



January 20, 2026

MR./MS. ALOYSIUS B. CAPISONDA
15 JASMIN ST., BARANGAY ROXAS DISTRICT, QUEZON CITY
TEL#: 0918-9119899

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KS-IW15-MCA11201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 12,880 Kj/h (1.5HP) FULL DC INVERTER W/ WIFI R-32	33,995.00	19,336.20	PHP	19,336.20
TOTAL UNIT COST					PHP	19,336.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	11,415.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	31,351.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

* Installation: Will be provided by assigned installer.

** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s). this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-01-26-0027-rev
ECY-24%/6.5K

Conforme: _____
SIGNATURE OVER PRINTED NAME



Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines

Customer Name : ALYSMC CARICOLA XDX Date : 1-15-26
 Address : LEJACMIN ST BAYAN LAKI, C.D.C. SJR No. : 28097

Establishment Type : Residential Area Surveyed : MAXIMUM BEST LOOK
 Commercial Area Surveyed : _____

Recommended Product Model : KS-1WK - MCL11201132

Cooling Capacity Computation

Floor Area : 18.6 sqm.
 Ceiling Height : 2.8 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>18.6</u>	x	550 Btu/h	<u>10,230</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :	_____	x	20%	_____ Btu/h
Window Direct Sunlight	_____	x	<u>20%</u> - 50%	<u>2046</u> Btu/h
Total Cooling Capacity	_____			<u>12276</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>2</u>	x	200 Btu/h	<u>400</u> Btu/h
No. of Special Light (>40w)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (< 6 cu.ft.)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (> 6 cu.ft.)	_____	x	800 Btu/h	_____ Btu/h
No. of Cooking Range	_____	x	1500 Btu/h	_____ Btu/h
No. of Laptop Computer	_____	x	150 Btu/h	_____ Btu/h
No. of Desktop Computer <u>A</u>	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer	_____	x	500 Btu/h	_____ Btu/h
No. of Photocopier	_____	x	1000 Btu/h	_____ Btu/h
Total Cooling Capacity	_____			<u>1700</u> Btu/h

Recommended Cooling Capacity 13,676 Btu/h

Note : Compressor warranty will be reduced to ___ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

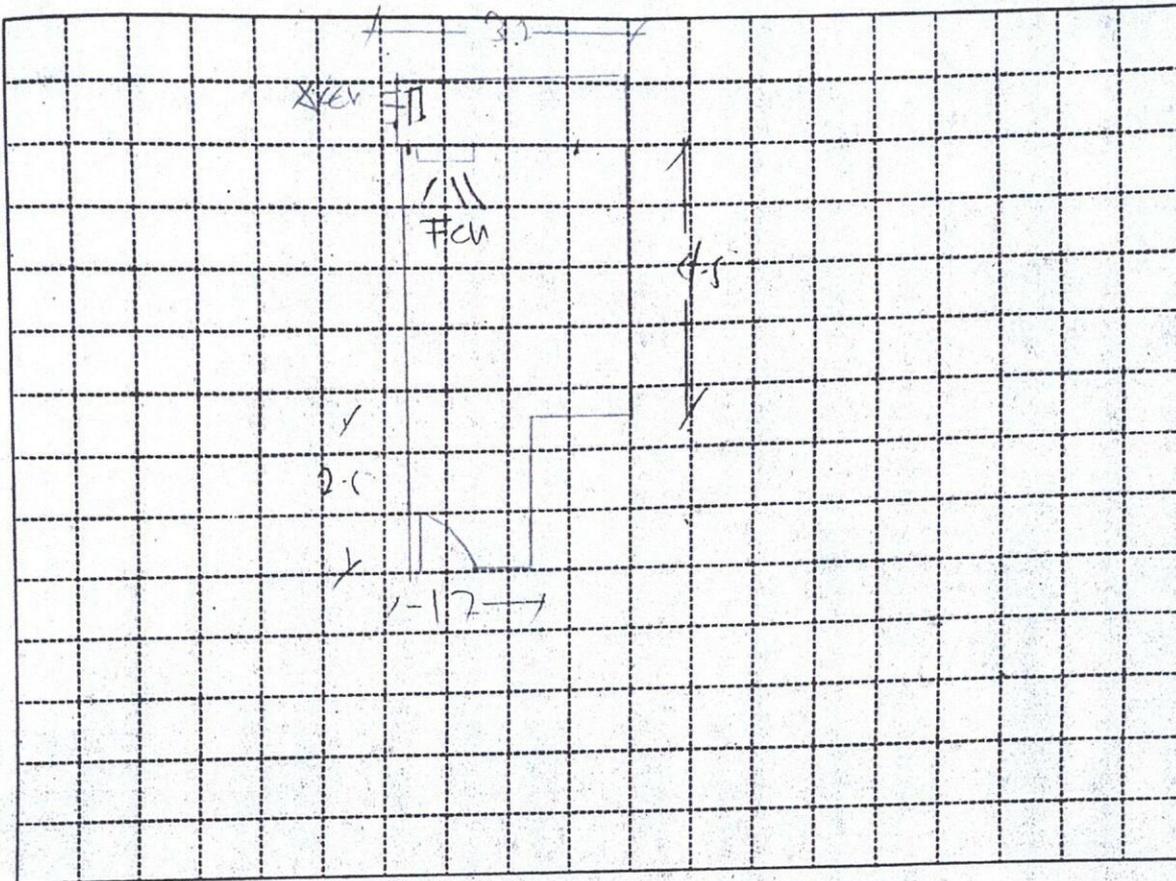
Scope of Work Agreement

- | | | |
|-----------------------------------|--|--|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

Dimension : _____

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.

10. Other concern; CUSTOMER NEED TO PROVIDE POWER SUPPLY AT THE OUTDOOR UNIT. EXISTING COMPRESSOR WILL NOT BE PLACED IN THE UNIT. CUSTOMER PROVIDE OUTDOOR PROTECTIVE (SHEET METAL)



Indoor Unit Location : UP OF BALCONY DOOR LEFT COMPUTER
 Outdoor Unit Location : AT BALCONY LEFT SIDE
 Pipe Length : 15 FT
 Special Note :

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.)	2330, 2430, 2520, 3520, 4620	35	1750
Wire (Royal Cord-signal wire) (excess of 10ft.)	2.0mmx4C	100	1000
Wire (Royal Cord - Breaker to ODU)	3.5mm / 5.5mm x 3C	60	240
Circuit Breaker	20A, 30A, 40A/1ph, 40A/3ph		
Bracket (ODU)	(Imptd. / Fabricated) (Floor / Wall)		
Bracket (WAC)	Angle Type		
PVC Pipe (drain)	1/2", 3/4"	150	150
PVC Pipe (electrical)	3/4", 1"		
Drain Pump			
Drain Pump Hose	WATER 1/2	120	120
Chipping Works	mtr.		
Dismantling Fee (existing air-conditioner)			700
Initial Charge			
TOTAL ESTIMATE			P 11,450

- Note :
1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
 2. Survey fee will be deducted in the installation fee.

Prepared by:
 Signature Over Printed Name

REVIEWED BY:
 ENGR. ADRIAN MOGOY
 PROJECT ENGINEER-KPH

Customer Conforme:
 Signature Over Printed Name