



May 14, 2025

JELICHAUCO REALTY

ROOM 601 6TH FLOOR STANSICO TOWERS, 999 PEDRO GIL ST. COR. F. AGONCILLO ST., BRGY. PACO, MANILA

TEL#: 0956-2404027

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
2	UNIT/S	MODEL: KSM-IW25-WCT10M1M32 KOLIN WALL MOUNTED CERTUS AIRCONDITIONER 23,210 Kj/h (2.5HP) REGULAR INVERTER W/ WIFI R-32	49,995.00	33,996.20	PHP	67,992.40
TOTAL UNIT COST					PHP	67,992.40
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	33,310.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	101,902.40

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

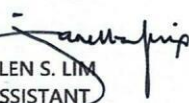
PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph


Very Truly Yours,


JANELLEN S. LIM
KMI-ASSISTANT

Noted by:


MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:


MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-05-25-0380
REG-24%/4K

Conforme:

SIGNATURE OVER PRINTED NAME



KOLIN Philippines International Inc.
Survey Form

No 003643

Customer Name : DELICHAIR NEXITY Date : 5-13-8
 Address : 601 GIL FILIPINO STREET TOWER 959 (KIA) SJR No. : 200363
 Establishment Type : Residential ☐ Area Surveyed : OFFICE
 Commercial ☒ Area Surveyed : OFFICE
 Recommended Product Model : KSM-1425 INSTRUCTION P. 32 (1ST UNIT)

Cooling Capacity Computation

Floor Area : 51 sqm.
 Ceiling Height : 2.8 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>51</u>	x	550 Btu/h	<u>28,050</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	<u>5,610</u> Btu/h
Total Cooling Capacity				<u>33,660</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>8</u>	x	300 Btu/h	<u>2,400</u> Btu/h
No. of Ordinary Light (<40w)	<u>15</u>	x	200 Btu/h	<u>3,000</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer	<u>2</u>	x	150 Btu/h	<u>300</u> Btu/h
No. of Desktop Computer	<u>2</u>	x	400 Btu/h	<u>800</u> Btu/h
No. of Printer	<u>3</u>	x	500 Btu/h	<u>1,500</u> Btu/h
No. of Photocopier	<u>1</u>	x	1000 Btu/h	<u>1,000</u> Btu/h
Total Cooling Capacity				<u>47,000</u> Btu/h

Recommended Cooling Capacity

47,000 Btu/h

Note : Compressor warranty will be **reduced to ____ yr.** if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

