



February 6, 2025

MR. ARCHIE ALVAREZ
3 SULU ST. BRGY. NAYONG KANLURAN, QUEZON CITY
TEL#: 0917-5391430

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

**** OPTION 1**

| QTY | U/M | MODEL / DESCRIPTION | SRP | DISCOUNTED PRICE | | AMOUNT |
|--|--------|---|-----------|------------------|-----|-----------|
| 1 | UNIT/S | MODEL: KAM-150CMC32 KOLIN WINDOW TYPE COMPACT SERIES AIRCONDITIONER 12,660 KJ/h (1.5HP) NON-INVERTER MANUAL R-32 (WxDxH) 18"x23"x14" | 20,495.00 | 14,986.10 | PHP | 14,986.10 |
| TOTAL UNIT COST | | | | | PHP | 14,986.10 |
| ESTIMATED COST OF INSTALLATION (please see attached) | | | | | PHP | 1,200.00 |
| OTHERS: DELIVERY CHARGE | | | | | PHP | 600.00 |
| TOTAL ESTIMATED COST OF THE PROJECT | | | | | PHP | 16,786.10 |

**** OPTION 2**

| QTY | U/M | MODEL / DESCRIPTION | SRP | DISCOUNTED PRICE | | AMOUNT |
|--|--------|---|-----------|------------------|-----|-----------|
| 1 | UNIT/S | MODEL: KAG-145WCINV KOLIN WINDOW TYPE QUAD SERIES AIRCONDITIONER 13,210 KJ/h (1.5HP) FULL DC INVERTER W/ WIFI R-32 (WxDxH) 22"x28"x15" | 32,995.00 | 24,436.10 | PHP | 24,436.10 |
| TOTAL UNIT COST | | | | | PHP | 24,436.10 |
| ESTIMATED COST OF INSTALLATION (please see attached) | | | | | PHP | 1,200.00 |
| OTHERS: DELIVERY CHARGE | | | | | PHP | 600.00 |
| TOTAL ESTIMATED COST OF THE PROJECT | | | | | PHP | 26,236.10 |

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR WINDOW TYPE: ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB, TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLE S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-02-25-0091
ECY-22%/1K/1.3K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
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 www.kolinphil.com.ph / kolinphilippines



KOLIN Philippines International Inc.
Survey Form

No 003589

Customer Name : APACHE SWSMEZ Date : 2.5.25
 Address : 2544 ST. BLOT, PAXOC KALUWA D.C. SJR No. : 24 0627

Establishment Type : Residential ☐ Area Surveyed : _____
 Commercial ☒ Area Surveyed : BEDROOM

Recommended Product Model : KSL-100MC92 - (KSL-11(WCUP))

Cooling Capacity Computation

Floor Area : 18 sqm.
 Ceiling Height : 2.7 mtr. note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

| | | | | |
|--------------------------------------|-----------|---|-----------|-------------------|
| Floor Area : | <u>18</u> | x | 550 Btu/h | <u>9900</u> Btu/h |
| Ceiling Height (excess of 3 mtrs.) : | | x | 20% | _____ Btu/h |
| Window Direct Sunlight | | x | 20% - 50% | _____ Btu/h |
| Total Cooling Capacity | | | | <u>9900</u> Btu/h |

Add : Additional Heat Load

| | | | | |
|----------------------------------|----------|---|------------|--------------------|
| No. of Person | <u>2</u> | x | 300 Btu/h | <u>600</u> Btu/h |
| No. of Ordinary Light (<40w) | | x | 200 Btu/h | <u>800</u> Btu/h |
| No. of Special Light (>40w) | | x | 400 Btu/h | _____ Btu/h |
| No. of Refrigerator (< 6 cu.ft.) | | x | 400 Btu/h | _____ Btu/h |
| No. of Refrigerator (> 6 cu.ft.) | | x | 800 Btu/h | _____ Btu/h |
| No. of Cooking Range | | x | 1500 Btu/h | _____ Btu/h |
| No. of Laptop Computer | | x | 150 Btu/h | _____ Btu/h |
| No. of Desktop Computer <u>1</u> | <u>1</u> | x | 400 Btu/h | <u>400</u> Btu/h |
| No. of Printer | | x | 500 Btu/h | _____ Btu/h |
| No. of Photocopier | | x | 1000 Btu/h | _____ Btu/h |
| Total Cooling Capacity | | | | <u>17800</u> Btu/h |
| Recommended Cooling Capacity | | | | <u>17800</u> Btu/h |

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

- | | | |
|-----------------------------------|--|---|
| 1. Copper tube lay-out | <input type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input type="checkbox"/> No |

