



June 4, 2025

MR. MICO DIADESCO  
23 TODA ST., BF HOMES EXECUTIVE VILLAGE, BRGY. BF HOMES, PARAÑAQUE CITY  
TEL#: 0917-5373695

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

\* OPTION 1 \*

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KLG-SF40-WBR6H1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 39,596 KJ/h (3.0TR) NON-INVERTER R-32 SINGLE PHASE	80,495.00	58,676.20	PHP	58,676.20
TOTAL UNIT COST					PHP	58,676.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	17,665.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	76,941.20

\* OPTION 2 \*

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-30WFI-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 29,500 KJ/h (3.0HP) FULL DC INVERTER W/ WIFI R-32	76,595.00	51,212.20	PHP	51,212.20
TOTAL UNIT COST					PHP	51,212.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	12,095.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	63,907.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR FLOOR MOUNTED: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: \*\*\* For OPTION 2, Need to sign waiver agreement due to under capacity of unit choice.

PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM  
KMI-ASSISTANT

Noted by:

MARTIN ANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES  
AVP - FINANCE

KMI-QUOTE-06-25-0453  
JCY-24%/2.5K/7K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines



Customer Name : MICO DIXPESCO Date : 6-2-85  
Address : 23 TUGA ST. 13F HOME EXECUTIVE VILLAGE SJR No. : 188465  
1304 13F. DIXPESCO CITY

Establishment Type : Residential ☒ Area Surveyed : LIVING DINING  
Commercial ☐ Area Surveyed : \_\_\_\_\_

Recommended Product Model : KU-540-WB26H1M37

### Cooling Capacity Computation

Floor Area : 45.2 sqm.  
Ceiling Height : 3.5 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>45.2</u>	x	550 Btu/h	<u>24860</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	<u>4972</u> Btu/h
Window Direct Sunlight		x	20% - 50%	
Total Cooling Capacity				<u>29832</u> Btu/h

### Add : Additional Heat Load

No. of Person	<u>6</u>	x	300 Btu/h	<u>1800</u> Btu/h
No. of Ordinary Light (<40w)	<u>10</u>	x	200 Btu/h	<u>2000</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer <u>1</u>	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>4200</u> Btu/h

### Recommended Cooling Capacity

34032 Btu/h

Note : Compressor warranty will be reduced to \_\_\_\_ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

