



June 16, 2025

MR. LEO VENEZUELA
ATTN: MS. VERONICA VALDES
UNIT 22D STRATA GOLD CONDOMINIUM, 738 ONGPIN ST BINONDO MANILA
TEL#: 0917-8135997

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-30WFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 29,500 Kj/h (3.0HP) FULL DC INVERTER W/ WIFI R-32	76,595.00	51,212.20 ✓	PHP	51,212.20
1	UNIT/S	MODEL: KLM-IC60-AA1M32 KOLIN FLOOR/CEILING AIRCONDITIONER 55,503 Kj/h (5.0TR) INVERTER R-32 SINGLE PHASE	151,995.00 ✓	115,516.20	PHP	115,516.20
TOTAL UNIT COST					PHP	166,728.40
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	44,560.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	211,888.40

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.
FOR FLOOR/CEILING: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-06-25-0466
REG-24%/7K

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
www.kolinphil.com.ph / kolinphilippines



KOLIN Philippines International Inc.
Survey Form

Nº 003660

Customer Name : LEO VENEZUELA Date : 6-14-25
 Address : UNIT 22D ST. XITX GOLD CORP. 738 ORGAP ST SJR No. : 261060
BIPOND, MXP/UA
 Establishment Type : Residential ☒ Area Surveyed : MASTER BED ROOM
 Commercial ☐ Area Surveyed : _____
 Recommended Product Model : K50-1WF 30WFX-8KIM31

Cooling Capacity Computation

Floor Area : 27 sqm.
 Ceiling Height : 2.4 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>27</u>	x	550 Btu/h	<u>14850</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	<u>2970</u> Btu/h
Total Cooling Capacity				<u>17,820</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>5</u>	x	200 Btu/h	<u>1000</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer <u>1pc</u>	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>2000</u> Btu/h

