



January 13, 2026

ARLO ALUMINUM CO., INC.
ATTN: MR. SUNNY
FOR SHORE RESIDENCES PROJECT SITE

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT

* OPTION 1 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KS-IW20-MCA1201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	42,995.00	26,176.20	PHP	26,176.20
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL UNIT COST					PHP	26,776.20

* OPTION 2 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-20WFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	59,595.00	38,292.20	PHP	38,292.20
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL UNIT COST					PHP	38,892.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

INSTALLATION:

* Initial Charge for 1 Wall Mounted AC: P7,500.00 (1.0HP-2.0HP) / P8,500.00 (2.5HP-3.0HP)

Inclusions: Labor, Outdoor Standard Bracket, Consumables, 10ft PVC Pipes 3/4, 1st 10ft. Royal Cord Wire and 1st 10ft. Copper Tube.

Exclusions: Excess of 1st 10ft. Royal Cord 100/foot, Copper Tube 350/foot (1.0hp-2.0hp), 400/foot (2.5hp-3.0hp), Circuit Breaker (Nema), Special Designed Bracket.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

**** We suggest to do survey/ocular on area first to know estimated cost of installation before placing unit order.**

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted By:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-01-26-0011
REG-24%/6.5K/7K

Kolin Marketing, Inc.

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