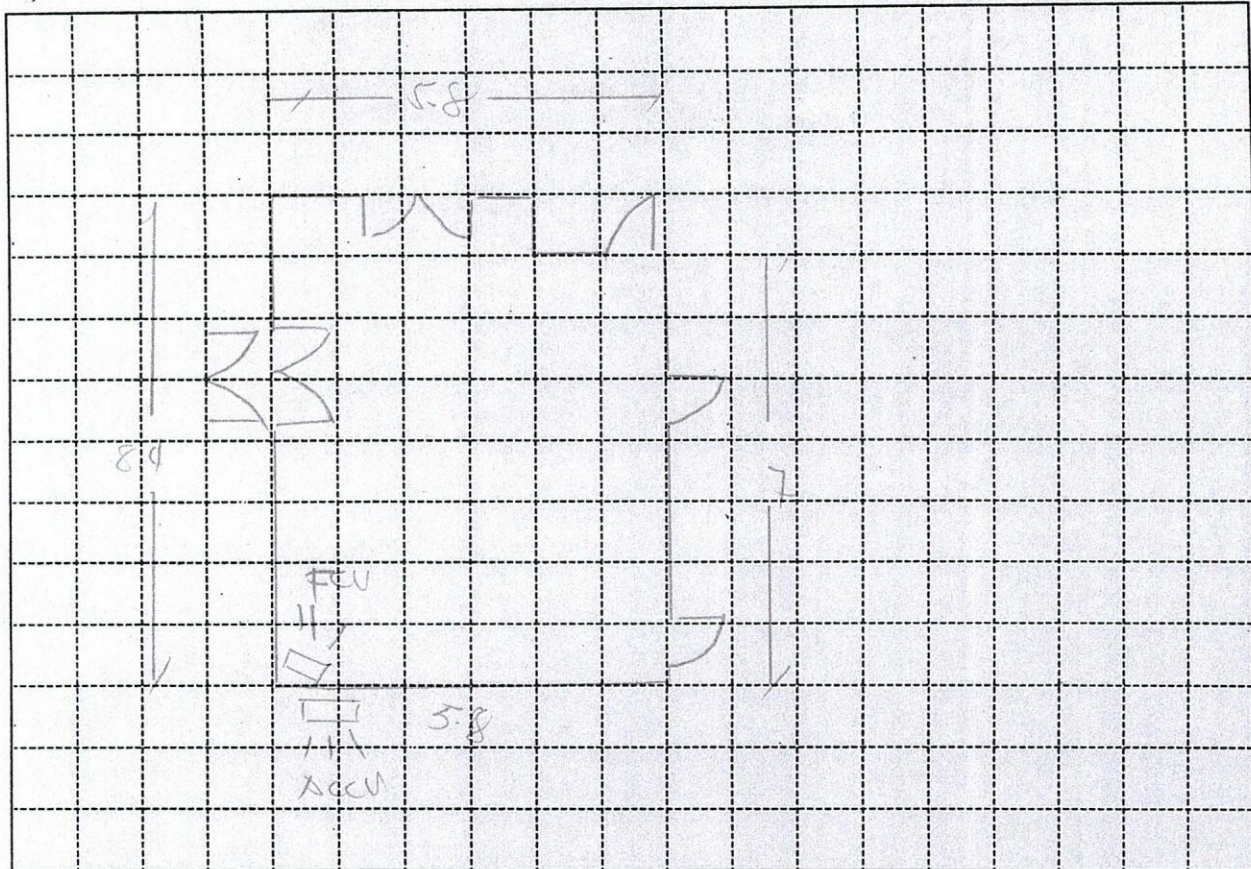
### Scope of Work Agreement

- |                                   |  |  |
|-----------------------------------|--|--|
| 1. Copper tube lay-out            | <input checked="" type="checkbox"/> Expose                 | <input type="checkbox"/> Embedded                                    |
| 2. Chipping                       | <input checked="" type="checkbox"/> Included               | <input type="checkbox"/> Not Included                                |
| 3. Fabricated Bracket             | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge                  | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                               |
| 5. Dismantling of existing Aircon | <input checked="" type="checkbox"/> Included               | <input type="checkbox"/> Not Included                                |
| 6. Ducting                        | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                               |

### Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern; DISMANTLE AND INSUL FLUOR (WATER) AT  
OPPOSITE SIDE OF AREA.  
CUSTOMER NEED TO PROVIDE POWER SUPPLY AT  
THE OUTDOOR BLINDS NEW LOCATION.





Indoor Unit Location : LEFT CONDENSER, 45 DEGREE TO CENTER

Outdoor Unit Location : AT THE BACK

Pipe Length : 10 FT

Special Note : \_\_\_\_\_

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620			
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	7 FT	100	700
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	7 FT	70	490
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated) : (Floor / Wall)	1	165	165
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"	1 pc	140	140
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Hose WHITE 1/2"	7 FT	25	175
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner) 20110			2000
Initial Charge			1000
TOTAL ESTIMATE		P 17,665-	

## Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, C...  
Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

JEFFREY DIAZ 10 5  
Signature Over Printed Name

Customer Conforme:

MICO DIARESCO  
Signature Over Printed Name



**KOLIN Philippines International Inc.**  
**Survey Form** OPTION 2

Nº 003651

Customer Name : MILKO DIXPECCO Date : 6-2-20  
 Address : 23 TODA ST. BF HOMES EXECUTIVE VILLAGE SJR No. : K8463  
13167, BF HOMES, PATERNA, MANILA  
 Establishment Type : Residential ☒ Area Surveyed : LIVING, DINING  
 Commercial ☐ Area Surveyed : \_\_\_\_\_  
 Recommended Product Model : K50-1WF-30WTF-81C/1M32

