



March 25, 2025

MR. BENJAMIN BAUTISTA
46 SAN JUAN ST., KAPITOLYO, PASIG CITY
Email: pmgbautista@outlook.com

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

**** OPTION 1**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KL-IF60-G6H1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 58,140 Kj/h (5.0TR) FULL DC INVERTER R32 SINGLE PHASE	165,995.00	126,156.20	PHP	126,156.20
TOTAL UNIT COST					PHP	126,156.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	19,015.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	145,771.20

**** OPTION 2**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KLM-SF70-4F1M410 KOLIN FLOOR MOUNTED AIRCONDITIONER 56,970 Kj/h (5.0TR) NON-INVERTER R-410A SINGLE PHASE	110,995.00	81,356.20	PHP	81,356.20
TOTAL UNIT COST					PHP	81,356.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	19,015.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	100,971.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR FLOOR MOUNTED: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

✓ **** CURRENTLY NO AVAILABLE STOCKS FOR KL-IF60-G6H1M32 MODEL. TENTATIVE ARRIVAL OF STOCKS - 2ND WEEK OF APRIL.**

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-03-25-0227
ECY-24%/3K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines



KOLIN Philippines International Inc.
Survey Form

No. 003614

Customer Name : BENJAMIN TRUSTIA Date : 3-28-25
 Address : 46 SAN JUAN ST. KAPITOLYO, PASIG CITY SJR No. : 247348

Establishment Type : Residential ☒ Area Surveyed : LIVING / DINING
 Commercial ☐ Area Surveyed : _____

Recommended Product Model : KL-1FC-G6HIM32 / KLM-SF70-4FIM410
INVERTER STANDARD

Cooling Capacity Computation

Floor Area : 66 sqm.
 Ceiling Height : 3 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>66</u>	x	550 Btu/h	<u>36,300</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :	_____	x	20%	_____ Btu/h
Window Direct Sunlight	_____	x	20% - 50%	_____ Btu/h
Total Cooling Capacity				<u>36,300</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>15</u>	x	300 Btu/h	<u>4500</u> Btu/h
No. of Ordinary Light (<40w)	<u>20</u>	x	200 Btu/h	<u>4000</u> Btu/h
No. of Special Light (>40w)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (< 6 cu.ft.)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (> 6 cu.ft.)	_____	x	800 Btu/h	_____ Btu/h
No. of Cooking Range	_____	x	1500 Btu/h	_____ Btu/h
No. of Laptop Computer	_____	x	150 Btu/h	_____ Btu/h
No. of Desktop Computer <u>PC</u>	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer	_____	x	500 Btu/h	_____ Btu/h
No. of Photocopier	_____	x	1000 Btu/h	_____ Btu/h
Total Cooling Capacity				<u>8900</u> Btu/h

