



March 2, 2026

DONG SUENG INC.
B20 L16 COR. SOUTH AVE. PHASE 4, CAVITE ECONOMIC ZONE, BRGY. ROSARIO, CAVITE
ATTN: MS. JOYCE ESGUERRA

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	ZERO RATED	DISCOUNTED PRICE		AMOUNT
2	UNIT/S	MODEL: KL-IF60-G6H1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 58,140 Kj/h (5.0TR) FULL DC INVERTER R32 SINGLE PHASE	168,995.00	150,888.39	100,675.18	PHP	201,350.36
TOTAL UNIT COST						PHP	201,350.36
ESTIMATED COST OF INSTALLATION (please see attached)						PHP	59,080.00
OTHERS: DELIVERY CHARGE						PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT						PHP	261,030.36

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

- ** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.
- * Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)
- * Installation: Will be provided by assigned installer.

WARRANTY:

FOR FLOOR MOUNTED (Inverter): ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICE IS VAT EXEMPT.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.
If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

KMI-QUOTE-02-26-0088-rev1
CVT-24%/14K

SIGNATURE OVER PRINTED NAME



Customer Name : DONG SUENO INCORPORATED Date : 2-28-20
 Address : 220 HIGWAY 400 - SOUTH AVENUE - 11th FLOOR - CANTON SJR No. : 291958
 Establishment Type : Residential Area Surveyed : _____
 Commercial Area Surveyed : MAIN OFFICE
 Recommended Product Model : KL-1F60-GOHIM32 (with T)

Cooling Capacity Computation

Floor Area : 138 sqm.
 Ceiling Height : 2.7 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>138</u>	x	550 Btu/h	<u>75,900</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :	_____	x	20%	_____ Btu/h
Window Direct Sunlight	_____	x	<u>20%</u> -50%	<u>16,120</u> Btu/h
Total Cooling Capacity				<u>91,020</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>15</u>	x	300 Btu/h	<u>4,500</u> Btu/h
No. of Ordinary Light (<40w)	<u>13</u>	x	200 Btu/h	<u>2,600</u> Btu/h
No. of Special Light (>40w)	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Refrigerator (< 6 cu.ft.)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (> 6 cu.ft.)	_____	x	800 Btu/h	_____ Btu/h
No. of Cooking Range	_____	x	1500 Btu/h	_____ Btu/h
No. of Laptop Computer	_____	x	150 Btu/h	_____ Btu/h
No. of Desktop Computer	<u>14</u>	x	400 Btu/h	<u>5,600</u> Btu/h
No. of Printer	<u>5</u>	x	500 Btu/h	<u>2,500</u> Btu/h
No. of Photocopier	<u>2</u>	x	1000 Btu/h	<u>2,000</u> Btu/h
Total Cooling Capacity				<u>18,600</u> Btu/h
Recommended Cooling Capacity				<u>109,620</u> Btu/h

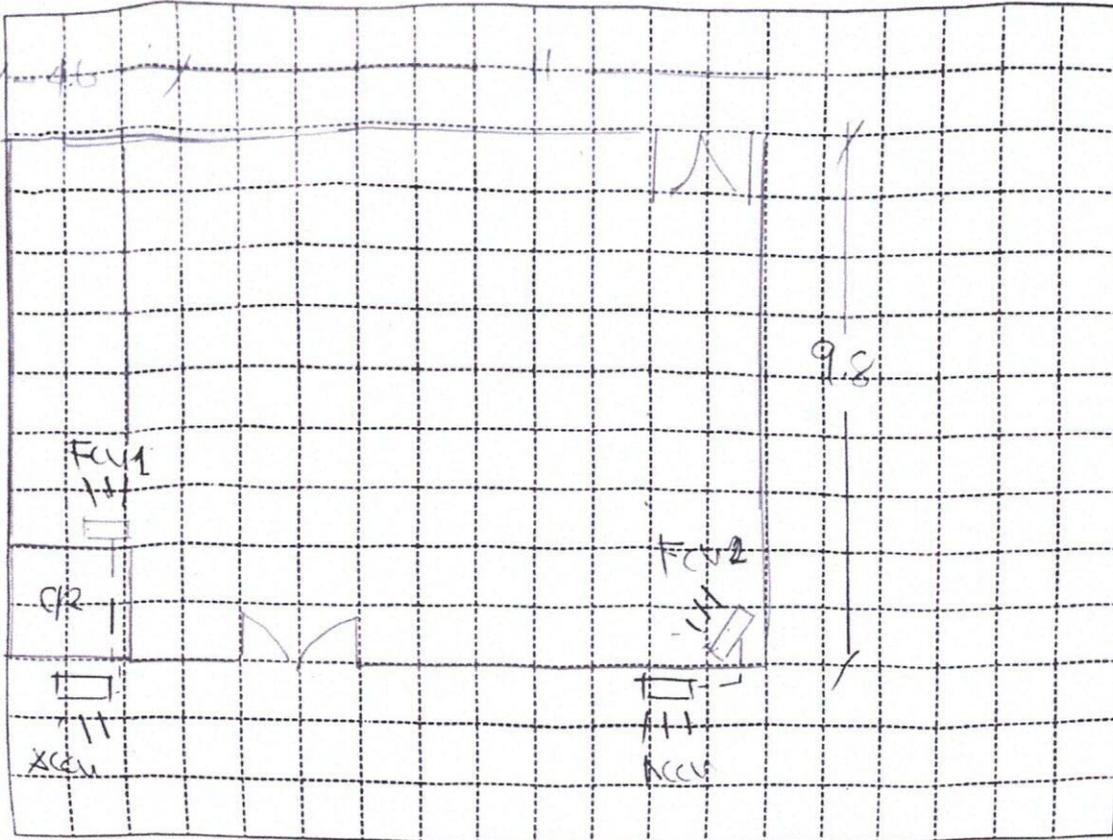
Note : Compressor warranty will be reduced to ___ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

