



January 26, 2026

MS. GLORIA AGUIRRE  
335 SAN BARTOLOME, BRGY. AYALA ALABANG, MUNTINLUPA CITY  
TEL#: 0920-9098829

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KL-IF60-G6H1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 58,140 Kj/h (5.0TR) FULL DC INVERTER R32 SINGLE PHASE	165,995.00	112,156.20	PHP	112,156.20
TOTAL UNIT COST					PHP	112,156.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	22,225.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	134,981.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

- \* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)
- \* Installation: Will be provided by assigned installer.
- \*\* *You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.*

WARRANTY:

FOR FLOOR MOUNTED (Inverter): ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at [kmi\\_asst@kolinphil.com.ph](mailto:kmi_asst@kolinphil.com.ph)

Very Truly Yours,

JANELLEN S. LIM  
KMI-ASSISTANT

Noted by:  
MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES  
AVP - FINANCE

KMI-QUOTE-01-26-0044  
REG-24%/14K

Conforme:

SIGNATURE OVER PRINTED NAME





**KOLIN Philippines International Inc.**  
**Survey Form**

No 003719

Customer Name : CLORIA X GUMPE Date : 1-12-16  
 Address : 235 SXT 13249 00 WME 13007 24000 AUBA SJR No. : 287390  
 Establishment Type : Residential ☒ Area Surveyed : LIVING ROOM  
 Commercial ☐ Area Surveyed : \_\_\_\_\_  
 Recommended Product Model : KL-1F60-G6(HM32)

**Cooling Capacity Computation**

Floor Area : 50 sqm.  
 Ceiling Height : 5.8 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>50</u>	x	550 Btu/h	<u>30,800</u> Btu/h	
Ceiling Height (excess of 3 mtrs.) :	<u>5.8</u>	x	20%	<u>6,160</u> Btu/h	17248
Window Direct Sunlight		x	20% - 50%	<u>6,160</u> Btu/h	
Total Cooling Capacity				<u>43,120</u> Btu/h	54208

**Add : Additional Heat Load**

No. of Person	<u>10</u>	x	300 Btu/h	<u>3000</u> Btu/h
No. of Ordinary Light (<40w)	<u>15</u>	x	200 Btu/h	<u>3000</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range / <u>STEAMER</u>	<u>1</u>	x	1500 Btu/h	<u>1500</u> Btu/h
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer / <u>TV</u>	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>4900</u> Btu/h

**Recommended Cooling Capacity**

57,020 Btu/h

Note : Compressor warranty will be reduced to \_\_\_\_ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

