



January 20, 2026

MR./MS. ALOYSIUS B. CAPISONDA
15 JASMIN ST., BARANGAY ROXAS DISTRICT, QUEZON CITY
TEL#: 0918-9119899

Dear Ma'am/Sir,

Kolin Marketing Inc. is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KS-IW20-MCAI1201M32 KOLIN WALL MOUNTED CERTUS AI / SERIES AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	42,995.00	26,176.20	PHP	26,176.20
TOTAL UNIT COST					PHP	26,176.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	11,415.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	38,191.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

- * Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)
- * Installation: Will be provided by assigned installer.
- ** *You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.*

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:
MARTI MATENIAL R. FLORES
KMI-SUPERVISOR

Approved By:
MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-01-26-0027
ECY-24%/6.5K

Conforme:

SIGNATURE OVER PRINTED NAME



KOLIN Philippines International Inc.
Survey Form

No. 003720

Customer Name : ALWYSINC CAP KOLIN D/X
Address : 11 JACMEN ST. BLDY NO. 5, Q.C.
Establishment Type : Residential Commercial
Area Surveyed : WALTER BENJAMIN
Area Surveyed : 18.6

Recommended Product Model : KS-11WKE-1MCX11K2W1W32

Cooling Capacity Computation

Floor Area : 18.6 sqm.
Ceiling Height : 2.8 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area : <u>18.6</u>	x	550 Btu/h	<u>10,250</u> Btu/h
Ceiling Height (excess of 3 mtrs.) : <u>2.8</u>	x	20%	<u>2040</u> Btu/h
Window Direct Sunlight : <u>20%</u>	x	50%	<u>2040</u> Btu/h
			<u>12,276</u> Btu/h

Total Cooling Capacity

Add : Additional Heat Load

No. of Person : <u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w) : <u>2</u>	x	200 Btu/h	<u>400</u> Btu/h
No. of Special Light (>40w) : <u>0</u>	x	400 Btu/h	<u>0</u> Btu/h
No. of Refrigerator (< 6 cu.ft.) : <u>0</u>	x	400 Btu/h	<u>0</u> Btu/h
No. of Refrigerator (> 6 cu.ft.) : <u>0</u>	x	800 Btu/h	<u>0</u> Btu/h
No. of Cooking Range : <u>0</u>	x	1500 Btu/h	<u>0</u> Btu/h
No. of Laptop Computer : <u>0</u>	x	150 Btu/h	<u>0</u> Btu/h
No. of Desktop Computer : <u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer : <u>0</u>	x	500 Btu/h	<u>0</u> Btu/h
No. of Photocopier : <u>0</u>	x	1000 Btu/h	<u>0</u> Btu/h
Total Cooling Capacity : <u>12,276</u>			<u>12,276</u> Btu/h

Recommended Cooling Capacity

Note : Compressor warranty will be reduced to 1 yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

