



May 13, 2025

ONE POINT CONTACT INC.
ATTN: MR. NATS CALINAWAN
833 FELIPE PIKE ST., BRGY. BAGONG ILOG, PASIG CITY
TEL#: 0917-5243184
Email: nats.calinawan@onepointcontactinc.com / amer.manalo2@onepointcontactinc.com

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

OPTION 2

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
6	UNIT/S	MODEL: KLG-IF40-5G1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 37,980 KJ/h (3.0TR) FULL DC INVERTER R-32 SINGLE PHASE	113,195.00	79,028.20	PHP	474,169.20
1	UNIT/S	MODEL: KSG-IWF-30WFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 29,500 KJ/h (3.0HP) FULL DC INVERTER W/ WIFI R-32	76,595.00	51,212.20	PHP	51,212.20
1	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 KJ/h (2.0HP) REGULAR INVERTER R-32	41,995.00	27,916.20	PHP	27,916.20
1	UNIT/S	MODEL: KAG-200WCINV KOLIN WINDOW TYPE QUAD SERIES AIRCONDITIONER 19,080 KJ/h (2.0HP) FULL DC INVERTER W/ WIFI R-32 (WxDxH) 26"x28"x17"	43,595.00	31,332.20	PHP	31,332.20
TOTAL UNIT COST					PHP	584,629.80
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	383,500.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	968,729.80

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR FLOOR MOUNTED: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.
FOR SPLIT TYPE: ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB, TEN (10) YEARS WARRANTY ON COMPRESSOR.
FOR WINDOW TYPE: ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB, TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: *** ~~Need to sign waiver agreement due to under capacity of unit choice~~ ^{exceeding of pipe length. to}

PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-05-25-0375
REG-24%/7K/4K/1.8K

Conforme: _____
SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
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833 Felipe Pike St. Brgy. Bagong Ilog, Pasig City

0917-5243184

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MODEL	QUANTITY
KL-IF40-G6H1M32	6
KSG-IWF-30WFFY-8K1M32	1
KSM-IW20-WCT10M1M32	1
KAG-200WCINV	1

OPTION 2

CONFERENCE ROOM	Area ≈ 30 sq.m
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ACU 1	3.0hp Wallmounted Inverter	KSG-IWF-30WFFY-8K1M32	
	Estimated Pipe Length :	14	ft
	Estimated Royal Cord Length :	19	ft
	Initial Charge		P 8,500.00

Includes:

- Labor
- 10ft Copper Tube
- 10ft Royal Cord
- Outdoor Bracket (wall)
- Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	1/4"x 5/8"	4 ft	P 400.00 / ft	P 1,600.00
Royal Cord	2.mm2 x 4C	9 ft	P 100.00 / ft	P 900.00
Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P 60.00 / ft	P 300.00
Circuit Breaker(NEMA)	30A/ 1Ph	1 pc(s)	P 1,000.00 / pc	P 1,000.00
				P 3,800.00

Estimated Charges	P 12,300.00
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OFFICE 1	Area ≈ 65 sq.m
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ACU 2	2.0hp Wallmounted Inverter	KSM-IW20-WCT10M1M32	
	Estimated Pipe Length :	14	ft
	Estimated Royal Cord Length :	19	ft
	Initial Charge		P 7,500.00

Includes:

- Labor
- 10ft Copper Tube
- 10ft Royal Cord
- Outdoor Bracket (wall)
- Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	1/4"x 1/2"	4 ft	P 350.00 / ft	P 1,400.00
Royal Cord	2.mm2 x 4C	9 ft	P 100.00 / ft	P 900.00
Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P 60.00 / ft	P 300.00
Circuit Breaker(NEMA)	20A/ 1Ph	1 pc(s)	P 1,000.00 / pc	P 1,000.00
				P 3,600.00

Estimated Charges	P 11,100.00
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ACU3	2.0hp Windowtype Inverter	KAG-200WCINV	
	Initial charge		P 1,200.00
	Angle Bracket		P 600.00