6.9

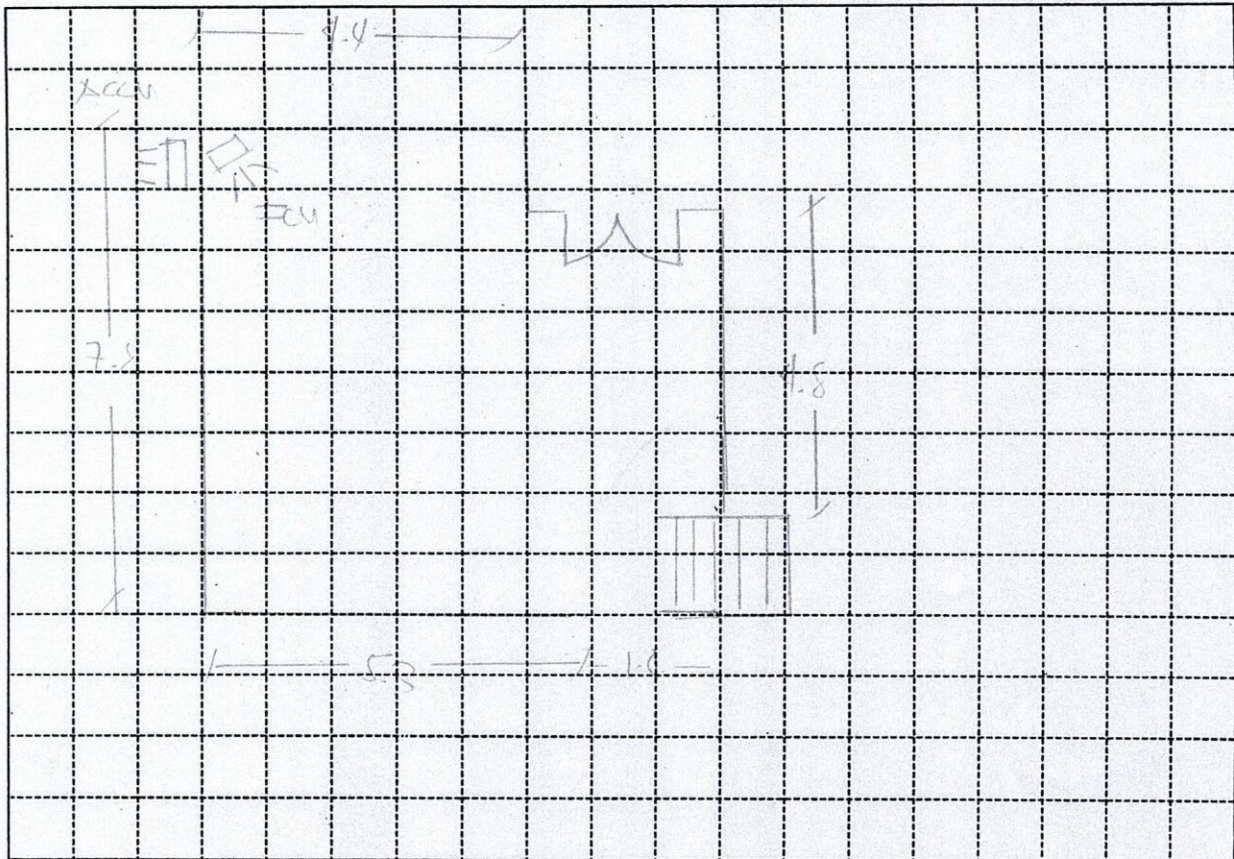
**Scope of Work Agreement**

- |                                   |   |   |
|-----------------------------------|---|---|
| 1. Copper tube lay-out            | <input checked="" type="checkbox"/> Expose                            | <input type="checkbox"/> Embedded                         |
| 2. Chipping                       | <input type="checkbox"/> Included                                     | <input checked="" type="checkbox"/> Not Included          |
| 3. Fabricated Bracket             | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge                  | <input type="checkbox"/> Yes  | <input checked="" type="checkbox"/> No                    |
| 5. Dismantling of existing Aircon | <input checked="" type="checkbox"/> Included                          | <input type="checkbox"/> Not Included                     |
| 6. Ducting                        | <input type="checkbox"/> Yes  | <input type="checkbox"/> No                               |

Dimension : \_\_\_\_\_

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern; REMOVE OLD REFRIG COUPLER  
COMMUNICATION WIRE, BRACKET AND BRACKET





Indoor Unit Location : LEFT CORNER, SAME LOCATION  
 Outdoor Unit Location : AT THE TOP, SAME LOCATION  
 Pipe Length : 10FT  
 Special Note : \_\_\_\_\_

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.)	2330, 2430, 2520, 3520, 4620		
Wire (Royal Cord-signal wire) (excess of 10ft.)	2.0mmx4C	70	700
Wire (Royal Cord - Breaker to ODU)	3.5mm / 5.5mm x 3C	70	350
Circuit Breaker	20A, 30A (40A/1ph), 40A/3ph	1000	1000
Bracket (ODU)	(Imptd. / Fabricated) (Floor / Wall)	2500	2500
Bracket (WAC)	Angle Type		
PVC Pipe (drain)	1/2" (3/4")		
PVC Pipe (electrical)	3/4", 1"		
Drain Pump			
Drain Hose	WHITE 1/2"	75	175
Chipping Works	mtr.		
Dismantling Fee (existing air-conditioner)	1 SET		3000.00
Initial Charge			14,000.00
TOTAL ESTIMATE		P 21,725	22,225

## Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name