



March 26, 2025

MS. ANN MONTOYA
35 SANTA ROSA ST., BRGY. MAGALLANES, MAKATI CITY
TEL#: 0917-8268100

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-SW15-6H1M32 KOLIN WALL MOUNTED AIRCONDITIONER 12,600 Kj/h (1.5HP) NON-INVERTER R-32	30,795.00	15,000.00	PHP	15,000.00
TOTAL UNIT COST					PHP	15,000.00
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	11,550.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	27,150.00

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: *** Need to sign waiver agreement due to under capacity of unit choice.

PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

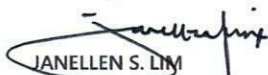
PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,


JANELLEN S. LIM
KMI-ASSISTANT

Noted by:


MART NATHANIEL R. FLORES
KMI-SUPERVISOR

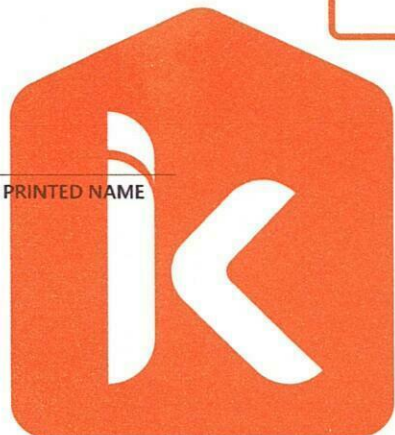
Approved By:


MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-03-25-0224-rev
REG-30%/FS

Conforme:

SIGNATURE OVER PRINTED NAME



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MODEL Qty
KSM-SW15-6H1M32 1

Customer Choice

DINING ROOM Area 27 sqm

ACU 1 1.5 HP Wall Mounted Regular KSM-SW15-6H1M32
Estimated Pipe Length = 14 ft
Estimated Royal Cord Length = 19 ft
Initial Charge ₱ 7,500.00

Includes:

Labor
10ft Copper Tube
10ft Royal Cord
Outdoor Bracket (FLOOR)
Consumables

Installation Materials	Description	Qty	Price per qty	Subtotal
Copper Tube	Ø 1/4" x Ø 3/8"	4 ft	₱ 350.00/ft	₱ 1,400.00
Royal Cord (comm. wire)	2.mm2 x 4C	9 ft	₱ 100.00/ft	₱ 900.00
Royal Cord (ACCU-Breaker)	3.5mm x 3c	5 ft	₱ 60.00/ft	₱ 300.00
Circuit Breaker waterproof	20A / 1Ph	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
PVC blue	3/4" x 10'	3 pc/s	₱ 150.00/pc	₱ 450.00
				₱ 4,050.00

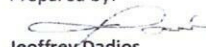
Total Estimated Charges ₱ 11,550.00

Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

Installation notes:

- 1 Location of indoor and outdoor units were agreed by the customer and Kolin's surveyor.
- 2 Air Conditioning lay out reference is survey form 3612.
- 3 AC drain line will be tapped to the nearest drain provision provided by the customer's contractor.
- 4 Need to cover the indoor wall or install 3/4" plywood for indoor backing.
- 5 Coppertube expose in the area.
- 6 Need waiver due to undercapacity.
- 7 Working days: Monday to Saturday, 8am- 5pm with parking.Need working permit.
- 8 Mechanical Plans, Permits, Electrical permits not included.
- 9 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 10 Air conditioning drain line and Electrical power supply (feeder line) **220v/ 60hz/ 1ph** should be provided by customer's contractor.
- 11 Final charges will be based on actual installation.

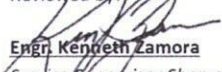
Prepared by:


Jeffrey Dadios
Field Surveyor

Customer Conformance:

Signature Over Printed Name

Reviewed by:


Engr. Kenneth Zamora
Service Supervisor Shop and Field
Operation

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Please be informed that the air-conditioner you intend to purchase is under capacity as compared to the following unit that we proposed:

Location	Area	Kolin's Recommendation	Customer's Choice	Remarks
DINING AREA	27 sqm	KSM-IW25-WCT10M1M32	KSM-SW15-6H1M32	Calculated 2.3hp under by 0.8hp

Since the unit of your choice is under capacity, it is probable that you may experience the following;

1. Capacity of the unit to cool the area will take longer or it will not cool the area at all that may lead to your dissatisfaction with the cooling performance of our unit.
2. Power consumption will be higher due to frequent running of compressor for not reaching the desired temperature within the normal parameter.
3. Useful life of compressor will be shortened due to excessive running beyond the normal run cycle.

Considering the above conditions, we regret to inform you that we cannot guarantee the efficient performance of unit. **Also, One (1) year warranty for parts (compressor-1year).**

For your guidance and information

Prepared by:

Jeoffrey T. Dadios
Surveyor

Approved by:

Mar 26, 2025

Mr. Alvin de Rivera
Service Manager

Noted by:

Engr. Kenneth Zamora
Service Supervisor - Field
and Shop Operation

Customer Conforme:

Signature Over Printed Name