**Cooling Capacity Computation**

Floor Area : 45.2 sqm.  
 Ceiling Height : 3.5 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>45.2</u>	x	550 Btu/h	<u>24860</u>	Btu/h
Ceiling Height (excess of 3 mtrs.) :	<u>3.5</u>	x	20%	<u>4972</u>	Btu/h
Window Direct Sunlight		x	20% - 50%		Btu/h
Total Cooling Capacity				<u>29,832</u>	Btu/h

**Add : Additional Heat Load**

No. of Person	<u>6</u>	x	300 Btu/h	<u>1800</u>	Btu/h
No. of Ordinary Light (<40w)	<u>10</u>	x	200 Btu/h	<u>2000</u>	Btu/h
No. of Special Light (>40w)		x	400 Btu/h		Btu/h
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h		Btu/h
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h		Btu/h
No. of Cooking Range		x	1500 Btu/h		Btu/h
No. of Laptop Computer		x	150 Btu/h		Btu/h
No. of Desktop Computer <u>1K</u>	<u>1</u>	x	400 Btu/h	<u>400</u>	Btu/h
No. of Printer		x	500 Btu/h		Btu/h
No. of Photocopier		x	1000 Btu/h		Btu/h
Total Cooling Capacity				<u>4200</u>	Btu/h

**Recommended Cooling Capacity**

37  
34,032 Btu/h

Note : Compressor warranty will be reduced to 3 yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

**Scope of Work Agreement**

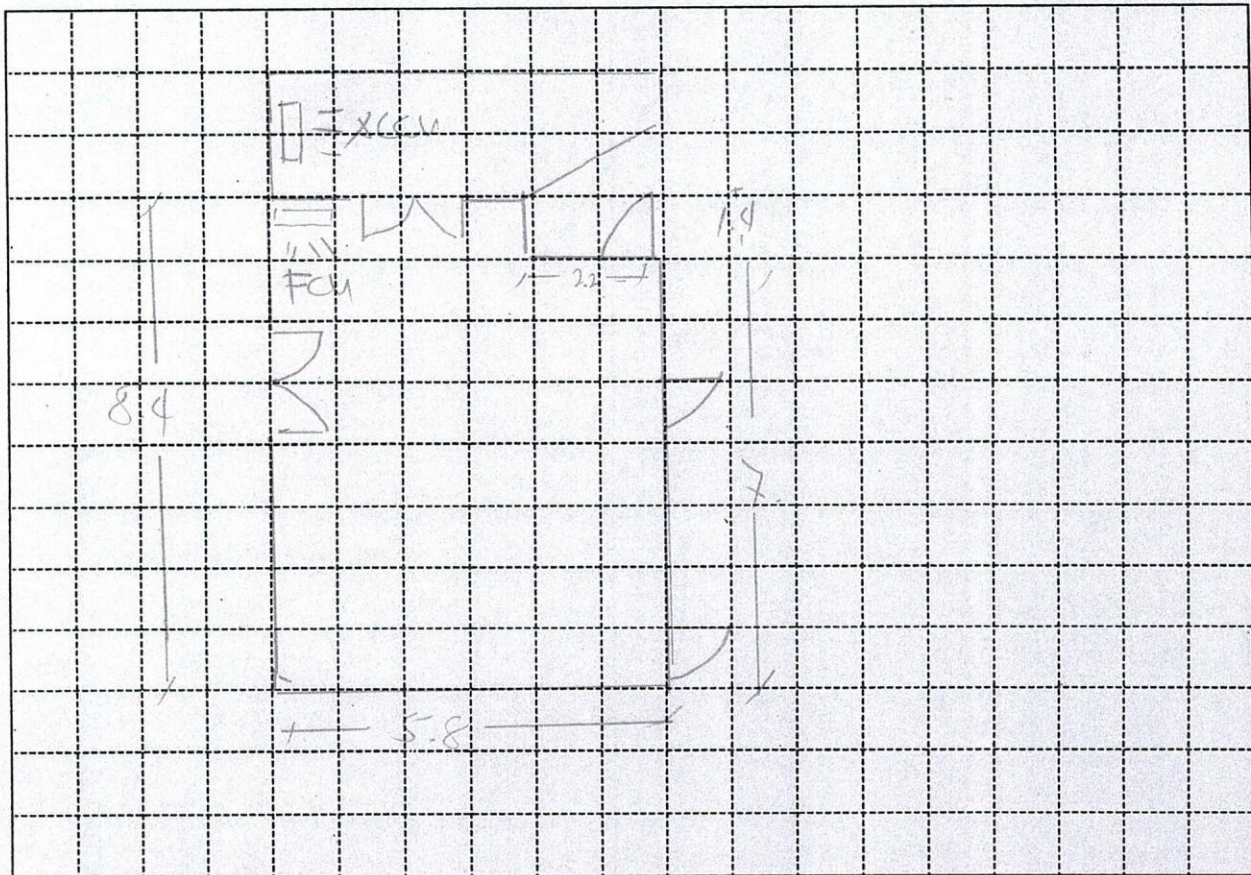
- |                                   |  |  |
|-----------------------------------|--|--|
| 1. Copper tube lay-out            | <input checked="" type="checkbox"/> Expose                 | <input type="checkbox"/> Embedded                                    |
| 2. Chipping                       | <input type="checkbox"/> Included                          | <input checked="" type="checkbox"/> Not Included                     |
| 3. Fabricated Bracket             | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge                  | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                               |
| 5. Dismantling of existing Aircon | <input checked="" type="checkbox"/> Included               | <input type="checkbox"/> Not Included                                |
| 6. Ducting                        | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                               |

