



January 26, 2026

MS. GLORIA AGUIRRE
335 SAN BARTOLOME, BRGY. AYALA ALABANG, MUNTINLUPA CITY
TEL#: 0920-9098829

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KL-IF60-G6H1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 58,140 Kj/h (5.0TR) FULL DC INVERTER R32 SINGLE PHASE	165,995.00	112,156.20	PHP	112,156.20
TOTAL UNIT COST						PHP 112,156.20
ESTIMATED COST OF INSTALLATION (please see attached)						PHP 22,225.00
OTHERS: DELIVERY CHARGE						PHP 600.00
TOTAL ESTIMATED COST OF THE PROJECT						PHP 134,981.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

* Unit/s & Delivery: Account Name - KOLIN MARKETING INC., / Account# - 011808002307 (BDO-KALAYAAN)

* Installation: Will be provided by assigned installer.

** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR FLOOR MOUNTED (Inverter): ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

Janelen Lim
JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

Mart-Nathaniel R. Flores
MART-NATHANIEL R. FLORES
KMI-SUPERVISOR

KMI-QUOTE-01-26-0044
REG-24%/14K

Editha M. Flores
Approved By:
MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME



KOLIN Philippines International Inc.
Survey Form

No. 003719

Customer Name: GLORIA X GUIDE
Address: 335 SX 934200 ME BLDY AVENUE MUNTINLUPA
Establishment Type: Residential
 Commercial
Area Surveyed: LIVING X Ws
Area Surveyed:

Recommended Product Model: KL-HF60-G6(HM32)

Date: 1-12-16
SJR No.: 787390

Cooling Capacity Computation

Floor Area: 50 sqm.
Ceiling Height: 5.8 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area: <u>50</u>	x	550 Btu/h	<u>30,000</u> Btu/h
Ceiling Height (excess of 3 mtrs.): <u>5.8</u>	x	20%	<u>6,160</u> Btu/h 17248
Window Direct Sunlight	x	20% - 50%	<u>6,160</u> Btu/h
Total Cooling Capacity			<u>43,120</u> Btu/h 54208

Add : Additional Heat Load

No. of Person	<u>10</u>	x	300 Btu/h	<u>3000</u> Btu/h
No. of Ordinary Light (<40w)	<u>15</u>	x	200 Btu/h	<u>3000</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	<u></u> Btu/h
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	<u></u> Btu/h
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	<u></u> Btu/h
No. of Cooking Range <u>1</u>		x	1500 Btu/h	<u>1500</u> Btu/h
No. of Laptop Computer		x	150 Btu/h	<u></u> Btu/h
No. of Desktop Computer <u>1</u>		x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	<u></u> Btu/h
No. of Photocoper		x	1000 Btu/h	<u></u> Btu/h
Total Cooling Capacity			<u>700</u> Btu/h 5.6	<u>31,020</u> Btu/h 4.9

