



January 8, 2026

MR. ANDY LAI
UNIT 1702-B ALPHA GRANDVIEW TOWER, #1716, M. H. DEL PILAR ST., MALATE, MANILA CITY
TEL#: 0927-6260000

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* OPTION 1 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE	AMOUNT
1	UNIT/S	MODEL: KSM-IW10-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 9,800 Kj/h (1.0HP) REGULAR INVERTER W/ WIFI R-32	29,995.00	18,796.20	PHP 18,796.20
TOTAL UNIT COST					PHP 18,796.20
ESTIMATED COST OF INSTALLATION (please see attached) w/ <i>dismantling of existing unit</i>					PHP 11,075.00
OTHERS: DELIVERY CHARGE					PHP 600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP 30,471.20

* OPTION 2 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE	AMOUNT
1	UNIT/S	MODEL: KS-IW10-MCA1201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 9,800 Kj/h (1.0HP) FULL DC INVERTER W/ WIFI R-32	30,995.00	17,056.20	PHP 17,056.20
TOTAL UNIT COST					PHP 17,056.20
ESTIMATED COST OF INSTALLATION (please see attached) w/ <i>dismantling of existing unit</i>					PHP 11,075.00
OTHERS: DELIVERY CHARGE					PHP 600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP 28,731.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

- * Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)
- * Installation: Will be provided by assigned installer.
- ** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Mart Nathaniel R. Flores
KMI-SUPERVISOR

Approved By
MS. EDITHA M. FLORES
AVP - FINANCE
Conforme _____

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-01-26-0004
DCG-24%/4K/6.5K



KOLIN Philippines International Inc.

Survey Form

No 003717

Customer Name : XNOY L&J Date : 1-7-20
Address : VER 10213 ALEX GRANDE TOWER B FHC SJR No. : 10506

Establishment Type : Residential
 Commercial

Area Surveyed : OFFICE
Area Surveyed : 100

Recommended Product Model : KS-11W0-WCX11201W32

Cooling Capacity Computation

Floor Area : 12 sqm.
Ceiling Height : 2.5 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>12</u>	x	550 Btu/h	<u>660</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	<u>1320</u> Btu/h
Window Direct Sunlight		x	20% - 50%	<u>1320</u> Btu/h
Total Cooling Capacity				<u>1320</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>4</u>	x	200 Btu/h	<u>800</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	<u>1600</u> Btu/h
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	<u>1600</u> Btu/h
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	<u>3200</u> Btu/h
No. of Cooking Range		x	1500 Btu/h	<u>4800</u> Btu/h
No. of Laptop Computer		x	150 Btu/h	<u>600</u> Btu/h
No. of Desktop Computer <u>1</u>	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	<u>2000</u> Btu/h
No. of Photocopier		x	1000 Btu/h	<u>4000</u> Btu/h
Total Cooling Capacity				<u>1800</u> Btu/h

