



March 26, 2025

HFNAC ENTERPRISES CORP.
#7 PAWAI ST. DOÑA IMELDA SUBD., BRGY. DOÑA IMELDA QUEZON CITY
TEL#: 0917-5048026

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT

**** OPTION 1**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KAG-200WCINV KOLIN WINDOW TYPE QUAD SERIES AIRCONDITIONER 19,080 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32 (WxDxH) 26"x28"x17"	43,595.00	31,332.20	PHP	31,332.20
TOTAL UNIT COST					PHP	31,332.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	1,200.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	33,132.20

**** OPTION 2**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER R-32	41,995.00	27,916.20	PHP	27,916.20
TOTAL UNIT COST					PHP	27,916.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	9,945.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	38,461.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR WINDOW TYPE: ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB, TEN (10) YEARS WARRANTY ON COMPRESSOR.
FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLE S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL B. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-03-25-0232-rev
REG-24%/1.8K/4K

Conforme: _____
SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
 www.kolinphil.com.ph / kolinphilippines



Customer Name : HEXAC ENTERPHUSE CORP. Date : 3-26-25
Address : 7.23WAL ST. DORIS WARD 2 530. KILBY. DORIS SJR No. : 147417
Establishment Type : Residential ☒ Area Surveyed : WIDE ROOM
Commercial ☐ Area Surveyed : _____
Recommended Product Model : KXG-200WC/1X.

Cooling Capacity Computation

Floor Area : 28 sqm.
Ceiling Height : 2.7 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>28</u>	x	550 Btu/h	<u>15400</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	
Total Cooling Capacity				<u>15400</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>6</u>	x	200 Btu/h	<u>1200</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer /TV	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>2200</u> Btu/h

