       | MODEL: KLM-IS40-AA1M32<br>KOLIN CEILING CASSETTE AIRCONDITIONER<br>37,980 Kj/h (3.0TR) DC INVERTER R-32 SINGLE PHASE | 119,995.00 | 91,196.20        | РНР | 182,392.40 |
| TOTAL UNIT COST     |              |  |            |                  |     | 182,392.40 |
| ESTIMA <sup>*</sup> | TED COST OF  | INSTALLATION (please see attached)   |            |                  | PHP | 131,640.00 |
| OTHERS              | : DELIVERY C | HARGE  |            |                  | PHP | 600.00     |
| TOTAL               | ESTIMATED    | COST OF THE PROJECT  |            |                  | PHP | 314,632.40 |

#### TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

#### WARRANTY:

FOR CEILING CASSETTE (Inverter): ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

## NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. JIM KMI-ASSISTANT

Noted by:

MART NAME R. FLORES

KMI-SUPERVISOR

KMI-QUOTE-02-25-0149 REG-24% Conforme:

MS. EDITHA M. FLORES

AVP - FINANCE

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792 www.kolinphil.com.ph / kolinphilippines

# FEBRUARY 26, 2025 GRACE TAN LIM B1 Fairlane Residences, West Capitol Dr. Kapitolyo Pasig City 0917-1893742

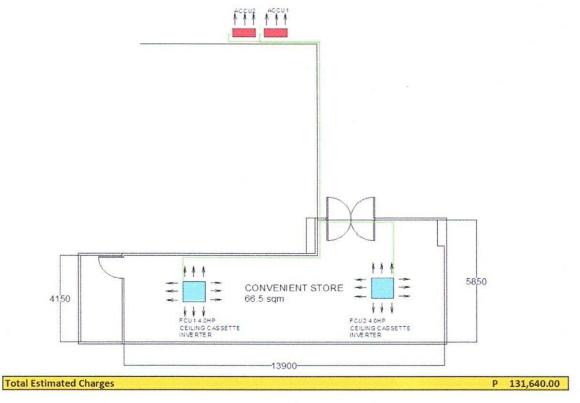
MODEL

QUANTITY

KLM-IS40-AAM32-I

2

| IIENT STORE  |   |   |                   |  |                            | Area ≈ 6  | , bd                 |
|--|---|---|-------------------|--|----------------------------|---|----------------------|
| 4.0hp Ceiling Cassette Inverte   | r   | KLM-I   | 540-A             | AM32-I   |                            |   |                      |
| Estimated Pipe Length  | : 86  | ft  |                   |  |                            |   |                      |
| Estimated Royal Cord Length  | : 93  | ft  |                   |  |                            |   |                      |
| Initial Charge   |   |   |                   |  |                            | P   | 12,000.0             |
| Includes:  |   |   |                   |  |                            |   |                      |
| Labor  |   |   |                   |  |                            |   |                      |
| 10ft Copper Tube   |   |   |                   |  |                            |   |                      |
| 10ft Royal Cord  |   |   |                   |  |                            |   |                      |
| Indoor bracket   |   |   |                   |  |                            |   |                      |
| Other Consumable   | S   |   |                   |  |                            |   |                      |
| Additional Charges   | Description   | Unit  |                   | Price Per Unit   |                            | Subtotal  |                      |
| Copper Tube  | 3/8"x 5/8"  | 76 ft   | P                 | 400.00 / ft  | P                          | 30,400.00   |                      |
| Royal Cord   | 2.mm2 x 4C  | 83 ft   | P                 | 100.00 / ft  | P                          | 8,300.00  |                      |
| Royal Cord (ODU-Breaker)   | 5.5mm2 x 3C   | 7 ft  | P                 | 70.00 / ft   | P                          | 490.00  |                      |
| Circuit Breaker(NEMA)  | 40A/1Ph   | 1 pc(s)   | P                 | 1,000.00 / pc  | P                          | 1,000.00  |                      |