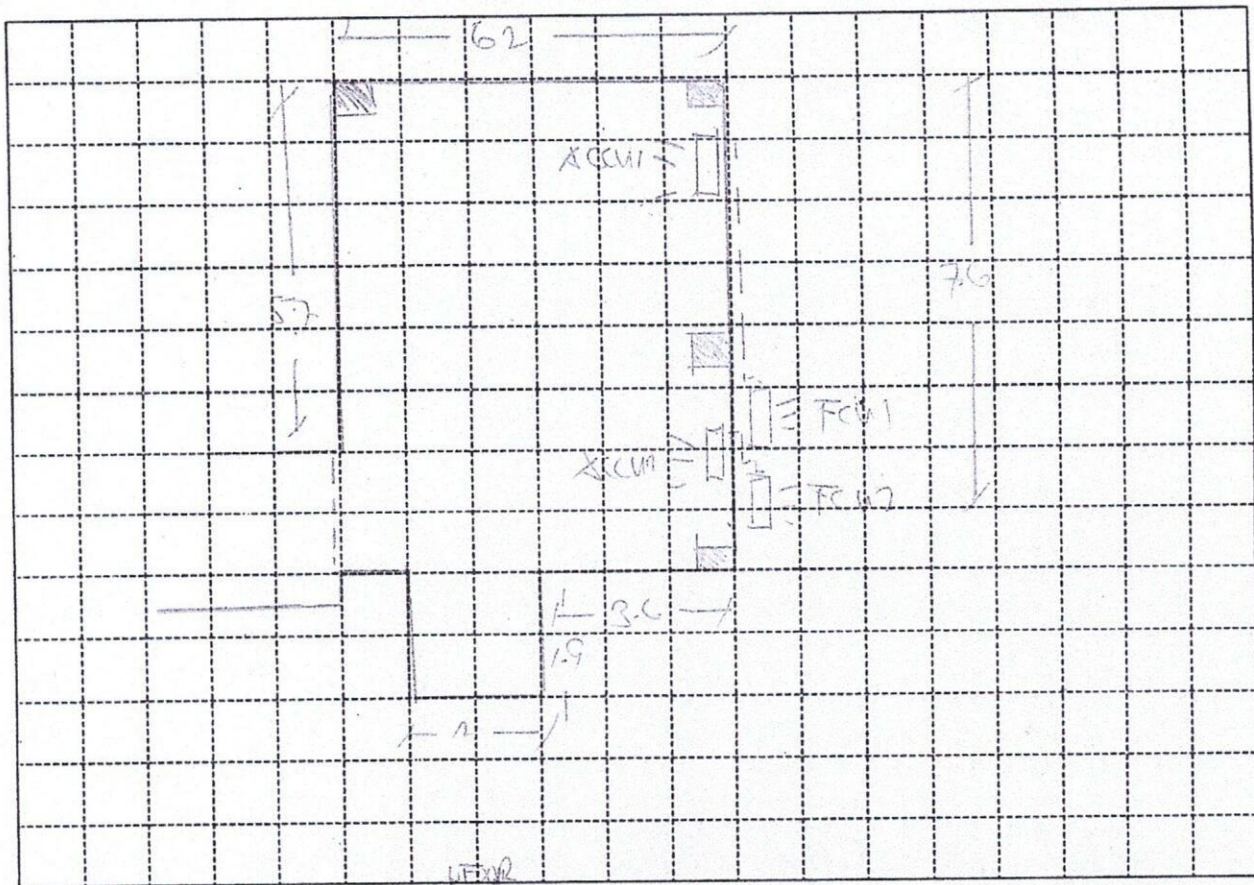
Scope of Work Agreement

- | | | |
|-----------------------------------|---|--|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> Shop | <input checked="" type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input checked="" type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern:

DISMANTLE OUTDOOR ONLY, CUSTOMER
NEED TO PROVIDE, INDOOR BRACKET, RIV WOOD
OR WOOD FOR INDOOR. NEED TO CUT THE
GLASS WINDOW FOR COMPRESSOR LAY-OUT AND
DRILL HOLE FOR AIR-PIPE PERMIT
NEED TO SIGN PERMIT



Indoor Unit Location : HIGH CORNER AT THE PLUMBING
 Outdoor Unit Location : CENTER OF 2 COLUMN, BACK OF ACCU2
 Pipe Length : 23 FT
 Special Note :

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	13 FT	200	2600
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	20 FT	100	2000
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	7 FT	60	420
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated) : (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"	1 PC	150	150
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Hose WHITE 1/2"	1 FT	20	20
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner) OUTDOOR ONLY			1500
Initial Charge			8500
TOTAL ESTIMATE		P 18,940	

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, C Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforme:

Signature Over Printed Name

KOLIN Philippines International Inc.
Survey Form

Nº 003644

Customer Name : JEU CHUICO REALTY Date : 5-13-15
 Address : 21M 601 6TH FLOOR STRIPED BUILD 999 SJR No. : YSC 360
PEPITO GIL ST. COR. AGOPELLO ST. PAGO. MANILA
 Establishment Type : Residential ☐ Area Surveyed :
 Commercial ☒ Area Surveyed : OFFICE
 Recommended Product Model : KSM-1W2S-WCT10P11W32 (2ND UNIT)

Cooling Capacity Computation

Floor Area : 51 sqm.
 Ceiling Height : 2.3 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>51</u>	x	550 Btu/h	<u>28,050</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	<u>570</u> Btu/h
Total Cooling Capacity				<u>33,650</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>8</u>	x	300 Btu/h	<u>2400</u> Btu/h
No. of Ordinary Light (<40w)	<u>15</u>	x	200 Btu/h	<u>3000</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer	<u>2</u>	x	150 Btu/h	<u>300</u> Btu/h
No. of Desktop Computer	<u>2</u>	x	400 Btu/h	<u>800</u> Btu/h
No. of Printer	<u>3</u>	x	500 Btu/h	<u>1500</u> Btu/h
No. of Photocopier	<u>1</u>	x	1000 Btu/h	<u>1000</u> Btu/h
Total Cooling Capacity				<u>47,000</u> Btu/h

Recommended Cooling Capacity

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Note : Compressor warranty will be reduced to ___ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

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Dimension :

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- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

DISMANTLE OUTDOOR ONLY
NEED INDOOR BACKLOG, BRACE, XBRACE BRK
OR USE THE HORIZONTAL OF GALVANIZED
BRACKET FOR OUTDOOR UNIT
NEED WORKING PLATFORM. NEED TO OPERATE
AT SOME TIME.

USE REFERENCE SURVEY FORM

3643

2 1/2 WATT

Indoor Unit Location : CENTER OF 2 COLUMN

Outdoor Unit Location : AT THE BACK

Pipe Length : 13 FT

Special Note :

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	3 FT	400	1200
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	10 FT	100	1000
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	14 FT	60	840
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated) : (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"	1 DC	100	100
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose WIRE 1/2"	7 FT	25	175
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner) OUTDOOR ONLY			1500
Initial Charge			8500
TOTAL ESTIMATE		P 14,365	

Note :

- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
- Survey fee will be deducted in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforme:

Signature Over Printed Name