



March 12, 2026

MR. RB DAVILA  
16 G. FELIPE ST., BRGY. DAMAYAN, QUEZON CITY  
TEL#: 0908-8606640

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-30Wfy-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 29,500 Kj/h (3.0HP) FULL DC INVERTER W/ WIFI R-32	78,095.00	52,352.20	PHP	52,352.20
1	UNIT/S	MODEL: KAG-200WCINV KOLIN WINDOW TYPE QUAD SERIES AIRCONDITIONER 19,080 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32 (WxDxH) 26"x28"x17"	44,195.00	31,788.20	PHP	31,788.20
TOTAL UNIT COST					PHP	84,140.40
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	13,275.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	98,015.40

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

- \*\* You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.
- \* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)
- \* Installation: Will be provided by assigned installer.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.  
FOR WINDOW TYPE: ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB, TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (Final charges will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM  
KMI-ASSISTANT

Noted by:  
MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:  
MS. EDITHA M. FLORES  
AVP - FINANCE

KMI-QUOTE-03-26-0133  
JCY-24%/7K/1.8K

Conforme: \_\_\_\_\_  
SIGNATURE OVER PRINTED NAME



**KOLIN Philippines International Inc.**  
**Survey Form**

No 003744

Customer Name: RB DAVILA Date: 3-11-16  
 Address: 16 G. FERRE ST. GILY DELMAYAN, QC. SJR No.: 193571

Establishment Type: Residential  Commercial   
 Area Surveyed: LVING DINING  
 Area Surveyed: \_\_\_\_\_

Recommended Product Model: K6-14F-30WTF/8K1M31

**Cooling Capacity Computation**

Floor Area: 42 sqm.  
 Ceiling Height: 2.3 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area:	<u>42</u>	x	550 Btu/h	<u>23,100</u> Btu/h
Ceiling Height (excess of 3 mtrs.):		x	20%	
Window Direct Sunlight		x	20% - 50%	
Total Cooling Capacity				<u>23,100</u> Btu/h

**Add : Additional Heat Load**

No. of Person	<u>5</u>	x	300 Btu/h	<u>1500</u> Btu/h
No. of Ordinary Light (<40w)	<u>5</u>	x	200 Btu/h	<u>1000</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer <u>HW</u>	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>2900</u> Btu/h

2.8

Recommended Cooling Capacity 26,000 Btu/h

Note : Compressor warranty will be reduced to \_\_\_ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