| Rubber Insulation  | 2 1/8"x3/4" x 6'  | 12 pc(s)  | P                 | 350.00 / pc  | P                          | 4,200.00  |                      |
| Rubber Insulation(drainline)   | 1 1/8"x3/4" x 6'  | 4 pc(s)   | P                 | 150.00 / pc  | P                          | 600.00  |                      |
| Full Thread  | 3 meters  | 8 pc(s)   | P                 | 150.00 / pc  | P                          | 1,200.00  |                      |
| Pipe hanger  | 3 inches  | 18 pc(s)  | P                 | 120.00 / pc  | P                          | 2,160.00  |                      |
| Outdoor Bracket(WALL)  | fabricated  | 1 pc(s)   | P                 | 5,000.00 / pc  | P                          | 5,000.00  |                      |
| Indoor Bracket   | fabricated  | 1 pc(s)   | P                 | 1,500.00 / pc  | P                          | 1,500.00  |                      |
| PVC(Drainline)   | blue-1 inch   | 3 pc(s)   | P                 | 200.00 / pc  | P                          | 600.00 P  | 55,450.0             |
| Estimated Charges  |   |   | 40                |  | and the same               | D   | 67 450 (             |
| Estimated Charges  4.0hp Ceiling Cassette Inverte  | r   | KLM-I   | 540-A             | AM32-I   |                            | Р   | 67,450.0             |
|  |   | KLM-IS  | 540-A             | АМ32-І   |                            | P   | 67,450.0             |
| 4.0hp Ceiling Cassette Inverte   | : 76  |   | 540-A             | AM32-I   |                            | P   | 67,450.0             |
| 4.0hp Ceiling Cassette Inverte<br>Estimated Pipe Length  | : 76  | ft  | 540-A             | AM32-I   |                            | P   | 5                    |
| 4.0hp Ceiling Cassette Inverte<br>Estimated Pipe Length<br>Estimated Royal Cord Length   | : 76  | ft  | 540-A             | AM32-I   |                            |   | 5                    |
| 4.0hp Ceiling Cassette Inverte<br>Estimated Pipe Length<br>Estimated Royal Cord Length<br>Initial Charge   | : 76  | ft  | 540-A             | AM32-I   |                            |   | 5                    |
| 4.0hp Ceiling Cassette Inverte<br>Estimated Pipe Length<br>Estimated Royal Cord Length<br>Initial Charge<br>Includes:  | : 76  | ft  | 540-A             | AM32-I   |                            |   | 5                    |
| 4.0hp Ceiling Cassette Inverte<br>Estimated Pipe Length<br>Estimated Royal Cord Length<br>Initial Charge<br>Includes:<br>Labor   | : 76  | ft  | 540-A             | AM32-I   |                            |   | 5                    |
| 4.0hp Ceiling Cassette Inverte<br>Estimated Pipe Length<br>Estimated Royal Cord Length<br>Initial Charge<br>Includes:<br>Labor<br>10ft Copper Tube   | : 76  | ft  | 540-A             | AM32-I   |                            |   | 5                    |
| 4.0hp Ceiling Cassette Inverte<br>Estimated Pipe Length<br>Estimated Royal Cord Length<br>Initial Charge<br>Includes:<br>Labor<br>10ft Copper Tube<br>10ft Royal Cord  | : 76<br>: 83  | ft  | 540-A             | AM32-I   |                            |   | 5                    |