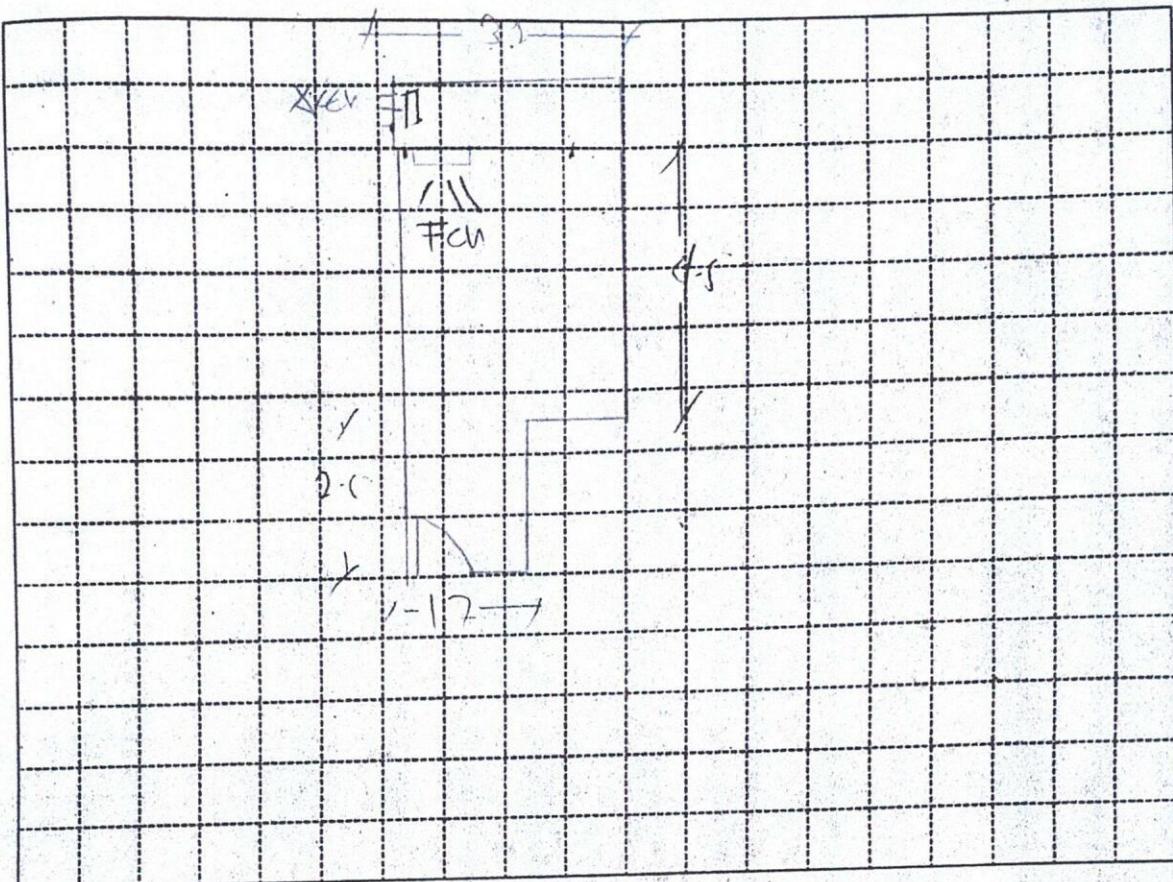
Scope of Work Agreement

1. Copper tube lay-out
2. Chipping
3. Fabricated Bracket
4. Service Ledge
5. Dismantling of existing Aircon
6. Ducting

<input checked="" type="checkbox"/> Expose	<input type="checkbox"/> Embedded
<input type="checkbox"/> Included	<input checked="" type="checkbox"/> Not Included
<input type="checkbox"/> Yes	<input type="checkbox"/> Shop
<input type="checkbox"/> Yes	<input type="checkbox"/> Site
<input type="checkbox"/> Included	<input checked="" type="checkbox"/> No
<input type="checkbox"/> Yes	<input type="checkbox"/> Not Included
<input type="checkbox"/> No	<input type="checkbox"/> No

Dimension :

7. Plastering, carpentry and restoration works are to be done by the customer.
8. Wiring of electrical supply from main-panel to air-conditioning unit are to be done by the customer.
9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
10. Other concern: Customer need to provide power supply at the outside layout. Existing copper must with min diameter of the xmt. Customer must provide power source (st. power)



Indoor Unit Location

UP AT BALCONY DUR LEFT SIDE

Outdoor Unit Location

AT BALCONY LEFT SIDE

Pipe Length

15 FT

Special Note

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) (2330, 2430, 2520, 3520, 4620)	5 FT	350	1750
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	10 FT	100	1000
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	14 FT	60	840
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph			
Bracket (ODU) (Imtd. / Fabricated) ; (Floor / Wall)			
Bracket (WAC)			
PVC Pipe (drain) 1/2", 3/4"	1	153	153
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose	10 FT	30	300
Chipping Works	mtr.		
Dismantling Fee (existing air-conditioner)			7500
Initial Charge			
TOTAL ESTIMATE	P	11,445	

Note :

- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
- Survey fee will be deducted in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conform:

Signature Over Printed Name

REVIEWED BY:

ENGR. ABRIAN NOGOY
PROJECT ENGINEER-KPII