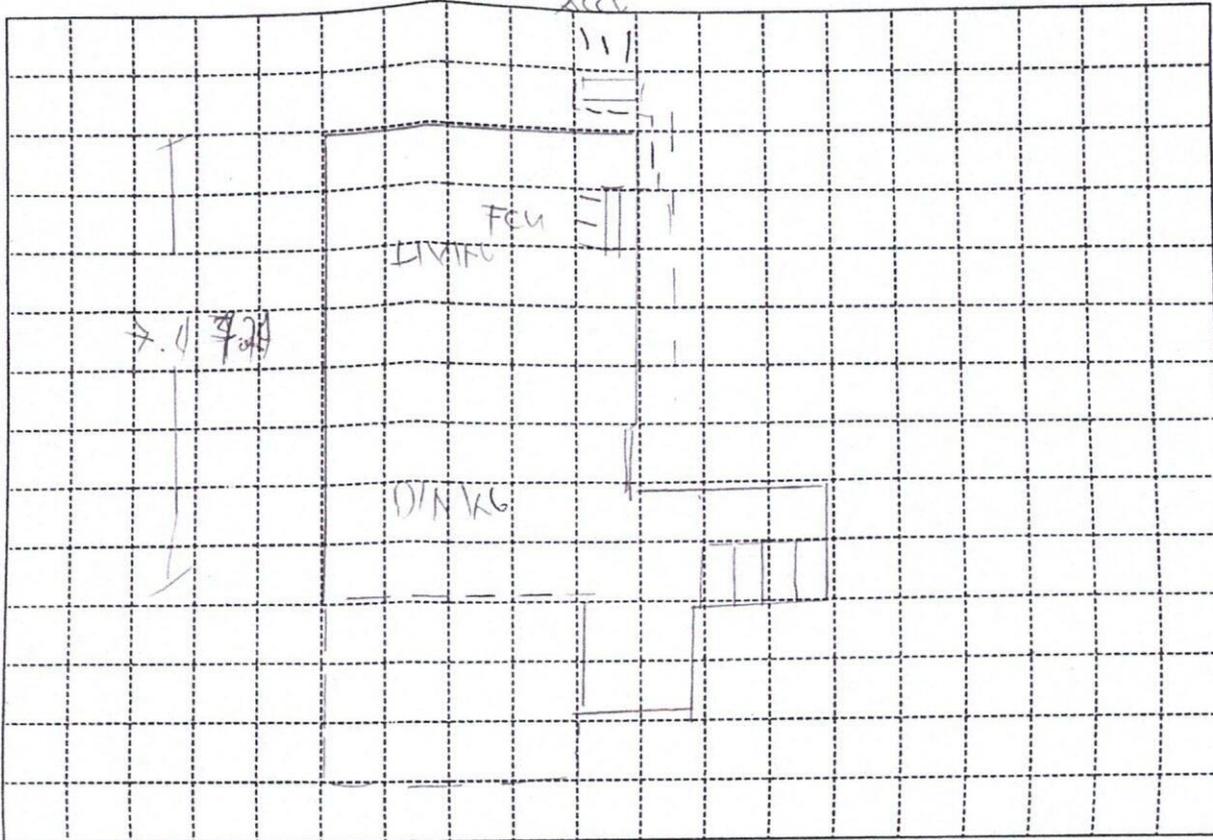
**Scope of Work Agreement**

- |                                   |  |  |
|-----------------------------------|--|--|
| 1. Copper tube lay-out            | <input checked="" type="checkbox"/> Expose                 | <input type="checkbox"/> Embedded                                    |
| 2. Chipping                       | <input type="checkbox"/> Included                          | <input checked="" type="checkbox"/> Not Included                     |
| 3. Fabricated Bracket             | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge                  | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                               |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included                          | <input checked="" type="checkbox"/> Not Included                     |
| 6. Ducting                        | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                               |

Dimension : \_\_\_\_\_

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.

10. Other concern: CUSTOMER NEED TO PROVIDE POWER SUPPLY AT THE OUTDOOR UNIT WORK. CUSTOMER WILL CLOSE THE KITCHEN, TO AVOID WATER DAMAGE.

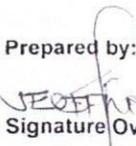


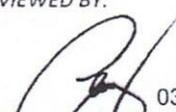
Indoor Unit Location : RIGHT CORNER WALL, UP OF WINDOW CENTER  
 Outdoor Unit Location : AT THE 2ND FLOOR, EDGE  
 Pipe Length : 12 FT  
 Special Note : \_\_\_\_\_

**Installation Cost Estimate**

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.)	2330, 2430, 2520, 3520, 4620	2 FT	800
Wire (Royal Cord-signal wire) (excess of 10ft.)	2.0mmx4C	7 FT	700
Wire (Royal Cord - Breaker to ODU)	3.5mm / 5.5mm x 3C	5 FT	300
Circuit Breaker	20A, 30A, 40A/1ph, 40A/3ph	1	1000
Bracket (ODU)	(Imptd./ Fabricated) ; (Floor/ Wall)		
Bracket (WAC)	Angle Type		
PVC Pipe (drain)	1/2" x 3/4"	1	150
PVC Pipe (electrical)	3/4" . 1"		
Drain Pump			
Drain Pump Hose	WHAT IS 1/2	7 FT	175
Chipping Works	mtr.		
Dismantling Fee (existing air-conditioner)			8500
Initial Charge			
<b>TOTAL ESTIMATE</b>		P	11,625 -

- Note :
- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord. Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
  - Survey fee will be deducted in the installation fee.

Prepared by:  
  
 Signature Over Printed Name

REVIEWED BY:  
  
 03/12/2026  
 ENGR. ADRIAN NOGOY  
 PROJECT ENGINEER-KPII

Customer Conforms:  
  
 Signature Over Printed Name

Customer Name : RB DAVILA Date : 3-11-26  
 Address : 16 G. FELICE ST. BLOK D2 MARIYAN W.C SJR No. : 193591  
 Establishment Type : Residential  Area Surveyed : MARINA BEACH  
 Commercial  Area Surveyed : \_\_\_\_\_  
 Recommended Product Model : KX6-200CIN

**Cooling Capacity Computation**

Floor Area : 20 sqm.  
 Ceiling Height : 2.7 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>20</u>	x	550 Btu/h	<u>11,000</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	<u>20%</u> - 50%	<u>2200</u> Btu/h
Total Cooling Capacity				<u>13,200</u> Btu/h

**Add : Additional Heat Load**

No. of Person	<u>4</u>	x	300 Btu/h	<u>1200</u> Btu/h
No. of Ordinary Light (<40w)	<u>4</u>	x	200 Btu/h	<u>800</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer	<u>1</u>	x	150 Btu/h	<u>150</u> Btu/h
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>2500</u> Btu/h

**Recommended Cooling Capacity**

1.2  
15,700 Btu/h

Note : Compressor warranty will be reduced to \_\_\_ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

