



February 9, 2026

MR. RAUSNER LACTANIN  
KALAYAAN, LAGUNA  
TEL#: 0905-4111867

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

\* OPTION 1 \*

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KS-IW15-MCAI1201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 12,880 Kj/h (1.5HP) FULL DC INVERTER W/ WIFI R-32	33,995.00	19,336.20	PHP	19,336.20
1	UNIT/S	MODEL: KS-IW20-MCAI1201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	42,995.00	26,176.20	PHP	26,176.20
TOTAL UNIT COST					PHP	45,512.40
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	20,600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	66,112.40

\* OPTION 2 \*

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-15WIFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 12,960 Kj/h (1.5HP) FULL DC INVERTER W/ WIFI R-32	46,595.00	28,412.20	PHP	28,412.20
1	UNIT/S	MODEL: KSG-IWF-20WIFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	59,595.00	38,292.20	PHP	38,292.20
TOTAL UNIT COST					PHP	66,704.40
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	20,600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	87,304.40

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

- \*\* You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.
- \* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)
- \* Installation: Will be provided by assigned installer.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (Final charges will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM  
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES  
KMI SUPERVISOR

KMI-QUOTE-02-26-0067  
OMF-24%/6.5K/7K

Approved By:

MS. EDITHA M. FLORES  
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME



Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines

DATE: FEBRUARY 7, 2026  
 CUSTOMER'S NAME: LACTANIN, RAUSER  
 ADDRESS: KALAYAAN LAGUNA  
 CONTACT NO: 09054111867



RECOMMENDED MODELS:	QTY
KSG-IWF-15Wfy8K1M32	1
KSG-IWF-20Wfy8K1M32	1

**Area = 13 sq.m**

**ACU 1 BEDROOM**

Estimated Pipe Length	10	ft		
Estimated Royal Cord Length	15	ft		
Initial Charge			P	7,600.00
Includes:				
Labor				
10ft Copper Tube				
Outdoor bracket				
10ft Royal Cord				
Other Consumables				
<b>Additional Charges</b>	<b>Description</b>	<b>Unit</b>	<b>Price Per Unit</b>	<b>Subtotal</b>
Royal Cord	2.mm2 x 4C	5 ft	P 100 / ft	P 1,350 500
Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P 60 / ft	P 300 300
Drain Hose	White -1/2"	0 pc	P 200 / pc	P 0 P 0.00
Circuit breaker	20 amperes	1 pc	P 1,000 / ft	P 1,000 P 1,000.00
Dismantle	1 unit	1 unit	P 1,000 / unit	P 1,000 P 1,000.00
<b>Estimated Charges</b>				<b>P 10,300.00</b>

**Area = 16 sq.m**

**ACU 2 MASTERS BEDROOM**

Estimated Pipe Length	10	ft		
Estimated Royal Cord Length	15	ft		
Initial Charge			P	7,500.00
Includes:				
Labor				
Outdoor bracket				
10ft Copper Tube				
10ft Royal Cord				
Other Consumables				
<b>Additional Charges</b>	<b>Description</b>	<b>Unit</b>	<b>Price Per Unit</b>	<b>Subtotal</b>
Royal Cord	2.mm2 x 4C	5 ft	P 100 / ft	P 1,350 500
Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P 60 / ft	P 450 300
Drain Hose	White -1/2"	1 pc	P 200 / pc	P 200 P 0.00
Circuit breaker	30 amperes	1 pc	P 1,000 / ft	P 1,000 P 1,000.00
Dismantle	1 unit	1 unit	P 1,000 / unit	P 1,000 P 1,000.00
<b>Estimated Charges</b>				<b>P 10,300.00</b>

**Total Estimated Charges P 20,600.00**

Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

Notes:

Prepared by:  
  
**MHARLEN C. NEQUINTO**

Customer Conformed:  
 \_\_\_\_\_  
 Signature Over Printed Name

Reviewed by:  
 REVIEWED BY:  
  
 02/09/2026  
**ENGR. ADRIAN NOGOY**  
 PROJECT ENGINEER-KPII