



June 18, 2025

ARLO ALUMINUM CO., INC.
Email: nteves.arlo@yahoo.com

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT

* OPTION 1 (CERTUS SERIES) *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW10-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 9,800 Kj/h (1.0HP) REGULAR INVERTER R-32	29,995.00	18,796.20 7	PHP	18,796.20
1	UNIT/S	MODEL: KSM-IW15-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 12,660 Kj/h (1.5HP) REGULAR INVERTER R-32	32,995.00	21,076.20 7	PHP	21,076.20
1	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER R-32	41,995.00	27,916.20 7	PHP	27,916.20
1	UNIT/S	MODEL: KSM-IW25-WCT10M1M32 KOLIN WALL MOUNTED CERTUS AIRCONDITIONER 23,210 Kj/h (2.5HP) REGULAR INVERTER W/ WIFI R-32	49,995.00	33,996.20 7	PHP	33,996.20
TOTAL UNIT COST					PHP	101,784.80

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

INSTALLATION:

* Initial Charge for 1 Wall Mounted AC: P7,500.00 (1.0HP-2.0HP) / P8,500.00 (2.5HP-3.0HP) \

Inclusions: Labor, Outdoor Standard Bracket, Consumables, 10ft PVC Pipes 3/4, 1st 10ft. Royal Cord Wire and 1st 10ft. Copper Tube.

Exclusions: Excess of 1st 10ft. Royal Cord 100/foot, Copper Tube 350/foot (1.0hp-2.0hp), 400/foot (2.5hp-3.hp), Circuit Breaker (Nema), Special Designed Bracket.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MARTIN MANUEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-06-25-0481
ECY-24%/4K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.

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