



January 27, 2026

MRS. KAKA ELIDO  
UNIT 802, ALDER RESIDENCES, ALDER BUILDING ACACIA ESTATES, IPIL ST. TAGUIG CITY  
TEL#: 0917-8816792

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

**A. EQUIPMENT & INSTALLATION - OPTION 2**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KS-IW20-MCA1201M32 KOLIN WALL MOUNTED CERTUS AI SERIES AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	42,995.00	26,176.20	PHP	26,176.20
2	UNIT/S	MODEL: KS-IW10-MCA1201M32 KOLIN WALL MOUNTED CERTUS AI SERIES AIRCONDITIONER 9,800 Kj/h (1.0HP) FULL DC INVERTER W/ WIFI R-32	30,995.00	17,056.20	PHP	34,112.40
<b>TOTAL UNIT COST</b>					PHP	60,288.60
<b>ESTIMATED COST OF INSTALLATION (please see attached)</b>					PHP	82,110.00
<b>OTHERS: DELIVERY CHARGE</b>					PHP	600.00
<b>TOTAL ESTIMATED COST OF THE PROJECT</b>					PHP	142,998.60

**TERMS OF PAYMENT:**

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

**BANK DETAILS:**

\* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

\*\* You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

\* Installation: Will be provided by assigned installer.

**WARRANTY:**

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

**NOTES:** \*\*\* Need to sign waiver agreement due to under capacity of unit choice.

PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (Final charges will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at [kmi\\_asst@kolinphil.com.ph](mailto:kmi_asst@kolinphil.com.ph)

Very Truly Yours,

JANELLEN S. LIM  
KMI-ASSISTANT

MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

KMI-QUOTE-01-26-0051.2  
MMC-24%/6.5K

Approved By:  
MS. EDITHA M. FLORES  
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME



JANUARY 27, 2026

Kaka Elido

Unit 802, Alder Residences Alder Building Acacia Estates, Ipil St. Taguig City

[0917-8816792](tel:0917-8816792)

KS-IW20-MCAI1201M32	1
KS-IW10-MCAI1201M32	2

OPTION 2

<b>LIVING/ DINING/ KITCHEN</b>	Area ≈ 28.5 sq.m
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ACU 1	2.0hp Wallmounted Inverter	KS-IW20-MCAI1201M32	
Estimated Pipe Length	:	43	ft
Estimated Royal Cord Length	:	48	ft
Initial Charge		P	7,500.00

Includes:

Labor  
10ft Copper Tube  
10ft Royal Cord  
Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	1/4"x 1/2"	33 ft	P 350 / ft	P 11,550
Royal Cord	2.mm2 x 4C	38 ft	P 100 / ft	P 3,800
Royal Cord (ODU-Breaker)	3.5mm2 x 3C	7 ft	P 60 / ft	P 420
Circuit Breaker(NEMA)	30A/ 1Ph	1 pc(s)	P 1,000 / pc	P 1,000
Outdoor Bracket(floor)	fabricated- 1layer	1 pc(s)	P 2,500 / pc	P 2,500 P 19,270.00

<b>Estimated Charges</b>	P 26,770.00
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<b>MASTER BEDROOM</b>	Area ≈ 10 sq.m
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ACU 2	1.0hp Wallmounted Inverter	KS-IW10-MCAI1201M32	
Estimated Pipe Length	:	37	ft
Estimated Royal Cord Length	:	42	ft
Initial Charge		P	7,500.00

Includes:

Labor  
10ft Copper Tube  
10ft Royal Cord  
Outdoor Bracket (wall)  
Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	1/4"x 3/8"	27 ft	P 350 / ft	P 9,450
Royal Cord	2.mm2 x 4C	32 ft	P 100 / ft	P 3,200
Royal Cord (ODU-Breaker)	3.5mm2 x 3C	7 ft	P 60 / ft	P 420
Circuit Breaker(NEMA)	20A/ 1Ph	1 pc(s)	P 1,000 / pc	P 1,000
Outdoor Bracket(floor)	fabricated 2nd laye	1 pc(s)	P 2,500 / pc	P 2,500 P 16,570.00

<b>Estimated Charges</b>	P 24,070.00
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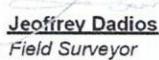
BEDROOM1				Area ≈ 6 sq.m	
ACU 3	1.0hp Wallmounted Inverter				KS-IW10-MCA1201M32
Estimated Pipe Length	:	53	ft		
Estimated Royal Cord Length	:	58	ft		
Initial Charge				P	7,500.00
Includes:					
Labor					
10ft Copper Tube					
10ft Royal Cord					
Outdoor Bracket (wall)					
Other Consumables					
Additional Charges	Description	Unit	Price Per Unit	Subtotal	
Copper Tube	1/4" x 3/8"	43 ft	P 350 / ft	P 15,050	
Royal Cord	2.mm2 x 4C	48 ft	P 100 / ft	P 4,800	
Royal Cord (ODU-Breaker)	3.5mm2 x 3C	7 ft	P 60 / ft	P 420	
Circuit Breaker(NEMA)	20A/ 1Ph	1 pc(s)	P 1,000 / pc	P 1,000	
Outdoor Bracket(floor)	fabricated-3rd	1 pc(s)	P 2,500 / pc	P 2,500 P 23,770.00	
<b>Estimated Charges</b>				P	31,270.00
<b>Total Estimated Charges</b>				P	82,110.00

Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

**Note:**

- 1 Location of indoor and outdoor units agree by customer and kolin surveyor.
- 2 AC drain line will be tapped to the nearest drain provision provided by the customer's contractor.
- 3 **Expose copper tube in the area. For drainage line use the clean out of each unit drain. For approval of customer.**
- 4 Schedule for markings first for pipe layout and drain provisions.
- 5 **Outdoor floor mount only, no drilling on floor and wall. Bring plywood as indoor Backing.**
- 6 Working days: Monday to Friday, 8am- 5pm. parking is for confirmation, need working permit.
- 7 Mechanical Plans, Permits, Electrical permits not included.
- 8 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 9 Electrical power supply (feeder line) is not included in the scope of work of Kolin.
- 10 **Final charges will be based on actual installation.**

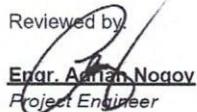
Prepared by:

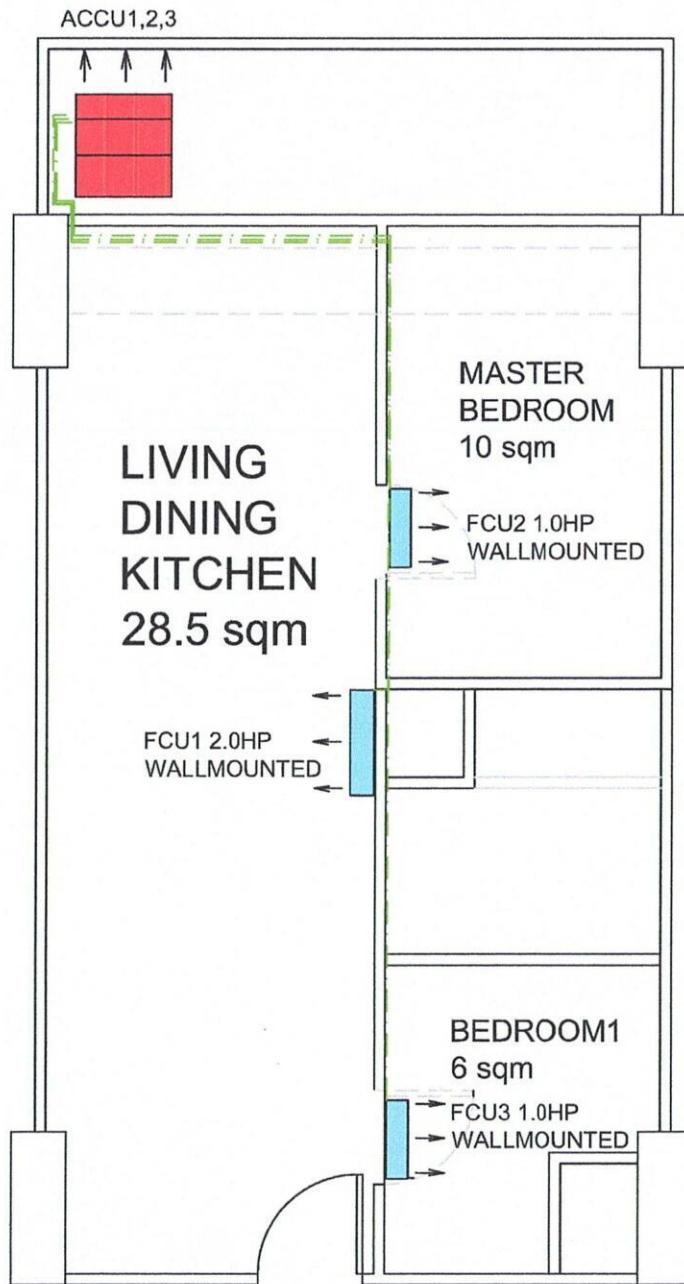
  
**Jeoffrey Dadios**  
 Field Surveyor

Customer Conformee:

  
 Signature Over Printed Name

Reviewed by:

  
**Engr. Aman Nogov**  
 Project Engineer



**OPTION 2- WALL MOUNTED AC LAYOUT PLAN**

JANUARY 27, 2026

Kaka Elido

Unit 802, Alder Residences Alder Building Acacia Estates, Ipil St. Taguig City

0917-8816792

Please be informed that the air-conditioner you intend to purchase is under capacity as compared to the following unit that we proposed:

Area	Kolin's Recommendation	Customer's Choice	Remarks
LIVING/DINING/KITCHEN	KSG-IWF-25WFY8K1M32	KS-IW20-MCAI1201M32	Calculated 2.2hp under by 0.2hp

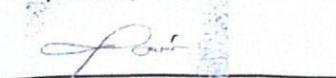
Since the unit of your choice is under capacity, it is probable that you may experience the following:

1. Capacity of the unit to cool the area will take longer or it will not cool the area at all that may lead to your dissatisfaction with the cooling performance of our unit.
2. Power consumption will be higher due to frequent running of compressor for not reaching the desired temperature within the normal parameter.
3. Useful life of compressor will be shortened due to excessive running beyond the normal run cycle.

Considering the above conditions, we regret to inform you that we cannot guarantee the efficient performance of unit. Also, **One (1) year warranty for parts (compressor-10years)**.

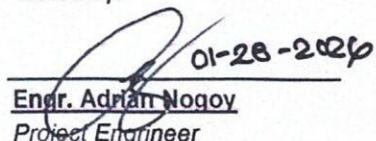
For your guidance and information

Prepared by:

  
Jeoffrey Dadios

Surveyor

Noted by:

  
Engr. Adrian Nogoy  
Project Engineer  
01-28-2026

Approved by:

  
Mr. Alvin de Rivera  
Service Manager  
1/28/24

Customer Conforme:

Signature Over Printed Name