



July 9, 2025

VISTA HOTEL CUBAO
607 EDSA BRGY. SAN MARTIN DE PORRES CUBAO, QUEZON CITY
TEL#: 0916-2033049

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* ROOM A403 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW15-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 12,660 Kj/h (1.5HP) REGULAR INVERTER R-32	32,995.00	21,076.20	PHP	21,076.20
TOTAL UNIT COST					PHP	21,076.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	23,725.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	45,401.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).

*** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-07-25-0533
REG-24%/4K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
www.kolinphil.com.ph / kolinphilippines



KOLIN Philippines International Inc.
Survey Form

Nº 003671

Customer Name : YISTA HOTEL CUBAO Date : JULY 9, 2011
 Address : ROOM X 403, 607 EDCX CUBAO STREET, SDO SJR No. : 264116
 Establishment Type : Residential ☐ Area Surveyed :
 Commercial ☒ Area Surveyed : ROOM X 403

Recommended Product Model : KSM-14K-WCT10M/M?

Cooling Capacity Computation

Floor Area : 12.8 sqm.
 Ceiling Height : 2.5 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>12.8</u>	x	550 Btu/h	<u>7040</u>	Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%		Btu/h
Window Direct Sunlight		x	20% - 50%		Btu/h
Total Cooling Capacity				<u>7040</u>	Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u>	Btu/h
No. of Ordinary Light (<40w)	<u>2</u>	x	200 Btu/h	<u>400</u>	Btu/h
No. of Special Light (>40w)		x	400 Btu/h		Btu/h
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h		Btu/h
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h		Btu/h
No. of Cooking Range		x	1500 Btu/h		Btu/h
No. of Laptop Computer		x	150 Btu/h		Btu/h
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u>	Btu/h
No. of Printer		x	500 Btu/h		Btu/h
No. of Photocopier		x	1000 Btu/h		Btu/h
Total Cooling Capacity				<u>1400</u>	Btu/h

Recommended Cooling Capacity

1400 Btu/h
8440 Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

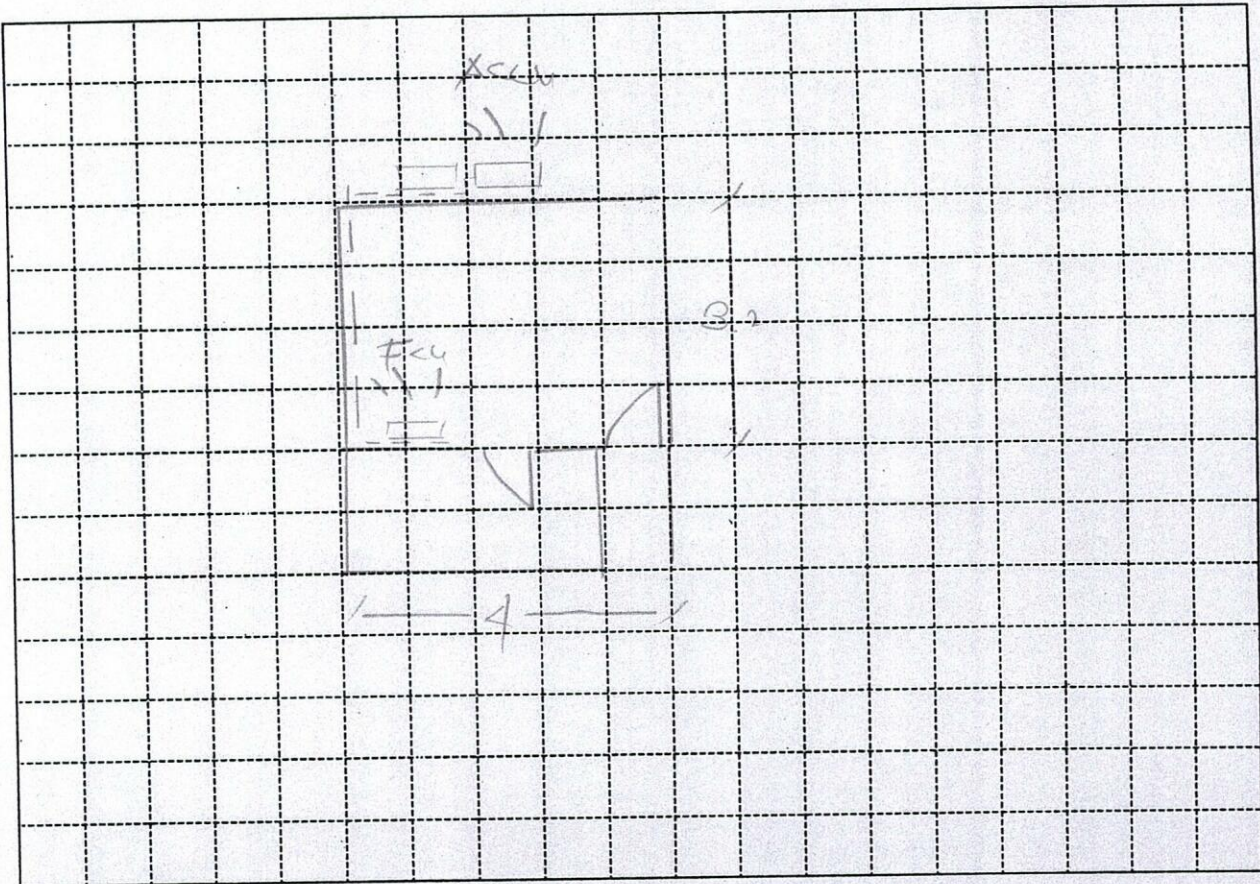
Scope of Work Agreement

- | | | |
|-----------------------------------|--|---|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

DISMANTLE AND INSTALL OF NEW UNIT
COPPER TUBE NEED TO OPEN MAXIMUM IF
THE CEILING FOR NEW LAY-OUT.
CUSTOMER PROVIDE PWS; PWS TO UNIT
FOR XC CENTRAL CONTROL.



Indoor Unit Location : LEFT OF XUX, SAME LOCATION
 Outdoor Unit Location : AT THE LEDGE, SAME LOCATION
 Pipe Length : 37 FT
 Special Note : PLUG-IN UNIT, CUSTOMER PROVIDE P.W.G.

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	23 FT	320	7360
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	34 FT	100	3400
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C			
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph			
Bracket (ODU) (Imptd. / Fabricated) : (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"			
PVC Pipe (electrical) 3/4", 1"			
Drain Pump	7 FT	25	175
Drain Pump Hose			
Chipping Works 2 1/2" x 3/4" x 6" RUBBER INSULATION mtr.	2	350	700
Dismantling Fee (existing air-conditioner) 1.5 CH	1		2500
Initial Charge			7500
TOTAL ESTIMATE		P	23,725-

Note :

- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
- Survey fee will be **deducted** in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforme:

Signature Over Printed Name