



March 3, 2026

ERICH LOUIS HAO
143-E AURORA BLVD., SALAPAN SAN JUAN CITY
TEL#: 0999-8894368 / 0917-8940256

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* OPTION 1 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KS-IW25-MCA1201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 23,800 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32	50,995.00	31,756.20	PHP	31,756.20
TOTAL UNIT COST					PHP	31,756.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	16,595.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	48,951.20

* OPTION 2 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-25WFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 25,560 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32	70,495.00	46,576.20	PHP	46,576.20
TOTAL UNIT COST					PHP	46,576.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	16,595.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	63,771.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

- ** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.
- * Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)
- * Installation: Will be provided by assigned installer.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted By:
MARTIN MARTEL R. FLORES
KMI SUPERVISOR

Approved By:
MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-03-26-0108
MMC-24%/7K

Conforme: _____
SIGNATURE OVER PRINTED NAME



KOLIN Philippines International Inc.
Survey Form

No 003737

Customer Name : ERIC LUIS H&D Date : 3-2-20
 Address : 145, F. AMORIM BLVD. BXCIV, ALABANG SJR No. : 29-1858
JUNO CITY
 Establishment Type : Residential Area Surveyed : _____
 Commercial Area Surveyed : OFFICE
 Recommended Product Model : KS-12K-MCX1121M32

Cooling Capacity Computation

Floor Area : 25 sqm.
 Ceiling Height : 3.1 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>25</u>	x	550 Btu/h	<u>13750</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :	<u>0.1</u>	x	20%	<u>2750</u> Btu/h
Window Direct Sunlight		x	20% - 50%	<u>16,500</u> Btu/h
Total Cooling Capacity				<u>16,500</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>6</u>	x	300 Btu/h	<u>1800</u> Btu/h
No. of Ordinary Light (<40w)	<u>4</u>	x	200 Btu/h	<u>800</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	<u> </u> Btu/h
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	<u> </u> Btu/h
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	<u> </u> Btu/h
No. of Cooking Range		x	1500 Btu/h	<u> </u> Btu/h
No. of Laptop Computer		x	150 Btu/h	<u> </u> Btu/h
No. of Desktop Computer	<u>3</u>	x	400 Btu/h	<u>1200</u> Btu/h
No. of Printer	<u>1</u>	x	500 Btu/h	<u>500</u> Btu/h
No. of Photocopier		x	1000 Btu/h	<u> </u> Btu/h
Total Cooling Capacity				<u>4,300</u> Btu/h
				<u>2.3</u>
Recommended Cooling Capacity				<u>20,800</u> Btu/h

Note : Compressor warranty will be reduced to ___ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

