



January 20, 2026

MR./MS. ALOYSIUS B. CAPISONDA
15 JASMIN ST., BARANGAY ROXAS DISTRICT, QUEZON CITY
TEL#: 0918-9119899

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KS-1W20-MCA11201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	42,995.00	26,176.20 7	PHP	26,176.20
TOTAL UNIT COST					PHP	26,176.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	11,415.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	38,191.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

* Installation: Will be provided by assigned installer.

**** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.**

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-01-26-0027
ECY-24%/6.5K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
www.kolinphil.com.ph / kolinphilippines



KOLIN Philippines International Inc.
Survey Form

No 003720

Customer Name: ALYSMC CARPENTRY Date: 1-15-26
 Address: LEJACWIN ST RUBY TOWNS Q.C. SJR No.: 26671
 Establishment Type: Residential ☒ Area Surveyed: MASTER BEDROOM
 Commercial ☐ Area Surveyed: _____
 Recommended Product Model: KS-1WK-MCX112W/32

Cooling Capacity Computation

Floor Area: 18.6 sqm.
 Ceiling Height: 2.8 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area:	<u>18.6</u>	x	550 Btu/h	<u>10,230</u> Btu/h
Ceiling Height (excess of 3 mtrs.):		x	20%	
Window Direct Sunlight		x	20% - 50%	<u>2046</u> Btu/h
Total Cooling Capacity				<u>12,276</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>2</u>	x	200 Btu/h	<u>400</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer <u>A</u>	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>1400</u> Btu/h

Recommended Cooling Capacity

13,676 Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

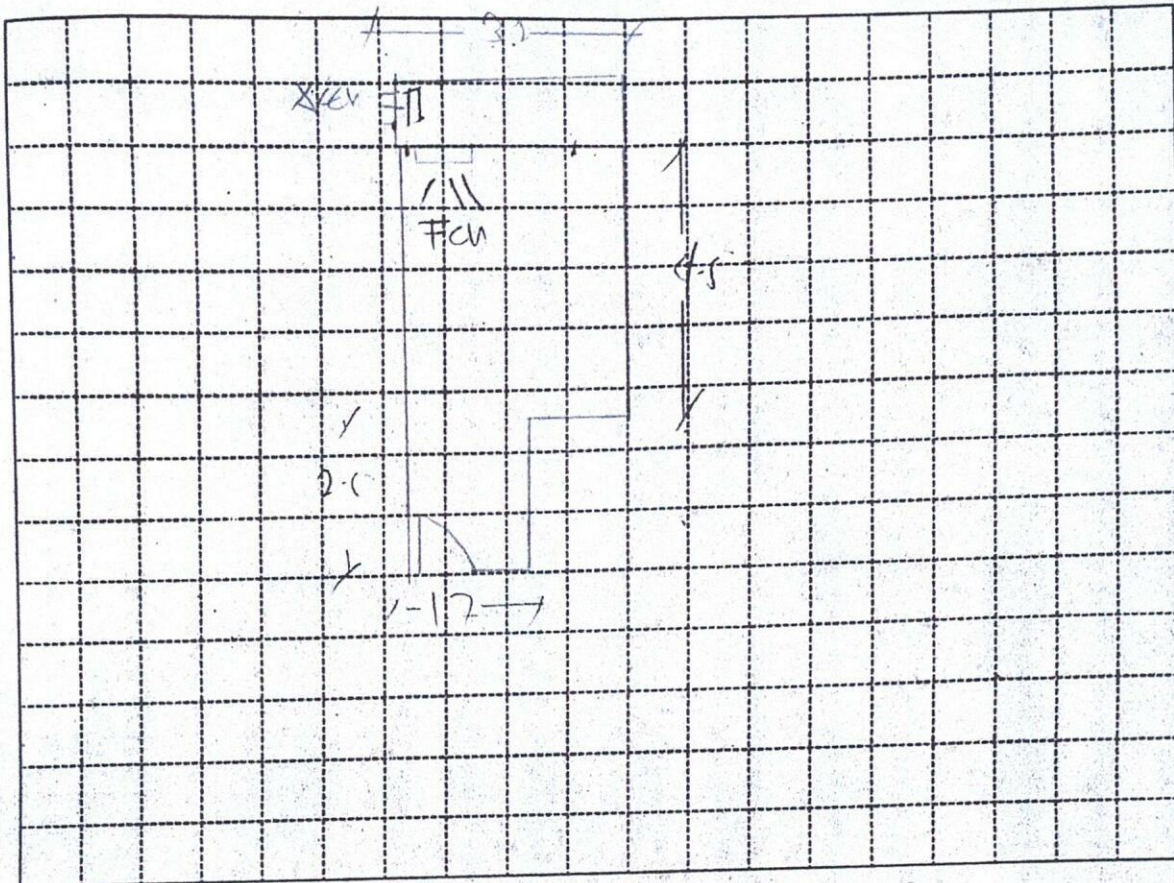
Scope of Work Agreement

- | | | |
|-----------------------------------|--|--|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input type="checkbox"/> No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern:

CUSTOMER NEED TO PROVIDE POWER SUPPLY
AT THE OUTSIDE PERMIT. EXPOSE COPPER TUBE
WIRE AND PLUMBING IF THE SPACE
CUSTOMER PROVIDE OUTSIDE PROTECTOR (ST. PIPE)



Indoor Unit Location

UP OF BALCONY DOOR LEFT CORNER

Outdoor Unit Location

AT BALCONY LEFT CORNER

Pipe Length

15 FT

Special Note

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.)	2330, 2430, 2520, 3520, 4620	350	1750
Wire (Royal Cord-signal wire) (excess of 10ft.)	2.0mmx4C	100	1000
Wire (Royal Cord - Breaker to ODU)	3.5mm / 5.5mm x 3C	60	240
Circuit Breaker	20A, 30A, 40A/1ph, 40A/3ph		
Bracket (ODU)	(Imptd. / Fabricated) (Floor / Wall)		
Bracket (WAC)	Angle Type		
PVC Pipe (drain)	1/2", 3/4"	150	150
PVC Pipe (electrical)	3/4", 1"		
Drain Pump			
Drain Pump Hose	WATER 1/2"	175	175
Chipping Works	mtr.		
Dismantling Fee (existing air-conditioner)			750
Initial Charge			
TOTAL ESTIMATE			P 11,445

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

Signature Over Printed Name

REVIEWED BY:

ENGR. ADRIAN NOGOY
PROJECT ENGINEER-KPH

Customer Conforme:

Signature Over Printed Name