



February 4, 2026

MR. JOSE VALDEZ  
#2 DON GONZALO PUYAT ST., LOYOLA SUBD. BARANGKA, MARIKINA CITY  
TEL#: 0917-6289761

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

\* OPTION 1 \*

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KS-IW15-MCAI1201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 12,880 Kj/h (1.5HP) FULL DC INVERTER W/ WIFI R-32	33,995.00	19,336.20	PHP	19,336.20
TOTAL UNIT COST					PHP	19,336.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	8,625.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	28,561.20

\* OPTION 2 \*

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-15Wfy-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 12,960 Kj/h (1.5HP) FULL DC INVERTER W/ WIFI R-32	46,595.00	28,412.20	PHP	28,412.20
TOTAL UNIT COST					PHP	28,412.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	8,625.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	37,637.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

- \* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)
- \* Installation: Will be provided by assigned installer.
- \*\* You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

- PRICES IS VAT INCLUSIVE.
- \*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (Final charges will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM  
KMI-ASSISTANT

Noted By:

MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES  
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-02-26-0062  
REG-24%/6.5K/7K

Kolin Marketing, Inc.  
1854 Sta. Rita St., Guadalupe Nuevo, Makati City  
Tel.: (632) 8852-6473  
Fax: (632) 8852-2170 / (632) 8852-4792  
www.kolinphil.com.ph / kolinphilippines



Customer Name : JOSE VALDEZ Date : 2-3-20  
 Address : 1 DON CORTAZO PUYAT ST. LAYDUS SUBD. BGC, BATAK EX TRAINING CTY SJR No. : 289213  
 Establishment Type : Residential  Area Surveyed : KOLIN ROOM  
 Commercial  Area Surveyed : \_\_\_\_\_  
 Recommended Product Model : KS-11M1-MC11201M32

**Cooling Capacity Computation**

Floor Area : 14 sqm.  
 Ceiling Height : 2.5 mtr.  
 note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>14</u>	x	550 Btu/h	<u>7700</u>	Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%		Btu/h
Window Direct Sunlight		x	20% - 50%	<u>1140</u>	Btu/h
Total Cooling Capacity				<u>9240</u>	Btu/h

**Add : Additional Heat Load**

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u>	Btu/h
No. of Ordinary Light (<40w)	<u>1</u>	x	200 Btu/h	<u>400</u>	Btu/h
No. of Special Light (>40w)		x	400 Btu/h		Btu/h
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h		Btu/h
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h		Btu/h
No. of Cooking Range		x	1500 Btu/h		Btu/h
No. of Laptop Computer		x	150 Btu/h		Btu/h
No. of Desktop Computer		x	400 Btu/h		Btu/h
No. of Printer		x	500 Btu/h		Btu/h
No. of Photocopier		x	1000 Btu/h		Btu/h

Total Cooling Capacity 10000 Btu/h  
 Recommended Cooling Capacity 10240 Btu/h

Note : Compressor warranty will be reduced to \_\_\_ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