Recommended Cooling Capacity

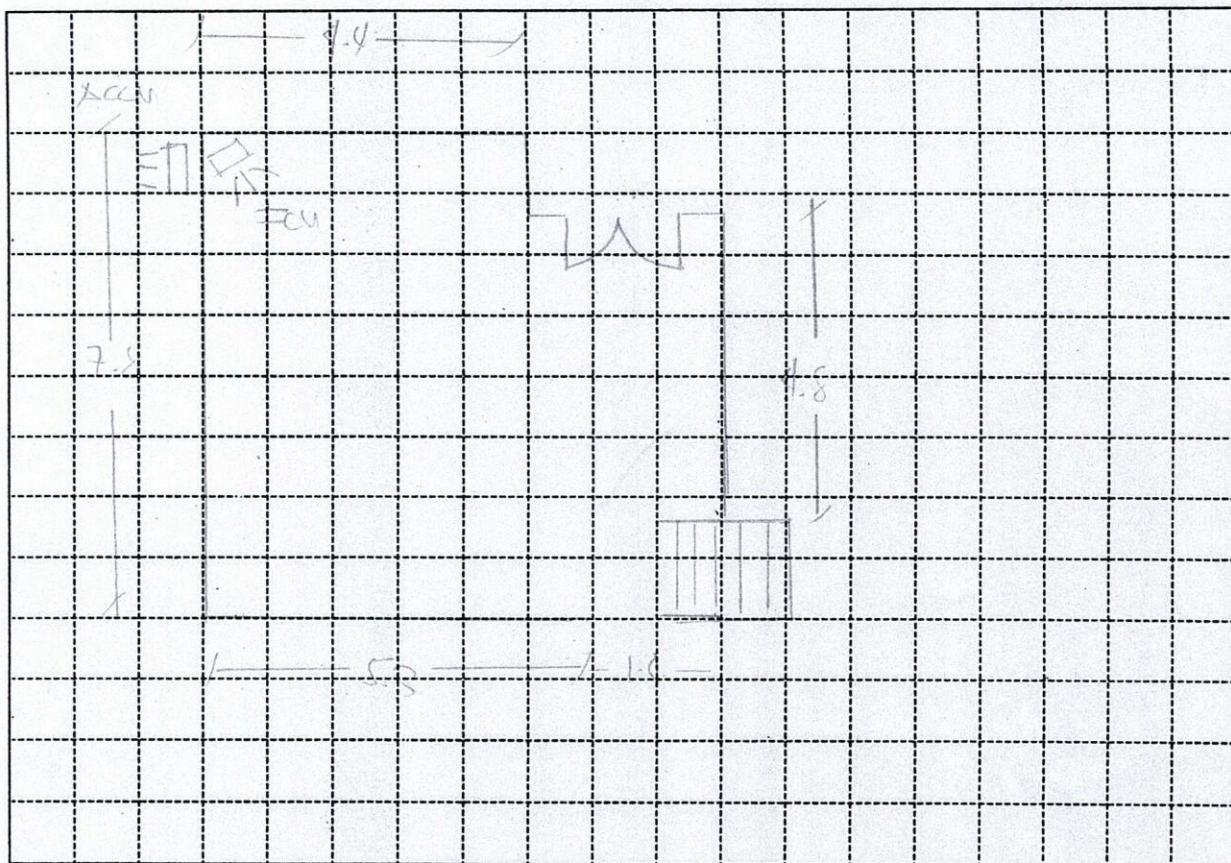
Note : Compressor warranty will be reduced to yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

1. Copper tube lay-out	<input checked="" type="checkbox"/> Expose	<input type="checkbox"/> Embedded
2. Chipping	<input type="checkbox"/> Included	<input checked="" type="checkbox"/> Not Included
3. Fabricated Bracket	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> Shop
4. Service Ledge	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
5. Dismantling of existing Aircon	<input checked="" type="checkbox"/> Included	<input type="checkbox"/> Not Included
6. Ducting	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No

Dimension :

7. Plastering, carpentry and restoration works are to be done by the customer.
8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
10. Other concern: DISMANTLE X TO REPLACE COPPER TUBE
COMMUNICATION WIRE, TUBE X TO REPLACE X TO BRACKET



Indoor Unit Location

: LEFT COUNTER, SAME LOCATION

Outdoor Unit Location

: AT THE BACK, SAME LOCATION

Pipe Length

: 10FT

Special Note

: _____

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.)	2330, 2430, 2520, 3520, 4620		
Wire (Royal Cord-signal wire) (excess of 10ft.)	2.0mmx4C	100	700
Wire (Royal Cord - Breaker to ODU)	3.5mm / 5.5mm x 3C	70	380
Circuit Breaker	20A, 30A (60A/1ph), 40A/3ph	1000	1000
Bracket (ODU)	(Imptd. / Fabricated) (Floor / Wall)	2500	2500
Bracket (WAC)	Angle Type		
PVC Pipe (drain)	1/2" (3/4"		
PVC Pipe (electrical)	3/4", 1"		
Drain Pump			
Drain Hose		15	175
Chipping Works	mtr.		
Dismantling Fee (existing air-conditioner)	STK	3,000	3,000
Initial Charge			14,000
	TOTAL ESTIMATE	P 21,725	22225

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conferme:

Signature Over Printed Name