



July 8, 2025

MS. LIN SHOU
22C TOWER 2 SONATA PRIVATE RESIDENCES, SAN MIGUEL AVE. COR. LOURDES ST., WACK-WACK GREENHILLS EAST, MANDALUYONG CITY
Email: Babykyot@gmail.com

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* OPTION 1 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW10-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 9,800 Kj/h (1.0HP) REGULAR INVERTER R-32	29,995.00	18,796.20	PHP	18,796.20
TOTAL UNIT COST					PHP	18,796.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	16,075.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	35,471.20

* OPTION 2 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-10WFF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 11,484 Kj/h (1.0HP) FULL DC INVERTER W/ WIFI R-32	42,595.00	25,372.20	PHP	25,372.20
TOTAL UNIT COST					PHP	25,372.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	16,075.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	42,047.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:
MARTY ANTONIO R. FLORES
KMI-SUPERVISOR

Approved By:
MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-07-25-0528-rev
TYT-24%/4K/7K

Conforme: _____
SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
www.kolinphil.com.ph / kolinphilippines



KOLIN Philippines International Inc.
Survey Form

No 003669

Customer Name : CHU MIN LO / LIN SHOU Date : 7-5-25
 Address : UNIT 12C, TOWER 2, SUTERA VILLAS, SARA M. LUNA BLVD, SUTERA VILLAS, SUTERA VILLAS, SUTERA VILLAS SJR No. : 16 3490
 Establishment Type : Residential ☒ Area Surveyed : MASTER BEDROOM
 Commercial ☐ Area Surveyed : _____

Recommended Product Model : KSM-1610-WCT10M31

Cooling Capacity Computation

Floor Area : 134 sqm.
 Ceiling Height : 2.8 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>13.4</u>	x	550 Btu/h	<u>7370</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :	_____	x	20%	_____ Btu/h
Window Direct Sunlight	_____	x	20% - 50%	_____ Btu/h
Total Cooling Capacity	_____			<u>7370</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>2</u>	x	200 Btu/h	<u>400</u> Btu/h
No. of Special Light (>40w)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (< 6 cu.ft.)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (> 6 cu.ft.)	_____	x	800 Btu/h	_____ Btu/h
No. of Cooking Range	_____	x	1500 Btu/h	_____ Btu/h
No. of Laptop Computer	_____	x	150 Btu/h	_____ Btu/h
No. of Desktop Computer	_____	x	400 Btu/h	_____ Btu/h
No. of Printer	_____	x	500 Btu/h	_____ Btu/h
No. of Photocopier	_____	x	1000 Btu/h	_____ Btu/h
Total Cooling Capacity	_____			<u>1000</u> Btu/h

