



June 23, 2025

UNWIND WELLNESS SPA
ATTN: MR. IVAN KU
2ND FLR., 8858 SAMPALOC ST., SAN ANTONIO VILLAGE MAKATI CITY
TEL#: 0906-3482208

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

** OPTION 1 - EXISTING COPPER TUBE (SUBJECT FOR LEAK TEST) **

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW10-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 9,800 Kj/h (1.0HP) REGULAR INVERTER R-32	29,995.00	18,796.20	PHP	18,796.20
TOTAL UNIT COST					PHP	18,796.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	11,125.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	30,521.20

** OPTION 2 - NEW COPPER TUBE **

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW10-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 9,800 Kj/h (1.0HP) REGULAR INVERTER R-32	29,995.00	18,796.20	PHP	18,796.20
TOTAL UNIT COST					PHP	18,796.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	22,525.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	41,921.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).**

***** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-06-25-0490
REG-24%/4K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines



Customer Name : N&N KM / UP WIND WELLNESS Date : 6-20-25
 Address : IND FUL CRCS SAMALAP, CT. 54 APTORO VILLAGE SJR No. : 161792
REGION 5, SAN ANTONIO, BATAKI

Establishment Type : Residential ☐ Area Surveyed : _____
 Commercial ☒ Area Surveyed : ROOM #3

Recommended Product Model : KSM-13610-WCT/0/M/M32

Cooling Capacity Computation

Floor Area : 9 sqm.
 Ceiling Height : 2.5 mtr.
note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>9</u>	x	550 Btu/h	<u>4950</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	<u> </u> Btu/h
Window Direct Sunlight		x	20% - 50%	<u> </u> Btu/h
Total Cooling Capacity				<u>4950</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>4</u>	x	200 Btu/h	<u>800</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	<u> </u> Btu/h
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	<u> </u> Btu/h
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	<u> </u> Btu/h
No. of Cooking Range		x	1500 Btu/h	<u> </u> Btu/h
No. of Laptop Computer		x	150 Btu/h	<u> </u> Btu/h
No. of Desktop Computer		x	400 Btu/h	<u> </u> Btu/h
No. of Printer		x	500 Btu/h	<u> </u> Btu/h
No. of Photocopier		x	1000 Btu/h	<u> </u> Btu/h
Total Cooling Capacity				<u>1400</u> Btu/h

Recommended Cooling Capacity 6350 Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

- | | | |
|-----------------------------------|--|--|
| 1. Copper tube lay-out | ☐ Expose | ☒ Embedded |
| 2. Chipping | ☐ Included | ☒ Not Included |
| 3. Fabricated Bracket | ☐ Yes ☐ Shop | ☐ Site ☒ No |
| 4. Service Ledge | ☐ Yes | ☒ No |
| 5. Dismantling of existing Aircon | ☐ Included | ☐ Not Included |
| 6. Ducting | ☐ Yes | ☒ No |

Dimension : _____

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

DISMANTLE LEAK TEST AND IF EXISTING COMPRESSOR STILL SERVICEABLE, REPAIR EXISTING 1/4 X 3/8 4 WIRE USE EXISTING OUTDOOR BRACKET & BRACKET. HANGING / TRUCK KNU WILL SA TANK AIR OUTLET.

Indoor Unit Location : CENTER OF CR WALL, S/WME LOCATION

Outdoor Unit Location : SIDE OF. ROOM #1, S/WME LOCATION

Pipe Length 35 : 10 FT

Special Note :

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620			
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C			
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C			
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph			
Bracket (ODU) (Imptd. / Fabricated) ; (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2" , 3/4"			
PVC Pipe (electrical) 3/4" , 1"			
Drain Pump 1/4 x 3/8	1	1800	1800
Drain Pump Hose 1/2" x 10'	SP1	18	18
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner) 1 HR			800
Initial Charge 13.500			6700
TOTAL ESTIMATE			P 11,185 -

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit-breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforme:

Signature Over Printed Name

Customer Name: LYNN KU / WIND WELLNESS Date: 6-20-14
Address: UNIT 102, 888 SAMPAGUITE ST. SJO ALABON SJR No.: 1617-31
Establishment Type: Residential ☐ Area Surveyed: _____
Commercial ☒ Area Surveyed: 121m²
Recommended Product Model: KSP 12000 - W/1000MM32

Cooling Capacity Computation

Floor Area: 9 sqm.
Ceiling Height: 2.6 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area:	<u>9</u>	x	550 Btu/h	<u>4950</u> Btu/h
Ceiling Height (excess of 3 mtrs.):		x	20%	
Window Direct Sunlight		x	20% - 50%	
Total Cooling Capacity				<u>4950</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>4</u>	x	200 Btu/h	<u>800</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer		x	400 Btu/h	
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>1400</u> Btu/h

Recommended Cooling Capacity 6350 Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