Recommended Cooling Capacity

19,820 Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

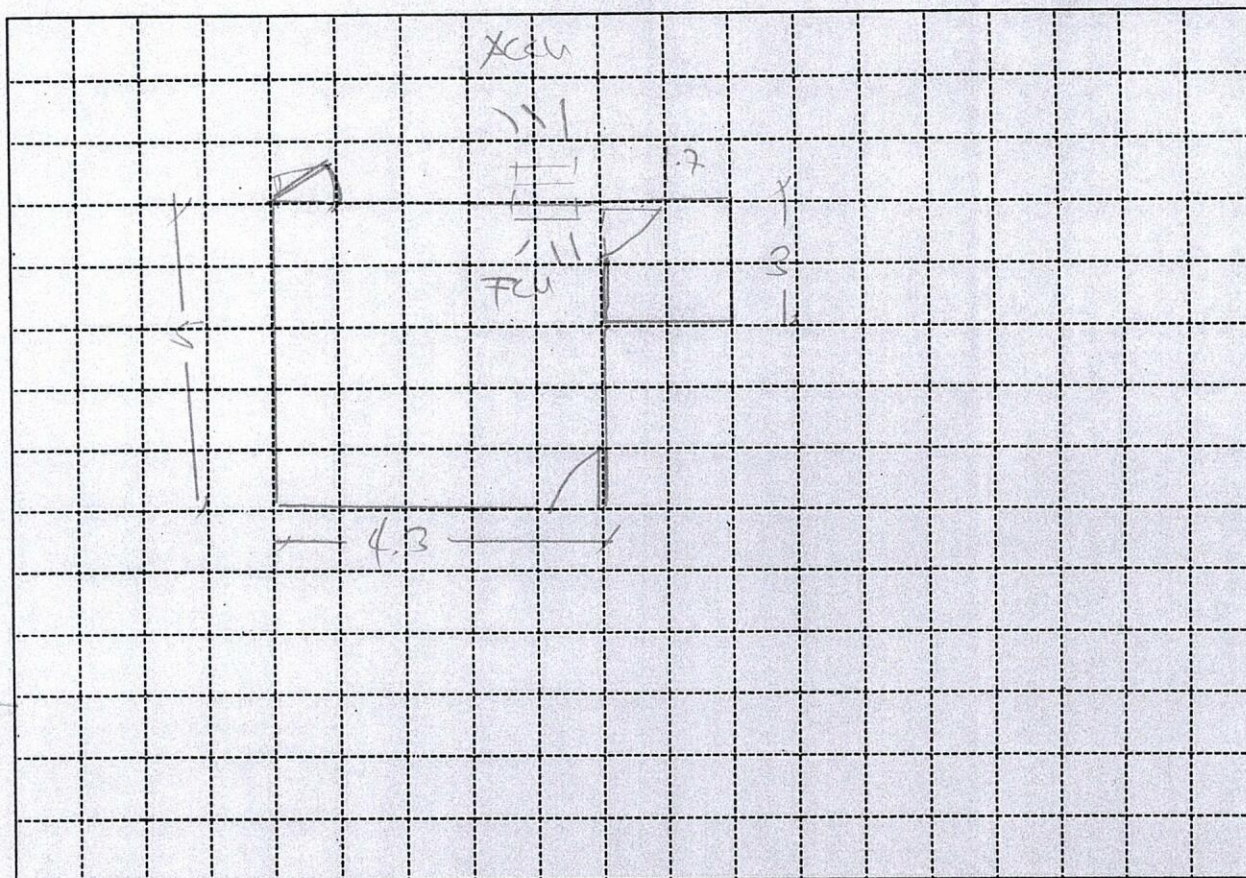
Scope of Work Agreement

- | | | |
|-----------------------------------|--|--|
| 1. Copper tube lay-out | ☒ Expose | ☐ Embedded |
| 2. Chipping | ☐ Included | ☒ Not Included |
| 3. Fabricated Bracket | ☐ Yes ☐ Shop | ☐ Site ☒ No |
| 4. Service Ledge | ☐ Yes | ☒ No |
| 5. Dismantling of existing Aircon | ☒ Included | ☐ Not Included |
| 6. Ducting | ☐ Yes | ☒ No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

DISMANTLE AND REPLACE COPPER TUBE
AND UNIT. NEED WORKING PERMIT AND. TRAVEL
FOR THE UNIT. COPIES TO MAKE A NEW HOLE
FOR COPPER TUBE OR PAY WORKING



Indoor Unit Location : HEXIR C/P DOOR, NEW LOCATION
Outdoor Unit Location : AT THE BACK EXISTING
Pipe Length : 3 METERS / 10 FT
Special Note :

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620			
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	777	100	770
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	777	60	420
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated) ; (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"	1	150	150
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose WHITE 1/2"	777	75	175
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner) 2.0			2500
Initial Charge			8500
TOTAL ESTIMATE		P	13,445-

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, ~~Circuit breaker~~, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforme:

Signature Over Printed Name

KOLIN Philippines International Inc.
Survey Form

Nº 003661

Customer Name : LEO. VENTURELX

Date : 6-14-78

Address : U-110 STRATA GOLD COMPO, F38 ORIENTAL

SJR No. : 761060

Establishment Type : Residential ☒
Commercial ☐

Area Surveyed : LN/NL, DINILG, KIRAT#7
Area Surveyed : _____

Recommended Product Model : KLM-160 XA1M32-1

Cooling Capacity Computation

Floor Area : 58.6 sqm.
Ceiling Height : 2.4 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>58.6</u>	x	550 Btu/h	<u>32,230</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :	_____	x	20%	_____ Btu/h
Window Direct Sunlight	_____	x	20% - 50%	<u>6,446</u> Btu/h
Total Cooling Capacity				<u>38,676</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>10</u>	x	300 Btu/h	<u>3000</u> Btu/h
No. of Ordinary Light (<40w)	<u>15</u>	x	200 Btu/h	<u>3000</u> Btu/h
No. of Special Light (>40w)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (< 6 cu.ft.)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (> 6 cu.ft.)	<u>1</u>	x	800 Btu/h	<u>800</u> Btu/h
No. of Cooking Range	<u>1</u>	x	1500 Btu/h	<u>1500</u> Btu/h
No. of Laptop Computer	<u>1</u>	x	150 Btu/h	<u>150</u> Btu/h
No. of Desktop Computer	_____	x	400 Btu/h	_____ Btu/h
No. of Printer / MICROWAVE	<u>1</u>	x	500 Btu/h	<u>500</u> Btu/h
No. of Photocopier	_____	x	1000 Btu/h	_____ Btu/h
Total Cooling Capacity				<u>8950</u> Btu/h

Recommended Cooling Capacity 47,626 Btu/h

Note : Compressor warranty will be **reduced to** _____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