**Dimension :**

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern:

DISMANTLE AND REPLACE COPPER TUBE  
AND UNIT, NEED WINTER DUE TO UNIT CORRUPT.  
IF UNIT FAILS DUE TO LACK OF VENTILATION.  
NEED TO HANG THE OUTDOOR UNIT AT THE  
ROOF AND NOT OF MOTHER HOUSE OF  
AT THE ROOF (SITING BRACKET)  
USE EXISTING OUTDOOR BRACKET (3x1m)





Indoor Unit Location : RIGHT CORNER, LEFT OF DOOR, SAME LOCATION  
 Outdoor Unit Location : AT THE BACK, SAME LOCATION  
 Pipe Length : 10 FT  
 Special Note : \_\_\_\_\_

Installation Cost Estimate				
Material Description		Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.)		2330, 2430, 2520, 3520, 4620		
Wire (Royal Cord-signal wire) (excess of 10ft.)		2.0mmx4C	5 FT	100
Wire (Royal Cord - Breaker to ODU)		3.5mm / 5.5mm x 3C	7 FT	60
Circuit Breaker		20A, 30A, 40A/1ph, 40A/3ph		
Bracket (ODU)		(Imptd. / Fabricated) : (Floor / Wall)		
Bracket (WAC)		Angle Type		
PVC Pipe (drain)		1/2", 3/4"		
PVC Pipe (electrical)		3/4", 1"		
Drain Pump				
Drain Hose		WHITE 1/2"	7 FT	25
Chipping Works		mtr.		
Dismantling Fee (existing air-conditioner)		2 HP		250
Initial Charge				850
TOTAL ESTIMATE			P 12,095 -	

## Note :

- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, (Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
- Survey fee will be **deducted** in the installation fee.

Prepared by:

JEFFREY DADLOS  
 Signature Over Printed Name

Customer Conforms:

MICO DIARESCO  
 Signature Over Printed Name