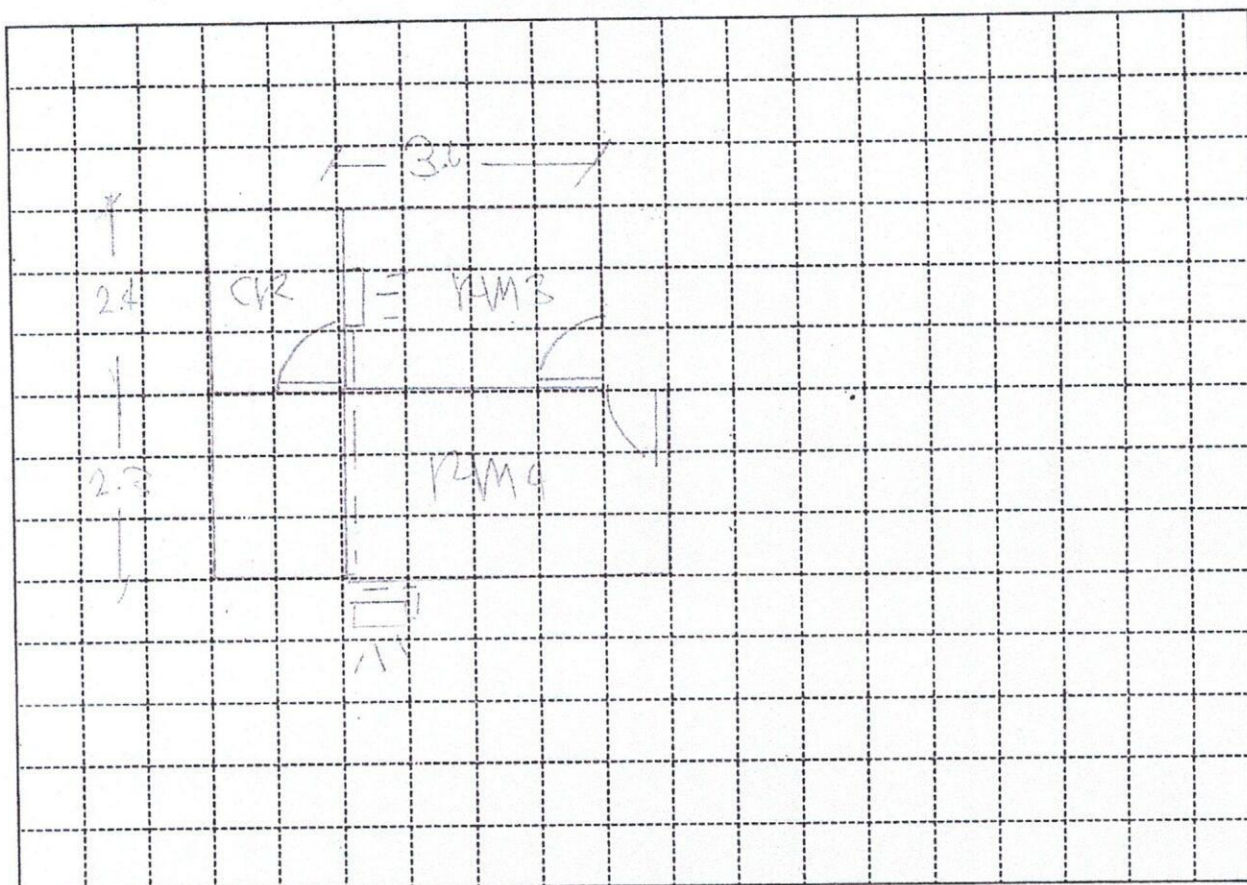
Scope of Work Agreement

- | | | |
|-----------------------------------|--|--|
| 1. Copper tube lay-out | ☐ Expose | ☒ Embedded |
| 2. Chipping | ☒ Included | ☐ Not Included |
| 3. Fabricated Bracket | ☐ Yes ☐ Shop | ☐ Site ☒ No |
| 4. Service Ledge | ☐ Yes | ☒ No |
| 5. Dismantling of existing Aircon | ☒ Included | ☐ Not Included |
| 6. Ducting | ☐ Yes | ☒ No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern:

DISMANTLE AND RESTORATION OF NEW
WALL AND CONCRETE, NEED TO OPEN THE
WALL (CLIP AND MAKE MAXIMUM AT
ROOM #2 AND ROOM #4 FOR THE NEW
LAY-OUT OF COPPER TUBE.
TRACE THE OUTDOOR RING AND 3 UNITS.
USE TENSILE BRACKET AND BRACKET.



Indoor Unit Location : CENTER OF CR WALL, SAME LOCATION
Outdoor Unit Location : SIDE OF ROOM #4, SAME LOCATION (TRUCK TRAIL OUTDOOR)
Pipe Length : 35 FT
Special Note :

Installation Cost Estimate			
Material Description	Qty	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.)	2330, 2430, 2520, 3520, 4620	350	8750
Wire (Royal Cord-signal wire) (excess of 10ft.)	2.0mmx4C	100	3200
Wire (Royal Cord - Breaker to ODU)	3.5mm / 5.5mm x 3C		
Circuit Breaker	20A, 30A, 40A/1ph, 40A/3ph		
Bracket (ODU)	(Imptd. / Fabricated) ; (Floor / Wall)		
Bracket (WAC)	Angle Type		
PVC Pipe (drain)	1/2" , 3/4"		
PVC Pipe (electrical)	3/4" , 1"		
Drain Pump		250	700
Drain Pump Hose		15	175
Chipping Works	mtr.	300	300
Dismantling Fee (existing air-conditioner)			2500
Initial Charge			6700
TOTAL ESTIMATE			P 22,525 -

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforme:

Signature Over Printed Name