| 4.0hp Ceiling Cassette Inverte<br>Estimated Pipe Length<br>Estimated Royal Cord Length<br>Initial Charge<br>Includes:<br>Labor<br>10ft Copper Tube<br>10ft Royal Cord<br>Indoor bracket  | : 76<br>: 83  | ft  | 540-A             | AM32-I Price Per Unit  |                            |   | 5                    |
| 4.0hp Ceiling Cassette Inverte<br>Estimated Pipe Length<br>Estimated Royal Cord Length<br>Initial Charge<br>Includes:<br>Labor<br>10ft Copper Tube<br>10ft Royal Cord<br>Indoor bracket<br>Other Consumable  | : 76<br>: 83  | ft<br>ft  | 5 <b>40-A</b>     |  | P                          | Р   | 5                    |
| 4.0hp Ceiling Cassette Inverter Estimated Pipe Length Estimated Royal Cord Length Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Indoor bracket Other Consumable Additional Charges   | : 76<br>: 83  | ft<br>ft<br>Unit  |                   | Price Per Unit   | P<br>P                     | P   | 5                    |
| 4.0hp Ceiling Cassette Inverter Estimated Pipe Length Estimated Royal Cord Length Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Indoor bracket Other Consumable Additional Charges Copper Tube   | : 76<br>: 83<br>S<br>Description<br>3/8"x 5/8"  | ft<br>ft<br>Unit<br>66 ft   | P                 | Price Per Unit<br>400.00 / ft  |                            | Subtotal<br>26,400.00   | 5                    |
| 4.0hp Ceiling Cassette Inverter Estimated Pipe Length Estimated Royal Cord Length Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Indoor bracket Other Consumable Additional Charges Copper Tube Royal Cord  | : 76<br>: 83<br>S<br>Description<br>3/8"x 5/8"<br>2.mm2 x 4C  | ft<br>ft<br>Unit<br>66 ft<br>73 ft  | P<br>P            | Price Per Unit<br>400.00 / ft<br>100.00 / ft   | Р                          | Subtotal<br>26,400.00<br>7,300.00   | 5                    |
| 4.0hp Ceiling Cassette Inverter Estimated Pipe Length Estimated Royal Cord Length Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Indoor bracket Other Consumable Additional Charges Copper Tube Royal Cord Royal Cord (ODU-Breaker)   | 25 Description 3/8"x 5/8" 2.mm2 x 4C 5.5mm2 x 3C  | ft<br>ft<br>Unit<br>66 ft<br>73 ft<br>7 ft  | P<br>P            | Price Per Unit<br>400.00 / ft<br>100.00 / ft<br>70.00 / ft   | P<br>P                     | Subtotal<br>26,400.00<br>7,300.00<br>490.00   | 5                    |
| 4.0hp Ceiling Cassette Inverter Estimated Pipe Length Estimated Royal Cord Length Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Indoor bracket Other Consumable Additional Charges Copper Tube Royal Cord Royal Cord (ODU-Breaker) Circuit Breaker(NEMA)   | 25 Description 3/8"x 5/8" 2.mm2 x 4C 5.5mm2 x 3C 40A/ 1Ph   | Unit<br>66 ft<br>73 ft<br>7 ft<br>1 pc(s)   | P<br>P<br>P       | Price Per Unit<br>400.00 / ft<br>100.00 / ft<br>70.00 / ft<br>1,000.00 / pc  | P<br>P<br>P                | Subtotal<br>26,400.00<br>7,300.00<br>490.00<br>1,000.00   | 5                    |
| 4.0hp Ceiling Cassette Inverter Estimated Pipe Length Estimated Royal Cord Length Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Indoor bracket Other Consumable Additional Charges Copper Tube Royal Cord Royal Cord Royal Cord (ODU-Breaker) Circuit Breaker(NEMA) Rubber Insulation  | 25 Description 3/8"x 5/8" 2.mm2 x 4C 5.5mm2 x 3C 40A/ 1Ph 2 1/8"x3/4" x 6'  | Unit<br>66 ft<br>73 ft<br>7 ft<br>1 pc(s)<br>12 pc(s)   | P<br>P<br>P<br>P  | Price Per Unit<br>400.00 / ft<br>100.00 / ft<br>70.00 / ft<br>1,000.00 / pc<br>350.00 / pc   | P<br>P<br>P                | Subtotal<br>26,400.00<br>7,300.00<br>490.00<br>1,000.00<br>4,200.00   | 5                    |