Estimated charges	P 1,800.00
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QC1	Area ≈ 30 sq.m
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ACU 4	4.0hp Floor mounted Inverter	KL-IF40-G6H1M32			
Estimated Pipe Length :	50	ft			
Estimated Royal Cord Length :	57	ft			
Initial Charge				P	11,000.00

Includes:

Labor
10ft Copper Tube
10ft Royal Cord
Indoor Bracket
Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	3/8"x 5/8"	40 ft P	400.00 / ft P	16,000.00
Royal Cord	2.mm2 x 4C	47 ft P	100.00 / ft P	4,700.00
Royal Cord (ODU-Breaker)	5.5mm2 x 3C	5 ft P	70.00 / ft P	350.00
Circuit Breaker(NEMA)	40A/ 1Ph	1 pc(s) P	1,000.00 / pc P	1,000.00
Outdoor Bracket(wall w/ ledge)	fabricated	1 pc(s) P	6,500.00 / pc P	6,500.00
Rubber Insulation	2 1/8"x3/4" x 6'	8 pc(s) P	350.00 / pc P	2,800.00
PVC(Drainline)	Blue -3/4"	4 pc(s) P	150.00 / pc P	600.00 P
				31,950.00

Estimated Charges	P 42,950.00
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WORKSHOP AREA 1	Area ≈ 58 sq.m
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ACU 5	4.0hp Floor mounted Inverter	KL-IF40-G6H1M32			
Estimated Pipe Length :	92	ft			
Estimated Royal Cord Length :	99	ft			
Initial Charge				P	11,000.00

Includes:

Labor
10ft Copper Tube
10ft Royal Cord
Indoor Bracket
Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	3/8"x 5/8"	82 ft P	400.00 / ft P	32,800.00
Royal Cord	2.mm2 x 4C	89 ft P	100.00 / ft P	8,900.00
Royal Cord (ODU-Breaker)	5.5mm2 x 3C	5 ft P	70.00 / ft P	350.00
Circuit Breaker(NEMA)	60A/ 1Ph	1 pc(s) P	1,000.00 / pc P	1,000.00
Outdoor Bracket(wall w/ledge)	fabricated	1 pc(s) P	6,500.00 / pc P	6,500.00
Rubber Insulation	2 1/8"x3/4" x 6'	14 pc(s) P	350.00 / pc P	4,900.00
PVC(Drainline)	Blue -3/4"	4 pc(s) P	150.00 / pc P	600.00 P
				55,050.00

Estimated Charges	P 66,050.00
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ACU 6	4.0hp Floor mounted Inverter	KL-IF40-G6H1M32			
Estimated Pipe Length :	66	ft			
Estimated Royal Cord Length :	73	ft			
Initial Charge				P	11,000.00

Includes:

Labor
10ft Copper Tube
10ft Royal Cord
Indoor Bracket
Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	3/8"x 5/8"	56 ft P	400.00 / ft P	22,400.00
Royal Cord	2.mm2 x 4C	63 ft P	100.00 / ft P	6,300.00
Royal Cord (ODU-Breaker)	5.5mm2 x 3C	5 ft P	70.00 / ft P	350.00
Circuit Breaker(NEMA)	60A/ 1Ph	1 pc(s) P	1,000.00 / pc P	1,000.00
Outdoor Bracket(wall w/ledge)	fabricated	1 pc(s) P	6,500.00 / pc P	6,500.00
Rubber Insulation	2 1/8"x3/4" x 6'	10 pc(s) P	350.00 / pc P	3,500.00
PVC(Drainline)	Blue -3/4"	4 pc(s) P	150.00 / pc P	600.00 P
				40,650.00

Estimated Charges	P 51,650.00
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WORKSHOP AREA 2

Area ≈ 62 sq.m

ACU 7 4.0hp Floor mounted Inverter**KL-IF40-G6H1M32**

Estimated Pipe Length : 82 ft

Estimated Royal Cord Length : 89 ft

Initial Charge

P 11,000.00

Includes:

