



January 29, 2026

MS. VANESSA VICUÑA
KALAYAAN, LAGUNA
TEL#: 0951-8939168

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* OPTION 1 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KS-IW20-MCA1201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	42,995.00	26,176.20	PHP	26,176.20
TOTAL UNIT COST					PHP	26,176.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	9,620.00
OTHERS: DELIVERY CHARGE					PHP	1,000.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	36,796.20

* OPTION 2 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-20WFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	59,595.00	38,292.20	PHP	38,292.20
TOTAL UNIT COST					PHP	38,292.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	9,620.00
OTHERS: DELIVERY CHARGE					PHP	1,000.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	48,912.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

* Installation: Will be provided by assigned installer.

** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (Final charges will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI ASSISTANT

Noted By:
MART NATHANIEL R. FLORES
KMI SUPERVISOR

Approved By:
MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-01-26-0052
OMF-24%/6.5K/7K

Conforme: _____
SIGNATURE OVER PRINTED NAME



Survey Form

No.

Customer Name : VICUNA VANESSA Date : JANUARY 28, 2026
 Address : KALAYAN LAGUNA BJR No. : _____

Establishment Type Residential Area Surveyed : _____
 Commercial Area Surveyed : _____

Recommended Product Model : 2.0HP- KSG-IWF-20WFY-8K1M32

Cooling Capacity Computation

Floor Area : _____ sqm.
 Ceiling Height : _____ mtr. note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>25</u>	x	550 Btu/h	13750 Btu/h
Ceiling Height (excess of 3 mtrs.) :	<u>2.5</u>	x	20%	Btu/h
Window Direct Sunlight		x	20% - 50%	Btu/h
Total Cooling Capacity				Btu/h

Add : Additional Heat Load

No. of Person	<u>4</u>	x	300 Btu/h	1200 Btu/h
No. of Ordinary Light (<40w)	<u>5</u>	x	200 Btu/h	1000 Btu/h
No. of Special Light (>40w)	<u>2</u>	x	400 Btu/h	800 Btu/h
No. of Refrigerator (< 6 cu.ft.)	<u>1</u>	x	400 Btu/h	400 Btu/h
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	Btu/h
No. of Cooking Range		x	1500 Btu/h	Btu/h
No. of Laptop Computer	<u>1</u>	x	150 Btu/h	150 Btu/h
No. of Desktop Computer		x	400 Btu/h	Btu/h
No. of Printer	<u>1</u>	x	500 Btu/h	500 Btu/h
No. of Photocopier		x	1000 Btu/h	Btu/h
Total Cooling Capacity				5300.5 Btu/h

Recommended Cooling Capacity 17800 Btu/h

Note : Compressor warranty will be reduced to ____ yr. If air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

- | | | |
|-----------------------------------|--|---|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input type="checkbox"/> No |

Dimension : _____

7. Plastering, carpentry and restoration works are to be done by the customer.
8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
10. Other concern; _____