- | | | |
|-----------------------------------|---|---|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> Shop | <input checked="" type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input checked="" type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

Dimension : _____

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern: DISMANTLING AND REPAIRS UNIT AND CONDENSATE
W/100% COPPER TUBE IN THE UNIT
THE UNIT UNIT



Indoor Unit Location : FLUPT OF CR, SAME LOCATION
 Outdoor Unit Location : AT THE FLUPT SAME LOCATION
 Pipe Length : 40 FT
 Special Note :

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	30 FT	400	12000
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	25 FT	100	3500
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	5 FT	70	350
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph			
Bracket (ODU) (Imptd. / Fabricated); (Floor / Wall)	1	200	200
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"			
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose	7 FT	25	175
Chipping Works	mtr.		
Dismantling Fee (existing air-conditioner)	1 ST	3500	3500
Initial Charge			14000
TOTAL ESTIMATE			P 36,025

- Note :
- Initial Charge includes labor, 10ft. Copper tube, 10ft Royal cord, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
 - Survey fee will be deducted in the installation fee.

Prepared by:
 Signature Over Printed Name

REVIEWED BY:
 ENGR. ADRIAN NOGOY
 PROJECT ENGINEER-KPII
 03/02/2026

Customer Confirmed:
 Signature Over Printed Name

Customer Name: DONG SVENO CORPORATION Date: 2-28-76
 Address: 35-110 CAL. SURVEILLANCE UNIT SAITE SJR No.: 18956

Establishment Type: Residential Area Surveyed: _____
 Commercial Area Surveyed: MAIN OFFICE

Recommended Product Model: KL 1F60-G6/H/M32 (W/H 2)

Cooling Capacity Computation

Floor Area: 132 sqm.
 Ceiling Height: 2.7 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area:	<u>132</u>	x	550 Btu/h	<u>72,600</u> Btu/h
Ceiling Height (excess of 3 mtrs.):		x	20%	
Window Direct Sunlight		x	20% - 50%	<u>18,100</u> Btu/h
Total Cooling Capacity				<u>91,070</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>15</u>	x	300 Btu/h	<u>4,500</u> Btu/h
No. of Ordinary Light (<40w)	<u>18</u>	x	200 Btu/h	<u>3,600</u> Btu/h
No. of Special Light (>40w)	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer	<u>14</u>	x	400 Btu/h	<u>5,600</u> Btu/h
No. of Printer	<u>5</u>	x	500 Btu/h	<u>2,500</u> Btu/h
No. of Photocopier	<u>2</u>	x	1000 Btu/h	<u>2,000</u> Btu/h
Total Cooling Capacity				<u>18,600</u> Btu/h

