



January 8, 2026

MR. CARLO CARONAN
UNIT 1421 THE AMARYLLIS CONDO, RODRIGUEZ SR. AVE. BRGY. MARIANA, NEW MANILA, QUEZON CITY
TEL#: 0927-6260000

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

| QTY | U/M | MODEL / DESCRIPTION | SRP | DISCOUNTED PRICE | AMOUNT |
|---|--------|---|-----------|------------------|---------------|
| 1 | UNIT/S | MODEL: KS-IW20-MCAI1201M32 KOLIN WALL MOUNTED CERTUS AI SERIES AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32 | 42,995.00 | 26,176.20 | PHP 26,176.20 |
| TOTAL UNIT COST | | | | | PHP 26,176.20 |
| ESTIMATED COST OF INSTALLATION (please see attached) | | | | | PHP 19,825.00 |
| OTHERS: DELIVERY CHARGE | | | | | PHP 600.00 |
| TOTAL ESTIMATED COST OF THE PROJECT | | | | | PHP 46,601.20 |

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

* Installation: Will be provided by assigned installer.

** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:
MARTINA R. FLORES
KMI-SUPERVISOR

Approved By:
MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-01-26-0005
REG-24%/6.5K

KOLIN Philippines International Inc.

Survey Form

Nº 003716

Customer Name : CARLO CARPON JR Date : 1-7-26
Address : UNIT 101, THE AMERICAN CENTER, 2ND FLOOR, 200777 SJR No. : 200777

Establishment Type : Residential Area Surveyed : LMNG, DILIT, LARANG
Commercial Area Surveyed :

Recommended Product Model : KS-1W20 MCX1201W32

Cooling Capacity Computation

Floor Area : 23 sqm.
Ceiling Height : 2.6 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area : 23 x 550 Btu/h 12650 Btu/h

Ceiling Height (excess of 3 mtrs.) : x 20% Btu/h

Window Direct Sunlight : x 20% - 50% Btu/h

Total Cooling Capacity : 12650 Btu/h

Add : Additional Heat Load

| | | | |
|----------------------------------|----------|--------------|-------------------|
| No. of Person | <u>5</u> | x 300 Btu/h | <u>1500</u> Btu/h |
| No. of Ordinary Light (<40w) | <u>2</u> | x 200 Btu/h | <u>400</u> Btu/h |
| No. of Special Light (>40w) | <u></u> | x 400 Btu/h | <u></u> Btu/h |
| No. of Refrigerator (< 6 cu.ft.) | <u></u> | x 400 Btu/h | <u></u> Btu/h |
| No. of Refrigerator (> 6 cu.ft.) | <u>1</u> | x 800 Btu/h | <u>800</u> Btu/h |
| No. of Cooking Range | <u>1</u> | x 1500 Btu/h | <u>1500</u> Btu/h |
| No. of Laptop Computer | <u></u> | x 150 Btu/h | <u></u> Btu/h |
| No. of Desktop Computer <u>1</u> | <u>1</u> | x 400 Btu/h | <u>400</u> Btu/h |
| No. of Printer <u>1</u> | <u>1</u> | x 500 Btu/h | <u>500</u> Btu/h |
| No. of Photocopier | <u></u> | x 1000 Btu/h | <u></u> Btu/h |