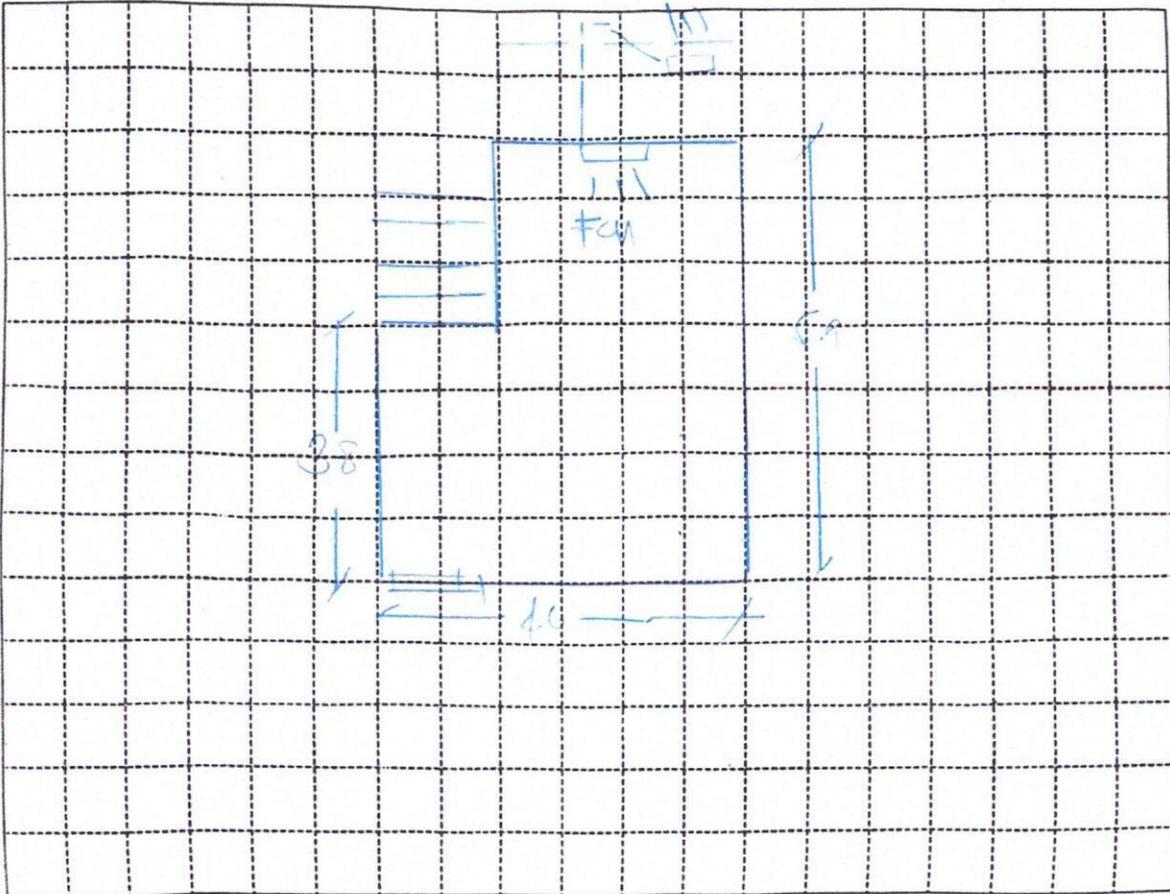
Scope of Work Agreement

- 1. Copper tube lay-out Expose Embedded
- 2. Chipping Included Not Included
- 3. Fabricated Bracket Yes Shop Site No
- 4. Service Ledge Yes No
- 5. Dismantling of existing Aircon Included Not Included
- 6. Ducting Yes No

Dimension : _____

- 7. Plastering, carpentry and restoration works are to be done by the customer.
- 8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- 9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.

10. Other concern: DISMANTLE AND REPAIR COMPRESSOR AND
WORK USE EXISTING OUTDOOR UNIT.



Indoor Unit Location : CENTER OF WALL, SAME LOCATION
 Outdoor Unit Location : AT THE END OF BALCONY SAME LOCATION
 Pipe Length : 20 FT
 Special Note : _____

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	<u>10 FT</u>	<u>350</u>	<u>3500</u>
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	<u>10 FT</u>	<u>150</u>	<u>1500</u>
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	<u>10 FT</u>	<u>60</u>	<u>600</u>
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph			
Bracket (ODU) (Imptd. / Fabricated) ; (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2" , 3/4"			
PVC Pipe (electrical) 3/4" , 1"			
Drain Pump			
Drain Pump Hose <u>1/2" x 10 FT</u>	<u>10 FT</u>	<u>15</u>	<u>150</u>
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner) <u>2 HP</u>	<u>1</u>	<u>1500</u>	<u>1500</u>
Initial Charge			
TOTAL ESTIMATE			P 14,595

- Note :**
- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, C Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
 - Survey fee will be **deducted** in the installation fee.

Prepared by: [Signature]
 Signature Over Printed Name

REVIEWED BY: [Signature]
 03/03/2026
 ENGR. ADRIAN MOGOY
 PROJECT ENGINEER-KPH

Customer Conformed: [Signature]
 Signature Over Printed Name