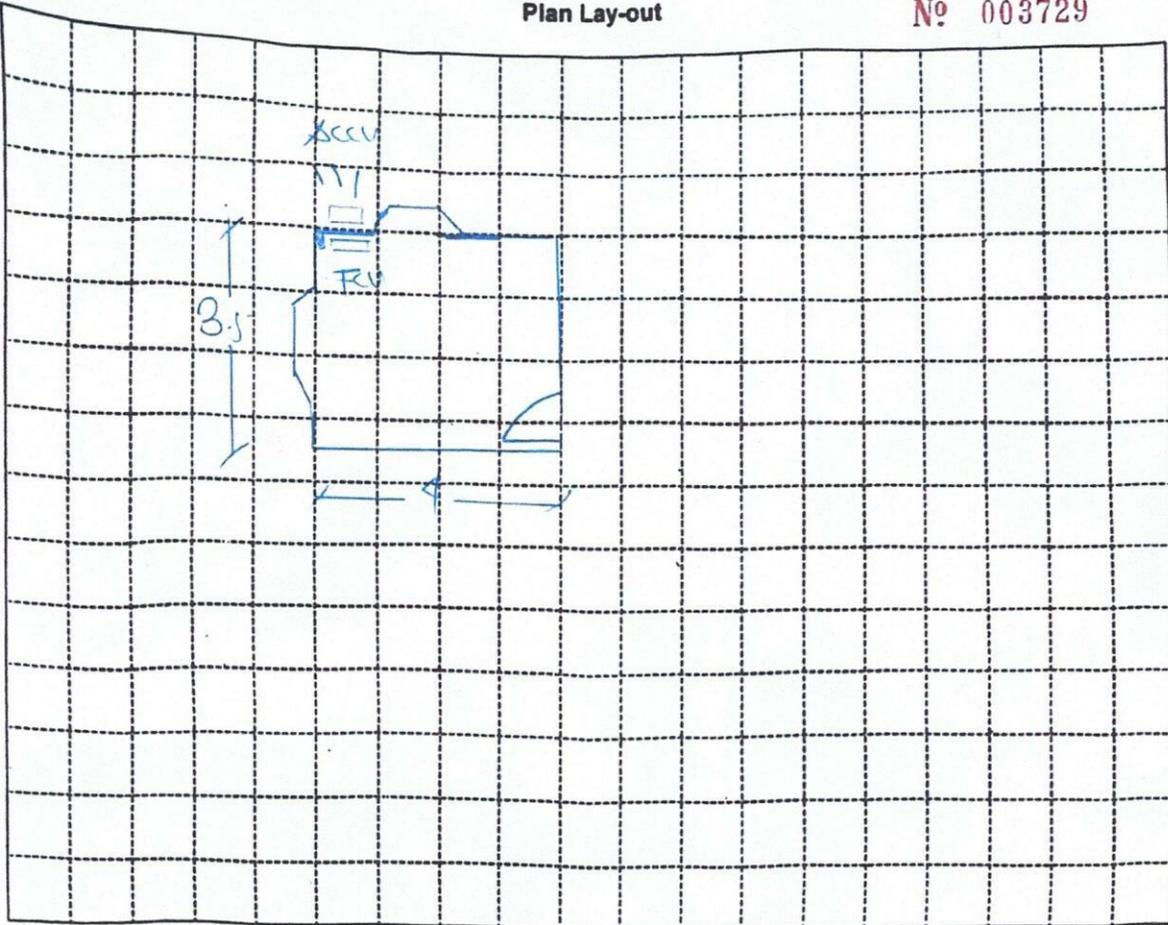
**Scope of Work Agreement**

- 1. Copper tube lay-out  Expose  Embedded
- 2. Chipping  Included  Not Included
- 3. Fabricated Bracket  Yes  Shop  Site  No
- 4. Service Ledge  Yes  No
- 5. Dismantling of existing Aircon  Included  Not Included
- 6. Ducting  Yes  No

**Dimension :** \_\_\_\_\_

- 7. Plastering, carpentry and restoration works are to be done by the customer.
- 8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- 9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.

10. Other concern: CUSTOMER PROVIDE POWER SUPPLY AND OUTDOOR PIPE & LTR. ALSO PROVIDE FIXTURE WEDGE WITH INSTRUCTION. OUTDOOR PIPE & LTR 2 X 1/2" / 1/2" (FEMX 3K) FOR AIRCON.



Indoor Unit Location : LEFT CORNER OF WALL, LEFT OF WINDOW  
 Outdoor Unit Location : AT THE BACK.  
 Pipe Length : 10 FT / 3 METERS  
 Special Note : \_\_\_\_\_

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.)	2330, 2430, 2520, 3520, 4620		
Wire (Royal Cord-signal wire) (excess of 10ft.)	2.0mmx4C	5 FT	100
Wire (Royal Cord - Breaker to ODU)	3.5mm / 5.5mm x 3C	5 FT	60
Circuit Breaker	20A, 30A, 40A/1ph, 40A/3ph		
Bracket (ODU)	(Imptd. / Fabricated) ; (Floor / Wall)		
Bracket (WAC)	Angle Type		
PVC Pipe (drain)	1/2" (3/4")	1	150
PVC Pipe (electrical)	3/4", 1"		
Drain Pump			
Drain Hose	WHITE 1/2"	7 FT	75
Chipping Works	mtr.		
Dismantling Fee (existing air-conditioner)			
Initial Charge			780
<b>TOTAL ESTIMATE</b>		<b>P</b>	<b>8,625-</b>

- Note :**
1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
  2. Survey fee will be deducted in the installation fee.

Prepared by:  
  
 Signature Over Printed Name

REVIEWED BY:  
  
 02/03/2026  
 ENGR. ADRIAN NOGOY  
 PROJECT ENGINEER-KPII

Customer Conforme:  
  
 Signature Over Printed Name