



January 15, 2026

DELTAPACIFIC CORP.
UNIT 39-B GREENBELT PARKPLACE, C. PALANCA ST. LEGAZPI VILLAGE, MAKATI CITY
ATTN: MR. BRYAN DY
TEL#: 0917-8927939 / 0917-7908007

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION : **OPTION 2 - CUSTOMER'S CHOICE**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KLG-IF40-5G1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 37,980 Kj/h (3.0TR) FULL DC INVERTER R-32 SINGLE PHASE	113,195.00	79,028.20	PHP	79,028.20
TOTAL UNIT COST					PHP	/ 79,028.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	/ 29,875.00
OTHERS: DELIVERY CHARGE					PHP	/ 600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	/ 109,503.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

- * You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.
- * Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)
- * Installation: Will be provided by assigned installer.

WARRANTY:

FOR FLOOR MOUNTED (Inverter): ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: *** Need to sign waiver agreement due to under capacity of unit choice.

PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted By:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-01-26-0019.2
ECY-24%/7K

Conforme:


SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

 www.kolinphil.com.ph / kolinphilippines.com

January 15, 2026

Deltapacific Corp. C/o Bryan Dy

Unit 39-B Greenbelt Parkplace, C. Palanca St. Legazpi Village, Makati City

0917-8927939/0917-7908007

KLG-IF40-5G1M32

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OPTION 2- CUSTOMER CHOICE

LIVING AREA/ OFFICE			Area ≈ 58 sq.m	
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ACU 4.0hp Floormounted Inverter		KLG-IF40-5G1M32		
Estimated Pipe Length	:	33	ft	
Estimated Royal Cord Length	:	40	ft	
Initial Charge				P 11,000.00

Includes:

Labor

10ft Copper Tube

10ft Royal Cord

Indoor Bracket(floor)

Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	3/8"x 5/8"	23 ft	P 400 / ft	P 9,200
Royal Cord	2.mm2 x 4C	30 ft	P 100 / ft	P 3,000
Royal Cord (ODU-Breaker)	5.50mm2 x 3C	5 ft	P 70 / ft	P 350
Circuit Breaker(NEMA)	40A/ 1Ph	1 pc(s)	P 1,000 / pc	P 1,000
PVC(drainline)	blue- 3/4"	1 pc(s)	P 150 / pc	P 150
Outdoor Bracket(floor)	fabricated	1 pc(s)	P 2,500 / pc	P 2,500
Dismantle	3.0hp	1 pc(s)	P 2,500 / pc	P 2,500
Drain Hose	White -1/2"	7 ft	P 25 / ft	P 175
				P 18,875.00

Estimated Charges	P 29,875.00
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Total Estimated Charges	P 29,875.00
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Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

Note:

- 1 Location of indoor and outdoor units were agreed by the customer and Kolin's surveyor.
- 2 AC drain line will be tapped to the nearest drain provision provided by the customer's contractor.
- 3 Need permission to use the existing balcony at the other tenant for the lay out of coppertube.
- 4 Need waiver due to undercapacity.
- 5 Need some manholes in ceiling for a new coppertubes, wall tiles of a CR would be damage for the drainline.
- 6 Working days: Monday to Friday, 8am- 5pm with parking. Need working permit, bring rope and harness.
- 7 Mechanical Plans, Permits, Electrical permits not included.
- 8 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 9 Electrical power supply (feeder line) **220v/ 60hz/ 1ph**, is not included in the scope of work of Kolin.
- 10 **Final charges will be based on actual installation.**

Prepared by:

Jeffrey Dadios

Field Surveyor

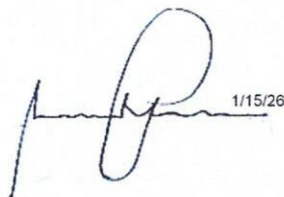
Customer Conformee:

Signature Over Printed Name

Reviewed by:

Engr. Adrian Nogov

Project Engineer


1/15/26

January 15, 2026

Deltapacific Corp. C/o Bryan Dy

Unit 39-B Greenbelt Parkplace, C. Palanca St. Legazpi Village, Makati City

[0917-8927939](tel:0917-8927939) / [0917-7908007](tel:0917-7908007)

Please be informed that the air-conditioner you intend to purchase is under capacity as compared to the following unit that we proposed:

<i>Area</i>	<i>Kolin's Recommendation</i>	<i>Customer's Choice</i>	<i>Remarks</i>
LIVING AREA	KL-IF60-G60H1M32	KLG-IF40-5G1M32	Calculated 5.2hp
			Under by 1.2hp


Since the unit of your choice is under capacity, it is probable that you may experience the following;

1. Capacity of the unit to cool the area will take longer or it will not cool the area at all that may lead to your dissatisfaction with the cooling performance of our unit.
2. Power consumption will be higher due to frequent running of compressor for not reaching the desired temperature within the normal parameter.
3. Useful life of compressor will be shortened due to excessive running beyond the normal run cycle.

Considering the above conditions, we regret to inform you that we cannot guarantee the efficient performance of unit. **Also, One (1) year warranty for parts (compressor-3year).**

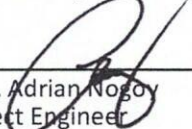
For your guidance and information

Prepared by:



Jeffrey Dadios
Surveyor

Approved by:



Engr. Adrian Nogoy
Project Engineer

Customer Conforme:

Signature Over Printed Name