



March 28, 2025

MS. ANNE BEATRICE BAUTISTA
LOT 92-C TOPAZ ST., SAN PEDRO SUBD. 6, TANDANG SORA QUEZON CITY
TEL#: 0917-8683543

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW10-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 9,800 Kj/h (1.0HP) REGULAR INVERTER R-32	29,995.00	18,796.20	PHP	18,796.20
TOTAL UNIT COST					PHP	18,796.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	11,145.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	30,541.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual).**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MARTHA DANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-03-25-0240
ECY-24%/4K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
www.kolinphil.com.ph / kolinphilippines



KOLIN Philippines International Inc.
Survey Form

Nº 003617

Customer Name : ANNE BERTHAGE BANTISTA Date : 3-27-15
 Address : LAC - 2 TOWN ST SAN PEDRO, BULACAN SJR No. : 10121
 Establishment Type : Residential ☒ Commercial ☐ Area Surveyed : GUEST ROOM
 Recommended Product Model : KSM-1W10-WCT10/m/m 32

Cooling Capacity Computation

Floor Area : 6.4 sqm.
 Ceiling Height : 2.7 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>6.4</u>	x	550 Btu/h	<u>3520</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	<u>204</u> Btu/h
Total Cooling Capacity				<u>4224</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>2</u>	x	200 Btu/h	<u>400</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer		x	400 Btu/h	
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>1000</u> Btu/h

Recommended Cooling Capacity

5224 Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

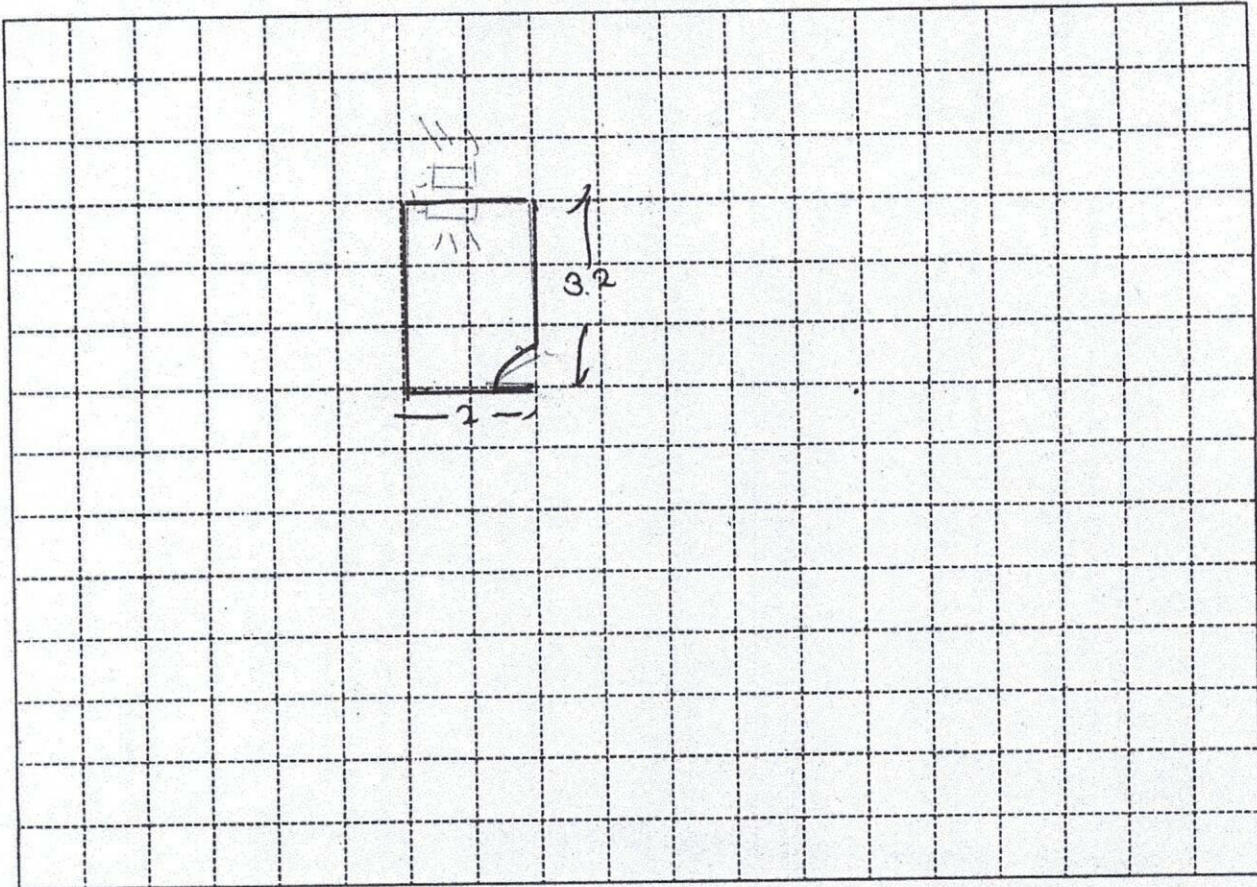
Scope of Work Agreement

- | | | |
|-----------------------------------|--|--|
| 1. Copper tube lay-out | <input type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input type="checkbox"/> No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

EXPOSE COMPRESSOR IN THE AREA
WITH DISTANCE, BRASS ADDRESS, AND PIPE



Indoor Unit Location :

WP OF WINDOW

Outdoor Unit Location :

LOWER OF WINDOW AT CEDGE

Pipe Length :

13 FT

Special Note :

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.)	3 FT	350	1050
Wire (Royal Cord-signal wire) (excess of 10ft.)	1 FT	150	150
Wire (Royal Cord - Breaker to ODU)	1 FT	60	60
Circuit Breaker	1	1000	1000
Bracket (ODU)			
Bracket (WAC)			
PVC Pipe (drain)	10 PCS	150	1500
PVC Pipe (electrical)			
Drain Pump			
Drain Pump Hose	7 FT	25	175
Chipping Works	mtr.		
Dismantling Fee (existing air-conditioner)			
Initial Charge			1500
TOTAL ESTIMATE			P 11,145-

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

Signature Over Printed Name

JEOPHIL 02/01/05

Customer Conforme:

Signature Over Printed Name

ANNE BENNICE KALITA SH.