Recommended Cooling Capacity 109,670 Btu/h

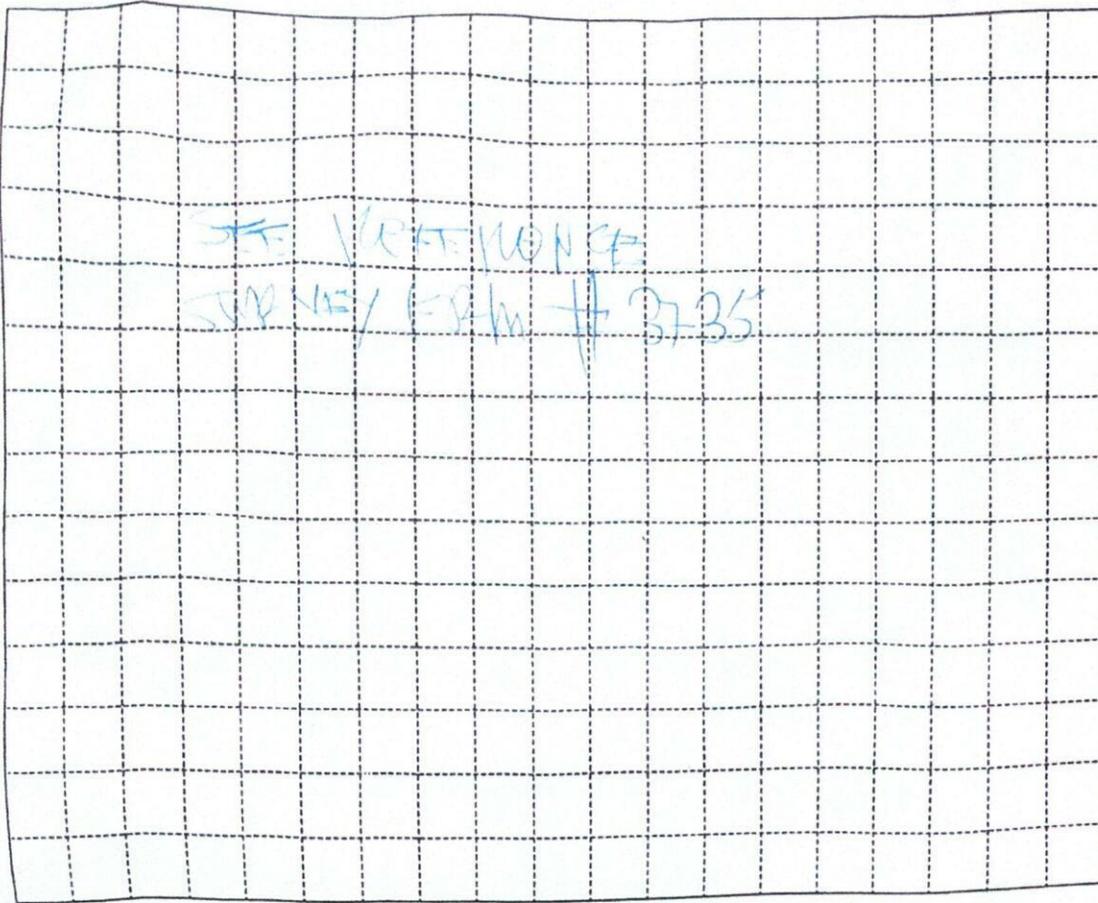
Note : Compressor warranty will be reduced to ___ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

1. Copper tube lay-out Expose Embedded
2. Chipping Included Not Included
3. Fabricated Bracket Yes Shop Site No
4. Service Ledge Yes No
5. Dismantling of existing Aircon Included Not Included
6. Ducting Yes No

Dimension : _____

7. Plastering, carpentry and restoration works are to be done by the customer.
8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
10. Other concern; DISMANTLE AND REVERSE COPPER TUBE
AND WIRE. (ADD) AND CONDENSE



Indoor Unit Location : RIGHT CORNER, SAME LOCATION
 Outdoor Unit Location : STREET SIDE SAME LOCATION
 Pipe Length : 10 FT
 Special Note : _____

Installation Cost Estimate			
Material Description	Qty	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.)	2330, 2430, 2520, 3520, 4620		
Wire (Royal Cord-signal wire) (excess of 10ft.)	2.0mmx4C	5 FT	100
Wire (Royal Cord - Breaker to ODU)	3.5mm / 5.5mm x 3C	10 FT	70
Circuit Breaker	20A, 30A, 40A/1ph, 40A/3ph		1000
Bracket (ODU)	(Imptd. / Fabricated) : (Floor / Wall)		2000
Bracket (WAC)	Angle Type		
PVC Pipe (drain)	1/2", 3/4"	2	200
PVC Pipe (electrical)	3/4", 1"		
Drain Pump			
Drain Pump Hose		2 FT	25
Chipping Works	mlr.		
Dismantling Fee (existing air-conditioner)	6 FT		3000
Initial Charge			1000
TOTAL ESTIMATE		P	23,055-

- Note :
1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
 2. Survey fee will be deducted in the installation fee.

Prepared by:
 Signature Over Printed Name

REVIEWED BY:

 03/02/2026
 ENGR. ADRIAN MOGOY
 PROJECT ENGINEER-KPII

Customer Conform:

 Signature Over Printed Name