Recommended Cooling Capacity

17,600 Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

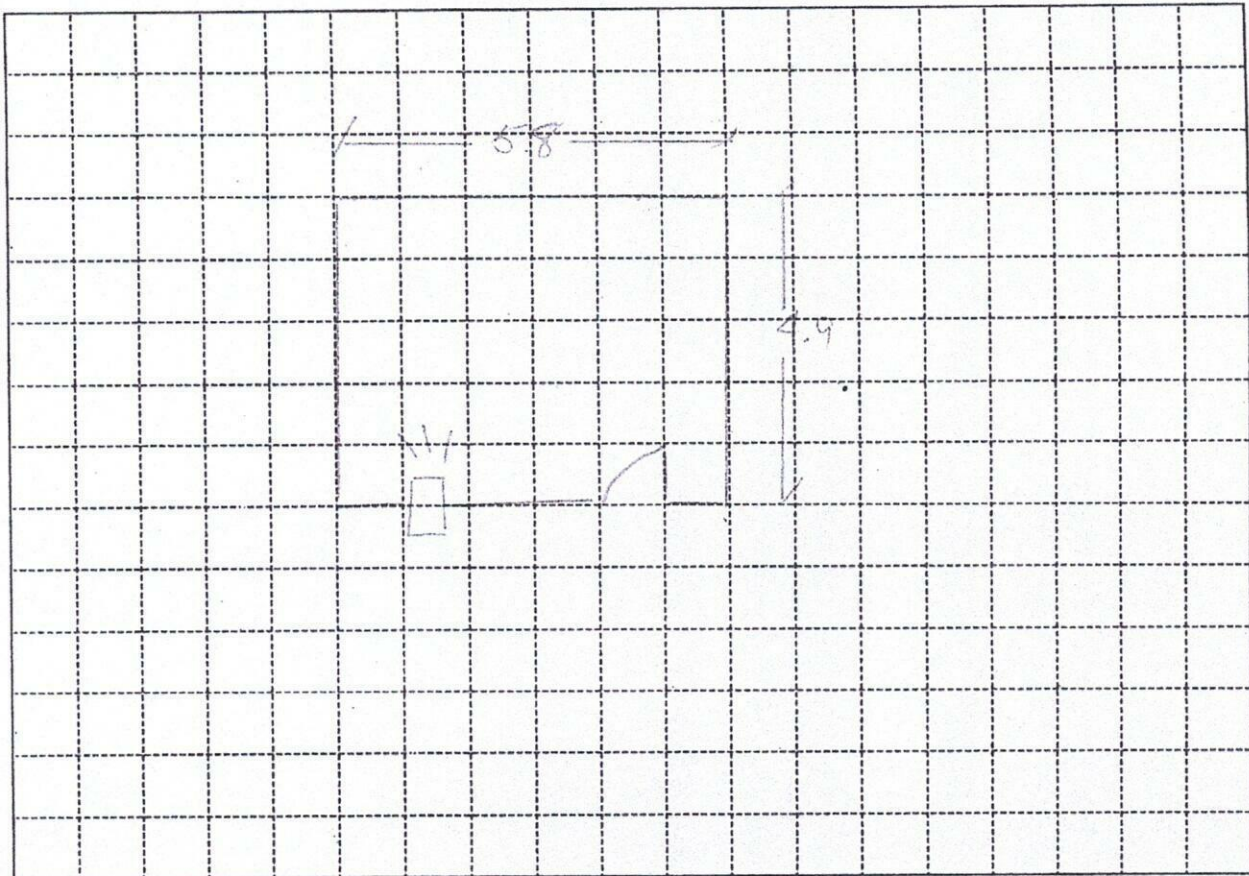
Scope of Work Agreement

- | | | |
|-----------------------------------|--|---|
| 1. Copper tube lay-out | ☐ Expose | ☐ Embedded |
| 2. Chipping | ☐ Included | ☐ Not Included |
| 3. Fabricated Bracket | ☐ Yes ☐ Shop | ☐ Site ☐ No |
| 4. Service Ledge | ☐ Yes | ☐ No |
| 5. Dismantling of existing Aircon | ☐ Included | ☐ Not Included |
| 6. Ducting | ☐ Yes | ☐ No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

WINDOW TYPE: UNIT DIMENSION:
(W x H x D) 660 X 800 X 478 mm
26 X 21.5 X 17 INCHES
NEED LKHTH & NO EXISTING AIR PUTE:
HOLE NEED 670 X 83 mm
26.5 X 17 INCHES



Indoor Unit Location :

WINDOW TYPE

Outdoor Unit Location :

Pipe Length :

Special Note :

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.)	2330, 2430, 2520, 3520, 4620		
Wire (Royal Cord-signal wire) (excess of 10ft.)	2.0mmx4C		
Wire (Royal Cord - Breaker to ODU)	3.5mm / 5.5mm x 3C		
Circuit Breaker	20A, 30A, 40A/1ph, 40A/3ph		
Bracket (ODU)	(Imptd. / Fabricated) ; (Floor / Wall)		
Bracket (WAC)	Angle Type		
PVC Pipe (drain)	1/2" , 3/4"		
PVC Pipe (electrical)	3/4" , 1"		
Drain Pump			
Drain Pump Hose			
Chipping Works	mtr.		
Dismantling Fee (existing air-conditioner)			
Initial Charge			1200
TOTAL ESTIMATE		P 1,200 -	

Note :

- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
- Survey fee will be **deducted** in the installation fee.

Prepared by:

NEOTIA DARIO S
Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name

Customer Name : HIT & FITE 2PM SEC CAMP Date : 3-26-20
 Address : 7 PAXX SE DUNA TINDI SIRD. RLY DOLA SJR No. : 24747
 Establishment Type : Residential ☒ Area Surveyed : 1M10S 204M
 Commercial ☐ Area Surveyed : _____
 Recommended Product Model : KSM-1820-VCT10M1W32

Cooling Capacity Computation

Floor Area : 28 sqm.
 Ceiling Height : 2.7 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

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Ceiling Height (excess of 3 mtrs.) :		x	20%		Btu/h
Window Direct Sunlight		x	20% - 50%		Btu/h
Total Cooling Capacity				<u>15400</u>	Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u>	Btu/h
No. of Ordinary Light (<40w)	<u>6</u>	x	200 Btu/h	<u>1200</u>	Btu/h
No. of Special Light (>40w)		x	400 Btu/h		Btu/h
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h		Btu/h
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No. of Printer		x	500 Btu/h		Btu/h
No. of Photocopier		x	1000 Btu/h		Btu/h
Total Cooling Capacity				<u>2200</u>	Btu/h