Total Cooling Capacity : 5100 Btu/h

Recommended Cooling Capacity 12650 Btu/h

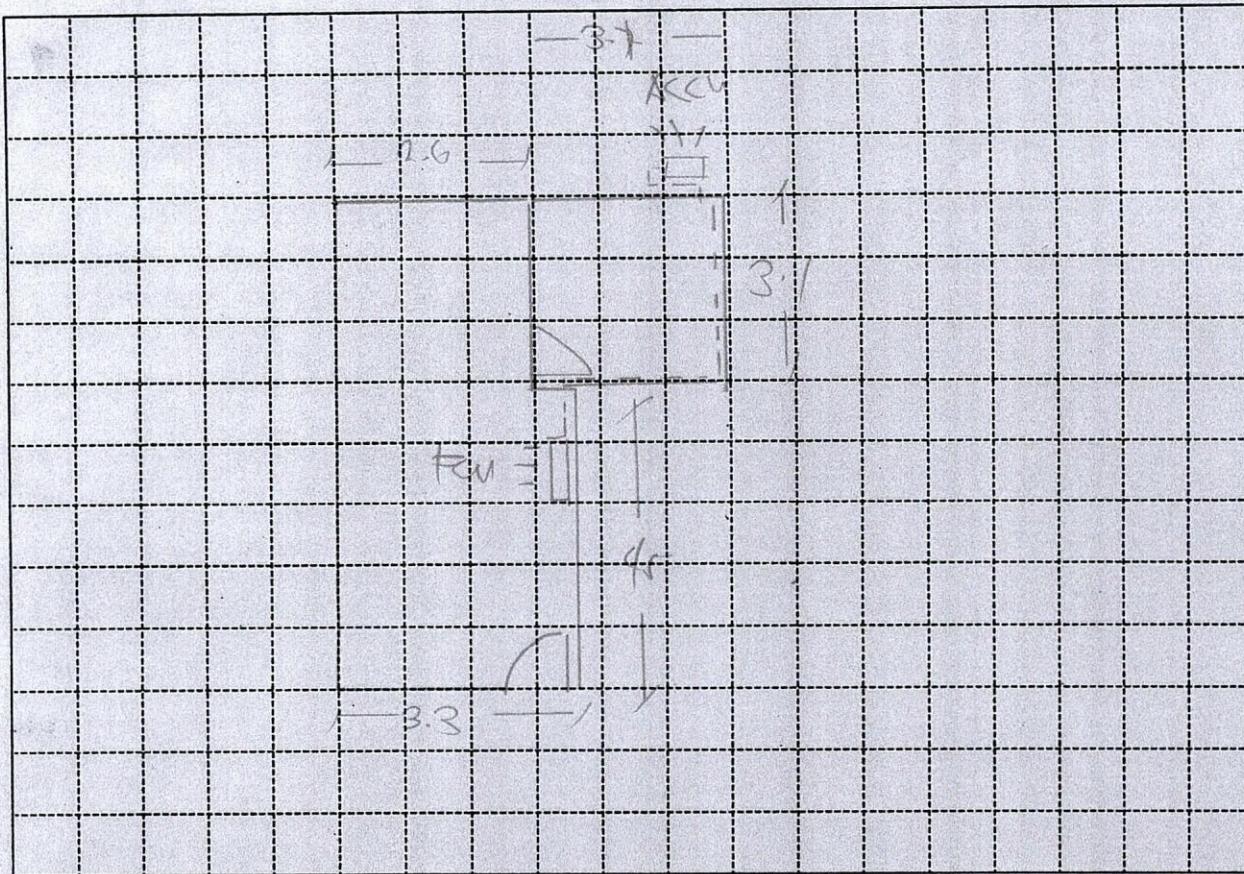
Note : Compressor warranty will be reduced to _____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

| | | | | |
|-----------------------------------|--|--|-------------------------------|--|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded | | |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included | | |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> Shop | <input type="checkbox"/> Site | <input checked="" type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No | | |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included | | |
| 6. Ducting | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No | | |

Dimension :

7. Plastering, carpentry and restoration works are to be done by the customer.
8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
10. Other concern: OUTDOOR BUXIURE W/ CLEAN-OUT FOR DRAWHOLE EXPOSED CONDENSATION TUBE IN THE SIDE NEED INVERTING UNIT.



Indoor Unit Location

UP OF C12 DOOR

Outdoor Unit Location

BELOW WINDOW TYPE LEVEL OF ROOF

Pipe Length

33FT

Special Note

1. Survey fee will be deducted in the installation fee.

Installation Cost Estimate

| Material Description | Qty. | Unit Cost | Total Cost |
|---|------|-----------|------------|
| Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620 | 23 | 350 | 8050 |
| Wire (Royal Cord-Signal wire) (excess of 10ft.) 2.0mmx4C | 22 | 100 | 2200 |
| Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C | 5 | 60 | 300 |
| Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph | 1 | 1000 | 1000 |
| Bracket (ODU) (Imptd. / Fabricated) ; (Floor / Wall) | | | |
| Bracket (WAC) Angle Type | | | |
| PVC Pipe (drain) 1/2", 3/4" | | | |
| PVC Pipe (electrical) 3/4", 1" | | | |
| Drain Pump | | | |
| Drain Pump Hose DRAIN HOSE WHITE 1m | 5ft | 25 | 125 |
| Chipping Works mtr. | | | |
| Dismantling Fee (existing air-conditioner) | | | |
| Initial Charge | | | 7500 |
| TOTAL ESTIMATE | | P 19,825 | |

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conferme:

Signature Over Printed Name