



January 15, 2026

3M DRAGON LOGISTICS CORPORATION
3M STA. MARIA, CAMANGYANAN RD. STA. MARIA, BULACAN
ATTN: MS. AIRA SISON
TEL#: 0966-2579741

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* OPTION 1 *

| QTY | U/M | MODEL / DESCRIPTION | SRP | DISCOUNTED PRICE | AMOUNT |
|-----|--------|---|-----------|------------------|---------------|
| 1 | UNIT/S | MODEL: KS-IW15-MCA11201M32 KOLIN WALL MOUNTED CERTUS AI SERIES AIRCONDITIONER 12,880 Kj/h (1.5HP) FULL DC INVERTER W/ WIFI R-32 | 33,995.00 | 19,336.20 | PHP 19,336.20 |
| | | TOTAL UNIT COST | | PHP | 19,336.20 |
| | | ESTIMATED COST OF INSTALLATION (please see attached) | | PHP | 10,250.00 |
| | | OTHERS: DELIVERY CHARGE | | PHP | 1,000.00 |
| | | TOTAL ESTIMATED COST OF THE PROJECT | | PHP | 30,586.20 |

* OPTION 2 *

| QTY | U/M | MODEL / DESCRIPTION | SRP | DISCOUNTED PRICE | AMOUNT |
|-----|--------|---|-----------|------------------|---------------|
| 1 | UNIT/S | MODEL: KSG-IWF-15WFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 12,960 Kj/h (1.5HP) FULL DC INVERTER W/ WIFI R-32 | 46,595.00 | 28,412.20 | PHP 28,412.20 |
| | | TOTAL UNIT COST | | PHP | 28,412.20 |
| | | ESTIMATED COST OF INSTALLATION (please see attached) | | PHP | 10,250.00 |
| | | OTHERS: DELIVERY CHARGE | | PHP | 1,000.00 |
| | | TOTAL ESTIMATED COST OF THE PROJECT | | PHP | 39,662.20 |

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

*** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted By:
MARTINA N. FLORES
KMI-SUPERVISOR

Approved By:
MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-01-26-0018
REG-24%/6.5K/7K



Customer Name: 3M DRAGON
 Address: Camangshan Makilao Bulacan

Date: Jan-6,26
 SJR No. _____

Establishment Type: Residential
 Commercial

Area Surveyed: _____
 Area Surveyed: OFFICE

Recommended Product Model: split type wall mounted

Cooling Capacity Computation

Floor Area: 17 sqm.
 Ceiling Height: 2.7 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area: 17 Sqm x 550 Btu/h 9350 Btu/h

Ceiling Height (excess of 3 mtrs.): 2.7 m x 20% 1870 Btu/h

Window Direct Sunlight x 20% - 50% 9350 Btu/h

Total Cooling Capacity 12050 Btu/h

Add : Additional Heat Load

| | | | | |
|-----------------------------------|----------|---|------------|------------------|
| No. of Person | <u>2</u> | x | 300 Btu/h | <u>600</u> Btu/h |
| No. of Ordinary Light (<40w) | <u>2</u> | x | 200 Btu/h | <u>400</u> Btu/h |
| No. of Special Light (>40w) | <u>2</u> | x | 400 Btu/h | <u>800</u> Btu/h |
| No. of Refrigerator (< 6 cu. ft.) | | x | 400 Btu/h | |
| No. of Refrigerator (> 6 cu ft) | | x | 800 Btu/h | |
| No. of Cooking Range | | x | 1500 Btu/h | |
| No. of Laptop Computer | | x | 150 Btu/h | |
| No. of Desktop Computer | <u>1</u> | x | 400 Btu/h | <u>400</u> Btu/h |
| No. of Printer | <u>1</u> | x | 500 Btu/h | <u>500</u> Btu/h |
| No. of Photocopier | | x | 1000 Btu/h | |

Total Cooling Capacity 12050 Btu/h

Recommended Cooling Capacity 12050 Btu/h

Note : Compressor warranty will be reduced to _____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

| | | | | |
|-----------------------------------|--|--|-------------------------------|--|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded | | |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included | | |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes | <input type="checkbox"/> Shop | <input type="checkbox"/> Site | <input checked="" type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No | | |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included | | |
| 6. Ducting | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No | | |

Dimension: _____

7. Plastering, carpentry and restoration works are to be done by the customer.
 8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
 9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
 10. Other concern: _____

King's Aire Ref and Aircon Services

| | | | |
|-------------------|--|-------|-----------------|
| Customer Name: | 3M Dragon Logistics Corporation | Date: | January 6, 2026 |
| Customer Address: | 3M Sta. Maria Camangyan Rd, , , SANTA MARIA, Bulacan | | |

| Qty | Unit Model | Unit Capacity/Type |
|-----|---------------------|-----------------------------|
| 1 | KSM-IW15-WCT10M1M32 | 1.5HP Wall Mounted Inverter |
| | * | |
| | * | |

| | | | | |
|-------------|--------|-------------|---------------------|---|
| Location/s: | OFFICE | Area: | * | sqm. |
| ACU #: | | Unit Model: | KSM-IW15-WCT10M1M32 | Unit Capacity/Type: 1.5HP Wall Mounted Inverter |

Estimated Pipe Length = 15 ft

Estimated Royal Cord Length = 20 ft

Initial Charge ₱ 7,500.00

10ft Copper tube

10ft Royal Cord

Outdoor bracket Wall/Floor

Consumables

Testing and Commisioning

| Installation Materials | Specification | Qty | Price per qty | Subtotal |
|--------------------------------|----------------------|--------|---------------|------------|
| Insulated Copper tube | 1/2"Ø x 1/4"Ø | 5 ft | ₱ 350.00 /ft | ₱ 1,750.00 |
| Royal Cord (Comm wire) | 2.0 sq.mm x 4c | 10 ft | 100.00 /ft | 1,000.00 |
| Royal Cord (Power Supply) | (#12) 3.5 sqmm. x 3c | * ft | 60.00 /ft | |
| Circuir Breaker Weather Proof | 20Amps / 1Ph | * pc | 1,000.00 /pc | |
| Outdoor Unit Bracket Type | * | * set | /set | |
| Indoor Unit Bracket Type | * | * set | /set | |
| WAC Angle Bracket | | * set | /set | |
| PVC Pipe | | pc | /pc(s) | |
| Leak Test existing copper tube | * | * set | /set(s) | |
| Dismantle existing unit | * | * unit | /unit | |
| Chipping works | | * mtr | 500.00 /mtr | |
| Other works and materials | * | * lot | ₱ * /lot | |

Estimated Charges ₱ 10,250.00

Total Estimated Charges ₱ 10,250.00