



January 27, 2026

MRS. KAKA ELIDO
UNIT 802, ALDER RESIDENCES, ALDER BUILDING ACACIA ESTATES, IPIL ST. TAGUIG CITY
TEL#: 0917-8816792

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION - **OPTION 2**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KS-IW20-MCAI1201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	42,995.00	26,176.20	PHP	26,176.20
2	UNIT/S	MODEL: KS-IW10-MCAI1201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 9,800 Kj/h (1.0HP) FULL DC INVERTER W/ WIFI R-32	30,995.00	17,056.20	PHP	34,112.40
TOTAL UNIT COST					PHP	60,288.60
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	82,110.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	142,998.60

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

* Installation: Will be provided by assigned installer.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: *** Need to sign waiver agreement due to under capacity of unit choice.

PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (Final charges will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

KMI-QUOTE-01-26-0051.2
MMC-24%/6.5K

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

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Unit 802, Alder Residences Alder Building Acacia Estates, Ipil St. Taguig City

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KS-IW20-MCAI1201M32 1
KS-IW10-MCAI1201M32 2

OPTION 2

LIVING/ DINING/ KITCHEN Area ≈ 28.5 sq.m

ACU 1 2.0hp Wallmounted Inverter **KS-IW20-MCAI1201M32**
Estimated Pipe Length : 43 ft
Estimated Royal Cord Length : 48 ft
Initial Charge P 7,500.00
Includes:

Labor
10ft Copper Tube
10ft Royal Cord
Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	1/4"x 1/2"	33 ft	P 350 / ft	P 11,550
Royal Cord	2.mm2 x 4C	38 ft	P 100 / ft	P 3,800
Royal Cord (ODU-Breaker)	3.5mm2 x 3C	7 ft	P 60 / ft	P 420
Circuit Breaker(NEMA)	30A/ 1Ph	1 pc(s)	P 1,000 / pc	P 1,000
Outdoor Bracket(floor)	fabricated- 1layer	1 pc(s)	P 2,500 / pc	P 2,500
				19,270.00

Estimated Charges P **26,770.00**

MASTER BEDROOM Area ≈ 10 sq.m

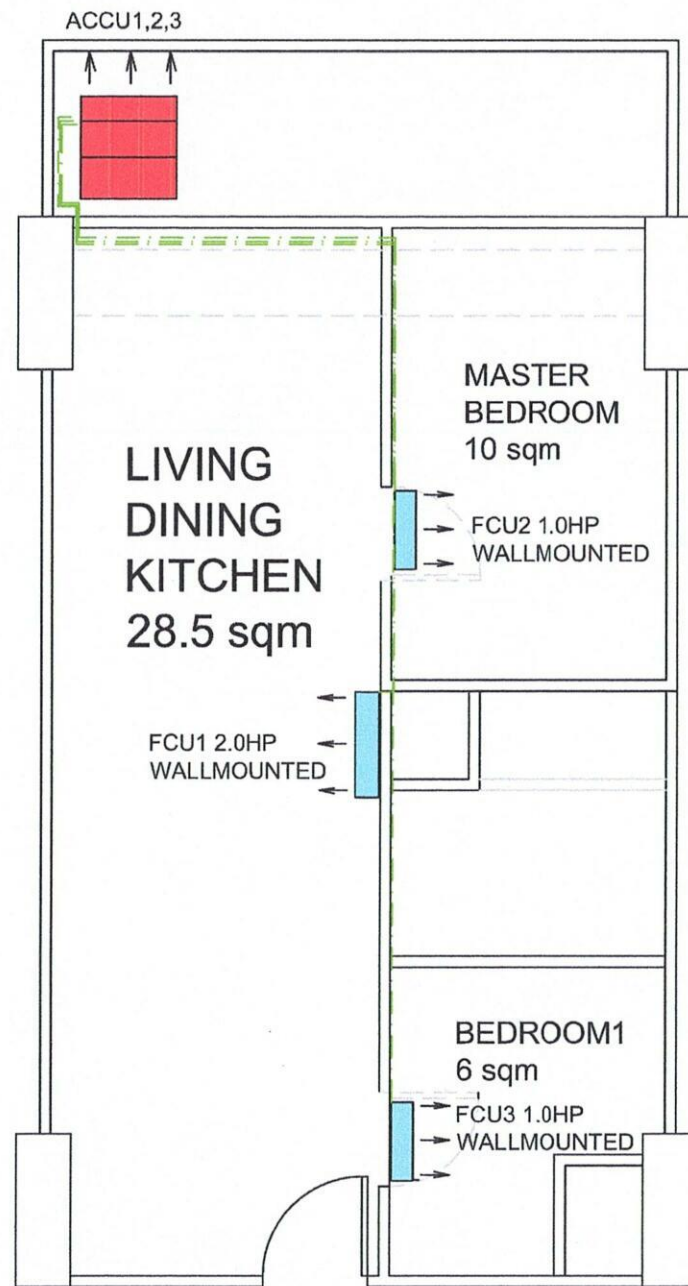
ACU 2 1.0hp Wallmounted Inverter **KS-IW10-MCAI1201M32**
Estimated Pipe Length : 37 ft
Estimated Royal Cord Length : 42 ft
Initial Charge P 7,500.00
Includes:

Labor
10ft Copper Tube
10ft Royal Cord
Outdoor Bracket (wall)
Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	1/4"x 3/8"	27 ft	P 350 / ft	P 9,450
Royal Cord	2.mm2 x 4C	32 ft	P 100 / ft	P 3,200
Royal Cord (ODU-Breaker)	3.5mm2 x 3C	7 ft	P 60 / ft	P 420
Circuit Breaker(NEMA)	20A/ 1Ph	1 pc(s)	P 1,000 / pc	P 1,000
Outdoor Bracket(floor)	fabricated 2nd laye	1 pc(s)	P 2,500 / pc	P 2,500
				16,570.00

Estimated Charges P **24,070.00**





OPTION 2- WALL MOUNTED AC LAYOUT PLAN

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Please be informed that the air-conditioner you intend to purchase is under capacity as compared to the following unit that we proposed:

Area	Kolin's Recommendation	Customer's Choice	Remarks
LIVING/DINING/KITCHEN	KSG-IWF-25WFY8K1M32	KS-IW20-MCAI1201M32	
			Calculated 2.2hp under by 0.2hp

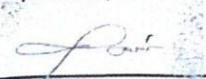
Since the unit of your choice is under capacity, it is probable that you may experience the following;

1. Capacity of the unit to cool the area will take longer or it will not cool the area at all that may lead to your dissatisfaction with the cooling performance of our unit.
2. Power consumption will be higher due to frequent running of compressor for not reaching the desired temperature within the normal parameter.
3. Useful life of compressor will be shortened due to excessive running beyond the normal run cycle.

Considering the above conditions, we regret to inform you that we cannot guarantee the efficient performance of unit. Also, **One (1) year warranty for parts (compressor-10years).**

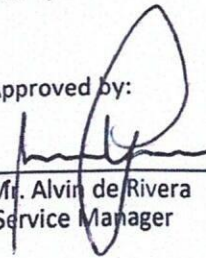
For your guidance and information

Prepared by:



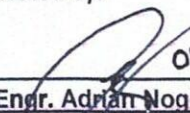
Jeffrey Dadios
Surveyor

Approved by:



Mr. Alvin de Rivera
Service Manager

Noted by:



Engr. Adrian Nogoy
Project Engineer

Customer Conforme:

Signature Over Printed Name