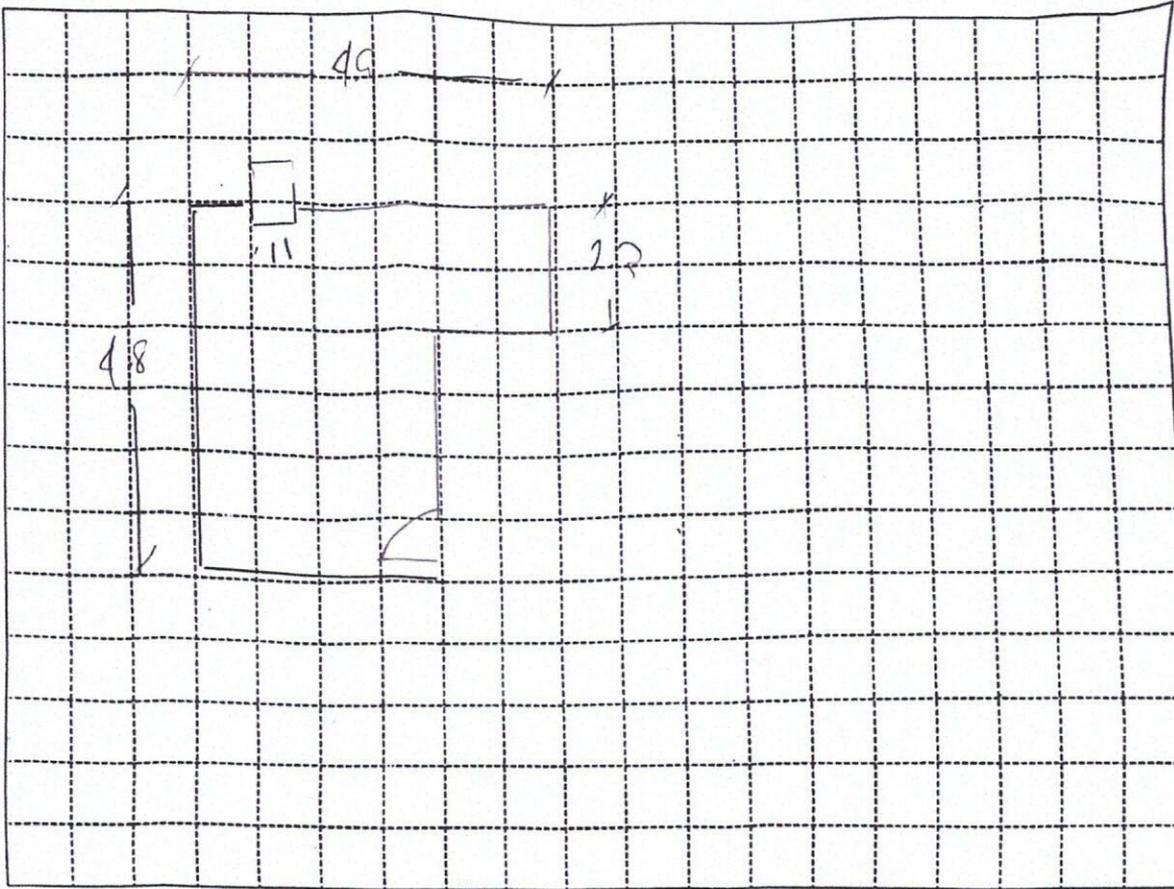
**Scope of Work Agreement**

- |                                   |  |   |
|-----------------------------------|--|---|
| 1. Copper tube lay-out            | <input type="checkbox"/> Expose                            | <input type="checkbox"/> Embedded                         |
| 2. Chipping                       | <input type="checkbox"/> Included                          | <input type="checkbox"/> Not Included                     |
| 3. Fabricated Bracket             | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge                  | <input type="checkbox"/> Yes                               | <input type="checkbox"/> No                               |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included                          | <input type="checkbox"/> Not Included                     |
| 6. Ducting                        | <input type="checkbox"/> Yes                               | <input type="checkbox"/> No                               |

**Dimension :**

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

WINDOW TYPE = DIMENSION (W x H)  
660 X 450 cm  
NEED TO CUT THE SIDE OF EXISTING  
WALL.

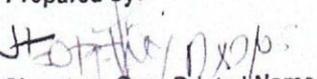


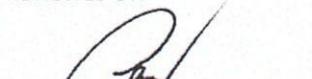
Indoor Unit Location : WIKANTYPO  
 Outdoor Unit Location : \_\_\_\_\_  
 Pipe Length : \_\_\_\_\_  
 Special Note : \_\_\_\_\_

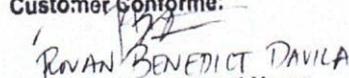
**Installation Cost Estimate**

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620			
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C			
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C			
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph			
Bracket (ODU) (Imptd. / Fabricated) ; (Floor / Wall)			
Bracket (WAC) Angle Type	1	450	450
PVC Pipe (drain) 1/2", 3/4"			
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose			
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner)			1200
Initial Charge			
<b>TOTAL ESTIMATE</b>		<b>P</b>	<b>1650</b>

- Note :**
1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
  2. Survey fee will be **deducted** in the installation fee.

Prepared by:  
  
 Signature Over Printed Name

REVIEWED BY:  
  
 03/12/2026  
 ENGR. ADRIAN MOGOY  
 PROJECT ENGINEER-KPII

Customer Conforme: -  
  
 ROWAN BENEDICT DAVILA  
 Signature Over Printed Name