Recommended Cooling Capacity

8370 Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

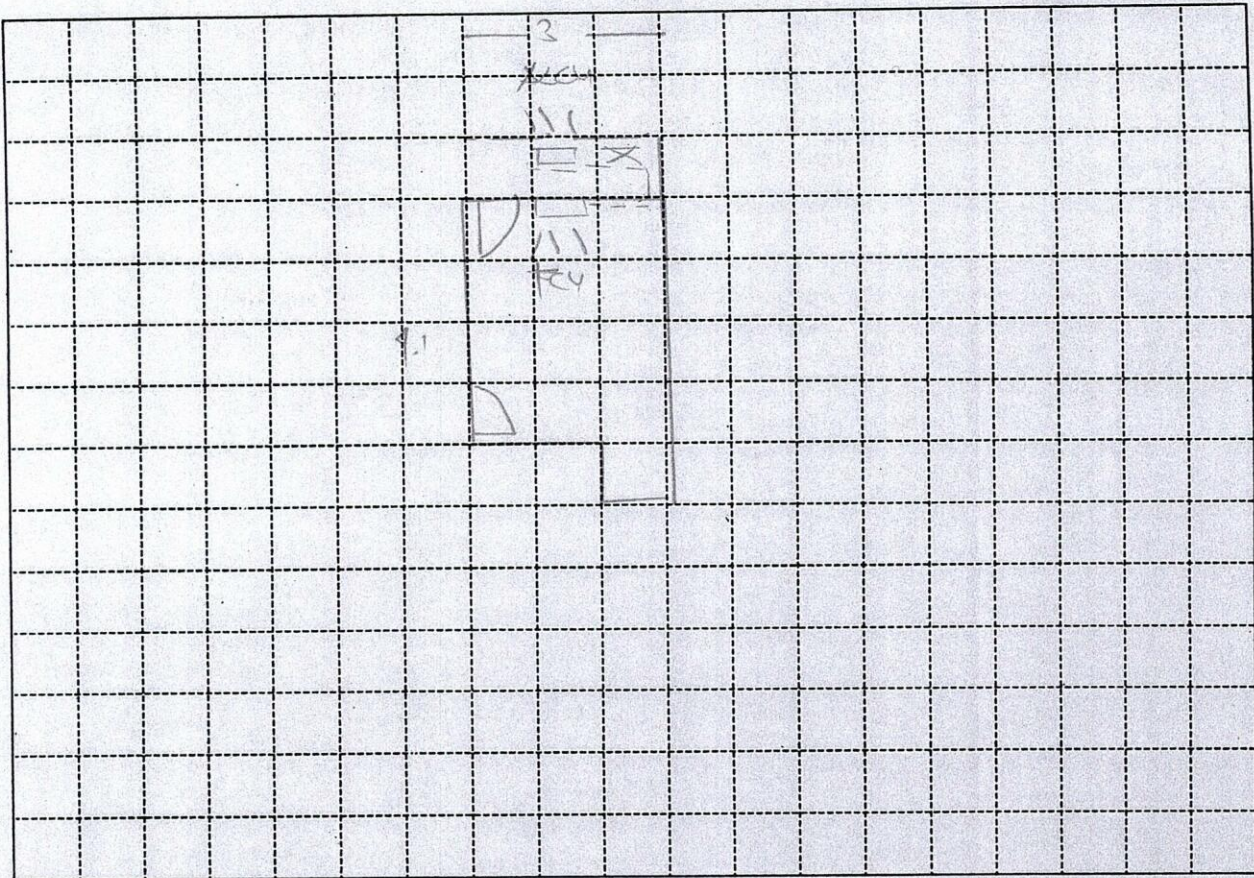
Scope of Work Agreement

- | | | |
|-----------------------------------|--|---|
| 1. Copper tube lay-out | <input type="checkbox"/> Expose | <input checked="" type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input type="checkbox"/> No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern; DISMANTLE AND LAY-OUT OF NEW CONDENSATE AND DRAIN PIPE (LIFT OF UNIT) DRAIN PIPE 3/4 INCH

USE EXISTING BRACKET (BRACKET TO OUTDOOR) TO WASHING WIPES. (BRACKET TO OUTDOOR) BRANCH PLYWOOD FOR BRACKET. NEED TO OVER THE CLIPPING FOR A NEW LAY-OUT, DRAIN PIPE & CONDENSATE.



Indoor Unit Location :

CENTER OF MAX, SAME LOCATION

Outdoor Unit Location :

AT BAL CONY, SAME LOCATION

Pipe Length :

23 FT

Special Note :

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) (2330, 2430, 2520, 3520, 4620)	13 FT	350	4550
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	20 FT	100	2000
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C			
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph			
Bracket (ODU) (Imptd. / Fabricated) : (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"	1 PC	150	150
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose WHITE 1/2"	7 FT	20	140
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner) 1.0 HP	1	2500	2500
Initial Charge LESS OUTDOOR VALVE			6700
TOTAL ESTIMATE			P 16,075

Note :

- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
- Survey fee will be **deducted** in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name