Recommended Cooling Capacity

45,200 Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

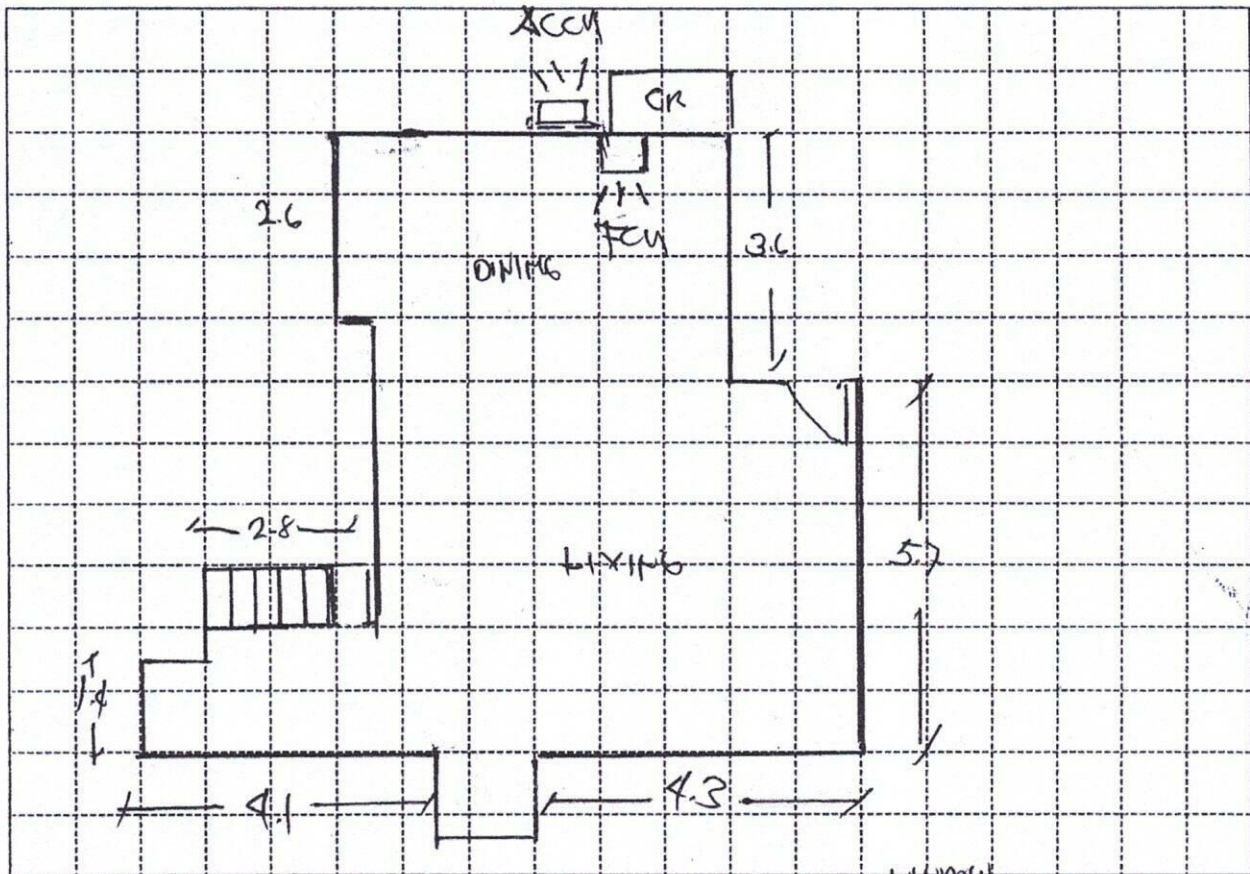
Scope of Work Agreement

- | | | |
|-----------------------------------|---|--|
| 1. Copper tube lay-out | ☒ Expose | ☐ Embedded |
| 2. Chipping | ☐ Included | ☒ Not Included |
| 3. Fabricated Bracket | ☒ Yes ☐ Shop | ☒ Site ☐ No |
| 4. Service Ledge | ☐ Yes | ☒ No |
| 5. Dismantling of existing Aircon | ☐ Included | ☒ Not Included |
| 6. Ducting | ☐ Yes | ☒ No |

Dimension : _____

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.

10. Other concern; CUSTOMER WILL PROVIDE POWER SUPPLY AT THE OUTDOOR LOCATION. CUT THE GRILLS IF NEEDED TO FIT THE OUTDOOR UNIT. OUTDOOR UNIT WILL BE SEEN AT THE WINDOW FROM INSIDE.



Indoor Unit Location : AT DINING RIGHT PORTION OF WALL, BACK OF CR
 Outdoor Unit Location : AT THE BACK, LOWER OF WINDOW
 Pipe Length : 10 FT
 Special Note :

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620			
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	7FT	100	700
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	7FT	70	490
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd.) Fabricated, (Floor / Wall)	1	2500	2500
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2" (3/4")	1	150	150
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Hose WHITE 7/2 mtr.	7FT	25	175
Dismantling Fee (existing air-conditioner)			
Initial Charge			14,000
TOTAL ESTIMATE		P 19,015-	

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, (Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

JEFFREY O. B. 030105
 Signature Over Printed Name

Customer Conforms:

SEND TO: pmgbautista@outlook.com
 Signature Over Printed Name