



January 8, 2026

MR. CARLO CARONAN

UNIT 1421 THE AMARYLLIS CONDO, RODRIGUEZ SR. AVE. BRGY. MARIANA, NEW MANILA, QUEZON CITY

TEL#: 0927-6260000

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KS-IW20-MCAI1201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	42,995.00	26,176.20	PHP	26,176.20
TOTAL UNIT COST					PHP	26,176.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	19,825.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	46,601.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

* Installation: Will be provided by assigned installer.

**** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.**

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART MATTHEW R. FLORES
KMI-SUPERVISOR

Approved by:

MS/ED/THA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-01-26-0005
REG-24%/6.5K

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
www.kolinphil.com.ph / kolinphilippines



KOLIN Philippines International Inc.
Survey Form

No 003716

Customer Name : CARLO CAYRONAN Date : 1-7-26
 Address : UNIT 1412 THE AMPHIBIOUS ONE, MARINE VIEW SJR No. : 28577
ST. ATE. 13167 MANAYAS, NEW MARIKINA, QC.
 Establishment Type : Residential ☒ Area Surveyed : LIVING, DINING, KITCHEN
 Commercial ☐ Area Surveyed : _____
 Recommended Product Model : KS-1W20 MCX11201M32

Cooling Capacity Computation

Floor Area : 23 sqm.
 Ceiling Height : 2.6 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>23</u>	x	550 Btu/h	<u>12650</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	
Total Cooling Capacity				<u>12650</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>5</u>	x	300 Btu/h	<u>1500</u> Btu/h
No. of Ordinary Light (<40w)	<u>2</u>	x	200 Btu/h	<u>400</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)	<u>1</u>	x	800 Btu/h	<u>800</u> Btu/h
No. of Cooking Range	<u>1</u>	x	1500 Btu/h	<u>1500</u> Btu/h
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer /TV	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer /MICROWAVE	<u>1</u>	x	500 Btu/h	<u>500</u> Btu/h
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>5100</u> Btu/h

Recommended Cooling Capacity

17750 Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

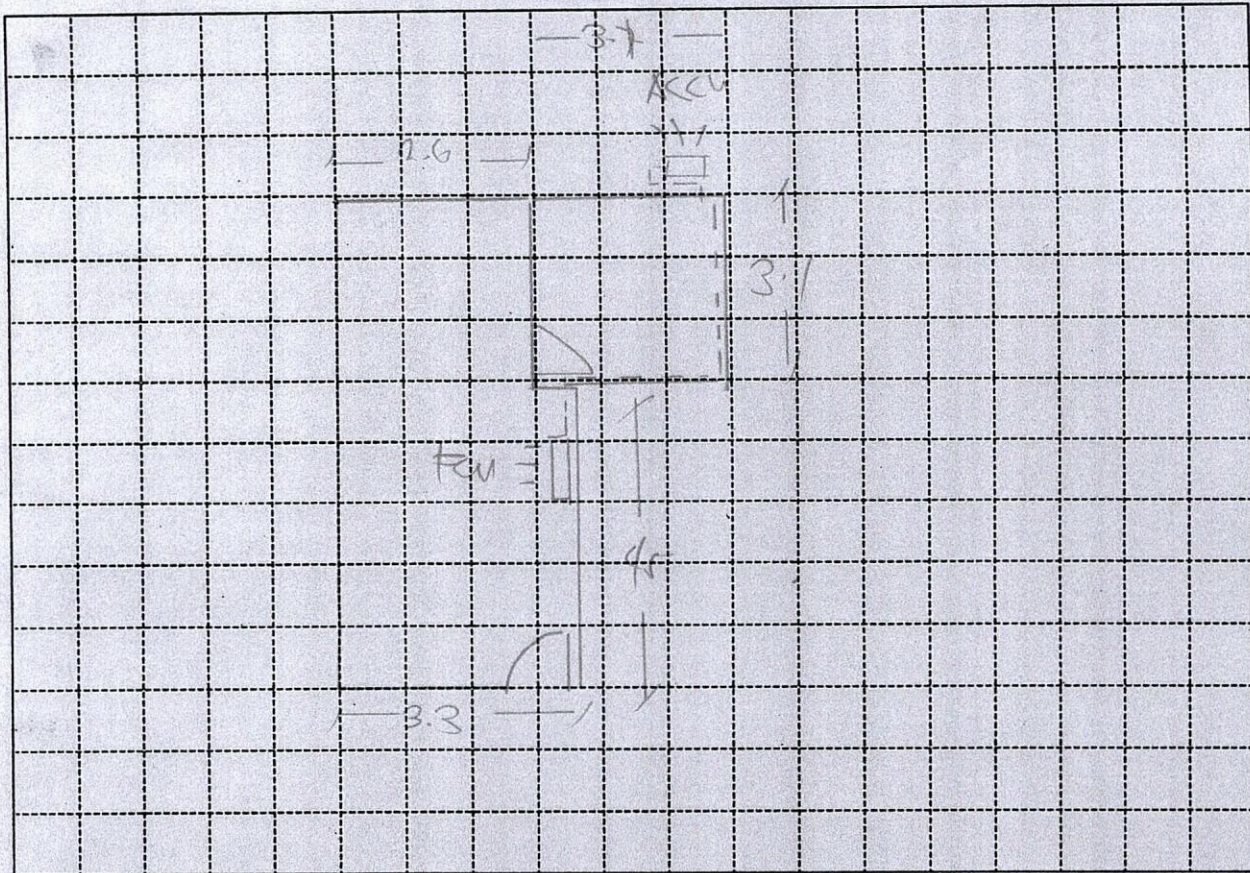
Scope of Work Agreement

- | | | |
|-----------------------------------|------------------------------------------------------------|----------------------------------------------------------------------|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

INSTALLATION OF POWER SUPPLY AT
OUTDOOR - SIDEWALK - VENT CLEAN-OUT
FOR DUCTWORK, EXPOSED COPPER TUBE
IN THE AREA. NEED WORKING PERMIT.



Indoor Unit Location :

UP OF CR DOOR

Outdoor Unit Location :

BELOW WINDOW TYPE LEVEL OF WALLS

Pipe Length :

32 FT

Special Note :

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	23	355	805
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	20	100	2000
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	5	60	300
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated) ; (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2" , 3/4"			
PVC Pipe (electrical) 3/4" , 1"			
Drain Pump			
Drain Pump Hose DRAIN HOSE WHITE 1/2"	5 FT	20	100
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner)			
Initial Charge			7500
TOTAL ESTIMATE		P 19,850	

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name