

February 5, 2025

ATTN: MR. POMPET FERNANDEZ

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

**** OPTION 1**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
4	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER R-32	41,995.00	28,756.10	PHP	115,024.40
4	UNIT/S	MODEL: KSM-IW25-WCT10M1M32 KOLIN WALL MOUNTED CERTUS AIRCONDITIONER 23,210 Kj/h (2.5HP) REGULAR INVERTER W/ WIFI R-32	49,995.00	34,996.10	PHP	139,984.40
1	UNIT/S	MODEL: KSM-IW15-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 12,660 Kj/h (1.5HP) REGULAR INVERTER R-32	32,995.00	21,736.10	PHP	21,736.10
TOTAL UNIT COST					PHP	276,744.90
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	93,200.00
OTHERS: DELIVERY CHARGE					PHP	1,000.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	370,944.90

**** OPTION 2**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
4	UNIT/S	MODEL: KSG-IWF-20WFF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	59,595.00	39,484.10	PHP	157,936.40
4	UNIT/S	MODEL: KSG-IWF-25WFF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 25,560 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32	68,995.00	46,816.10	PHP	187,264.40
1	UNIT/S	MODEL: KSG-IWF-15WFF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 12,960 Kj/h (1.5HP) FULL DC INVERTER W/ WIFI R-32	46,595.00	29,344.10	PHP	29,344.10
TOTAL UNIT COST					PHP	374,544.90
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	93,200.00
OTHERS: DELIVERY CHARGE					PHP	1,000.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	468,744.90

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately.

** INSTALLATION C/O ASP (cost will be based on actual)

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

*** ESTIMATED INSTALLATION COST FOR 1.5HP IS NOT YET INCLUDED (NEED TO SURVEY) ***

Very Truly Yours,

JANELLEN S. LAM
KMI-ASSISTANT

Noted by:
MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-02-25-0079
REG-22%/4K/7K

Conforme: _____
SIGNATURE OVER PRINTED NAME





MBJ Airconditioning Services
 Brgy. Sangalang, Lemery, Batangas
 0955-3665547 / 09074950765
 mbj.airconditioning@yahoo.com

QUOTATION

January 31, 2025

To: Mr. Ong Gerald

Scope of work: Installation of Airconditioning unit

Dear Sir/Ma'am,

In compliance with your request, we are pleased to submit our quotation consideration as follows.

QTY	DESCRIPTION	AREA	INSTALLATION COST 1 ST 10ft.	EXCESS PIPING	AMOUNT
1unit	Spilt type Airconditioning unit 2.5hp,	Building 4	8,500.00	40ft x 400 = 16,000.00	24,500.00
1unit	Spilt type Airconditioning unit 2.0hp		8,500.00	23ft x 400 = 9,200.00	17,700.00
1unit	Spilt type Airconditioning unit 2.5hp,	Building 3	8,500.00	-	8,500.00
1unit	Spilt type Airconditioning unit 2.0hp,		8,500.00	-	8,500.00
1unit	Spilt type Airconditioning unit 2.5hp	Building 2	8,500.00	-	8,500.00
1unit	Spilt type Airconditioning unit 2.0hp		8,500.00	-	8,500.00
1unit	Spilt type Airconditioning unit 2.5hp,	Building 1	8,500.00	-	8,500.00
1unit	Spilt type Airconditioning unit 2.0hp		8,500.00	-	8,500.00
TOTAL AMOUNT					93,200.00

2.5hp = 4

2.0hp = 4

Terms of payment: Upon Completion

Inclusions:

Labor
10ft copper tube
Control wires
Rubber insulation
Standard out unit metal bracket
PVC drain pipe 3/4
Consumable Materials
Flushing, vacuum and leak test of AC system
Testing and commissioning

Exclusions: (to be paid by the customer)

Copper tubing in excess piping 400/ft
Power supply and electrical wire from the main panel of air conditioning units
Circuit breaker Nema 3R
Masonry, carpentry works and equipment Mobilization

We also accept aircon repair, cleaning and supply of air conditioning units

Thank you and kindly notify us when this proposal is approved.

Yours truly,

Jesse B. Deomampo
Proprietor/Technician


Mario Arguelles
Sales Representative