Recommended Cooling Capacity

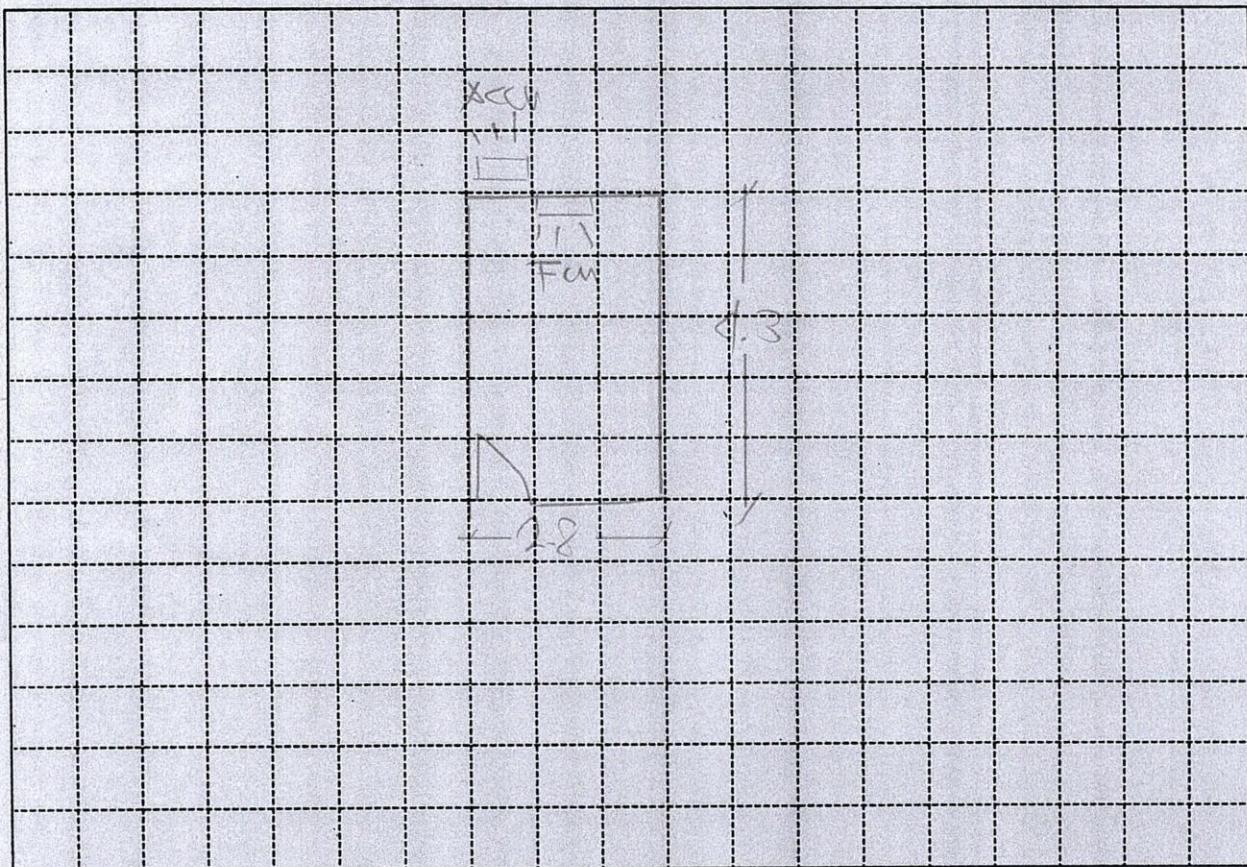
Note : Compressor warranty will be reduced to 1 yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

1. Copper tube lay-out	<input type="checkbox"/> Expose	<input type="checkbox"/> Embedded		
2. Chipping	<input type="checkbox"/> Included	<input type="checkbox"/> Not Included		
3. Fabricated Bracket	<input type="checkbox"/> Yes	<input type="checkbox"/> Shop	<input type="checkbox"/> Site	<input type="checkbox"/> No
4. Service Ledge	<input type="checkbox"/> Yes		<input type="checkbox"/> No	
5. Dismantling of existing Aircon	<input type="checkbox"/> Included		<input type="checkbox"/> Not Included	
6. Ducting	<input type="checkbox"/> Yes		<input type="checkbox"/> No	

Dimension :

7. Plastering, carpentry and restoration works are to be done by the customer.
8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
10. Other concern: DISMANTLING OUT OF NEW CONSTRUCTION
AND COMMUNICATION WIRE NEED WIRE JAC
PERMIT USE EXISTING BYX CIRCT
BREAKER THE INDOOR UNIT NEED
TO LOWER BY 1INCH.



Indoor Unit Location : W/D OF WINDOW, SAME LOCATION
Outdoor Unit Location : AT THE SAME LOCATION
Pipe Length : 12 FT
Special Note :

Installation Cost Estimate				
Material Description	Qty.	Unit Cost	Total Cost	
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	2	350	700	
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	7	100	700	
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	3	60	180	
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph				
Bracket (ODU) (Imptd. / Fabricated) ; (Floor / Wall)				
Bracket (WAC) Angle Type				
PVC Pipe (drain) 1/2", 3/4"				
PVC Pipe (electrical) 3/4", 1"				
Drain Pump				
Drain Pump Hose				
Chipping Works	mtr.			
Dismantling Fee (existing air-conditioner)				
Initial Charge 1000 OUTDOOR BRACKET (400-800)		2500	2500	
			6700	
		TOTAL ESTIMATE	P 11,075	

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:*JOSEPH D'SOUZA*
Signature Over Printed Name**Customer Conferme:***JOSEPH D'SOUZA*
Signature Over Printed Name