| 4.0hp Ceiling Cassette Inverter Estimated Pipe Length Estimated Royal Cord Length Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Indoor bracket Other Consumable Additional Charges Copper Tube Royal Cord Royal Cord (ODU-Breaker) Circuit Breaker(NEMA) Rubber Insulation Rubber Insulation(drainline)  | 25 Description 3/8"x 5/8" 2.mm2 x 4C 5.5mm2 x 3C 40A/ 1Ph 2 1/8"x3/4" x 6' 1 1/8"x3/4" x 6'                                 | Unit<br>66 ft<br>73 ft<br>7 ft<br>1 pc(s)<br>12 pc(s)<br>4 pc(s)  | P<br>P<br>P<br>P  | Price Per Unit<br>400.00 / ft<br>100.00 / ft<br>70.00 / ft<br>1,000.00 / pc<br>350.00 / pc<br>150.00 / pc                                    | P<br>P<br>P                | Subtotal<br>26,400.00<br>7,300.00<br>490.00<br>1,000.00<br>4,200.00<br>600.00   | 5                    |
| 4.0hp Ceiling Cassette Inverter Estimated Pipe Length Estimated Royal Cord Length Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Indoor bracket Other Consumable Additional Charges Copper Tube Royal Cord Royal Cord Royal Cord (ODU-Breaker) Circuit Breaker(NEMA) Rubber Insulation Rubber Insulation(drainline) Full Thread                                 | Description 3/8"x 5/8" 2.mm2 x 4C 5.5mm2 x 3C 40A/ 1Ph 2 1/8"x3/4" x 6' 1 1/8"x3/4" x 6' 3 meters                           | Unit<br>66 ft<br>73 ft<br>7 ft<br>1 pc(s)<br>12 pc(s)<br>4 pc(s)<br>8 pc(s)                                   | P P P P P P       | Price Per Unit<br>400.00 / ft<br>100.00 / ft<br>70.00 / ft<br>1,000.00 / pc<br>350.00 / pc<br>150.00 / pc                                    | P<br>P<br>P<br>P           | Subtotal<br>26,400.00<br>7,300.00<br>490.00<br>1,000.00<br>4,200.00<br>600.00<br>1,200.00   | 5                    |
| 4.0hp Ceiling Cassette Inverter Estimated Pipe Length Estimated Royal Cord Length Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Indoor bracket Other Consumable Additional Charges Copper Tube Royal Cord Royal Cord Royal Cord (ODU-Breaker) Circuit Breaker(NEMA) Rubber Insulation Rubber Insulation(drainline) Full Thread Pipe hanger                     | Description 3/8"x 5/8" 2.mm2 x 4C 5.5mm2 x 3C 40A/ 1Ph 2 1/8"x3/4" x 6' 1 1/8"x3/4" x 6' 3 meters 3 inches                  | Unit<br>66 ft<br>73 ft<br>7 ft<br>1 pc(s)<br>12 pc(s)<br>4 pc(s)<br>8 pc(s)<br>20 pc(s)                       | P P P P P P P     | Price Per Unit  400.00 / ft  100.00 / ft  70.00 / ft  1,000.00 / pc  350.00 / pc  150.00 / pc  150.00 / pc  120.00 / pc                      | P<br>P<br>P<br>P           | Subtotal<br>26,400.00<br>7,300.00<br>490.00<br>1,000.00<br>4,200.00<br>600.00<br>1,200.00<br>2,400.00                                   | 5                    |