Labor

10ft Copper Tube

10ft Royal Cord

Indoor Bracket

Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	3/8"x 5/8"	72 ft P	400.00 / ft	P 28,800.00
Royal Cord	2.mm2 x 4C	79 ft P	100.00 / ft	P 7,900.00
Royal Cord (ODU-Breaker)	5.5mm2 x 3C	5 ft P	70.00 / ft	P 350.00
Circuit Breaker(NEMA)	60A/ 1Ph	1 pc(s) P	1,000.00 / pc	P 1,000.00
Outdoor Bracket(wall w/ledge)	fabricated	1 pc(s) P	6,500.00 / pc	P 6,500.00
Rubber Insulation	2 1/8"x3/4" x 6'	10 pc(s) P	350.00 / pc	P 3,500.00
PVC(Drainline)	Blue -3/4"	4 pc(s) P	150.00 / pc	P 600.00
				P 48,650.00

Estimated Charges

P 59,650.00

ACU 8 4.0hp Floor mounted Inverter**KL-IF40-G6H1M32**

Estimated Pipe Length : 89 ft

Estimated Royal Cord Length : 96 ft

Initial Charge

P 11,000.00

Includes:

Labor

10ft Copper Tube

10ft Royal Cord

Indoor Bracket

Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	3/8"x 5/8"	79 ft P	400 / ft	P 31,600
Royal Cord	2.mm2 x 4C	86 ft P	100 / ft	P 8,600
Royal Cord (ODU-Breaker)	5.5mm2 x 3C	5 ft P	70 / ft	P 350
Circuit Breaker(NEMA)	60A/ 1Ph	1 pc(s) P	1,000 / pc	P 1,000
Outdoor Bracket(wall w/ledge)	fabricated	1 pc(s) P	6,500 / pc	P 6,500
Rubber Insulation	2 1/8"x3/4" x 6'	10 pc(s) P	350 / pc	P 3,500
PVC(Drainline)	Blue -3/4"	4 pc(s) P	150 / pc	P 600
				P 52,150.00

Estimated Charges

P 63,150.00

QC2

Area ≈ 32 sq.m

ACU 9 4.0hp Floor mounted Inverter**KL-IF40-G6H1M32**

Estimated Pipe Length : 108 ft

Estimated Royal Cord Length : 115 ft

Initial Charge

P 11,000.00

Includes:

Labor

10ft Copper Tube

10ft Royal Cord

Indoor Bracket

Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	3/8"x 5/8"	98 ft P	400.00 / ft	P 39,200.00
Royal Cord	2.mm2 x 4C	105 ft P	100.00 / ft	P 10,500.00
Royal Cord (ODU-Breaker)	5.5mm2 x 3C	5 ft P	70.00 / ft	P 350.00
Circuit Breaker(NEMA)	40A/ 1Ph	1 pc(s) P	1,000.00 / pc	P 1,000.00
Outdoor Bracket(wall w/ ledge)	fabricated	1 pc(s) P	6,500.00 / pc	P 6,500.00
Rubber Insulation	2 1/8"x3/4" x 6'	12 pc(s) P	350.00 / pc	P 4,200.00
PVC(Drainline)	Blue -3/4"	4 pc(s) P	150.00 / pc	P 600.00
Scaffoldings	4sets	1 pc(s) P	1,500.00 / pc	P 1,500.00
				P 63,850.00

Estimated Charges

P 74,850.00

Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

Note:

- 1 Location of indoor and outdoor units were agreed by the customer and Kolin's surveyor.
- 2 AC drain line will be tapped to the nearest drain provision provided by the customer's contractor.
- 3 ***Coppertube expose inside the area. Need to provide power supply each units.***
- 4 Working days: Monday to Saturday, 8am- 5pm with parking. Need working permit.
- 5 Mechanical Plans, Permits, Electrical permits not included.
- 6 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 7 Electrical power supply (feeder line) ***220v/ 60hz/ 1ph*** is not included in the scope of work of Kolin.
- 8 ***Final charges will be based on actual installation.***

Prepared by:

Customer Conformer:

Jeffrey Dadios

Field Surveyor

Signature Over Printed Name

Reviewed by:

Engr. Kenneth Zamora

Servies Supervisor

Field and Shop Operation

