



January 23, 2026

MR. SCOTT VINCENT SIA
UNIT 3414, THE CRESTMONT, PANAY AVE. BRGY. DILIMAN, QUEZON CITY
TEL#: 0917-8252840

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION - OPTION 1

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KVM-30VAH1M-O KOLIN VERSAMATCH SERIES AIRCONDITIONER 24,485 kJ/h (3.0HP) OUTDOOR UNIT INVERTER R32	59,995.00	45,596.20	PHP	45,596.20
1	UNIT/S	MODEL: KVM-10IWAH-I KOLIN VERSAMATCH SERIES AIRCONDITIONER INVERTER 9,495 kJ/h (1.0HP) WALL MOUNTED INDOOR UNIT R32	10,995.00	8,356.20	PHP	8,356.20
1	UNIT/S	MODEL: KVM-15IWAH-I KOLIN VERSAMATCH SERIES AIRCONDITIONER INVERTER 12,660 kJ/h (1.5HP) WALL MOUNTED INDOOR UNIT R32	12,995.00	9,876.20	PHP	9,876.20
TOTAL UNIT COST					PHP	63,828.60
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	36,620.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	101,048.60

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

* Installation: Will be provided by assigned installer.

WARRANTY:

FOR VERSAMATCH: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

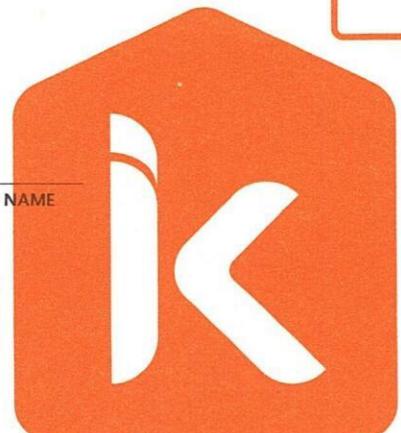
Noted by:
MART NATHANIEL R. FLORES
KMI-SUPERVISOR

KMI-QUOTE-01-26-0035
REG-24%

Approved By:
MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME



JANUARY 21, 2026

VINCENT SIA SCOTT

Unit 3414 The Crestmont, Panay Ave. Brgy Diliman Quezon City

0917-8252840

MODEL	QUANTITY
KVM-30VAH1M-O	1
KVM-10IWAH-I	1
KVM-15IWAH-I	1

OPTION 1- Versamatch

MASTER BEDROOM/ ROOM1

ACCU 3.0hp Flexmatch Inverter **KVM-30VAH1M-O** P 8,500.00
Initial Charge

Additional Charges	Description	Unit	Price per Unit	Subtotal
Royal Cord (ODU-Breaker)	3.5mm ² x 3C	7 ft	P 60 / ft	P 420
Circuit Breaker	30A-1ph	1 unit	P 1000 / pc	P 1000
Outdoor Bracket(fabricated)	floor	1 unit	P 2500 / unit	P 2,500 P 3,920.00

Estimated Charges P 12,420.00

MASTER BEDROOM

Area ≈ 12.3 sq.m

FCUA 1.5hp Wall Mounted Inverter **KVM-15IWAH-I**

Estimated Pipe Length : 30 ft
Estimated Royal Cord Length : 37 ft

Includes:

Labor
10ft Copper Tube
10ft Royal Cord
Other Consumables

Additional Charges	Description	Unit	Price per Unit	Subtotal
Coppertube	1/4" x 3/8"	20 ft	P 350 / ft	P 7,000
Royal Cord	2mm ² x 4C	27 ft	P 100 / ft	P 2,700
Drain Hose	White -1/2"	7 ft	P 25 / ft	P 175
PVC Pipe (Drain)	3/4"x 10'- blue	1 pc(s)	P 150 / ft	P 150

Estimated Charges P 10,025.00

Estimated Charges for 1st Pair P 22,445.00

ROOM1

Area ≈ 8.5 sq.m

FCUB 1.0hp Wall Mounted Inverter **KVM-10IWAH-I**

Estimated Pipe Length : 20 ft
Estimated Royal Cord Length : 27 ft

Includes:

Labor
10ft Copper Tube
10ft Royal Cord
Other Consumables

Labor				P	8,500.00
Additional Charges	Description	Unit	Price per Unit	Subtotal	
Coppertube	1/4" x 3/8"	10 ft	P 350 / ft	P 3,500	
Royal Cord	2mm ² x 4C	17 ft	P 100 / ft	P 1,700	
Drain Hose	White -1/2"	7 ft	P 25 / ft	P 175	
PVC Pipe (Drain)	3/4"x 10'- blue	2 pc(s)	P 150 / ft	P 300	5,675.00

Estimated Charges P 14,175.00

Total Estimated Charges P 36,620.00

Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

Note:

- 1 Location of indoor and outdoor units agree by customer and kolin surveyor.
- 2 AC drain line will be tapped to the nearest drain provision provided by the customer's contractor.
- 3 Expose Coppertube and drainline in the area. Use only tox and screw for the support at the wall, no drilling at the balcony floor.
- 4 Schedule for markings first for pipe layout and drain provisions.
- 5 Working days: Monday to Saturday, 8am- 5pm. parking is for confirmation, need working permit.
- 6 Mechanical Plans, Permits, Electrical permits not included.
- 7 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 8 Electrical power supply (feeder line) is not included in the scope of work of Kolin.
- 9 Final charges will be based on actual installation.