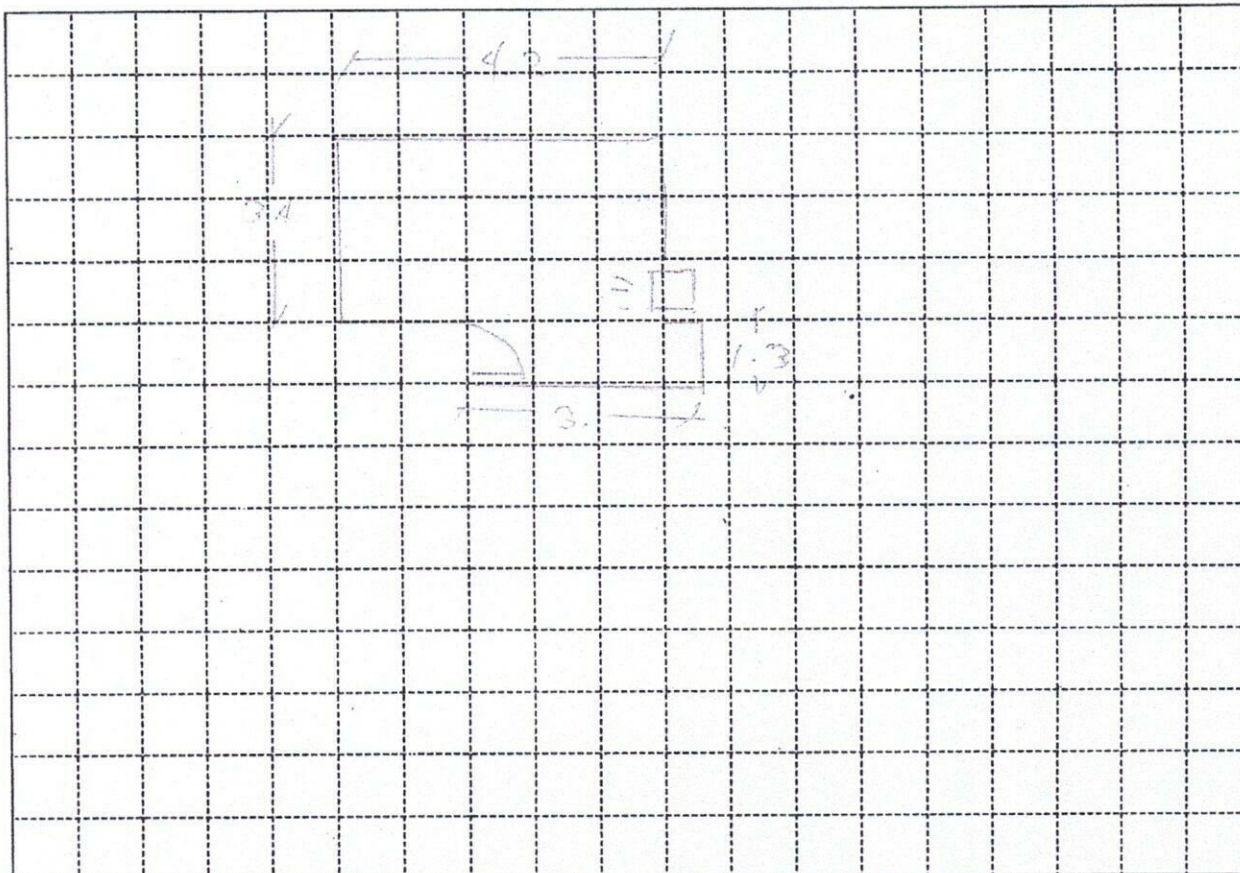
Dimension : _____

7. Plastering, carpentry and restoration works are to be done by the customer.

8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.

9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.

10. Other concern; Window type : HORE - 22X15 / 1/4" / 1/4" / 1/4"
W X H +



Indoor Unit Location : _____
 Outdoor Unit Location : _____
 Pipe Length : _____
 Special Note : W/ DWT/E

| Installation Cost Estimate | | | |
|---|------|-----------|------------|
| Material Description | Qty. | Unit Cost | Total Cost |
| Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620 | | | |
| Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C | | | |
| Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C | | | |
| Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph | | | |
| Bracket (ODU) (Imptd. / Fabricated) ; (Floor / Wall) | | | |
| Bracket (WAC) Angle Type | | | |
| PVC Pipe (drain) 1/2", 3/4" | | | |
| PVC Pipe (electrical) 3/4", 1" | | | |
| Drain Pump | | | |
| Drain Pump Hose | | | |
| Chipping Works mtr. | | | |
| Dismantling Fee (existing air-conditioner) | | | |
| Initial Charge | | | 1200 |
| TOTAL ESTIMATE | | P 1200 | |

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

JED-ETRY DARIO S
 Signature Over Printed Name

Customer Conforme:

[Signature]
 Signature Over Printed Name