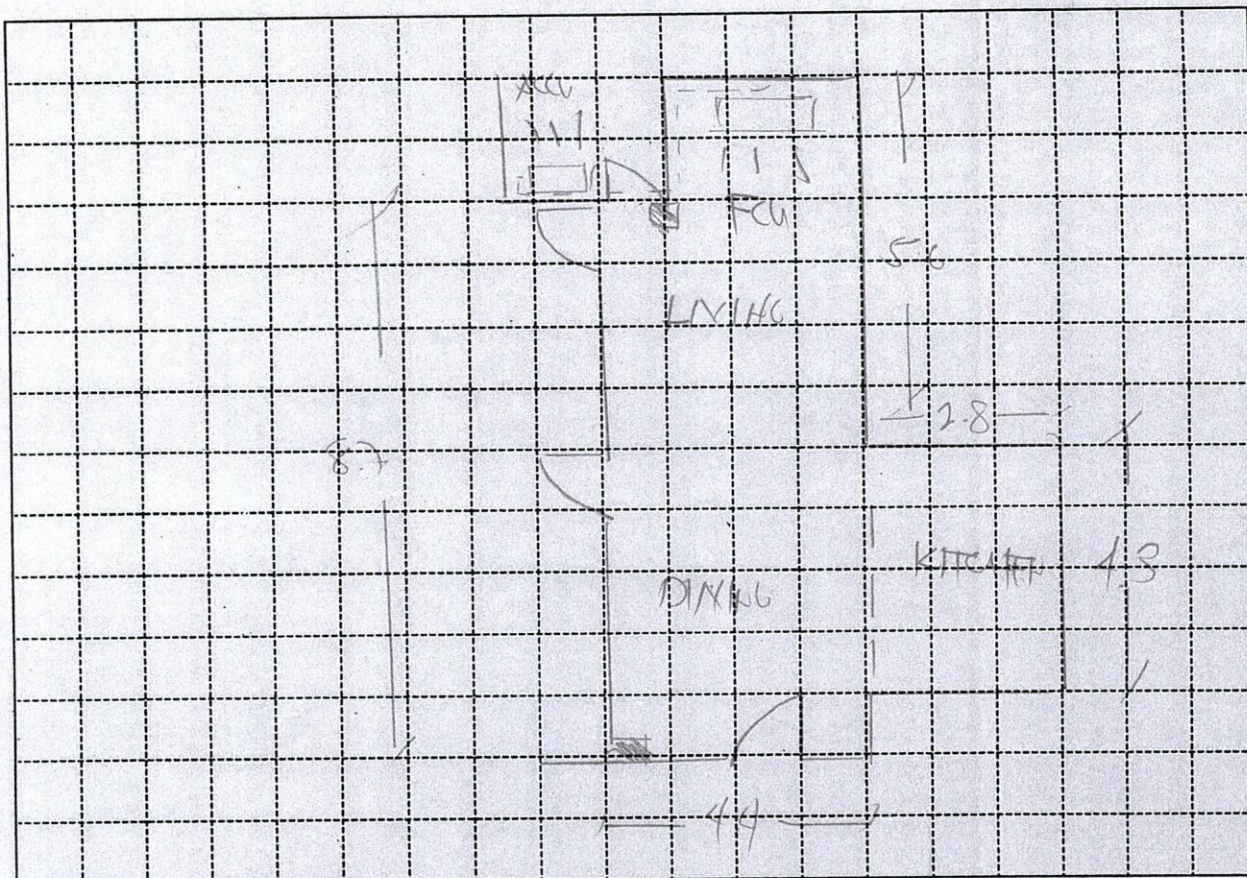
Scope of Work Agreement

- | | | |
|-------------------------------------|---|--|
| 1. Copper tube lay-out | ☒ Expose | ☐ Embedded |
| 2. Chipping | ☐ Included | ☒ Not Included |
| 3. Fabricated Bracket <u>MODIFY</u> | ☒ Yes ☐ Shop | ☒ Site ☐ No |
| 4. Service Ledge | ☐ Yes | ☒ No |
| 5. Dismantling of existing Aircon | ☒ Included | ☐ Not Included |
| 6. Ducting | ☐ Yes | ☒ No |

Dimension : _____

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern; DISMANTLE AND INSTALL OF NEW UNIT:

NEED WORKING PERMIT, PARKING FOR
CONSTRUCTION. NEED TO OPEN THE CEILING
FOR THE INSTALLATION OF UNIT INSIDE.



Indoor Unit Location : UP OF LIVING AREA, GLASS WINDOW
 Outdoor Unit Location : AT EXISTING BALCONY
 Pipe Length : 27 FT
 Special Note :

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	1 FT	400	6800
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	2 FT	100	2400
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	1 FT	90	290
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) IMPDHPV (Imptd. / Fabricated) (Floor / Wall)	1	1500	1500
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2" (3/4")	2 PCS	150	300
PVC Pipe (electrical) 3/4", 1"			
Drain Pump FNU-114W30	3 PCS	150	450
Drain Pump Hose WHITE 1/2"	7 FT	25	175
Chipping Works	mtr.		
Dismantling Fee (existing air-conditioner) 4.0 FT			3000
Initial Charge			1500
TOTAL ESTIMATE		P 31,115	

Note :

- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
- Survey fee will be **deducted** in the installation fee.

Prepared by:

JEFFREY 080/05
 Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name