Prepared by:

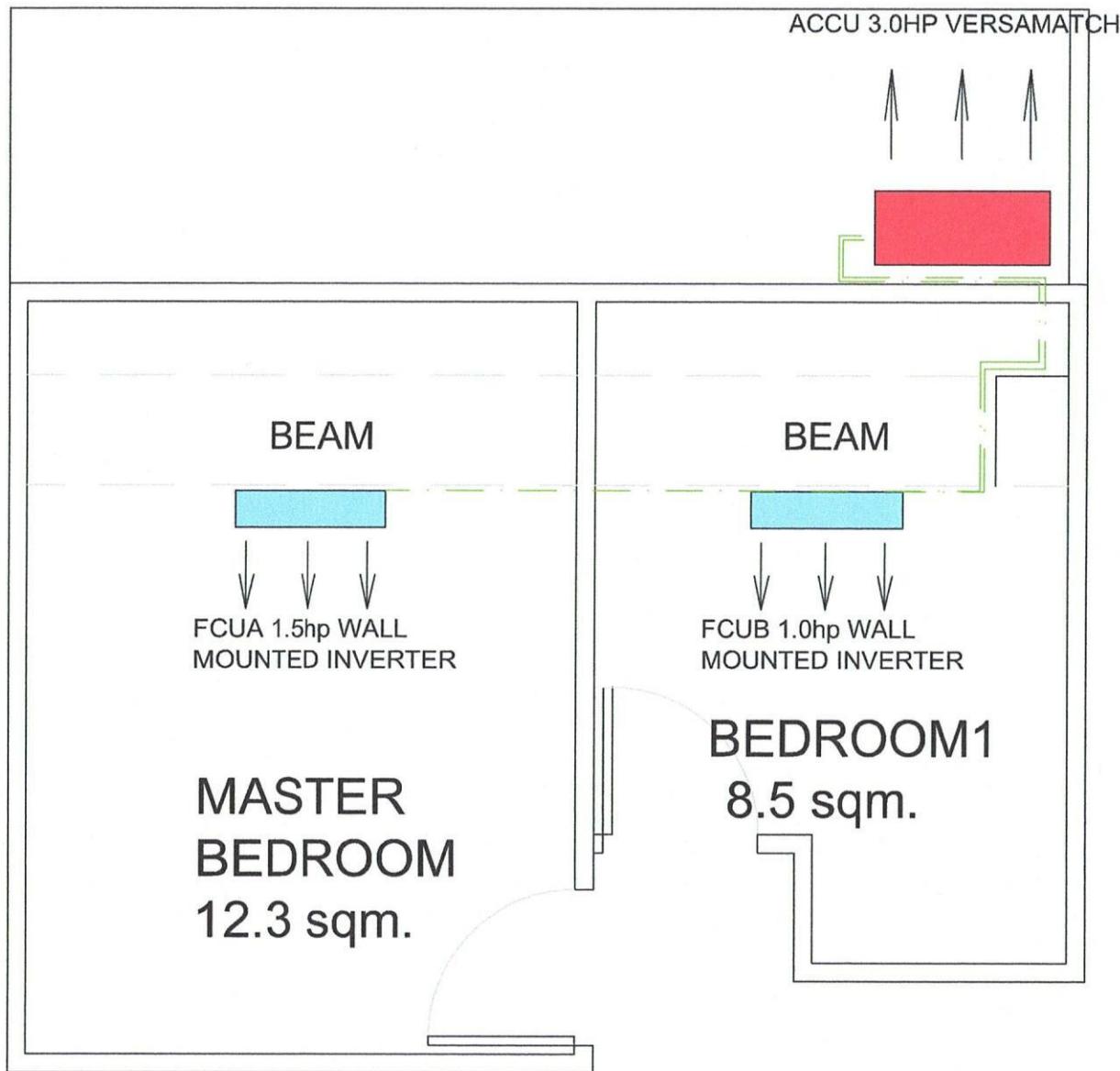
Jeoffrey Dadios
Field Surveyor

Customer Conformee:

Signature Over Printed Name

Reviewed by:

Engr. Adrian Nogoy
Project Engineer



VERSMATCH OPTION 1- AC LAYOUT PLAN