



January 27, 2025

MR. LAYMART RAMOS
HEAD QUARTERS SECURITY AND ESCORT BATTALION, FORT ANDRES BONIFACIO TAGUIG CITY
TEL#: 0977-3989712
Email: laymart.ramos@gmail.com

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

**** OPTION 2**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
2	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER R-32	41,995.00	28,756.10	PHP	57,512.20
TOTAL UNIT COST					PHP	57,512.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	16,700.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	74,812.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: *** Need to sign waiver agreement due to under capacity of unit choice.

PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

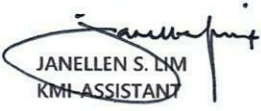
PRICES IS VAT INCLUSIVE.

*** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).*

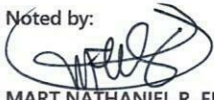
We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph


Very Truly Yours,


JANELLE S. LIM
KMI-ASSISTANT

Noted by:


MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:


MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-01-25-0065
EMF-22%/4K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
 www.kolinphil.com.ph / kolinphilippines



JANUARY 22, 2025

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MODEL Qty
KSM-IW20-WCT10M1M32 2

Customer Choice

MULTI PURPOSE HALL Area 105 sqm

ACU 1 2.0 HP Wall Mounted Inverter KSM-IW20-WCT10M1M32
Estimated Pipe Length = 10 ft
Estimated Royal Cord Length = 17 ft
Initial Charge ₱ 7,500.00

Includes:

Labor
10ft Copper Tube
10ft Royal Cord
Outdoor Bracket (Wall)
Consumables

Installation Materials	Description	Qty	Price per qty	Subtotal
Royal Cord (comm. wire)	2.mm2 x 4C	7 ft	₱ 100.00/ft	₱ 700.00
PVC blue	3/4" x 10'	1 pc/s	₱ 150.00/pc	₱ 150.00
				₱ 850.00

Estimated Charges ₱ 8,350.00

ACU 1 2.0 HP Wall Mounted Inverter KSM-IW20-WCT10M1M32
Estimated Pipe Length = 10 ft
Estimated Royal Cord Length = 17 ft
Initial Charge ₱ 7,500.00

Includes:

Labor
10ft Copper Tube
10ft Royal Cord
Outdoor Bracket (Wall)
Consumables

Installation Materials	Description	Qty	Price per qty	Subtotal
Royal Cord (comm. wire)	2.mm2 x 4C	7 ft	₱ 100.00/ft	₱ 700.00
PVC blue	3/4" x 10'	1 pc/s	₱ 150.00/pc	₱ 150.00
				₱ 850.00

Estimated Charges ₱ 8,350.00

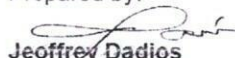


Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

Installation notes:

- 1 Location of indoor and outdoor units, Recommendation only not yet final.
- 2 AC drain line will be tapped to the nearest drain provision provided by the customer's contractor.
- 3 Need for site visit before installation. For a final lay out and position of units.
- 4 *Need to open the window for the lay out of drainline, coppertube and wires.*
- 5 **Power supply (feederline) transfer to outdoor location. Customer provide breaker each units.**
- 6 **Need waiver due to undercapacity.**
- 6 Working days: Monday to Saturday, 8am- 5pm with parking. Need working permit. 4 pax
- 7 Mechanical Plans, Permits, Electrical permits not included.
- 8 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 9 Air conditioning drain line and Electrical power supply (feeder line) **220v/ 60hz/ 1ph**, should be provided by customer's contractor.
- 10 **Final charges will be based on actual installation.**

Prepared by:

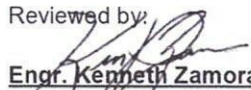

Jeffrey Dadios

Field Surveyor

Customer Conformance:

Signature Over Printed Name

Reviewed by:


Engr. Kenneth Zamora

Service Supervisor Shop and
Field Operation

JANUARY 22, 2025

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Please be informed that the air-conditioner you intend to purchase is under capacity as compared to the following unit that we proposed:

Location	Area	Kolin's Recommendation	Customer's Choice	Remarks
MULTI PUROSE HALL	105 sqm	KSM-IW20-WCT10M1M32 4 UNITS	KSM-IW20-WCT10M1M32 2 UNITS	Calculated 8.0hp under by 4.0hp

Since the unit of your choice is under capacity, it is probable that you may experience the following;

1. Capacity of the unit to cool the area will take longer or it will not cool the area at all that may lead to your dissatisfaction with the cooling performance of our unit.
2. Power consumption will be higher due to frequent running of compressor for not reaching the desired temperature within the normal parameter.
3. Useful life of compressor will be shortened due to excessive running beyond the normal run cycle.

Considering the above conditions, we regret to inform you that we cannot guarantee the efficient performance of unit. **Also, One (1) year warranty for parts (compressor-void).**

For your guidance and information

Prepared by:

Jeoffrey Dadios
Surveyor

Approved by:

Mr. Alvin de Rivera
Service Manager

Jan.23,2025

Noted by:

Engr. Kenneth Zamora
Service Supervisor - Field
and Shop Operation

Customer Conformer:

Signature Over Printed Name