Recommended Cooling Capacity

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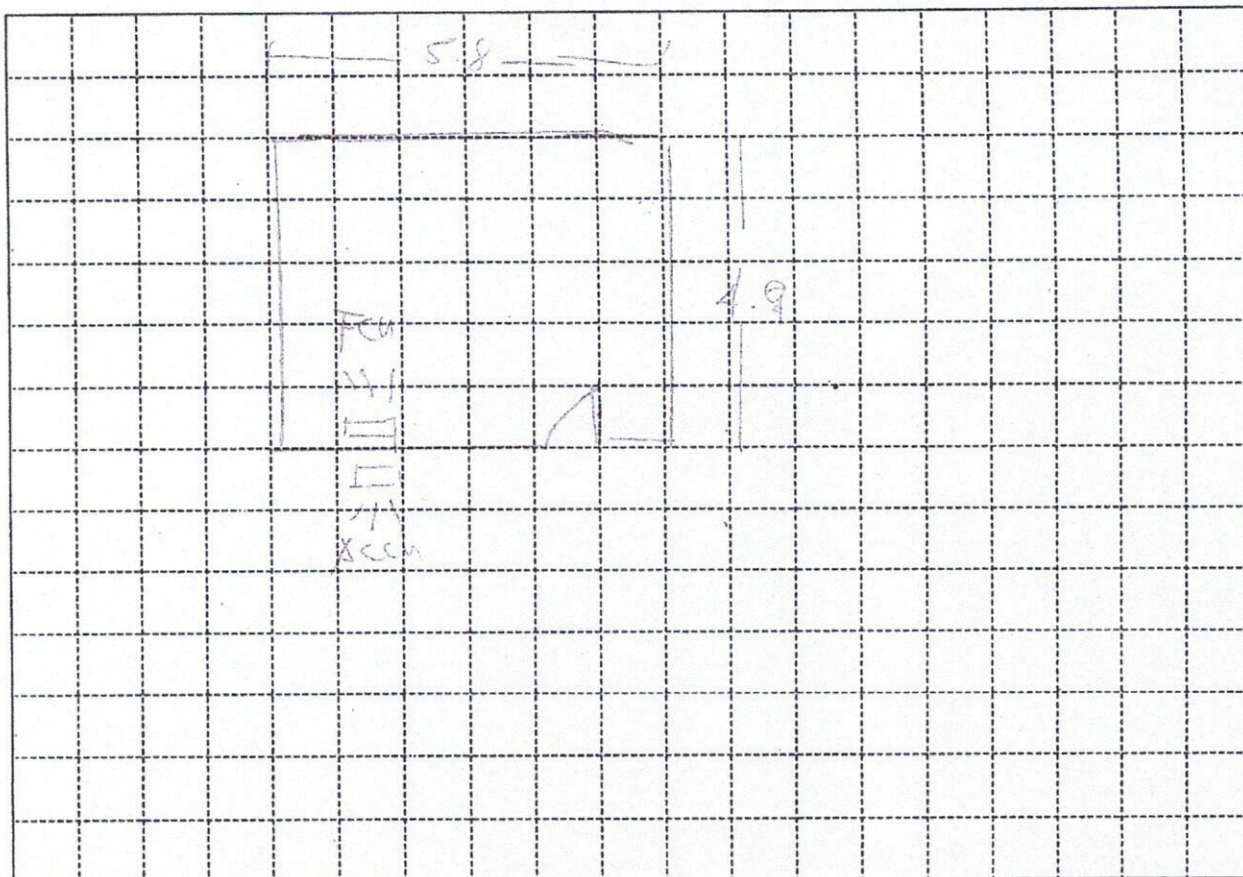
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| 5. Dismantling of existing Aircon | ☐ Included | ☒ Not Included |
| 6. Ducting | ☐ Yes | ☒ No |

Dimension : _____

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern:

NEED PLYWOOD FOR 1 HOUR BX 4x4
CUSTOMER NEED TO PROVIDE POWER SUPPLY,
(POWER FEEDER) TO OUTSIDE LOCATION.
EXPOSE COPPER TUBE IF THE AREA.



Indoor Unit Location : RIGHT SIDE OF WINDOW
 Outdoor Unit Location : AT THE BACK FLOOR
 Pipe Length : 10FT
 Special Note :

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620			
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	7FT	100	700
Wire (Royal Cord - Breaker to ODU) 3.5mmV 5.5mm x 3C	7FT	60	420
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated) (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2" (3/4")	1	150	150
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose WHITE 1/2"	7FT	15	105
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner)			
Initial Charge			700
TOTAL ESTIMATE		P	9,945

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

JEFFREY 02/01/05
 Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name