| 4.0hp Ceiling Cassette Inverter Estimated Pipe Length Estimated Royal Cord Length Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Indoor bracket Other Consumable Additional Charges Copper Tube Royal Cord Royal Cord Royal Cord (ODU-Breaker) Circuit Breaker(NEMA) Rubber Insulation Rubber Insulation Full Thread Pipe hanger Outdoor Bracket PVC(Drainline) | ES Description 3/8"x 5/8" 2.mm2 x 4C 5.5mm2 x 3C 40A/ 1Ph 2 1/8"x3/4" x 6' 3 meters 3 inches fabricated                     | Unit<br>66 ft<br>73 ft<br>7 ft<br>1 pc(s)<br>12 pc(s)<br>4 pc(s)<br>8 pc(s)<br>20 pc(s)<br>1 pc(s)            | P P P P P P P     | Price Per Unit  400.00 / ft 100.00 / ft 70.00 / ft 1,000.00 / pc 350.00 / pc 150.00 / pc 120.00 / pc 5,000.00 / pc                           | P<br>P<br>P<br>P<br>P      | Subtotal<br>26,400.00<br>7,300.00<br>490.00<br>1,000.00<br>4,200.00<br>600.00<br>1,200.00<br>2,400.00<br>5,000.00                       | 5                    |
| 4.0hp Ceiling Cassette Inverter Estimated Pipe Length Estimated Royal Cord Length Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Indoor bracket Other Consumable Additional Charges Copper Tube Royal Cord Royal Cord (ODU-Breaker) Circuit Breaker(NEMA) Rubber Insulation Rubber Insulation Full Thread Pipe hanger Outdoor Bracket(WALL) Indoor Bracket      | ES Description 3/8"x 5/8" 2.mm2 x 4C 5.5mm2 x 3C 40A/ 1Ph 2 1/8"x3/4" x 6' 3 meters 3 inches fabricated fabricated          | Unit<br>66 ft<br>73 ft<br>7 ft<br>1 pc(s)<br>12 pc(s)<br>4 pc(s)<br>8 pc(s)<br>20 pc(s)<br>1 pc(s)<br>1 pc(s) | P P P P P P P P   | Price Per Unit  400.00 / ft 100.00 / ft 70.00 / ft 1,000.00 / pc 350.00 / pc 150.00 / pc 120.00 / pc 1,500.00 / pc 1,500.00 / pc             | P<br>P<br>P<br>P<br>P      | Subtotal<br>26,400.00<br>7,300.00<br>490.00<br>1,000.00<br>4,200.00<br>600.00<br>1,200.00<br>2,400.00<br>5,000.00<br>1,500.00           | 12,000.0<br>52,190.0 |
| 4.0hp Ceiling Cassette Inverter Estimated Pipe Length Estimated Royal Cord Length Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Indoor bracket Other Consumable Additional Charges Copper Tube Royal Cord Royal Cord Royal Cord (ODU-Breaker) Circuit Breaker(NEMA) Rubber Insulation Rubber Insulation Full Thread Pipe hanger Outdoor Bracket PVC(Drainline) | Description 3/8"x 5/8" 2.mm2 x 4C 5.5mm2 x 3C 40A/ 1Ph 2 1/8"x3/4" x 6' 3 meters 3 inches fabricated fabricated blue-1 inch | Unit 66 ft 73 ft 7 ft 1 pc(s) 12 pc(s) 4 pc(s) 8 pc(s) 20 pc(s) 1 pc(s) 1 pc(s) 3 pc(s)                       | P P P P P P P P P | Price Per Unit  400.00 / ft 100.00 / ft 70.00 / ft 1,000.00 / pc 350.00 / pc 150.00 / pc 120.00 / pc 1,500.00 / pc 1,500.00 / pc 200.00 / pc | P<br>P<br>P<br>P<br>P<br>P | Subtotal<br>26,400.00<br>7,300.00<br>490.00<br>1,000.00<br>4,200.00<br>600.00<br>1,200.00<br>2,400.00<br>5,000.00<br>1,500.00<br>600.00 | 12,000.0             |



Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

### Note:

- 1 Location of indoor and outdoor units were agreed by the customer and Kolin's surveyor.
- 2 AC drain line will be tapped to the nearest drain provision provided by the customer's contractor.
- 3 Need for marking and site visit before installation.
- 5 Coppertube and drainline in the area.

Service Supervisor Field and Shop Operation

- 6 Working days: Monday to Saturday, 8am- 5pm with parking.6 pax, Need working permit.
- 7 Mechanical Plans, Permits, Electrical permits not included.
- 8 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 9 Electrical power supply (feeder line) 220v/60hz/1ph, is not included in the scope of work of Kolin.
- 10 Final charges will be based on actual installation.